## INTEGRATED ANNUAL REPORT 2020

200



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## GRIFOLS

A CENTURY-OLD COMPANY RECOGNIZED AMONG THE WORLD'S MOST SUSTAINABLE COMPANIES THAT CONTINUES TO ADVANCE ITS MISSION OF HELPING PEOPLE LIVE LONGER AND BETTER LIVES, INCLUDING IN THE FIGHT AGAINST COVID-19



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# COMMITMENT, INNOVATION AND A SPIRIT OF EXCELLENCE



SINCE 1909 GRIFOLS HAS DEMONSTRATED ITS PROVEN CAPACITY TO EMERGE STRONGER FROM CHALLENGING SITUATIONS, DRIVEN BY A SPIRIT OF EXCELLENCE AND INNOVATION THAT DEFINES US AS A COMPANY. Grifols' Board of Directors and workforce, led by its co-CEOs, successfully managed an exceptionally challenging year, while achieving notable corporate objectives. For this reason, I would first like to express my sincerest thanks, admiration and pride for each and every one of the nearly 24,000 people who form part of the Grifols team. Working together, from all of our countries of operation, you ensured that we were able to continue supplying life-saving medicines and products to patients and healthcare professionals. At the same time, my appreciation and thoughts also go to those who are no longer with us.

In the current climate of uncertainty, I would like to send a message of hope and optimism to everyone on the outstanding team that makes Grifols possible: a project launched in 1909 with the proven capacity to emerge stronger from challenging situations, driven by a spirit of excellence and innovation that defines us as a company. At Grifols, our capacity to progress and innovate grows in the face of difficulties. Over the last year, we mobilized significant human and economic resources to find solutions to this new challenge, in alignment with our mission to promote the health and wellbeing of patients and society as a whole.

Even before the pandemic was declared, we began collaborating with governments and healthcare authorities to put all of our expertise and experience at their disposal. As a pioneer in the development of plasma-derived therapies with a vocation and capacity to respond to health emergencies, as evidenced during the Ebola epidemic, we believe plasma from people who have recovered from the disease can serve as an effective treatment in the fight against SARS-CoV-2.

Accordingly, we are focusing our efforts in several different ways: collaborating in campaigns and appeals to collect plasma; inactivating convalescent plasma for its use in direct transfusions; developing specialty plasma-derived medicines; and financing promising research projects and initiatives.

We have also made significant advancements in other high-impact research projects, most notably the AMBAR (Alzheimer Management by Albumin Replacement) study. We marked an amazing milestone in 2020, when the prestigious scientific journal *Alzheimer's & Dementia: The Journal of the Alzheimer's Association* published the results of this clinical trial. We continue to move forward with our plan to make this treatment a reality and are setting up centers of excellence in several countries.

Meanwhile, we continue to drive plasma science by fostering scientific knowledge on the proteome of human plasma and supporting research to explore its full potential through Alkahest, addition to other studies to combat age-related diseases and other pathologies.

In 2020, society as a whole became more aware of the word "plasma" and the critical importance of donations and donors in the production of life-saving plasma-based medicines.

We have also made progress at an institutional level, in the European Union and other regions, to ensure

a heightened awareness of the need to increase their self-sufficiency of plasma and plasma-derived medicines. We will continue to work in this direction, always acting in an ethical and responsible manner in accordance with our mission.

Guided by this sense of responsibility, Grifols continues to place sustainability as a core strategic pillar. In 2020, Grifols was distinguished as one of the world's most sustainable countries by the most important global indices. We also created a Sustainability Committee delegated by the Board of Directors to reinforce our actions as a responsible company, that is transparent in our interactions and committed to creating value for our diverse stakeholders.

Ethics, health and the environment are tightly interconnected, which is why we strive to ensure our operations are consistent with the needs of society and sustainable in their approach, even in such difficult times as the ones we are living in.

Thank you for your continued support.

#### VÍCTOR GRÍFOLS ROURA CHAIRMAN

## ETHICS, RESPONSIBILITY, RESILIENCE AND A LONG-TERM VISION



WE HAVE BOTH THE CAPACITY AND THE WILL TO MAKE A POSITIVE DIFFERENCE IN SOCIETY AND WE FIRMLY BELIEVE IN DEVELOPING OUR BUSINESS MODEL SUSTAINABLY Ethics, responsibility, commitment, and resilience driven by a great team is what guided our leadership in 2020, and has allowed us to continue strengthening our growth as a company in a sustainable manner.

At Grifols, we continue to do our best to move forward in an environment of immense challenges and uncertainty imposed by COVID-19. Thanks to our exceptional workforce, we were able to overcome adversity, adapt to change, ensure a continuous supply of our essential medicines, products and services, and count on each and every one of our employees to promote our core mission of enhancing the health and well-being of people.

We are proud of our response as a company and pleased by the increased focus on plasma and plasma donors whose generosity is more relevant today than ever before. While their generosity has always been critical to saving lives, it now has even greater meaning.

For this reason, we also remain steadfast in our pursuit to expand our network of plasma donation centers, as well as forge strategic alliances to boost other countries' self-sufficiency in plasma-derived medicines. To reflect these aims, in 2020 we acquired centers in the U.S. and Europe and three production facilities in Canada.

Similarly, we also signed a strategic alliance with the Egyptian government, entailing the development of 20 plasma centers and the construction of new manufacturing facilities. Offering an extraordinary bridge for collaboration, this partnership will reinforce Egypt's healthcare system by promoting the country's self-sufficiency in plasma-based therapies, while widening Grifols' presence in the Middle East and Africa.

We also reinforced our operations in China by closing a strategic alliance with Shanghai RAAS. China holds tremendous growth potential for plasma products and transfusion diagnostic solutions. Working hand in hand with our strategic partner, we look forward to forging a solid presence in the Chinese market.

The pandemic has heightened the need for broadscale scientific collaboration to find a joint and global solution against COVID-19. At Grifols, we were able to rapidly deploy resources to develop a SARS-CoV-2 detection test in record time, as well as a range of potential treatments based on the therapeutic properties of hyperimmune plasma and specific antibodies concentrated in immunoglobulins, in addition to other plasma-based therapies. At present, we are leading and participating in more than 25 research initiatives and projects to address this urgent social need.

In 2020, we upheld our R+D+i investment levels by allocating close to EUR 300 million. We also enhanced our innovation ecosystem by integrating companies like Alkahest, with which we began collaborating in 2015.

Their research will lead to greater knowledge of the human plasma proteome and enable us to promote innovative therapies for age-related diseases, among others, while contributing to scientific plasma progress. In the coming years, the impact of a deeper understanding of the human proteome in the field of bioscience could be as great as the discovery of the human genome sequence.

As a result of our innovation strategy, in 2020 we had a significant contribution to revenue growth from new products. Of note are Xembify<sup>®</sup> in the U.S. market, our subcutaneous immunoglobulin to treat primary immunodeficiencies; Vistseal<sup>™</sup>, a biological sealant developed in collaboration with Ethicon to control surgical bleeding; and Tavlesse<sup>®</sup> (fostamatinib), a therapeutic alternative for chronic immune thrombocytopenia (ITP) patients who are refractory to other treatments, following the agreement with Rigel Pharmaceutical.

Beyond plasma-derived products, Grifols is also fostering innovation to offer more treatment options for patients and healthcare professionals in specific therapeutic areas, such as hematology, immunology, pulmonology, autoimmune diseases and neurodegenerative disorders. All of these accomplishments and more are highlighted throughout this report, which underscores our unwavering quest to drive sustainable and longterm growth. And, as mentioned earlier, this stems directly from a vision of responsible leadership and the dedicated efforts of Grifols' talent pool, made up of close to 24,000 employees from 88 nationalities. Without any doubt, our team is our greatest asset.

In this regard, our progress to promote greater diversity, equality and talent development is indeed a source of pride. We continue to make progress on gender pay equality, female leadership and anti-harassment policies and campaigns to support women, among others. The new Diversity and Inclusion Plan will help us to continue to make progress in this area.

In terms of economic results, we attained close to EUR 5,400 million in revenues. Our financial performance and business strategy provided the necessary strength to meet our planned capital investments, as well as expand and strengthen our cash position.

We also continued to support various programs to promote health and wellness, education, environment and local community development, both directly and through our foundations. In 2020, we allocated EUR 41 million towards these programs. Grifols further contributes to the Sustainable Development Goals through an array of initiatives, combining economic gain with social and environmental value creation. We believe business investment can serve as a powerful driver for positive social change, since corporate investments and positive social impact are not a zero-sum game.

To this end, in 2020 we decided to quantify the total socioeconomic impact generated by our operations in the U.S., Spain, Germany and Ireland in terms of job creation and GDP contribution, which totaled EUR 7,500 million. We also measured the social value generated by our U.S. plasma donation centers for the first time: more than EUR 6,200 million of impact was generated for donors, patients and local communities where the centers are based.

In addition, we maintained our manufacturing operations while advancing on our 2030 environmental objectives, with the aim of minimizing our impact.

We have both the capacity and the calling to make a positive difference in the society and firmly believe in developing our business model in a sustainable manner.

Our new sustainability policy outlines the primary principles and commitments regarding our social and environmental responsibility and offers a framework to integrate them globally and unequivocally into our business model. In 2020, Grifols was recognized as one of the world's most sustainable companies by highly prestigious indices including Dow Jones Sustainability Index, Euronext Vigeo, FTSE4Good and Bloomberg Gender-Equality Index, which assess corporate performances on the basis of environmental, social and corporate governance criteria. These awards undoubtedly encourage us to continue working in the same direction.

For yet another year, we remained true to our values, our principles and our long-term vision.

We truly appreciate your continued support.

RAIMON GRÍFOLS	VÍCTOR GRÍFOLS
ROURA	DEU
CO-CEO	CO-CEO

## **OUR COMMITMENT DURING COVID-19**

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## OUR RESPONSIBILITY

Grifols has done everything possible to protect its employees and guarantee their health and safety.

The company was determined to retain its workforce and took no measures, temporary or permanent, reduce headcount.

Grifols' intense process of digital transformation in recent years was key to ensuring the continuity of its operations. Consequently, the company implemented a remote-work policy and reached flexibility agreements in order to sustain its manufacturing operations.

#### OUR COMMITMENT TO DONORS AND PATIENTS

Serving patients and society are core priorities for Grifols, whose life-enhancing products and services are essential for patients and healthcare professionals around the world. The company is doing everything within its reach to increase its plasma supply, plasma-derived therapies, SARS-CoV-2 tests and other products to make sure patients continue to receive the treatment and healthcare they require.

The company is also reinforcing its longterm commitment to donors, who play a fundamental role in the production of plasma-derived medicines. Since the outbreak of COVID-19, Grifols has been working closely with healthcare authorities in its main countries of operation, including the United States, Spain and China, among others.

**COLLABORATION** 

WITH HEALTHCARE

**AUTHORITIES** 

Grifols has shared its broad knowledge and technology about plasma inactivation for transfusions and convalescent plasma (antibody-rich plasma from recovered COVID-19 patients) to develop and produce a potential immunoglobulin-based treatment.



#### INNOVATION IN RESPONSE TO COVID-19

Grifols is leading a number of projects to discover new treatments. It developed a TMA molecular test to detect the SARS-CoV-2 virus in plasma, blood and respiratory samples.

Among its current initiatives is the development of immunoglobulins with anti-SARS-CoV-2 antibodies produced from plasma recovered from COVID-19 patients. It also promotes and collaborates with clinical trials that allow the use of inactivated convalescent plasma, along with additional trials to assess the potential benefits of other plasma-derived products.



#### SOLID FINANCIAL MANAGEMENT

In 2020, Grifols took all necessary measures to further bolster its alreadysolid financial position. As of December 31, 2020, Grifols' treasury positions stood at EUR 580 million, which, when added to the EUR 1,000 million in undrawn lines of credit, brings its liquidity position to roughly EUR 1,500 million.

In November 2019, Grifols optimized its financial structure with the completion of its debt refinancing process, which extended average maturity to seven years and provided greater flexibility in cov-lite terms.

## PLASMA: AN ESSENTIAL ASSET TO ENSURING PATIENTS' QUALITY OF LIFE



During these unprecedented times, Grifols continues working hard to minimize supply chain delays in its products and services, which are critical for patients and healthcare professionals around the world.

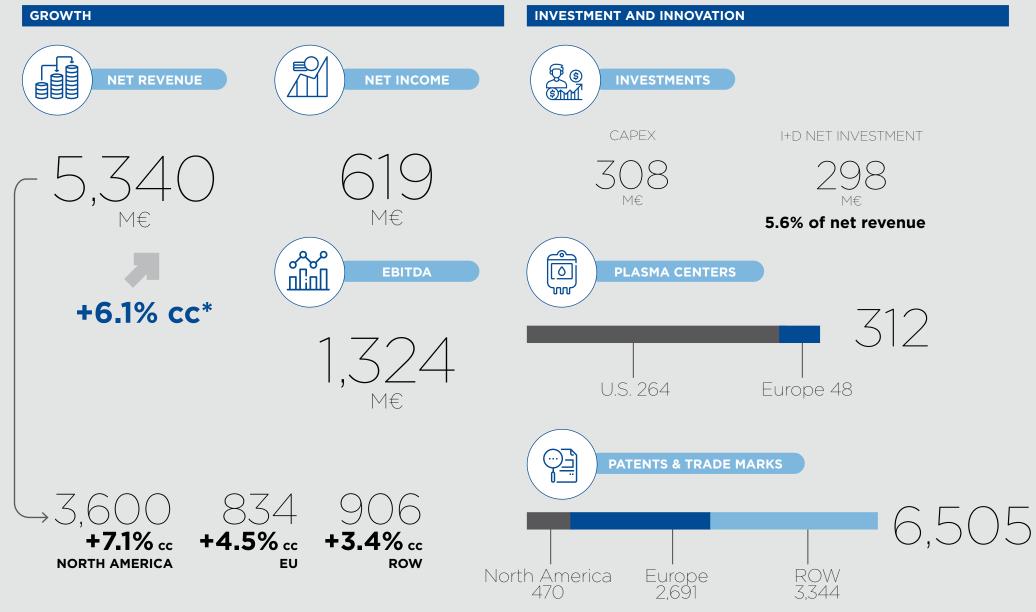
In recent years, Grifols has forged a global network of 312 plasma centers in the U.S. and Europe, allowing it to expand and diversify its access to plasma. The company will continue its global efforts to raise awareness on the need for plasma.

Grifols has joined forces with diverse healthcare authorities and organizations to encourage people to donate plasma, including several outreach, educational and promotional campaigns on the importance of plasma as a raw material in the manufacture of plasma-derived treatments; as well as hyperimmune or convalescent plasma from people who have recovered from COVID-19, which is rich in anti-SARS-CoV-2 antibodies.

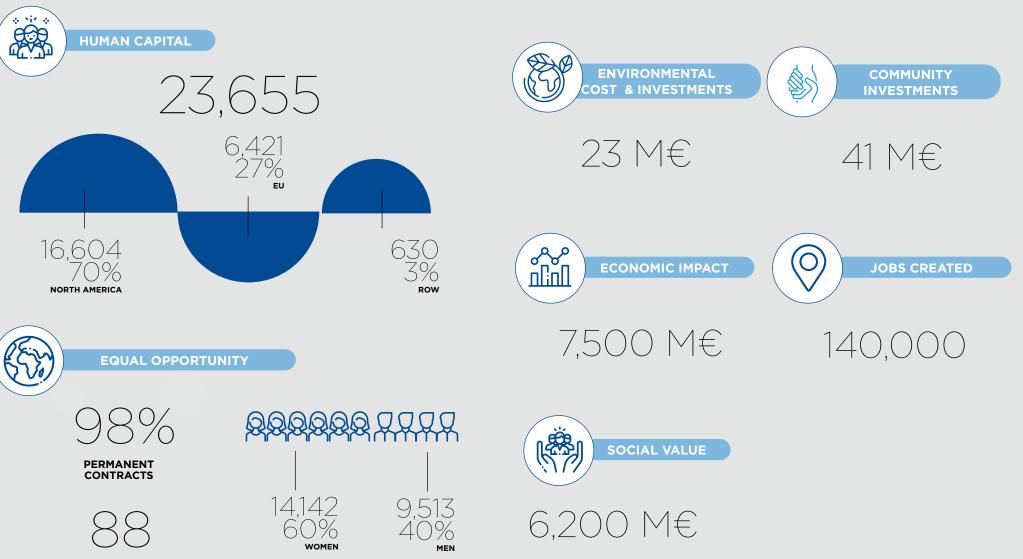
Grifols continues to stress the strategic relevance of plasma-derived medicines to guarantee people's health and well-being worldwide as part of its efforts to raise awareness of plasma and its potential to treat COVID-19. In this regard, the company added its voice to the plea made by the Protein Therapeutics Association (PPTA) urging European healthcare authorities to take decisive action to encourage more plasma donations.

#### GRIFOLS LEADS VARIOUS EFFORTS TO RAISE AWARENESS ON THE ESSENTIAL ROLE OF PLASMA TO PRODUCE LIFE-SAVING MEDICINES

## **HIGHLIGHTS**



#### TALENT AND DIVERSITY



RESPONSIBILITY

NATIONALITIES

## **2020 MILESTONES**



#### JANUARY

- The European Commission approves TAVLESSE<sup>®</sup> (fostamatinib) to treat immune thrombocytopenia (ITP) in adult patients who are refractory to other treatments
- The FDA authorizes the sale of a second QSmart hemostasis analyzer



#### MARCH

- Grifols and Shanghai RAAS close their strategic alliance to promote the growth of plasma-derived products and diagnostic solutions in China
- Multilateral agreement signed with diverse U.S. health authorities to develop the first treatment aimed specifically at combating COVID-19 with hyperimmune plasma
- Grifols R&D receives an "excellent" rating in the Profarma Program, spearheaded by the Spanish Ministry of Industry, Trade and Tourism

- FEBRUARY
- The PharmacyKeeper application earns the top award for innovation from KLAS Research, an independent healthcare IT data and insights company
- "The Sustainability Yearbook 2020," published by S&P Global, includes Grifols among the 10 most sustainable biotech companies

#### APRIL

- Start of the hyperimmune plasma campaign in the U.S. to develop and produce an anti-SARS-CoV-2 immunoglobulin as a potential treatment
- Launch of a new format of HyperRAB<sup>®</sup>, a high-potency anti-rabies immunoglobulin for rabies postexposure prophylaxis



#### MAY

- Completion of the development of a highsensitivity molecular test to detect the SARS-CoV-2 virus in plasma, blood and respiratory samples
- Liquidity position strengthened by the expansion of multicurrency revolving credit line, from USD 500M to 1,000M
- The FDA approves Procleix<sup>®</sup> Panther<sup>®</sup> with Automation Ready Technology (ART) for blood screening



- JUNE
- Start of the production of a hyperimmune immunoglobulin as a potential passive immunotherapy against COVID-19
- Voluntary disclosure of transfers of value made in 2019 to European healthcare professionals and organizations

#### AUGUST

- The FDA grants emergency use authorization for convalescent plasma to treat patients with COVID-19
- Plasmavita opens its first center in the German state of Saarland

- Delivery of the first batch of anti-SARS-CoV-2 hyperimmune immunoglobulin for use in clinical trials
- Strategic agreement reached to acquire manufacturing facilities in Canada and 11 plasma centers in the U.S. from Green Cross (GC Pharma)
- Feature article on AMBAR findings in the scientific journal Alzheimer's & Dementia: The Journal of the Alzheimer's Association
- Expansion of product portfolio with the European market launch of TAVI ESSE®



#### SEPTEMBER

• Agreement to acquire the remaining stake in Alkahest to boost Grifols' R&D efforts



• The Dow Jones Sustainability Index recognizes Grifols as one of the world's most sustainable companies

and Africa

- Grifols creates a Sustainability Committee to strengthen its corporate governance structure and long-term sustainable growth model
- Grifols is included for the first time in the Euronext Vigeo Europe 120 and Euronext Vigeo Eurozone 120 indices

## $\sim$ JULY



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GRIFOLS

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and Actions Orden Laces had a burdy astrony which allowed has to develop to unsense and camer widely INs out account, the inner widely INs demonstratic training as a doctor and demonstratic training of anneal lampagne, his remarkable ability and technomismy names has done emistemating with his family were enough to casin bits a presentant. Space among all the behaviologism and becautingwate in Space at the proop age of 40".

Dr. Maximulas, spokennas of the Analymy of Medical Romens of Decesions

Grifols is a centenary company that has fostered innovation since its origins, building its business on solid values and ethical principles with the aim of enhancing people's health and well-being.

The company's commitment to society is grounded on a long-term business model that creates value in alignment with the Sustainable Development Goals. This social dimension has enabled it to advance on its path of growth, while earning the distinction as one of the world's most sustainable firms.

#### ESTABLISHED

1909

**BUSINESS AREAS** 



divisions

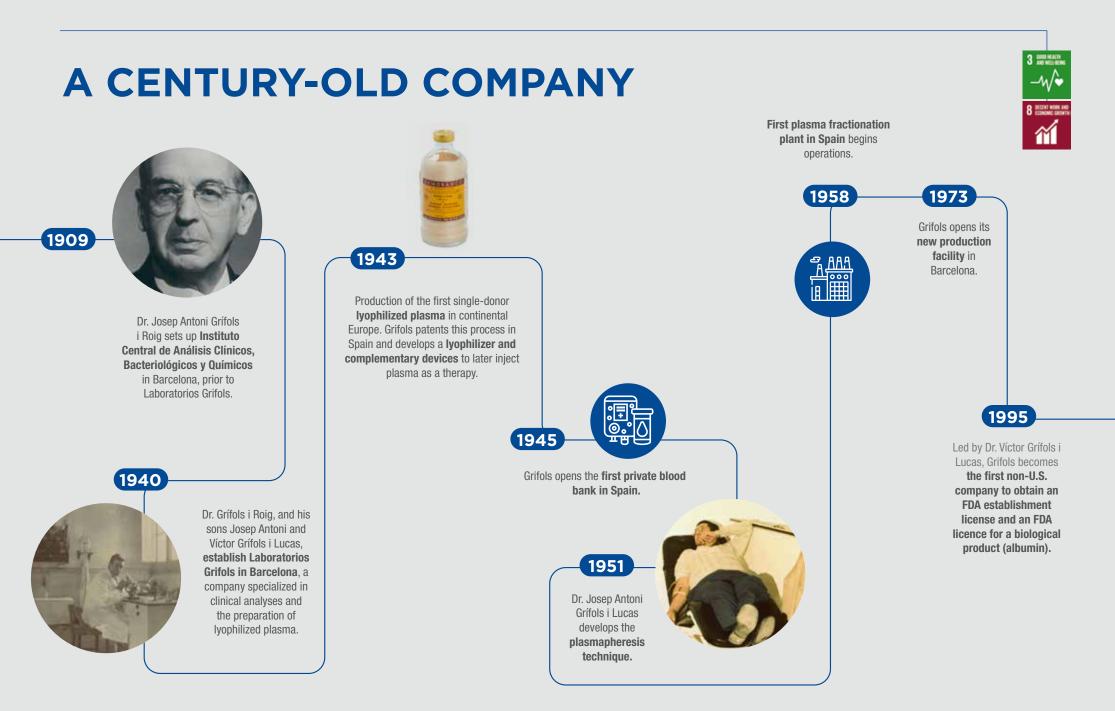
## Victor Grifols Lucas Grifols' Co-founder

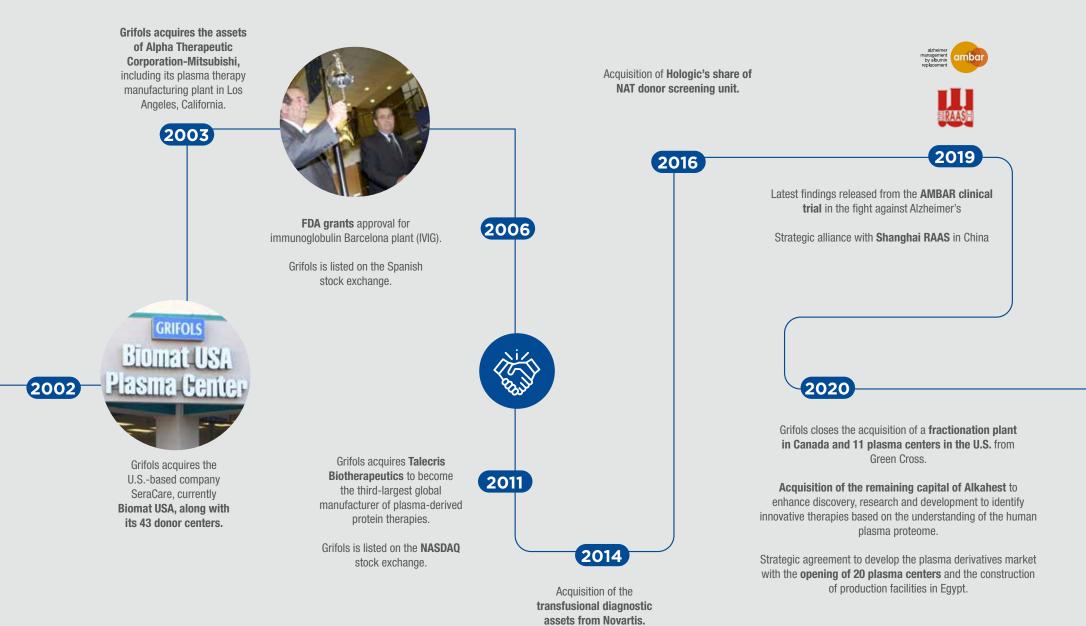
"It is now almost 40 years since we built the factory in Parets. In that time, our company has expanded and operates on a quite different scale. Over the years, there has been no shortage of obstacles and challenges, but we have always approached these with a strong work ethic, a desire to succeed, and a can-do attitude".

Victor Grifols Lucas



# ABOUT GRIFOLS





## **OUR SUSTAINABLE BUSINESS MODEL**



### **GRIFOLS BUILDS ON SOLID VALUES**

Grifols' corporate values underline the importance of teamwork, responsibility, innovation, sustainability, strategic vision and long-term value creation.

These core values form the basis of Grifols' sustainable growth model and overarching mission to improve the well-being of people worldwide. The company aspires to create value for its diverse stakeholders by generating stable employment, driving leading-edge research, promoting economic development, and building trust among its shareholders and investors. Grifols' history reflects these values, the commitments they represent and a pioneering spirit to lead in scientific progress.

Our Sustainability Policy outlines the firm's fundamental principles and commitments regarding its social and environmental responsibility and offers a framework to solidly integrate them throughout the business model.

### RECOGNIZED AS ONE OF THE MOST SUSTAINABLE COMPANIES IN THE WORLD



In 2020, Grifols was included for the first time ever in the Dow Jones Sustainability Index (DJSI) and the DJSI Europe.



Grifols was listed on the Euronext Vigeo Europe 120 and Euronext Vigeo Eurozone 120 indices for the first time in 2020 following an assessment by Vigeo Eiris.



Grifols has been listed on FTSE4Good Global, FTSE4Good Europe and FTSE4Good Ibex since 2018.



For the first time, Grifols is included in the 2021 Bloomberg Gender-Equality Index (GEI), demonstrating Grifols' commitment to addressing gender inequality.



Grifols improved its score to "A-" on the Carbon Disclosure Project (CDP), in recognition of its leadership in reducing emissions and for its solid climate-change strategy.

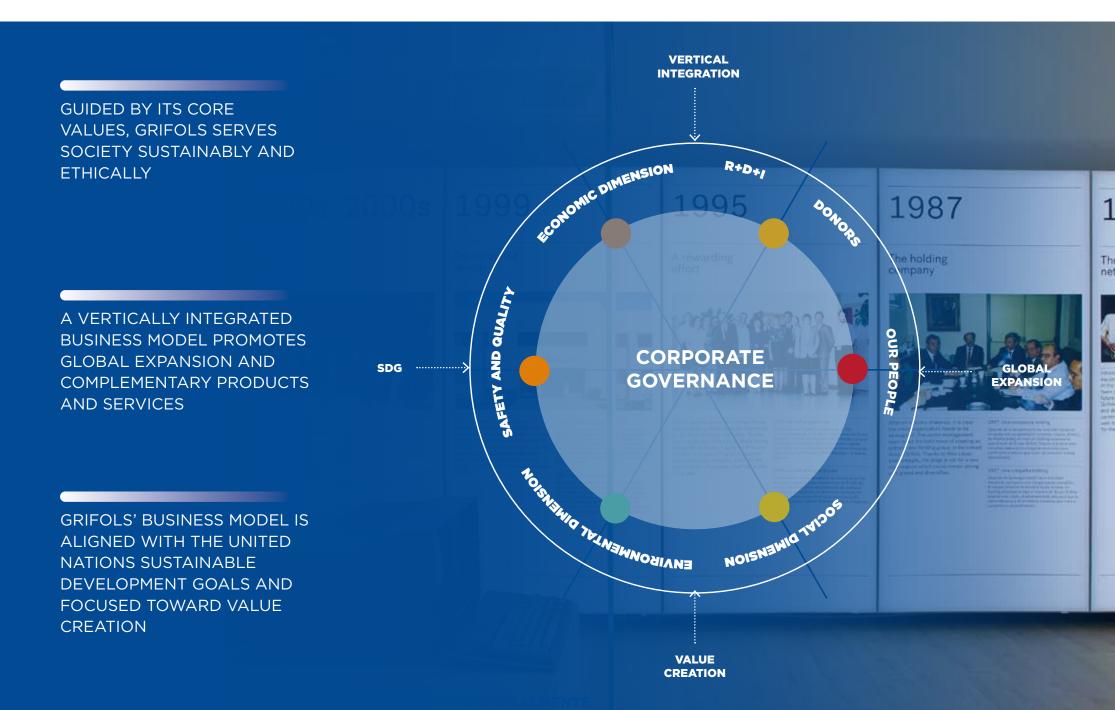
In reflection of its ongoing quest to advancing scientific and social progress, Grifols believes science must be firmly committed to life, in all its facets, shapes and dimensions. By definition, scientific progress aims to improve the quality of life of human beings and humanity as a whole.

Part of Grifols' DNA since its origins has been the fundamental tenets of bioethics, which guide the development, production and marketing of all Grifols' products to ensure the safety and dignity of patients and donors, while serving as a beacon to effectively address the ethical issues raised by healthcare advancements.

**GRIFOLS IS GUIDED BY THE PRINCIPLES OF BIOETHICS** 

7 8 8 8 A 5 I 8 VÍCTOR GRÍFOLS **iLUCAS** 

Inspired by this philosophy, the Víctor Grífols i Lucas Foundation was created in 1998 to encourage cross-disciplinary debate and dialogue on bioethics among healthcare companies, organizations and professionals. The Foundation serves as a vibrant platform for new ideas, insights and perspectives on the ethics of life.



#### **GRIFOLS' BUSINESS MODEL SUPPORTS SUSTAINABLE DEVELOPMENT GOALS**

#### WE ACTIVELY PROMOTE EFFORTS TO ACHIEVE SDGs

Adopted by the United Nations in 2015, the 2030 Agenda for Sustainable Development offers a shared global vision to promote peace and prosperity for people and the planet. The Agenda advocates 17 Sustainable Development Goals, which together promote a holistic approach to address and manage critical global challenges, including the eradication of hunger and poverty, access to high-quality education, gender equality, decent work opportunities and the fight against climate change. The SDGs have been broken down into 169 concrete and measurable targets to enable their implementation.

Grifols recognizes the vital role companies play on the path toward sustainable development. For this reason, it partners with and supports the actions of numerous agents engaged in this global pursuit, reflecting its commitment to making a positive impact on society. Grifols first identified and prioritized SDGs to evaluate its potential contributions, enabling it to pinpoint where it could create the most value and offer solutions based on its operations, industry and geographical scope.

Grifols carried out a materiality analysis to rank the objectives, identifying five SDGs where it could have the greatest impact, and four additional SDGs where it could make significant contributions. Grifols also supports SDG17 – Partnerships for the Goals – by collaborating with different interest groups (social and educational institutions, governments, organizations, entities and other companies) to jointly spearhead initiatives in the education, innovation and healthcare domains, among others.

The numerous actions by which Grifols supports these concrete SDGs are highlighted throughout this report.



#### **PROBITAS FOUNDATION'S CONTRIBUTION TO THE SUSTAINABLE DEVELOPMENT GOALS**

The Probitas Foundation is aligned with the general guidelines set by the World Health Organization (WHO) and contributes to the achievement of the Sustainable Development Goals (SDG) with its activity. With SDG 3 and SDG 10 as the main focuses of attention, the Foundation's objective is to improve the health of the most vulnerable populations around the world, although its actions also have an impact on objectives 1, 2, 4, 6, 7, 8, 9 and 17.

Throughout 2020, Probitas promoted health and nutrition programs to improve the well-being of vulnerable children and young people. It has also collaborated with research centers, hospitals, foundations and other partners in the field of mental health, providing services not included in the public health system. In 2020, the foundation also endorsed international sustainable health projects and programs that target the most vulnerable populations. Furthermore, rather than just providing funding, the foundation has also coordinated, directed and trained various local collaborators so that they can be self-sufficient in the near future.



Sustainable Development Goals		RAI Control Second 2012 Spain	SIT Health, Honorest Lan a Thompson	CLI Under 2010 11 countries	PCI Heresterister 2010 41 countries	FARO E Profession Accessio
	Year program started Countries where the programs are implemented		2018			
			Spain			
180.00000 #¥####	1.a Ensure significant mobilization of resources from a variety of sources, including through enhanced development cooperation, in order to provide adequate and predictable means for developing countries, in particular least developed countries, to implement programmes and policies to end poverty in all its dimensions	V	V	V	V	V
2 total 	2.2 By 2030, end all forms of malnutrition, including achieving, by 2025, the internationally agreed targets on stunting and wasting in children under 5 years of age, and address the nutritional needs of adolescent girls, pregnant and lactating women and older persons	V				
	6.b Support and strengthen the participation of local communities in improving water and sanitation management			۷	V	
7 terte allert	7.a By 2030, enhance international cooperation to facilitate access to clean energy research and technology, including renewable energy, energy efficiency and advanced and cleaner fossil-fuel technology, and promote investment in energy infrastructure and clean energy technology			V	V	

To learn more about Probitas and its core programs, please visit http://www.fundacionprobitas.org

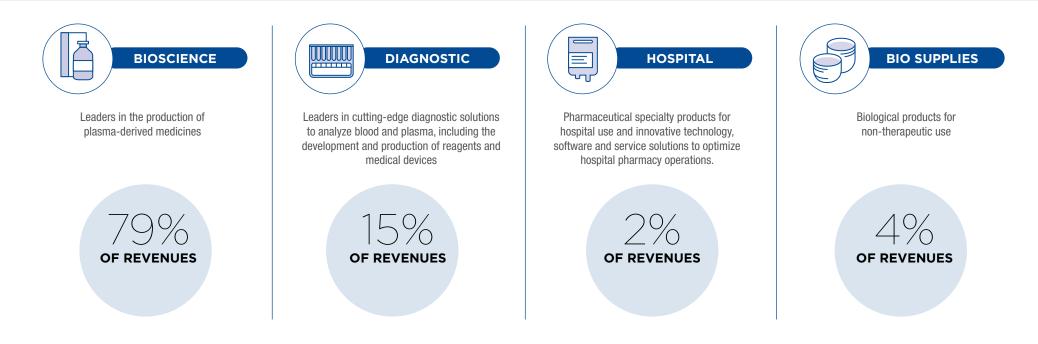
#### **GRIFOLS' PRIORITIZATION OF SDGs**

Sustainable Development Goals	Outstanding contributions in 2020
	<ul> <li>Grifols leads more than 25 international initiatives dedicated to research potential COVID-19 diagnosis and treatment with plasma-derived medicines</li> <li>Production of plasma-derived medicines to treat patients with diseases such as primary immunodeficiencies (PID), coagulation disorders and alpha-1 antitrypsin deficiency (AATD). FDA approves Prolastin<sup>®</sup>-C Liquid in 0,5g and 4g vial format for the treatment of AATD</li> </ul>
3 SALED THERESTAR	<ul> <li>Progression in the clinical trials for the use of albumin to treat cirrhosis (ph. III PRECIOSA) and acute-on-chronic liver failure (ph. III APACHE)</li> <li>Market launch of new product formulations and indications that address patients and healthcare professionals' needs (Xembify®, HyperRAB® or Veraseal®) and TAVLESSE® in certain European countries</li> <li>AMBAR's efficacy in slowing down the progression of Alzheimer's disease in patients with mild-to-moderate AD is confirmed and publication of the clinical trial results in the scientific journal Alzheimer's &amp; Dementia: The Journal of the Alzheimer's Association</li> </ul>
-•vv•	<ul> <li>New diagnostic test to increase the safety of blood transfusions. Procleix Panther System with Automation Ready Technology (ART) receives FDA approval to be used in conjunction with tests approved for screening Zika virus, HIV and hepatitis viruses</li> <li>Grifols and Shanghai RAAS close a strategic agreement which will help to increase transfusion safety standards of donation centers in China</li> <li>Development of new molecular diagnostic tests and immunoassays for in vitro diagnostics, prognosis, response prediction and monitorization of biologic drugs for respiratory diseases, oncology, autoimmunity, cardiovascular medicine, and neurodegeneration</li> </ul>
	- Alkahest acquisition to enhance research projects focused on treating age-related diseases and to bolster the development of innovative therapies based on the knowledge of the human plasma proteome
8 TRABALO DECEMIE	<ul> <li>Economic impact of EUR 7,500 million and creation of 140,000 jobs in the U.S., Spain, Germany and Ireland</li> <li>In response to COVID-19, commitment to employment stability, prioritization of employees' health, safety and well- being, and implementation of prevention measures (teleworking, flexibility agreements, contingency and de-escalation plans, COVID tes for Spanish employees, free external psychological care services, etc.)</li> <li>Commitment to stable and quality employment: 98% of permanent contracts and 93% full-time</li> </ul>
	<ul> <li>Reinforcement of a diverse and duality employment. so to be material contracts and so to be material and so to be material.</li> <li>Reinforcement of a diverse and discrimination-free talent pool to drive value creation: more than 88 nationalities, 52% of staff are 30-50 years old and 599 employees with some type of disability</li> <li>Implementation of a strategic plan in 2021 to further promote diversity and inclusion</li> </ul>
	<ul> <li>New "People Experience Hub" area established by HHRR to boost employee commitment and motivation and extending work- life balance measures to different countries</li> <li>Commitment to the well-being of all employees reflected on the increase in training hours on safety, health, and environmental issues (&gt;116,000 hours) and on the launch of health and wellness initiatives</li> <li>Launch of two global surveys: one specific to COVID-19 sent to 7,858 employees and another general survey, sent to 22,217 employees</li> </ul>
9 MUTUM MANAGAN MANAGA	<ul> <li>More than EUR 16.8 million in R+D+i resources and more than 30 people dedicated to the R&amp;D of COVID-19 treatments and screening tests</li> <li>R+D+i investment totaling EUR 298 million, representing 5.6% of revenues and denoting an innovation intensity 4 times greater than the European average</li> <li>Employees dedicated to R+D+i increase to more than 1,100 people</li> <li>More than USD 10 million allocated over the last 5 years to pre-clinical and clinical research projects through the ISR program</li> <li>More than EUR 14 million allocated over the last 5 years to drive research projects on liver disease under the umbrella of the Grifols Chair</li> <li>Promotion of scientific dissemination by allocating EUR 4 million to scientific awards, investigation, and education in 2020</li> <li>More than EUR 308 million to improve production facilities</li> </ul>
	<ul> <li>Completion of the projects related to the Beyond Trust software, which allows secure remote access to immunohematology instruments, and the BT Manager software, which allows the remote management of tests and results</li> <li>Strategic agreement with National Service Projects Organization (NSPO) for the construction and operation of 20 plasma collection centers and other production facilities.</li> <li>Strategic acquisition of production facilities in Canada to produce immunoglobulin and albumin to supply the Canadian market starting from 2023</li> </ul>
40 700000	<ul> <li>EUR 23.2 million allocated to environmental initiatives (+6.9% compared to 2019)</li> <li>Boosting circular economy in all phases of the life cycle</li> <li>3% reduction in energy intensity compared to 2019 thanks to the implementation of energy efficiency measures</li> </ul>
	<ul> <li>4% reduction in water consumption compared to 2019 and roll-out of savings measures in 75% of production centers</li> <li>Maintenance of the Gold Certification in the "Zero Waste to Landfill" program (first pharmaceutical company in the U.S. to receive it in 2019)</li> <li>Prioritization of waste revalorization, preventing 98% of waste generated in U.S. (Clayton, NC) facilities from reaching landfills</li> <li>Waste recovery: 74% in production facilities and 6% in other facilities including donation centers</li> <li>Goal of increasing recycling volumes by 500 tons more per year; achieved 100% by 2020.</li> <li>2030 commitment to enhance energy efficiency by 15% per production unit through the systematic application of eco- efficiency measures</li> </ul>
13 HERE DANS	<ul> <li>Measurement and disclosure of carbon footprint in scopes 1, 2 and 3 in accordance with the GHG Protocol</li> <li>Application of TCFD recommendations to identify and disclose risks and opportunities stemming from climate change</li> <li>Significant progress towards achieving the 2030 target of reducing greenhouse gas emissions per unit of production by 40%: reduction of 8.1% CO<sub>2</sub> emissions per unit of sale (scopes 1 and 2) in 2020</li> <li>Progress on energy decarbonization to achieve the goal of consuming 70% of energy from renewable sources by 2030: construction of a photovoltaic plant (nominal power output 100kW) in Murcia (Spain) and purchase renewable energy.</li> <li>Total emissions reduced by 12.9% in 2020 due to the increase of teleworking and the reduction of business trips arising from the COVID-19 pandemic</li> <li>15.8% savings in primary energy and reduction of 3,840 tons of CO<sub>2</sub> emissions from the Bioscience Division's cogeneration plant.</li> <li>Distinction of level "Two Green Globes" of the Green Globe Certification in the new Clayton fractionation plant.</li> </ul>
	<ul> <li>Objective to reduce Co2e by 1,860 tons per year through eco-efficiency projects in new facilities</li> <li>Diagnostic Division has launched the "Secure Remote Support" project (full deployment planned by 2021) which enables to remotely solve customer claims and thus lower emissions from the use of different means of transport</li> </ul>

	ustainable velopment Goals	Outstanding contributions in 2020
	4 BRCACON BIC CARDAN	<ul> <li>Nore than 2 million training hours in 2020, an average of 99 hours per employee.</li> <li>Major commitment to online training during COVID-19: 6,400 hours of telematic training through the Grifols Academy (Professional Development), adapting on- site courses to a virtual format; virtual sessions delivered by experts to help deal with the situation; creation of an internal global portal with a wide range of resources available, etc.</li> <li>More than 13,400 collaborators and professionals received training and professional development through Grifols Academy programs and initiatives</li> <li>Reinforcement of strategic alliances to promote education, including the executive leadership program for senior managers in collaboration with ESADE Business School (Barcelona) and the University of Georgetown's McDonough School of Business (Washington, D.C.)</li> <li>Since 2013, 86 Grifols employees have graduated and 59 are in the process of earning a degree thanks to the collaboration with Southern New Hampshire University's College for America program</li> </ul>
RELEVANT GOALS		<ul> <li>More than 30% of the Board of Directors are women, following CNMV recommendations for 2020. Grifols is working to increase this percentage.</li> <li>Progress on female representation in professional categories with executive duties: 36% of women in Director roles and 26% of women in Executive roles</li> <li>98% of female employees have permanent contracts and 92% work full-time</li> <li>Design of plans to increase employment of women and members of minority groups, with 83 action measures in place in 2020 (106 in 2019).</li> <li>Adjusted salary gap stands at 2.2% in the U.S., 3.1% in Spain and 1.3% in Germany. Significant progress has been made in the salary gap study and in the identification of possible causes for wage inequality; development of action measures that will be included in the Global Diversity Plan 2021 – 2023</li> </ul>
	10 emcode le Las socializados tentos	<ul> <li>Within the COVID-19 framework: organization of food and personal protection equipment campaigns; technical and logistical support to hospitals; 1,000 economically vulnerable families receive an assortment of food and other products thanks to the "Donate your Christmas basket to Twin Families" campaign</li> <li>Community investments of more than EUR 41 million</li> <li>Donation of more than 43 million IU of clotting factors and a commitment to donate more than 200 million from 2014 to 2021</li> <li>More than 2,000 social initiatives in communities where Grifols' plasma centers are located</li> <li>Average of 1,900 employees in Grifols plasma donation centers took part in non-profit fundraising and volunteering activities, dedicating more than 10,000 hours</li> <li>EUR 6.3 million donation to the Probitas Foundation to promote the healthy development of children and young people at risk of social exclusion, as well as their physical, psychological and emotional well- being, offering one meal a day. Support for various sustainable health projects aimed at the most vulnerable populations and countries.</li> </ul>
	16 rec attrast instructiones statuse	<ul> <li>No known cases of corruption</li> <li>Increase in communication and development activities related to anticorruption, reaching 92% of at risk employees</li> <li>Review of 3,044 interactions between employees and public servants or other professionals, focusing on higher risk operations</li> <li>Reinforcement of transparency: disclosure of transfers of value in Europe and the U.S. (in accordance with the EFPIA Disclosure Code and U.S. Open Payments Program) and contributions made in the U.S. according to the Lobbying Disclosure Act</li> <li>Member of the European Union's Lobby Transparency Register</li> </ul>
CROSS-CUTTING GOALS	17 ADDATES INSU IDST INTERNES IDST INTERNES	<ul> <li>More than 30 public, public- private, academic, and civil society partnerships to promote and enhance access to health, and to research and develop new medicines that contribute to extend and enhance patients' quality of life</li> <li>Important alliance with the Egyptian government to boost self-sufficiency of plasma-derived medicines in the Middle East and Africa</li> <li>Contribution to the use of surplus plasma from blood donations in various countries. Estimated savings of EUR 67 million for the Spanish public healthcare system arising from the industrial hospital- plasma fractionation service</li> <li>Generation of alliances and synergies, notably in the health sector, through memberships in more than 20 companies and other associations</li> <li>More than 15 private and public partnerships with the objective of minimizing the negative impact of Grifols' activities in the environment</li> <li>More than 10 partnerships to promote access and quality of education in general, and more specifically in the biopharmaceutical sector</li> <li>Promoting multisectoral alliances to improve the living conditions of groups at risk of exclusion by reducing inequalities. Promoting their social and economic inclusion by driving diversity and inclusion into the corporate culture</li> </ul>

#### A BUSINESS MODEL FOCUSED ON SUSTAINABLE VALUE CREATION

Grifols' value creation is driven by its four main divisions and ongoing pursuit to offer cross-cutting services that enhance organizational dynamics and generate new opportunities.



#### **GRIFOLS ENGINEERING**

Since its origins, Grifols has focused its efforts on in-house engineering as a lever to innovate and continuously improve its industrial productivity. Grifols Engineering is dedicated to designing and constructing specialty machinery, as well as providing specialized engineering solutions to optimize biotech processes and manufacturing systems.

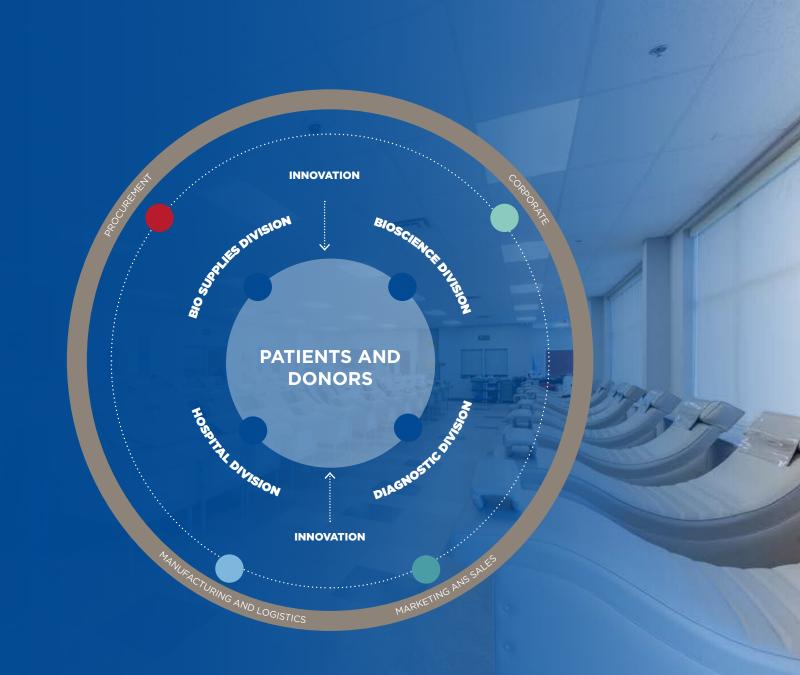
#### **GRIFOLS TRAVEL AGENCY**

As an international company with a strong U.S. presence and subsidiaries in 30 countries, Grifols decided to establish its own travel agency – Grifols Viajes – in order to better manage the global mobility of its workforce. Grifols Viajes offers employees the flexibility they need to plan their trips and optimize work-life balance.

GRIFOLS' VERTICALLY INTEGRATED BUSINESS MODEL GUARANTEES MAXIMUM QUALITY AND CONTROL IN ALL OF ITS DIVISIONS

DONORS AND PATIENTS ARE AT THE CORE OF GRIFOLS' VALUE CHAIN

WE TRANSFORM DONORS' GENEROSITY INTO LIFE-SAVING TREATMENTS FOR PATIENTS AROUND THE WORLD



## **GRIFOLS CREATES VALUE BEYOND ITS FINANCIAL PERFORMANCE**



#### **GRIFOLS' SOCIOECONOMIC IMPACT IN 2020**



GRIFOLS' DIRECT ECONOMIC IMPACT AMOUNTS TO EUR 4,000 MILLION. ADDITIONALLY, GRIFOLS GENERATES AN INDIRECT AND INDUCED IMPACT OF EUR 3,500 MILLION 40% OF GRIFOLS' IMPACT STEMS FROM ITS PLASMA CENTERS NETWORK

GRIFOLS GENERATES 140,000 JOBS IN TOTAL, INCLUDING 115,000 INDIRECT AND INDUCED JOBS

GRIFOLS GENERATES 5.2 JOBS FOR EVERY 1 JOB IT CREATES

#### 60% OF JOBS ARE LINKED TO GRIFOLS' PLASMA CENTERS NETWORK



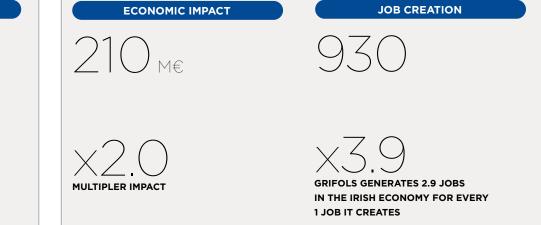


72% FROM PLASMA CENTERS

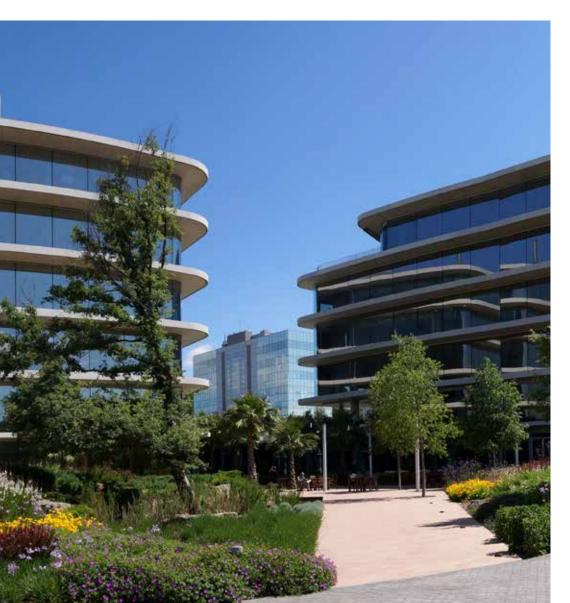








#### SOCIAL RETURN ON INVESTMENT (SROI)



In 2020, Grifols concluded its first SROI analysis to measure and quantify its contribution towards enhancing social welfare.

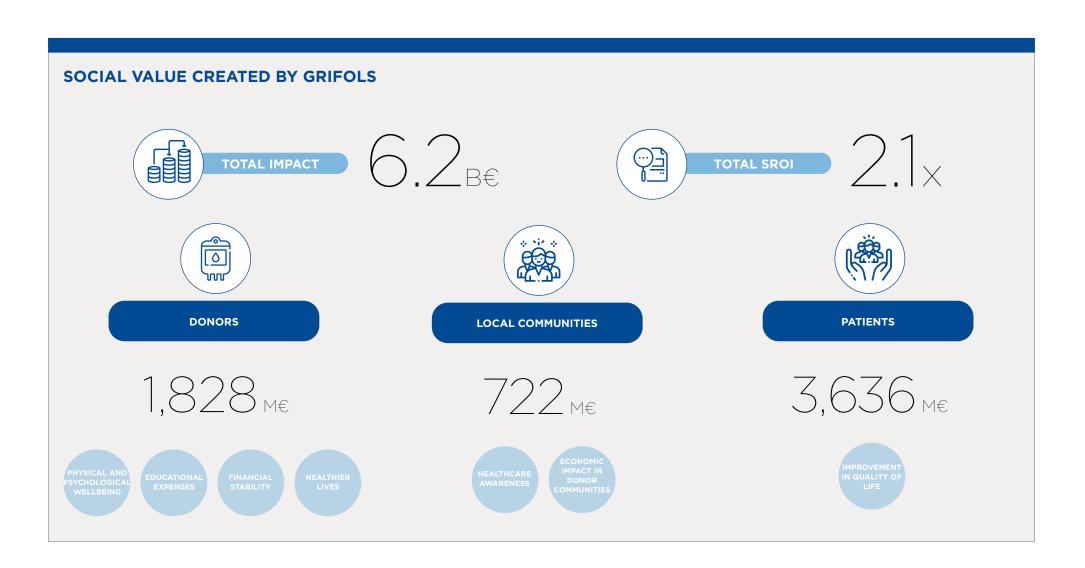
Measuring its social value allows Grifols to boost its awareness of how its operations impact key stakeholders, as well as gain insight to better serve their needs.

To this end, Grifols used the Social Return on Investment (SROI) methodology, a process which entails understanding, measuring and communicating the social, environmental and economic values created by a company. This method provides Grifols' leadership team and investors with a framework for evaluation and decision making.

The SROI focused on measuring the social value generated in 2019 by its 252 U.S. plasma centers by analyzing and quantifying their impact on donors, patients and the local communities where they are based.

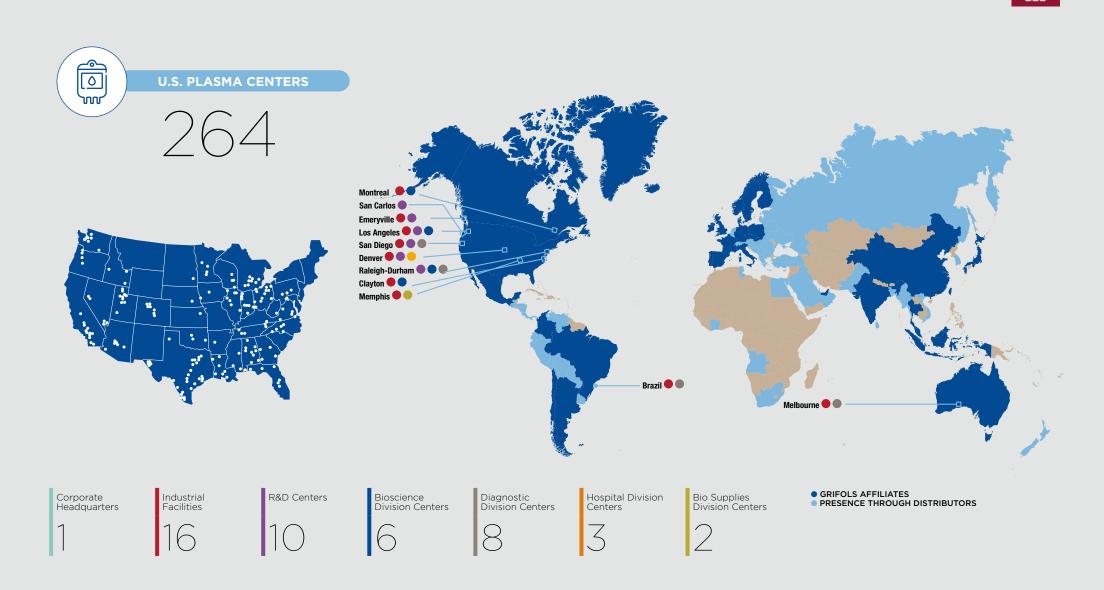
More information on the main sustainability markers, see Corporate Stewardship Reports | Grifols

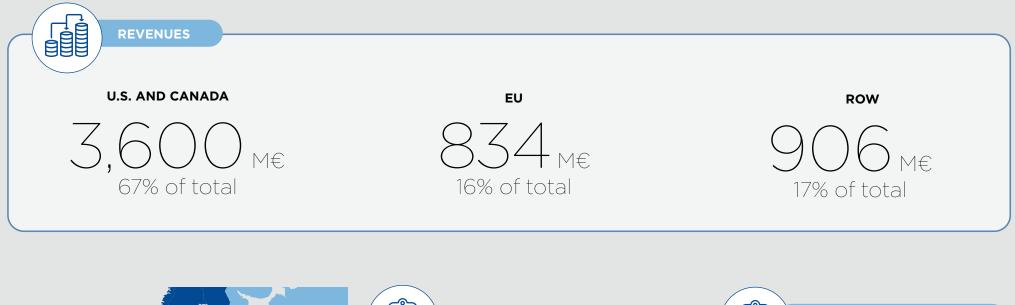
#### GRIFOLS MEASURED THE SOCIAL VALUE GENERATED BY ITS U.S. PLASMA CENTERS ACROSS ITS DONORS, PATIENTS AND LOCAL COMMUNITIES

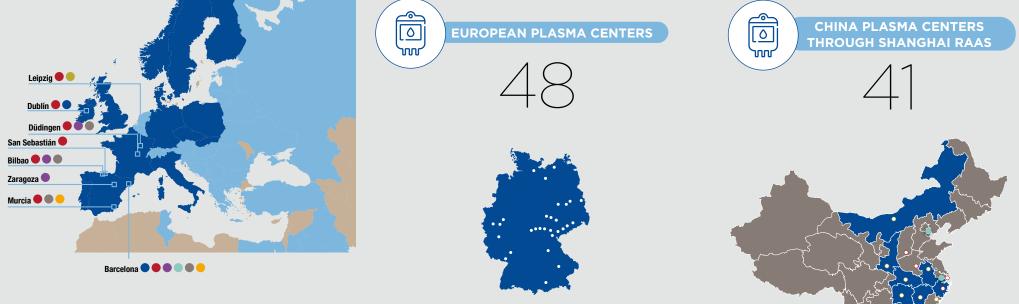


3 000 HEALTH

## **GRIFOLS AROUND THE WORLD**







## **FUTURE STRATEGY**



Grifols' core strategic pillar is the pursuit of sustainable growth to promote long-term corporate success. Guided by solid corporate governance, the company aspires to turn risks into opportunities while addressing critical social and environmental challenges, especially climate change, through an organization-wide approach.

Grifols has pursued a long-term sustainable growth strategy since its creation more than 110 years ago. Thanks to this vision, Grifols today stands at the forefront of innovation and global efforts to enhance the ethical, technical and safety standards of plasmaderived medicines, blood transfusions and healthcare solutions.

Aware of the need for multifaceted, transversal solutions to addressing these complex issues, Grifols has established several efforts throughout the organization to promote a long-term sustainable future aligned with its founding values.

**GRIFOLS STRENGTHENS ITS EFFORTS IN INNOVATION** 

In 2020, Grifols signed an agreement to acquire the remaining equity in Alkahest, which the company has been investing in since 2015, for USD 146 million, bringing its ownership to 100%.

Headquartered in Silicon Valley, this biotechnology company was founded with the aim of exploring the therapeutic use of plasma proteins in combating age-related diseases. In addition to the clinical development of specific plasma fractions and protein inhibitors, Alkahest is also focused on developing a complete understanding of the human plasma proteome.

Alkahest has generated a unique proteomic platform of targets to: unlock new therapies and diagnostics; develop new plasma proteins and new indications for currently licensed plasma proteins; develop biomarkers for diagnostics, recombinant proteins and antibodies, and small-molecule drugs.

Understanding the plasma proteome is the key to Alkahest's comprehensive discovery and development platform delivering transformational therapeutics. The firm will focus its efforts on proteins with a biological impact that change with age.

To date, more than 8,000 proteins have been identified by Alkahest and, using advanced molecular analysis techniques at the cellular level, are expected to enter Grifols' discovery and development pipeline and bring new therapeutic medicines to the market.

More information on Alkahest is available in Chapters 2. Sustainable Growth and 5. Innovation

ALKAHEST HAS IDENTIFIED MORE THAN 8,000 PROTEINS FROM THE HUMAN PLASMA PROTEOME, SOME OF WHICH COULD RESULT IN NEW MARKETABLE MEDICINES

## 



Corporate governance, social, environmental and climate change

Since 1909, Grifols has created value and employment by investing in innovation and production installations with a long-term vision. A robust business strategy and responsible approach has bolstered the company's resilience and capacity to respond to exceptional challenges like COVID-19. Grifols' solid financial management also reinforced its economic performance, generating growth, profitability and trust with its main stakeholders.

REVENUES

5,340 M€

#### **INVESTMENT EFFORTS**

+600 M€

in R+D+i and CAPEX



#### **GRIFOLS** 2020 INTEGRATED ANNUAL REPORT

## **COMMITMENT TO SUSTAINABLE GROWTH** AND INNOVATION



Grifols' business strategy aims to achieve solid financial results around four main objectives: plasma supply, industrial excellence, global expansion and innovation.

In 2020, Grifols has continued to demonstrate its resilience and commitment to sustainable growth during 2020. The company closed the financial year with revenues of EUR 5,340 million, representing an increase of 4.7% (+6.1% cc<sup>1</sup>), driven by the Bioscience and Diagnostic Divisions. Excluding plasma sales to third parties, revenues increased by 6.5% (+7.9% cc). The contribution of new products accounted for more than 50% of the revenue growth.

The Bioscience Division marks a milestone, delivering 10 years of quarterly sales growth, and continues to be Grifols' main growth engine. Its revenues have increased by 6.2% (+7.6% cc) to EUR 4,243 million due to the dynamism of immunoglobulins in countries such as the United States and Canada: as well as the growth of albumin, particularly in the United States and China: and the strong contribution of new products such as Xembify<sup>®</sup>, VISTASEAL<sup>™</sup> and TAVLESSE<sup>®</sup>.

In the second half of 2020, the Diagnostic Division significantly increased its revenues thanks to strong sales, especially in Spain, of its TMA (Transcription Mediated Amplification) test, used to detect the SARS CoV-2 virus. The division reported EUR 776 million in sales, a 5.8% (-7.3% cc) increase over the previous vear.

Hospital Division revenues were impacted by COVID-19, which caused a slowdown in certain investments and treatments in hospitals. Revenues totaled EUR 119 million, representing a 11.7% decrease (-10.3% cc). The Bio Supplies Commercial Division, which includes sales of biological products for non-therapeutic use, grew by 65.6% cc during 2020, demonstrating Grifols' commitment to this niche market. The Bio Supplies Division achieved EUR 224 million in revenues, a 15.9% (-15.3%) decrease from 2019, primarily due to the roll-off of specific third-party plasma sales contracts.

As of December 31, 2020, the gross margin was 42.2% (45.9% in 2019). This figure includes the total estimated impact of EUR 205 million to adjust Grifols' inventory value (non-cash) mainly due to COVID-19 impacts. In addition, in line with its prudence and commitment to sustainable growth, Grifols has implemented an operating expense containment plan

with an estimated positive impact of EUR 112 million in the 2020 profit and loss account. The company is working to make a significant part of it permanent. The plan has no impact on the company's labor force or innovation investments.

With regards to COVID-19 impacts, Grifols estimates a net impact on EBITDA of EUR 155 million. This figure includes the negative impact on inventory value and the limited sales growth of the Bioscience Division, and the positive impact of the operating expense containment plan and the contribution of the molecular test for the detection of the SARS-CoV-2 virus. All in all, the reported EBITDA reached EUR 1.324 million. representing a margin of 24.8% on revenues (28.1% in 2019). Excluding the EUR 155 million COVID-19 net impact. EBITDA amounted to EUR 1.479 million, a 27.4% margin on revenues.

In 2020, Grifols continued to promote innovation and CAPEX investments as leverage for its sustainable and long-term growth. Net total investments in R+D+I amounted to EUR 298 million, including internal, external and investee projects. Grifols also advanced on its expected capital investments plan. A total of EUR 308 million was allocated to accelerate the expansion of the Bioscience Division's production capacity and to the growth of the other divisions.

Grifols continued with its expansion plans for its plasma donation centers. This included the acquisition of plasma centers in the United States and Europe and three production plants in Canada. The construction of 20 plasma centers and production facilities in Egypt is also underway following the alliance signed with the Egyptian government, which will contribute to strengthening the company's presence in the Middle East and Africa.

In 2020, the company was able to limit its net plasma supply decline by 15% despite COVID-19-related constraints, including social distancing, mobility restrictions and lockdowns. Plasma collections are expected to return to normal as long as transmissions ease and vaccination plans are deployed.

In parallel, Grifols' efforts to increase its plasma supply are reflected on its expansion program, which includes both organic and inorganic growth. As part of its organic efforts, the company plans to open between 15 and 20 new plasma centers in 2021.

Net profit amounted to EUR 619 million, in line with the previous year. Adjusted net profit<sup>2</sup> amounted to EUR 736 million, increasing a +6.6% compared to 2019.

(1) Operating and constant currency (cc) excludes exchange rate fluctuations over the period. (2) Excludes non-recurring impacts, including the impacts of COVID-19; amortization of deferred financing costs related to refinancing, amortization of intangibles associated with acquisitions; and IFRS 16

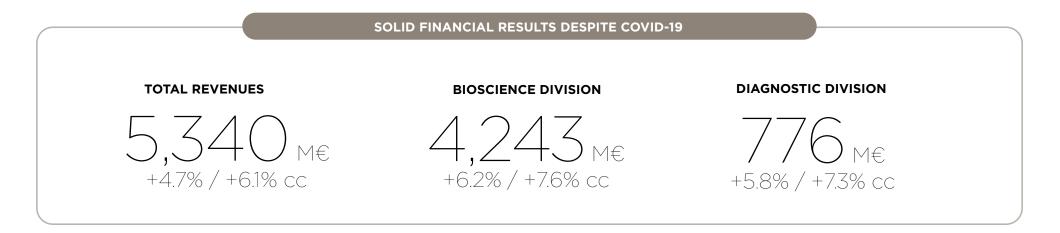
In millions of euros except % and EPS	2020	2019	% Var
NET REVENUES	5,340.0	5,098.7	4.7%
EBITDA REPORTED	1,324.0	1,433.8	-7.7%
% Net revenues	24.8%	28.1%	
GROUP PROFIT	618.5	625.1	-1.1%
% Net revenues	11.6%	12.3%	
ADJUSTED <sup>(1)</sup> GROUP PROFIT	736.4	690.9	6.6%
% Net revenues	13.8%	13.6%	
CAPEX	308.1	332.2	-7.3%
R&D NET INVESTMENT	298.3	329.0	-9.3%
EARNINGS PER SHARE (EPS) REPORTED	0.90	0.91	-1.1%
	December 2020	December 2019	% Var
TOTAL ASSETS	15,274.8	15,542.6	-1.5%
TOTAL EQUITY	6,720.1	6,845.8	-1.8%
CASH & CASH EQUIVALENTS	579.6	742.0	-21.9%
LEVERAGE RATIO	4.52 (4.63cc) <sup>(2)</sup>	4.17/(4.14cc) <sup>(2)</sup>	

(1) Excludes non-recurring items, including COVID-19 impacts; amortization of deferred expenses associated to the refinancing, amortization of intangible assets related to acquisitions and IFRS 16.

(2) Constant currency (cc) excludes exchange rate fluctuations over the period.







## **THE BIOSCIENCE DIVISION LEADS GROWTH**

## PLASMA PROTEINS HAVE DEMONSTRATED THERAPEUTIC POTENTIAL AGAINST COVID-19

REVENUES



Revenues for the Bioscience Division totaled EUR 4,243 million. The division's revenue growth was underpinned by a strong demand for key proteins, especially immunoglobulins and albumin, coupled with the solid progress of new product launches such as Xembify<sup>®</sup>, VISTASEAL<sup>™</sup> and TAVLESSE<sup>®</sup>.

Demand for immunoglobulins remains very solid, supported by markets with the highest per capita consumption, including the U.S. and Canada; and and several countries in the European Union (EU) and Latin America. It reported double-digit growth. To adapt to patients' needs, Grifols has a range of immunoglobulins for both intravenous and subcutaneous administration (Xembify®). Albumin sales also remain on trend, driven by growth in the U.S., Canada and China.

Despite the pandemic, alpha-1 antitrypsin revenues continued to grow in its main markets: the U.S. and Canada. The company has continued to make progress in offering new products and presentations and in 2020, the FDA approved Prolastin<sup>®</sup>-C Liquid in 0.5g and 4g vials. Grifols currently has three presentations that adapt treatments to patients' needs.

In terms of new product launches, of note are the sales of Grifols' biological sealant, developed and manufactured by the company as a surgical bleeding-control solution using a combination of two plasma



proteins (fibrinogen and thrombin). Launched in the last quarter of 2019, the product is sold and distributed by Ethicon under the trade name VISTASEAL<sup>™</sup>. The market launch of TAVLESSE<sup>®</sup> (fostamatinib) in certain European countries is also worth highlighting. Included within Grifols' agreement with Rigel Pharmaceuticals, this product is used to treat chronic immune thrombocytopenia (ITP) in adult patients who are refractory to other treatments.

#### START OF TAVLESSE® COMMERCIALIZATION IN EUROPE

TAVLESSE<sup>®</sup> (fostamatinib), used to treat chronic immune thrombocytopenia (ITP) in adult patients refractory to other treatments, is already available in selected countries in Europe.

Grifols Bioscience Division's first non-plasma oral therapy allows the company to expand and diversify its product portfolio to benefit patients and offer more therapeutic options through licensing agreements with third parties.

#### XEMBIFY<sup>®</sup>: GRIFOLS' SUBCUTANEOUS IMMUNOGLOBULIN IN THE U.S.

In 2020, Grifols launched its 20% concentration subcutaneous immunoglobulin (Xembify<sup>®</sup>), developed to respond to the needs of patients and healthcare professionals.

In 2019, Xembify<sup>®</sup> obtained U.S. Food and Drug Administration (FDA) approval for the treatment of primary immunodeficiencies. Grifols is currently working with health authorities to obtain approval in Europe and other global markets.

#### GRIFOLS' FIRST PLASMA PROTEIN-BASED BIOSURGERY SOLUTION

VISTASEAL<sup>™</sup> is a fibrin sealant developed by Grifols for bio surgical bleeding-control and is marketed and distributed by Ethicon as the result of a strategic collaboration.

VISTASEAL<sup>™</sup> is the result of Grifols' innovation aimed to expand the potential of plasma proteins into new fields. VISTASEAL<sup>™</sup> combines human fibrinogen and thrombin and is administered through an innovative Ethicon device.

## THE DIAGNOSTIC DIVISION ACCELERATES ITS GROWTH

## THE MOLECULAR TEST FOR SARS-COV-2 DETECTION BOOSTS DIVISION'S GROWTH

REVENUES

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The Diagnostic Division achieved notable results in the second half of the year, which contributed to a 5.8% (+7.3% cc) year-on-year increase in sales to EUR 776 million.

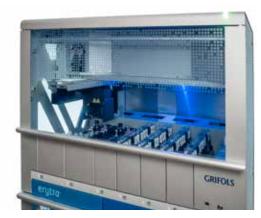
Especially noteworthy was the contribution of the Transcription Mediated Amplification (TMA) test, used to detect SARS CoV 2, developed by Grifols. This diagnostic test was the main driver of NAT system sales (Procleix<sup>®</sup> NAT Solutions), especially in Spain. TMA is a commonly used technique known for its high sensitivity and capacity to automate large sample volumes. Sales of Procleix<sup>®</sup> NAT Solutions, used to analyze blood donations, were also strong in Japan, Australia, the Philippines and Bulgaria, among other countries. These systems are able to screen for a diversity of pathogens, including the human immunodeficiency virus (HIV), hepatitis viruses (A, B, C and E), West Nile virus, Zika, dengue and the agents that cause babesiosis.

The blood-typing line maintains its positive trend in the U.S. and Latin America, where sales have continued to grow in countries such as Argentina. Sales include both analyzers (Erytra<sup>®</sup>, Erytra Eflexis<sup>®</sup> y Wadiana<sup>®</sup>) and reagents (DG-Gel<sup>®</sup> cards, red blood cells and antiserums).

INNOVATION EFFORTS ENABLED THE DEVELOPMENT AND PRODUCTION OF A NAT-TECHNOLOGY MOLECULAR DETECTION TEST FOR SARS-COV-2 IN RECORD TIME

## TRANSFUSION DIAGNOSTICS AT THE SERVICE OF EMERGING VIRUS DETECTION: SARS-COV-2

Grifols continues to lead in transfusion medicine. Its vast experience in molecular NAT-based diagnostic systems fueled the development of a SARS CoV-2 detection test in record time. Grifols' systems leverage TMA, whose sensitivity and specificity is similar to that of other molecular tests such as PCRs.





## THE HOSPITAL DIVISION PREPARES TO GET BACK TO NORMAL

## THE PHARMATECH LINE STRENGHTENS AS HOSPITAL INVESTMENTS RECOVER

REVENUES



**COVID-19 IMPACTED SALES** 

**PERFORMANCE IN 2020** 

The Hospital Division recorded EUR 119 million in revenues, a decrease of 11.7% (-10.3% cc) from the previous year. The division's main business lines were impacted by the slowdown in certain investments and treatments in hospitals as a result of COVID-19.

Grifols is a leading supplier of technology and services for hospitals, clinics and specialized centers. The launch of its leading-edge system for automated compounding of intravenous treatments (KIRO Fill®) and software enhancements to the workflow platform for intravenous preparations (PharmacyKeeper) optimize hospital-pharmacy operations by affording greater accuracy and safety in the preparation of intravenous (IV) medications. These advancements improve patient safety and reduce reliance on manual processes.

Grifols' Pharmatech business line offers comprehensive solutions to enhance hospital pharmacy operations, including the Inclusiv<sup>®</sup> product portfolio, comprised by equipment, software and solutions to improve the safety and quality of sterile compound preparations. The Division also consolidated sales of its MedKeeper<sup>®</sup> and Kiro Grifols<sup>®</sup> technological solutions.

#### **GRIFOLS STRENGHTENS THE PHARMATECH LINE**

Grifols maintains its international expansion of the Hospital Division by growing its U.S. presence. Although the pandemic hindered hospital investments, the division continued to reinforce its Pharmatech solutions, its main business line, by acquiring the remaining capital of MedKeeper. This company offers specialty equipment and technology solutions that automate and control key points in hospital processes, increasing the safety and patients and healthcare professionals.





## THE BIO SUPPLIES DIVISION GROWS SIGNIFICANTLY IN BIOLOGICAL MATERIAL SUPPLY

## REMARKABLE INCREASE IN SALES OF BIOLOGICS FOR NON-THERAPEUTIC USE

In 2020, revenues of the Bio Supplies Division amounted to EUR 224 million, decreasing by 15.9% (-15.3% cc) in comparison to the previous year. This variation is due to the decline experienced in plasma sales to third parties, mainly due to the roll-off of supply contracts. As planned, this will enable Grifols to manage additional plasma volume to fuel growth of plasma-derived therapies.

The Bio Supplies Division Commercial, which includes sales of biological products for non-therapeutic use, grew by 65.6% cc during 2020, demonstrating Grifols' commitment to this niche market.

REVENUES

224 м€

ADDITIONAL PLASMA FOR GRIFOLS FOLLOWING THE ROLL-OFF OF SUPPLY CONTRACTS

### SUPPLY OF BIOLOGICAL MATERIALS TO DRIVE RESEARCH

The Bio Supplies Division provides biological materials for life sciences research, clinical trials and the manufacture of pharmaceutical and diagnostic products, such as reagents and controls.



#### NET REVENUE BY DIVISION

TOTAL	5,340,038	100.0%	5,098,691	100.0%	4.7%	6.1%
Intersegments	(53,107)	(1.0%)	(52,176)	(1.0%)	1.8%	(2.7%)
Others	31,989	0.6%	22,820	0.5%	40.2%	40.4%
Bio Supplies	224,090	4.2%	266,540	5.2%	(15.9%)	(15.3%)
Hospital	118,675	2.2%	134,441	2.6%	(11.7%)	(10.3%)
Diagnostic	775,889	14.5%	733,604	14.4%	5.8%	7.3%
Bioscience	4,242,502	79.5%	3,993,462	78.3%	6.2%	7.6%
In thousands of euros	12M 2020	% of Net Revenues	12M 2019	% of Net Revenues	% Var	% Var cc*

NET REVENUE BY REGION						
In thousands of euros	12M 2020	% of Net Revenues	12M 2019**	% of Net Revenues	% Var	% Var cc*
U.S. + CANADA	3,599,746	67.4%	3,390,811	66.5%	6.2%	7.1%
EU	834,492	15.6%	799,460	15.7%	4.4%	4.5%
ROW	905,800	17.0%	908,420	17.8%	(0.3%)	3.4%
TOTAL	5,340,038	100.0%	5,098,691	100.0%	4.7%	6.1%

 $^{\ast}$  Constant currency (cc) excludes exchange rate fluctuations over the period.

\*\* For comparison purposes, 2019 UK figures have been reclassified from EU to ROW.

## SOLID BALANCE SHEET

## OPERATING CASH FLOW GENERATION OF EUR 1,110 MILLION IN 2020

GRIFOLS MAINTAINS ITS PAY-OUT AT 40% OF THE GROUP'S CONSOLIDATED NET PROFIT

OVER THE LAST FIVE YEARS, GRIFOLS HAS ALLOCATED MORE THAN EUR 1,200 MILLION TO DIVIDENDS IN LINE WITH ITS COMMITMENT TO GENERATING SHAREHOLDER VALUE As of December 31, 2020, Grifols had a solid balance sheet totaling EUR 15,302 million (EUR 15,543 million in December 2019).

Strategic investments in recent years to boost plasma procurement and the increased efforts to improve operations have been the most relevant factors in strengthening the group's growth and increasing inventory levels. These investments, coupled with inventory management, enabled the Group to maintain a significant growth volume throughout the 2020 financial year.

The optimization of working capital management has continued to act as a leverage for improving the Group's financial strength. Operating cash flow generation reached EUR 1,110 million.

Inventory levels decreased to EUR 2,002 million with a turnover of 237 days compared to 310 days at the end of December 2019, as a result of the COVID-19 impact on plasma volumes collected during the year.

Average collection and payment periods remained stable at 27 days (26 days in 2019) and 62 days (60 days in 2019), respectively.

With regard to the group's Spanish subsidiaries, the average payment period to suppliers was 71.6 days, similar to last year's 72.9 days.

As of December 31, 2020, Grifols' liquidity position stands at close to EUR 1,500 million, including EUR 580 million corresponding to the cash position (EUR 742 million in 2019) and nearly EUR 900 million of undrawn lines of credit. The Group continues to have high and sustainable levels of activity and operating cash generation in the scope of growth, the closing of corporate transactions and the continuity of capital expenditures and R&D.

The EUR 1,110 million reported in 2020 (EUR 569 million in 2019) enabled the company to allocate to its CAPEX investments EUR 308 million (EUR 332 million in 2019) and to net R+D+i investments EUR 298 million (EUR 329 million in 2019). The company remains firmly committed to sustainable growth and its long-term strategic vision.

#### EQUITY

The company's equity was EUR 6,720,055 million as of December 31, 2020. The share capital includes 426,129,798 common shares (Class A), with a nominal value of EUR 0.25 per share, and 261,425,110 non-voting shares (Class B), with a nominal value of EUR 0.05 per share.

Grifols' ordinary shares (Class A) are listed on the Spanish Stock Market and are part of the Ibex-35, while its non-voting shares (Class B) are traded on both the Spanish Stock Exchange (GRF.P) and the U.S. NASDAQ exchange (GRFS) via ADRs (American Depositary Receipts).

In the fourth quarter of 2020, the second dividend payment, totaling EUR 111 million related to the 2019 fiscal year, was distributed. Grifols remains committed to compensating its shareholders with dividends.

## LIQUIDITY AND CAPITAL RESOURCES

Grifols meets its liquidity and capital requirements using resources generated from its operating activities and long-term external financing. As of December 31, 2020, Grifols' cash position was EUR 580 million and its liquidity position was close to EUR 1,500 million.

## CASH FLOWS FROM OPERATING ACTIVITIES

In 2020, net cash flows from operating activities amounted to EUR 1,110 million. The main impact on working capital, which increased by EUR 159 million, was due to the decrease in stock levels by EUR 165 million as the result of the use of inventories built up strategically over the last few years, which were drawn down to respond to patients' needs during the ongoing COVID-19 pandemic.

#### CASH FLOW FROM INVESTMENT ACTIVITIES

Cash flow from investment activities totaled EUR 858 million. The most important variations were due to the following operations:

- Closing the acquisition of a plasma fractionation plant, an immunoglobulin purification plant and an albumin purification plant in Montreal (Canada) for USD 370 million from the South Korean GC Pharma (Group), as well as, in a separate transaction, 11 plasma centers in the U.S. owned by Green Cross for USD 90 million.
- Initial payment of USD 20 million as part of the closing of the transaction to acquire the remaining shares of Alkahest, Inc. (approximately 55%) for a total amount of USD 146 million.

- Acquisition of the remaining 49% equity interest in the MedKeeper technology company for USD 60 million.
- Capital investments (CAPEX) totaling EUR 308 million mainly focused on new production facilities in the Bioscience Division. These include a new fractionation plant in Clayton; a new immunoglobulin purification plant in Clayton; a new albumin purification plant in Dublin, Ireland; openings of new plasma centers; the expansion, renovation and relocation of existing centers; IT investments; and digitization.

## CASH FLOW FOR FINANCING ACTIVITIES

Cash flow for financing activities totaled EUR 354 million in 2020, primarily consisting of EUR 243 million debt payment and dividend payouts of EUR 103 million.

## GRIFOLS DOES NOT FACE SIGNIFICANT MATURITY REPAYMENTS OR DOWN PAYMENTS UNTIL 2025

THE COMPANY HAS DEMONSTRATED ITS RESILIENCE AND CAPACITY TO RESPOND TO COVID-19 CHALLENGES

#### CAPITAL RESOURCES AND CREDIT RATINGS

Excluding the impact of IFRS 16<sup>2</sup>, as of December 31, 2020, Grifols' net financial debt totaled EUR 5,714 million. The net debt leverage ratio is at 4.5x. Excluding COVID-19 impact, the ratio stands at 4.0x.

During the second quarter of the year, Grifols took additional measures to strengthen its liquidity position, which included the upsizing of its multicurrency revolving credit facility from USD 500 million to USD 1,000 million, with maturity in November 2025. The expansion of this credit facility has not increased the company's indebtedness and its terms and conditions are in line with the ones signed in November 2019. Grifols' liquidity position stands at close to EUR 1,500 million as of December 31, 2020, including EUR 580 million corresponding to the cash position and nearly EUR 900 million of undrawn lines of credit.

Optimizing and reducing debt levels continues to be a priority for Grifols' financial management. In order to meet this objective, the company maintains sustainable levels of operating activity and strong net operating cash flow generation. The reported EUR 858 million enabled the company to undertake investment activities in order to continue responding to the expected growth in demand. After the refinancing process closed in November 2019, Grifols does not face significant maturity repayments or down payments until 2025.

The company is equipped to respond to the demands of the current context and remains committed to its long-term growth strategy. Grifols will continue to monitor any potential impacts on operations and will take all necessary actions to mitigate any potential effect on its supply chain.

#### **CREDIT AGENCIES MAINTAIN THEIR CREDIT RATINGS**

	Moody's	Standard & Poor's
Corporate rating	Ba3	BB
Senior secured debt	Ba2	BB+
Senior unsecured debt	B2	B+
Outlook	Negative	Stable

# **CAPEX AND INDUSTRIAL ACTIVITY**

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In 2020, Grifols intensified its capital expenditures and allocated EUR 308 million to expand and enhance its divisions' production facilities. This amount is included in the Capital Investment Plan for 2018-2022 and reaffirms Grifols' commitment to growth and its long-term vision.

In May, the Group announced an investment of EUR 130 million in the first phase of the expansion of its Barcelona industrial complex. Grifols acquired a 47,274 m<sup>2</sup> plot of land on which it plans to build, among others, a purification and fill-and-finish facility for a new Bioscience Division product, a new R+D+i center, as well as expanding the production and logistics capacity of the Diagnostic Division.

In addition, an investment of more than USD 350 million is planned in the North Carolina (U.S.) complex for the construction of a new plasma fractionation plant, a plasma logistics warehouse and service infrastructures.

Investment highlights in 2020 include the following:

## BIOSCIENCE DIVISION: LARGER CAPACITY FOR PROTEIN FRACTIONATION AND PURIFICATION

Construction of a new plasma fractionation plant on the North Carolina (U.S.) complex continues as planned. With a fractionation capacity of 6 million liters per year, the construction of the fractionation plant has been completed, and it is expected to start production this year and to be fully operational by 2022. The facilities will include two parallel plasma fractionation and grouping lines to maximize flexibility and efficiency.

Construction of the world's first purification, dosing and sterile filling plant of immunoglobulins in flexible bags also moves forward. The plant will have an annual production capacity of 6 million equivalent liters of plasma and is expected to be operational by 2023.

Also noteworthy is the swift construction and setup of a facility for the inactivation of pathogens in convalescent plasma using methylene blue, which has enabled Grifols to quickly respond to COVID-19, demonstrating its commitment to health emergencies. In this respect, the Group has rapidly adapted its Clayton emerging disease-specific facility to produce an anti-SARS-CoV-2 immunoglobulin. This isolated facility was initially designed and built for the Ebola outbreak.

**BIOSCIENCE DIVISION** 

The construction of a new albumin purification, dosing and sterile filling plant in Dublin (Ireland) continues according to plan. The plant will have an annual production capacity of 6 million equivalent liters of plasma and incorporate a state-of-the-art sterile bag filling technology, owned by Grifols. This will expand the bag production capacity that, as of the first quarter of 2021, has been initiated at the Los Angeles facility.

Expansion of the fibrinogen and topical thrombin sealant production plant is also underway at the Barcelona industrial complex. Upon completion of the new purification and dosing facilities, this extension will increase production capacity to 3.3 million equivalent liters of plasma.

#### INVESTMENT TO INCREASE ACCESS TO PLASMA

As of December 31, 2020, Grifols operated the largest plasma center network in the world, with 312 centers. Throughout the year, the Group worked to add more centers to the network, as well as to increase the plasma collection capacity of its existing centers by incorporating more donation equipment, where possible.

At the same time, plans to expand the sample testing capacity of the Austin laboratory are being pursued. The company anticipates that the expansion of facilities in both the U.S. and Europe will enable the company to reach a testing capacity of 36 million samples by 2023. Plans to expand plasma storage and logistics capacity are also ongoing, expecting to reach 12 million liters by 2023.

#### **DIAGNOSTIC DIVISION**

In 2020, the company focused its efforts on expanding its production capacity for immunohematology products. For the first time it will produce them in the U.S., using the company's existing facilities in San Francisco (U.S.) to manufacture DG-Gel cards, red blood cells and antisera.

#### **HOSPITAL DIVISION**

This Division's capital investments are focused on increasing capacity and productivity of its intravenous solutions, manufactured in its industrial complexes in Barcelona and Murcia. These improvements will enable the Division to meet expected growth in this product segment, as outlined in its internationalization plan.





# ACQUISITIONS AND CORPORATE TRANSACTIONS



## CLOSING OF THE STRATEGIC ALLIANCE WITH SHANGHAI RAAS TO DRIVE GROWTH IN CHINA

In March 2020, Grifols and Shanghai RAAS closed their strategic alliance in China, a transaction that will increase the production, sales and development of plasma-derived products and the latest transfusion diagnostic solutions in China, in adherence with international quality and safety standards.

Following this transaction, Grifols is now the largest shareholder in Shanghai RAAS while maintaining operating, political and economic control over its subsidiary, Grifols Diagnostic Solutions (GDS). More specifically, Grifols controls over a 26.20% stake in Shanghai RAAS's capital (economic and voting rights) in exchange for Shanghai RAAS having a non-majority share in Grifols Diagnostics Solutions (45% economic and 40% voting rights).

For Grifols, the agreement offers an opportunity to bolster its international expansion and build on its long-term, sustainable growth. At present, China is Grifols' third-largest sales market.

## GRIFOLS CLOSES THE ACQUISITION OF PRODUCTION FACILITIES IN CANADA AND 11 PLASMA CENTERS IN THE U.S.

In October 2020, Grifols closed its transaction with the South Korean firm GC Pharma (Group) to acquire a plasma fractionation plant, an immunoglobulin plant and an albumin purification plant in Montreal (Canada) for USD 370 million, and, in a separate transaction, 11 plasma collection centers in the United States, property of Green Cross for USD 90 million.

This acquisition is aligned with Grifols' international sustainable growth strategy aimed at increasing the company's plasma collection and fractionation capacity to ensure safe access to life-sustaining plasma-derived medicines for patients around the world. This strategic acquisition will also strengthen Grifols' presence in Canada, building on a legacy of partnership in Canada's blood system.

For more than three decades, Grifols has been a fractionator of Canadian plasma under contract manufacturing services, providing trusted plasma-derived medicines for Canadian patients and their healthcare providers based on firsthand knowledge of the country's healthcare system. This transaction further highlights Grifols' commitment to support countries to attain self-sufficiency of essential plasma-derived medicines.

Once it obtains the necessary licenses and authorizations, Grifols will become the only large-scale commercial manufacturer of plasma products in Canada, with a fractionation capacity of 1.5 million liters annually. Grifols expects to launch operations in these facilities in 2023, manufacturing IVIG and albumin.

## STRATEGIC ALLIANCE BETWEEN GRIFOLS AND THE EGYPTIAN GOVERNMENT

In November 2020, Grifols and the Government of Egypt, through the National Service Projects Organization (NSPO), signed a strategic agreement (Master Joint Venture Agreement) to further develop the Egyptian plasma-derivatives market and promote its self-sufficiency. The operation will ensure national security needs and help strengthen the healthcare system in Egypt.

Under this joint venture, owned by NSPO (51%) and Grifols (49%), the parties will join their industrial expertise and financial efforts for the development, construction and operation of 20 plasma collection centers throughout Egypt (with an initial capacity to collect 600,000 liters of plasma per year); manufacturing facilities, including a fractionation plant (with a capacity to fractionate up to 1 million liters of plasma per year) and a purification and fill-and-finish plant; a warehouse and an analysis laboratory. The plasma centers and manufacturing facilities are expected to be operational at the end of 2025.

Through this agreement, Grifols will become a strategic ally of the Egyptian government, while building on its commitment to help countries reach higher self-sufficiency levels in the manufacture and procurement of plasma-derived therapies.

The transaction supports Grifols' globally focused, long-term sustainable growth strategy, whose core objectives include increasing the company's supply of plasma and reinforcing its global expansion. The transaction will allow Grifols to bolster its presence in the Middle East and Africa after establishing a solid presence in the United States and Europe and making important inroads in China, all core areas of its growth plan.

## GRIFOLS ACQUIRES THE REMAINING 49% STAKE OF MEDKEEPER

In November 2020, Grifols acquired the remaining 49% stake in MedKeeper for USD 60 million.

Since 2018, Grifols had already owned a 51% equity stake of this U.S.based technology firm, dedicated to developing and commercializing mobile and web-based technology solutions that enhance quality assurance standards and operational productivity, as well as monitor and track compounding activities.

With this transaction, Grifols continues to move forward with its strategic plans to drive long-term sustainable growth in all of its divisions.

MedKeeper's attributes complement and strengthen Pharmatech, the Hospital Division's core business line. The transaction also boosts the division's international expansion and footprint in the U.S. market.

# GRIFOLS ACQUIRES 10% STAKE IN BLOODBUY

In July 2020, Grifols acquired 10% of Bloodbuy (BloodSolutions, LLC), a cloud-based marketplace that facilitates the buying and selling of blood components in the U.S. Bloodbuy's proprietary technology platform and computer-based algorithms enable regional blood-collection centers to expand their customer base across the U.S., while providing hospitals and other healthcare providers greater access to vital blood components in an efficient and efficacious manner connecting supply and demand.

Along with this equity investment, Grifols will obtain a seat on the Bloodbuy Board of Directors where it will be able to not only contribute to Bloodbuy's growth but also closely analyze the blood-componentproduct marketplace, potentially allowing the company to make further investments in the digital healthcare space.

Bloodbuy's cloud-based marketplace is available across the United States for all qualified hospitals, medical centers, integrated delivery networks, and blood collection centers. Bloodbuy's current participants include some of the most prestigious medical institutions in the country, as well as nearly 30 independent blood collection centers.

# **ADDITIONAL INFORMATION**

# 8 CONTROLOGIA

## TREASURY STOCK

The operations carried out with the treasury stock during the fiscal year 2020 are described in the consolidated annual accounts.

# SUBSEQUENT EVENTS

There were no subsequent events relevant to 2020.

## FORESEEABLE DEVELOPMENTS OF THE GROUP

Grifols continues its roadmap to drive, explore and leverage its wealth of collective knowledge and innovative spirit to continue improving patient care and further support healthcare professionals. To reach this overriding objective, the company centers its efforts on business optimization, globalization, innovation, digitalization, talent development, outstanding customer service and sustainability.

The company is committed to a path of sustainable growth. The cornerstones of its five-year strategic plan are innovation, in order to continue developing a differential product portfolio; enhanced customer centricity, to

successfully address the evolving needs of global healthcare professionals and patients; continued global expansion, especially in the U.S. as a key market and emerging markets like China; corporate growth, via organic growth and corporate transactions amid an increasingly competitive market; a robust human resources strategy focused on talent development and on-going training, and the continuous quest for knowledge and innovation through value-creating activities and transversal teams; and the drive for sustainability, to continue bolstering a long-term business model that recognizes and fosters an environmental, social and corporate governance (ESG) approach.

## ANNUAL CORPORATE GOVERNANCE REPORT

The Grifols 2020 Annual Corporate Governance Report forms part of the Integrated Annual Report. It is available on Grifols' corporate website and the Comisión Nacional del Mercado de Valores (Spanish Stock Exchange Commission) website from the date of publication of Grifols' consolidated financial statements.



# TAXES IN 2020: CONTRIBUTIONS, PRINCIPLES AND GOOD PRACTICES

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## COMMITMENT TO GOOD TAX PRACTICES

#### Grifols upholds its commitment to contributing toward economic, social and industrial development through rigorous compliance with the tax laws in force in each jurisdiction and paying its fair share in those jurisdictions where it creates value. Its diverse operations generate direct and collected taxes, which are paid to tax authorities, and the group's tax strategy is guided by ethical principles which are reflected in its contributions. Grifols uses corporate structures based on commercial and industrial grounds, aligned with its business activity and having real substance. Grifols has no operations in territories qualified as tax havens.

Grifols' Tax Policy establishes the principles governing Grifols' tax management.

As a core element of corporate responsibility, taxation, including the approval, regular monitoring of the group's Tax Policy and its alignment with the reality of the business and its commitment to sustainability, is overseen by Grifols' Board of Directors. The development of the tax strategy and tax compliance framework are the responsibility of senior management, under the supervision of the Board of Directors. Nonetheless, implementation may implicate

other parts of the company involved in routine and non-routine tasks.

To the extent possible, the company seeks to develop cooperative relationships with tax authorities based on respect, transparency and mutual trust. In this regard, on October 26, 2018, Grifols' Board of Directors adhered to Spain's Code of Good Tax Practices, reaffirming the company's unequivocal commitment to transparency, good faith and cooperation with the tax agency.

In alignment with its commitment to transparency, Grifols does its utmost to provide information on its tax strategy and taxes paid. The company also reports and details disputes and possible litigations in tax matters, if any, in the Consolidated Financial Statements and in the 20F required by the SEC.

## GOVERNANCE

The Board of Directors has the competence of approving the Control and Management of Risk Policy, which sets forth the main principles and overall framework for action for the identification, evaluation, control and management of risks, of all nature, including tax risks, which the company and the companies of its Group encounters.

SUSTAINABLE GROWTH I TAXES IN 2020: CONTRIBUTIONS, PRINCIPLES AND GOOD PRACTICES

The company's Audit Committee supervises the efficiency and reviews the company's internal control, internal audit and management of risk systems, including those related to tax matters, so that any principal risks are identified, dealt with and adequately recognized.

The Audit Committee is assisted by the Internal Audit Department in these functions. The activities inherent to the Internal Audit Department in relation to the company's management of risk systems are:

- To provide a guarantee in relation to management of risk processes and the correct evaluation of the same, and
- To evaluate management of risk processes, including the overseeing of controls and procedures.

The Corporate Risk Committee oversees management's responsibilities for assessing, managing and controlling risks and the integration of risk management at Grifols, through the Company's risk management process.

# REGULATORY COMPLIANCE

Grifols complies with the tax laws in force in each jurisdiction and in line with OECD Guidelines for Multinational Enterprises. In the U.S., the company submits the Tax Control Framework Questionnaire (2019) developed by the U.S. Treasury Department (IRS). This initiative complements the OECD Model Control of Task Risks standard by including a selfassessment component of the company's tax risk management and control systems. The principles of Grifols' risk management and control system are applicable to tax risks, embedded in the legal and regulatory risks category.

## **TAX CONTRIBUTION**

Grifols' diverse operations generate direct and collected taxes, which are paid to tax authorities.

The Group's tax strategy is guided by ethical principles which are reflected in its contributions.

Grifols is taxed on the profits generated in the territories where it operates. Spain and the United

States generate approximately 81% of the group's global revenues, as the main industrial and R+D+i facilities are located in these countries.

In Spain, EUR 17.2 million was paid in the 2020 fiscal year as a result of anticipated tax payments.

PUI	BLIC	GRA	NTS

Grants received correspond mainly to employeetraining and retention of workers efforts.

Thousands of euros	Subsidies
Spain	458
United States	438

#### **CONTRIBUTION BY GEOGRAPHIC AREA**

Million of euros	Profit *	Taxes paid **
Spain	115.4	10.0
United States	414.9	64.3
Ireland	(158.3)	1.2
Rest of the world	23.4	12.7

\* After-tax profits in 2020 excluding dividends and impairments

\*\* Net tax payable related to fiscal year 2020

## GRIFOLS' FISCAL POLICY

- For Grifols, tax compliance is a core element, as well as a pillar of its economic contribution and social commitment. To this end, it has a policy of compliance and good practices in tax matters, which is publicly available on its website. The payment of required taxes fully aligns with the economic activities in all jurisdictions where the Group operates.
- Grifols has no operations in territories qualified as tax havens. Its commercial operations with third parties based in such territories, or any others, are carried out as part of its ordinary industrial or commercial activity.
- In line with international taxation principles and recommendations by the OECD Committee on Tax Matters, Grifols rejects artificially shifting results to such territories or taking advantage of the information opacity that these territories may offer. Transparency in tax-related matters is a cornerstone of Grifols' tax policy.
- Grifols' system of internal information and control procedures significantly mitigates fiscal risk which allows the management of tax matters with expertise and in an orderly manner.

- Grifols' tax policy is guided by a reasonable and prudent interpretation of the tax regulations in force in each jurisdiction.
- The company consults with reputable independent tax advisors before making business decisions that could have a tax impact.
- Grifols follows a transfer pricing policy for all operations with related parties that aligns with the principles of the main competent international organizations. This policy is reviewed on an annual basis to avoid any deviation from these principles.
- Grifols understands and supports tax contributions that adequately correlate with the structure and location of its activities, resources and human resources, as well as materials and business risks assumed.
- Grifols does not use artificial structures unrelated to its activity to reduce the tax burden or for profit-shifting.
- Grifols fosters a cooperative and fluid relationship with tax authorities based on respect for the law, trust, good faith, reciprocity and cooperation.

- Grifols collaborates with the competent tax authorities to seek solutions to achieve certainty and stability in the fiscal criteria to be applied by the administration and to give priority to nonlitigious dispute resolution channels.
- In alignment with its commitment to transparency, Grifols does its utmost to provide complete information and documentation requested by tax administrations in the shortest timeframe possible.
- On October 26, 2018, the Board of Directors of Grifols adhered to the Code of Good Tax Practices.

### GRIFOLS ADHERES TO THE GOOD TAX PRACTICES CODE

GRIFOLS HAS NO PRESENCE IN TERRITORIES CLASSIFIED AS TAX HAVENS. ALL ITS OPERATIONS ARE REPORTED IN ITS ORDINARY INDUSTRIAL AND COMMERCIAL ACTIVITY

# **OUR COMPETITIVE ADVANTAGES**





2. MANUFACTURING EFFICIENCY

3. VERTICAL INTEGRATION

## GRIFOLS' COMPETITIVE ADVANTAGES ENABLE IT TO RESPOND TO CURRENT CHALLENGES

#### A LEADER IN PROMOTING COMPLEMENTARY PRODUCTS AND SERVICES

Over the years, Grifols has been an industry reference for its capacity to successfully leverage synergies among its divisions' products and services. Keenly aware of the potential of its global workforce, the company has progressively promoted crossfunctional work teams that collaborate to identify needs and promote new initiatives.

#### PLASMA-DERIVED MEDICINES CAN BE PRODUCED INTERCHANGEABLY IN PLANTS IN SPAIN AND IN THE U.S.

Most Grifols' protein fractionation, purification and dosing plants are licensed by diverse regulators, including the FDA, offering the company the flexibility to perform these processes interchangeably in any one of them. The result is a leading-edge production system aimed at maximizing efficiency and optimizing profitability per liter of plasma, while guaranteeing the highest standards of quality and safety.

#### CONTROLLING THE VALUE CHAIN ENSURES QUALITY, SAFETY AND SUPPLY

Grifols' vertically integrated business model guarantees quality and control at every stage of its divisions' value chain. This model also adds value by ensuring continuity of supply and reducing transactional costs, among other benefits. Grifols is a leading global manufacturer of plasma-derived medicines, with a solid reputation built on its ability to compete in dynamic, fast-paced environments.



## GRIFOLS ENGINEERING, ON THE CUTTING EDGE OF INNOVATION

The production process to obtain plasma products requires advanced technology and ongoing innovation. The company relies on Grifols Engineering to spearhead its diverse manufacturing projects and facilities. Specialized in engineering solutions for pharmaceutical and biotechnology processes, this company represents a differential value in terms of costs, project execution and the quality of integrated innovations, including trailblazing technologies to reduce environmental impact. RESULTS

# Inorganic growth has been a cornerstone of Grifols' success. Since its origins, the company has successfully integrated acquisitions as drivers of its corporate growth, providing access to new markets, expanding production and supply capabilities, promoting innovation and offering new technologies. The company has also proven experience in integrating people. By promoting teamwork, Grifols has been able to instill a robust corporate team and capitalize on its global talent pool. The acquisitions of Talecris (2011), Novartis transfusion diagnostic divisions (2014), Hologic (2017), Haema and Biotest (2018), IBBI (2019) and the Shanghai RAAS strategic alliance (2020) are examples of this pioneering strategy.

#### AN ESSENTIAL COMPONENT OF GRIFOLS' DNA SINCE 1909

Pioneers pave the way and actively create processes that drive change. This quest for ongoing innovation has formed part of Grifols' DNA since 1909. In alignment with its pioneering spirit, the company is committed to exploring the therapeutic properties of blood, plasma and proteins; serving as an industry leader; and supporting science, scientific projects and those who make them possible. For this reason, Grifols' R+D+i strategy is far-reaching, encompassing both internal and external resources to address innovation based on specific therapeutic areas such as hematology, immunology, pneumology, and autoimmune and neurodegenerative diseases

## PREPARED FOR CONTINUED GROWTH

Grifols has the necessary infrastructure and experience in planning future needs to maintain a path of sustainable growth based on continuous improvement and the optimization of processes and costs. Its solid manufacturing presence in the United States, Spain, China and Germany has enabled a scaled global dimension with a distinctly global dimension. Today, the company markets its products in more than 100 countries, with plans to bolster its presence in China, Canada, the Middle East and Africa through its alliances and strategic partners.



Since its origins, Grifols has believed in the power of "doing things right" to generating corporate value. Led by a diverse, professional and independent board of directors, the company's corporate governance structure strives to continue creating long-term, sustainable value.

Honesty, ethics, integrity, independence, respect for human rights and regulatory compliance form the pillars of Grifols' business model. Every day, the company works to ensure these values permeate the entire organization.

#### FEMALE BOARD MEMBERS



#### INDEPENDENT DIRECTORS



# GOVERNANCE

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# SOLID AND STRATEGIC CORPORATE GOVERNANCE



For global organizations, a robust corporate governance structure with a strategic vision is crucial to generating long-term value for stakeholders and society. At Grifols, integrity, honesty, transparency and compliance with the highest ethical standards form the cornerstones of its organizational culture and corporate governance framework.

The General Shareholders' Meeting serves as Grifols' governing body and is the final decision-making authority in all matters that correspond to it. Grifols encourages all shareholders to participate, requiring no minimum number of shares to attend the meeting.

In light of the COVID-19 pandemic and in accordance with the law, Grifols held its 2020 Ordinary General Shareholders' Meeting exclusively by telematic means on October 9, without the physical presence of shareholders or their representatives, through a remote connection and live broadcasting on the company's corporate website. The meeting's participants reflected 73.6% of stock capital with voting rights. The votes delegated to the Board represented 78.3% of the quorum and 57.6% of the share capital. Among the issues approved, the shareholders agreed to amend the company's articles of association to

specifically include the option of attending the General Shareholders' Meeting by telematic means to facilitate the participation of shareholders and their representatives in the future.

The Board of Directors is Grifols' highest decisionmaking body except for matters that are the exclusive competence of the General Shareholders' Meeting. The Board of Directors establishes general policies, corporate strategy and basic management guidelines, as well as supervises and monitors the actions of Grifols' management to ensure the company attains its objectives and meets stakeholder expectations.

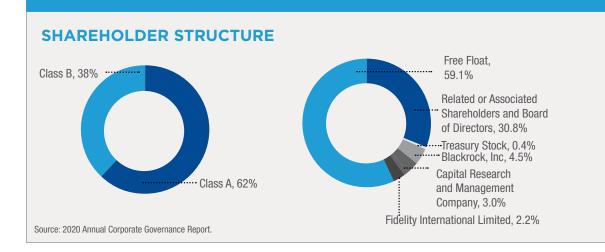
In 2020, Grifols continued to reinforce its corporate governance bodies with the creation of the Sustainability Committee, delegated by the Board of Directors. This newly formed committee will advance Grifols' efforts as a company renowned for its sense of responsibility, transparency and commitment to stakeholders.

The roles of the President and CEO are separated at Grifols. Víctor Grifols Roura holds the role of nonexecutive chairman, offering his strategic vision and vast experience to ensure shareholders' long-term interests. As of January 1, 2017, the group's top executive and management responsibilities are shared by co-CEOs Raimon Grífols Roura and Víctor Grífols Deu.

Every year, Grifols publishes its Corporate Governance Report, which is subject to approval by the Board of Directors. This report outlines Grifols' ownership structure, management framework, related parties transactions, risk control systems, General Shareholders' Meeting, internal control and risk management systems regarding the disclosure of financial information (SCIIF), degree of compliance with corporate governance recommendations and other relevant information.



More information on Grifols' corporate governance: www.grifols.com



#### LEGAL FRAMEWORK

As a listed company in Spain and the United States, Grifols complies with all applicable legislation in both countries. The company periodically reviews its regulations to incorporate new guidelines and best practices into its regulatory frameworks.

#### External regulatory framework

- Companies Act (Ley de Sociedades de Capital), Securities Market Act (Ley del Mercado de Valores) and other applicable Spanish regulations
- Spain's National Securities Market Commission's (CNMV) Good Governance Code of Listed Companies
- CNMV's 3/2017 Technical Guide on Audit Committees at Public-Interest Entities
- CNMV's Technical Guide 1/2019 on Nomination and Remuneration Committees at Public-Interest Entities
- U.S. Securities and Exchange Commission (SEC) guidelines
- NASDAQ Guidelines on Corporate Governance
- U.S. 2002 Sarbanes-Oxley Act

#### Internal regulatory framework

- Articles of association
- Regulations of the Board of Directors
- Internal codes and regulations (see section)
- Corporate policies (see section)

#### A LISTED COMPANY, WITH NO EXTRA-STATUTORY OR CONCERTED ACTIONS

The share capital of Grifols S.A. currently stands at EUR 119,603,705, represented by:

- Class A shares: 426,129,798 ordinary shares with voting rights and par value of EUR 0.25, listed on the Barcelona, Madrid, Valencia and Bilbao stock exchanges and Continuous Market (SIBE).
- Class B shares: 261,425,110 shares with non-voting rights with some economic preferential rights and par value of EUR 0.05, listed on the Barcelona, Madrid, Valencia and Bilbao stock exchanges and Continuous Market (SIBE). These shares have a preferred dividend of EUR 0.01 per share.

Grifols has two American Depository Receipt (ADR) programs in the U.S: Level I ADR for its Class A Shares and Level III ADR for Class B Shares. Level I ADR trade in U.S. dollars on OTC markets and Level III ADRs are traded in U.S. dollars on the NASDAQ exchange.

In addition, Grifols' articles of association provide that, in order to protect the rights of the Class B shares, corporate resolutions on specific "Extraordinary Matters", such as any resolution or amendment to the company's bylaws that directly or indirectly undermine or adversely affect the rights, preferences or privileges of Class B shares, require, in addition to their approval in accordance with the bylaws' Article 17 provisions (adoption of resolutions by simple majority of the capital present and/ or represented), the approval of the majority of currently outstanding Class B shares.

There are no extra-statutory agreements or concerted actions between shareholders. Furthermore, there are no restrictions (statutory, legislative or otherwise) on the transferability of securities and/or any restriction on voting rights.

## **COMPLIANCE AND CHARACTER: OUR ETHICAL APPROACH**

Mere legal compliance is not enough for Grifols, which is why it goes a step further by integrating the highest standards of integrity, honesty and transparency in its corporate governance structure. This framework is embodied within our internal codes and regulations which are routinely reviewed and updated to adapt to the company's changing reality.

In 2020, Grifols' Board of Directors further reinforced its corporate governance with the approval of a Sustainability Policy and a Policy on Communications and Contacts with shareholders, institutional investors and proxy advisors.

#### ETHICAL PRINCIPLES

Grifols' operations and stakeholder commitments are built on honesty, ethics, transparency, integrity and legal compliance, all deeply rooted values in the company's history. The Board of Directors and senior management team actively promote these principles and lead by example.

#### INTERNAL CODES AND REGULATIONS

Grifols' Code of Ethics, Code of Conduct, Crime Prevention Policy and Anti-Corruption Policy are the central components of its global compliance program, which is complemented by additional policies and procedures regarding specific legal domains, compliance risks and country-specific requirements.

#### **GRIFOLS CODE OF ETHICS**

- Governs the behavior of all Grifols employees, senior-level executives and administrative bodies
- Explicitly endorsed and signed every year by board members, executives, managers and area/ division heads
- The breach of any of Grifols' ethical principles could result in disciplinary measures, including dismissal

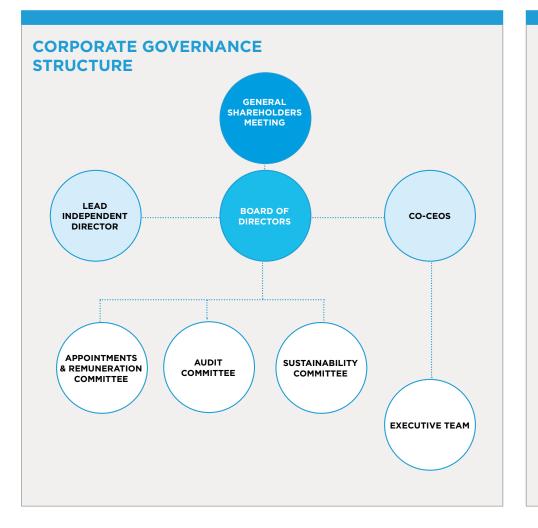
#### **GRIFOLS CODE OF CONDUCT**

- Adhered to in writing by all employees, including senior executives and board members
- New hires receive specific training
- The code is public and accessible to the entire workforce via Grifols' corporate website and the employee portal
- Any breach of the Code of Conduct by any member of the Grifols' workforce will be considered as a serious violation of their duties to the company and could be motivation for disciplinary action, including dismissal

#### **CORPORATE POLICIES**

Grifols' organization-wide corporate policies serve to communicate its ethical principles:

- Sustainability Policy (previously known as "Corporate Social Responsibility Policy")
- Policy on Communication and Contacts with stakeholders, institutional investors and proxy advisors
- Internal Code of Conduct for matters relating to the stock markets
- Tax Compliance and Best Practices
- Risk Control and Management Policy
- Board of Directors Remuneration Policy
- Crime Prevention Policy
- Anti-Corruption Policy
- Policy on Director Diversity in the Composition of the Board of Directors (previously known as "Selection Policy for Directors and Diversity on the Board of Directors")
- Environmental Policy
- Energy Policy



### SUSTAINABILITY AS A STRATEGY

#### SUSTAINABILITY COMMITTEE

Firmly committed to creating value for its stakeholders and improving its economic, social, environmental and corporate governance performance, Grifols bolstered its corporate governance structure in 2020 with the creation of a Sustainability Committee to show Grifols' dedication in being a responsible and transparent company.

Delegated by Grifols' Board of Directors, the Sustainability Committee will outline the firm's core principles and commitments regarding its environmental and social responsibility, as well as the inclusion of financial and non-financial ESG (environmental, social and governance) criteria.

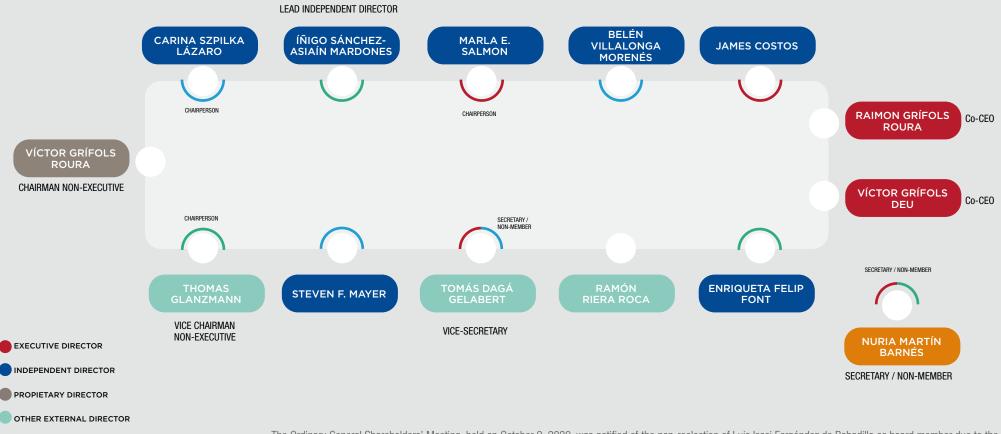
The establishment of this committee, integrated into the business model to amplify value-creation and the positive impact of its global operations, is a clear testament to Grifols' commitment to long-term sustainability and its staunch support of the United Nations Sustainable Development Goals (SDGs).

The Sustainability Committee includes three members: Thomas Glanzmann (Chairman), Íñigo Sánchez-Asiaín Mardones and Enriqueta Felip Font. Núria Martín Barnés serves as the committee's non-member secretary.

#### SUSTAINABILITY POLICY

Grifols' Board of Directors also approved a new Sustainability Policy to reinforce the firm's fundamental principles and commitments regarding its environmental and social responsibility and to provide a framework for their integration into Grifols' business model.

## **GRIFOLS LEADERSHIP: A WELL-BALANCED BOARD OF DIRECTORS**



NON DIRECTOR

AUDIT COMMITTEE

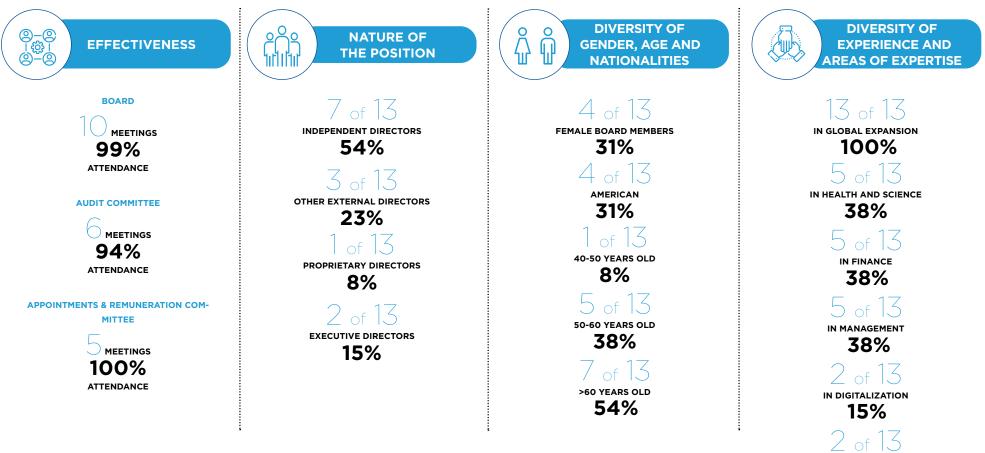
APPOINTMENTS & REMUNERATION COMMITTEE

SUSTAINABILITY COMMITTEE

The Ordinary General Shareholders' Meeting, held on October 9, 2020, was notified of the non-reelection of Luis Isasi Fernández de Bobadilla as board member due to the expiry of his term of office, as well as the appointment of James Costos as an independent board member. In addition, Víctor Grífols Deu, Thomas Glanzmann and Steven F. Mayer were all re-elected as board members.

More information on Grifols' board of directors and their roles: www.grifols.com

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IN LEGAL ISSUES

4 of 13 IN SUSTAINABILITY **31%** 

A DIVERSE AND WELL-BALANCED BOARD IN TERMS OF EXPERTISE, BACKGROUNDS, EXPERIENCES, NATIONALITIES, AGE AND GENDER. MEMBERS REFLECT DIVERSE PROFESSIONAL PROFILES AND INDUSTRIES, INCLUDING THE FINANCIAL, HEALTHCARE, SCIENTIFIC AND LEGAL SECTORS, AMONG OTHERS

## GRIFOLS STRIVES TO INCREASE THE PRESENCE OF WOMEN ON ITS BOARD OF DIRECTORS

#### INDEPENDENCE OF THE BOARD OF DIRECTORS

- Separation of Chairman and CEO roles since 2016.
- Existence of a Lead Independent Director
- All board committees are formed by non-executive directors, with at least two independent directors.

#### BOARD OF DIRECTORS PROFILE

- Diverse and balanced board in terms of expertise, backgrounds, experiences, nationalities, age and gender.
- Members reflect diverse professional profiles, including financial, healthcare, scientific and legal sectors.
- The company complies with good-governance recommendations and in 2020 more than 30% of board members are women, with plans to increase this percentage.

#### ANNUAL ASSESSMENT OF THE BOARD OF DIRECTORS AND COMMITTEES

In 2020, the Board of Directors in full evaluated the quality and effectiveness of its operations, the performance of the company's chairman and co-CEOs, and the performance of board committees. In addition to carrying out an annual performance review, the Board of Directors assesses its performance on a continuous basis in order to incorporate any necessary improvements as promptly. In 2020, this assessment was performed internally by Grifols' Board of Directors with the support of the Appointments and Remunerations Committee and the Secretary of the Board.

Furthermore, in accordance with the Companies Act and the Good Governance Code of Listed Companies, an independent expert is hired every three years to carry out the performance assessment.

Prior to the last board meeting of the year, board committees also conduct their own assessments by stating their satisfaction or dissatisfaction with the performance of each committee and communicating whether they require additional resources to carry out their functions.

More information on Grifols' corporate governance evaluation processes: https://www.grifols.com/ documents/51507592/1023162936/iagc-2019-es. pdf/97d42f0e-a6c5-471b-be2b-aa42a3dd6d85



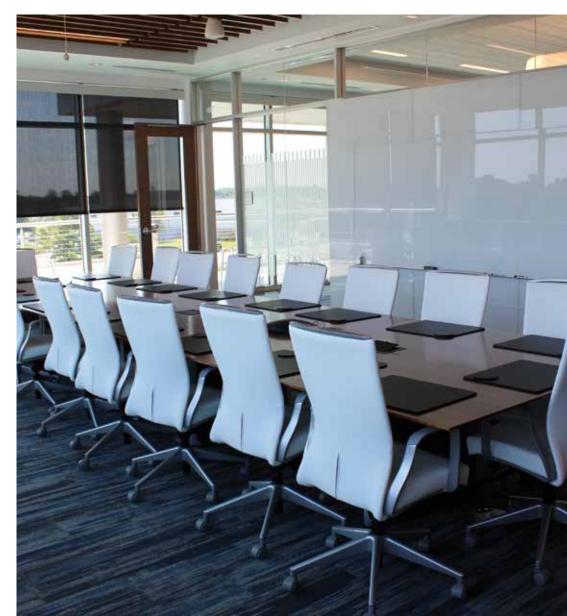
#### CONTRACT TERMS. VARIABLE RETRIBUTION

The co-CEOs' contracts are standard, with no special conditions for this type of agreement. Notwithstanding this, they do include clauses by virtue of which, in the event of a corporate takeover, the co-CEOs have the option of remaining in the company or finalizing their contractual relationship. The latter case would entitle them to severance payments equivalent to five years' salary. Severance in the case of termination –either at the company's discretion or due to a change in general management – would entitle the co-CEOs to the equivalent of two years' salary, which is in line with indemnity agreements in analogous companies.

Severance payments in the event of a corporate takeover are calculated on a five-year basis, which is lower (in absolute terms) than other companies, many of which offer two-year severance agreements that nonetheless yield higher total severance payments. This discrepancy stems from Grifols' lower-than-average executive compensation, which is less than the mean offered in Ibex-35 companies. The unique characteristics of the plasma derivatives industry, with few major players, led Grifols to opt for a specific compensation policy.

The co-CEOs' contracts also establish a postcontractual non-compete clause. According to this agreement, they are unable to provide services in companies similar to Grifols for one year following the finalization of their contracts.

In parallel, the co-CEOs' contracts establish that the company will be entitled to demand the reimbursement of previously paid variable remuneration in two concrete cases: (1) if payment does not adhere to the performance conditions or results required for their accrual, or (2) if payment was made on the basis of data which later proved to be manifestly misstated.



#### **BOARD REMUNERATION**

#### NO INCREASE IN BOARD COMPENSATION WAS APPROVED IN 2020

#### A REMUNERATION THAT RECOGNIZES THEIR COMMITMENT TO CREATING LONG-TERM VALUE

Grifols' remuneration policy for board members aspires to generate value for the company, while seeking sound and prudent risk management, alignment with shareholder interests and strict compliance with best practices and regulations regarding the remuneration of directors of listed companies. In 2020, the remuneration policy in force was the one approved during the 2017 Ordinary General Shareholders' Meeting, valid until the end of 2020.

It should be noted that the 2019 Annual Remuneration Report, approved by Grifols' Board of Directors in February 2020, mentioned addressing a possible increase in compensation paid to Grifols' directors – including directors in their capacity as such, those who chair the various board committees, the lead independent director and the non-executive chairman – at the 2020 General Shareholders' Meeting. Of its own accord as an exercise of prudence and in view of the uncertainty generated by COVID-19, the Board of Directors ultimately resolved not to submit this proposal to the General Shareholders' Meeting. Consequently, the company maintained its current remuneration levels, with no compensation increases approved for Grifols' directors. As a result, the remunerations policy approved in the Ordinary General Shareholders' Meeting on October 9, 2020, is essentially the same one ratified in 2017, up to and including 2020. It will be in force for the three fiscal years following its approval (up to and including 2023), unless expressly amended by the General Shareholders' Meeting. The policy, among other principles and rationale, aims to compensate directors based on their dedication, qualifications and specific roles and responsibilities, while not undermining their independence.

This policy takes into account Grifols' long-term economic and management objectives to mitigate exposure to excessive risk, and therefore provides for the possibility of including a variable in the annual remuneration of its senior managers and executive directors.

The remuneration of Grifols directors in their capacity as such includes a fixed cash allowance based on their role and responsibility, amounting to EUR 100,000 per year for each member of the Board of Directors. In addition, directors who serve as a member or chair a board committee receive additional remuneration. as does the lead independent director. Under no circumstances will a non-executive director receive more than EUR 150,000 per year in compensation for the performance of his or her duties. Board members who render remunerated professional services to the company or group will not receive additional compensation for their role as directors or executive directors. Remuneration systems for non-executive directors are not based on Grifols' shares, unless they retain shares until they no longer serve as directors on the board.

Executive directors' compensation is based on the recommendations of the Appointments and Remuneration Committee, using remunerations for similar positions in similar companies and a comparative analysis done by Grifols' Human Resources Department as benchmarks. The annual variable remuneration of executive directors is tied to the fulfillment of certain annual objectives, following normal practices in comparable firms. Targets are linked to Grifols' overall performance based on EBIT – widely accepted as one of the most important management indicators – as a reference point. Reflecting the firm's evolution as a whole, EBIT is calculated by adding earnings from all business units before subtracting interest and taxes, as is considered the best metric for evaluating the executive directors' operational management.

This parameter is published every quarter to facilitate transparency in the variable-compensation system. Variable payments require a 90% degree of compliance with the objectives set forth. In order to determine the applicable percentage, various ranges of variable remuneration have been established based on the attainment of EBIT-related objectives. These range from 0% to 65% of the annual fixed salary.

This variable remuneration system aligns with IBEX-35 practices. According to the CNMV's 2019 Annual Report on the Remuneration of Directors of Listed Companies, all IBEX-35 companies have formal shortterm (annual) variable remuneration plans for executive directors. These plans are generally based on internal parameters such as the evolution of the company's net profit or operating results.

Grifols does not have a longer-term remuneration system because its executive directors already hold a significant number of shares in the company. This fact, along with their clear desire to remain shareholders, ensures alignment with corporate interests and a firm commitment to continue creating long-term value for all Grifols stakeholders, including investors and shareholders.

Grifols' internal analysis that was carried used comparable IBEX-35 companies as benchmarks, taking into account their size, global reach and core characteristics, as well as firms operating in the plasma sector. Based on these findings, Grifols' remuneration is considered moderate and appropriate, especially when compared within stock market capitalization. On the other hand, the remuneration allocated to the Chairman of the Board of Directors differs from that of other directors based on his involvement and proven experience as a director and CEO; his vast knowledge of the company and the sector in which it operates; and the specific functions he performs in his capacity as non-executive chairman.

The remuneration of the non-executive chairman consists solely of a fixed annual allowance equivalent to the fixed amount received during the 2016 fiscal year, with no variable compensation. When determining this remuneration, the additional functions performed were

taken into account, in addition to other legal edicts established by the Companies Act for the position of chairman of the Board of Directors.

More information: CNMV Annual Report on Remunerations of Directors of Listed Companies More information: Board of directors remuneration policy

	<b>Fixed remuneration</b>	Remuneration for participation on board committees	Short-term variable remuneration	<b>2020 total</b>	<b>2019 total</b>
Tomás Dagá Gelabert	-	-	-	-	-
Thomas Glanzmann	100	-	-	100	320
Raimon Grífols Roura	895	-	276	1,171	1,107
Ramon Riera Roca	100	-	-	100	100
Víctor Grífols Roura	965	-	-	965	965
Víctor Grífols Deu	895	-	276	1,171	1,038
Belén Villalonga Morenés	100	25	-	125	125
Luis Isasi Fernández de Bobadilla	75	19	-	94	125
Carina Szpilka Lázaro	100	50	-	150	150
Marla Elizabeth Salmon	100	50	-	150	150
Steven Mayer	100	25	-	125	125
Íñigo Sánchez-Asiaín Mardones	100	50	-	150	150
Enriqueta Felip Font	100	-	-	100	50
James Costos	25	6	-	31	-

#### SUMMARY OF GRIFOLS BOARD MEMBERS' REMUNERATIONS

\*The short-term variable remuneration of Grifols' two executive directors corresponds with the fulfillment of 2019 objectives and was paid in 2020.

## **RESPONSIBLE OVERSIGHT**

The senior leadership team's main responsibility is to manage the company in accordance with the strategy approved by the Board of Directors. This includes a continuous quest for long-term growth, value creation for stakeholders, and maintaining effective risk management structures and robust internal controls.

Grifols' top-tier leadership boasts broad experience in driving organic growth, as well as a proven track of identifying opportunities and integrating successful acquisitions, which have been key to transforming Grifols into a global healthcare player.

The team convenes mainly around the Executive Management Board, which holds at least one meeting per month led by Grifols' co-CEOs. In 2020, Grifols' executive board convened 11 times.

Name	Position
Robert Jagt	President, Hospital Commercial Division
Matthew Murawski	VP Innovation Oper & Analytics
Maria Teresa Rioné Llano	VP, Corporate Communications
Joel Edward Abelson	President, Bioscience Commercial Division
Javier Sueiras Gil	Chief IT Officer
Luis Twose Garçon	Managing Director Laboratorios Grifols
Albert Grifols Coma-Cros	President, GWWO
Lafmin Cleofus Morgan	Chief Commercial Officer
Alfredo Arroyo Guerra	Chief Financial Officer
Nuria Pascual Lapeña	VP, Corp Treasury & Investors Relations
Alberto Grifols Roura	President Bio Supplies Division
Miguel Pascual Montblanch	President, Commercial Operations Management
Eduardo Raimundo Herrero Jiménez	President Bioscience Industrial Group
Vicente Blanquer Torre	VP, Quality & Regulatory Affairs
Mateo Florencio Borras Humbert	Chief Human Resources Officer
Daniel Fleta Coit	Chief Industrial Officer
David Bell	Chief Innov. Officer & Gen. Counsel NA
Antoni Jauma Fages	President, Diagnostic Manufacturing Operations
Antonio Martínez Martínez	President, Diagnostic Scientific & R&D
Fernando Sebastián Rodríguez Haro	VP Corporate Planning & Control
Sergio Roura Adell	President, Commercial Tech Support
Chris Healey	President NA Corporate Affairs

### COVID-19 CRISIS MANAGEMENT COMMITTEE

Even before the WHO declared a state of emergency, Grifols created a specific committee to monitor, evaluate and manage the scope and impact of the coronavirus crisis on its operations, keeping Grifols' Board of Directors informed at all times.

The COVID-19 Crisis Committee, comprised by members of the Executive Committee and driven by Grifols' CEOs, works to: guarantee the supply of essential products and medicines for patients who need them; promote agile measures to safeguard the health of Grifols' workforce; and strengthen relations with the main national and international health and scientific institutions by contributing to the search for potential treatments and offering its vast know-how and experience on the therapeutic benefits of plasma.

During the most difficult weeks of the crisis and confinement, Grifols' efforts to maintain its activities and protect the group from operational risks tested its contingency plans and the continuity of its operations. This committee continues to work to bolster the resilience of the company and the group in the short, medium and long term.

# CORE PILLARS OF GRIFOLS' CORPORATE GOVERNANCE





## HUMAN RIGHTS

A deep-seated respect for human dignity and human rights underpins all Grifols' operations. The fundamental principles of bioethics guide the company's research, development, production and marketing of its products in order to guarantee the safety and dignity of everyone involved in the value chain. At the same time, they ensure the company's efforts to advance the healthcare sector through an ethical approach. A range of regulations, declarations and codes – among them, the Universal Declaration of Human Rights (1948), the Helsinki Declaration (1964) and UNESCO's Universal Declaration on Bioethics and Human Rights (2005) – form the foundation of these principles.

The company aims to encourage and preserve the welfare of all communities in which it operates. Grifols promotes corporate responsibility and human rights in all of its activities, using international references as a starting point (United Nations Global Impact, OECD Guidelines for Multinational Enterprises, UN Human Rights, and ILO Tripartite Declaration of Principles Concerning Multinational Companies), including the refusal of any child or form of forced labor in the entire value chain.

In this regard, Grifols' Code of Conduct governs the activities of all employees and collaborators and upholds strict compliance with the legislation applicable to its operations and activities. The company also offers employees and third-party collaborators a communication channel to confidentially report any concerns of potential legal non-compliance or improper conduct (Grifols Ethics Helpline).

## **DRIVEN BY ETHICS AND INTEGRITY**

The Grifols Ethics Helpline allows employees and outside collaborators to confidentially raise their concerns of possible legal noncompliance or misconduct.

All allegations follow a standard operating procedure to make sure they are adequately investigated, resolved and closed. The Ethics Ombudsperson plays a key role in the process by reviewing all submissions and ensuring compliance-related allegations and complaints are properly channeled and investigated.

Grifols does not tolerate retaliation of any kind against those who in good faith report possible violations of applicable laws, rules and regulations or non-compliance with internal policies and procedures. Retaliation could result in disciplinary action, including dismissal.

In 2020, the Grifols Ethics Helpline received 169 allegations (226 allegations in 2019), mostly reported in North America (152), in addition to thirteen (13) in Europe and four (4) in other countries. The company encourages the use of the Grifols Ethics Helpline in all of its countries of operation.

#### **GRIFOLS ETHICS HELPLINE**

	2020	2019	2018
General concern	24%	20%	31%
Workplace harassment	20%	23%	22%
Misconduct or inappropriate behavior	11%	11%	14%
Improper employment or disciplinary action	6%	5%	3%
Discrimination	8%	11%	5%
Conflict of interest	0%	2%	2%
Health, safety and environment	10%	5%	2%
Lack of compliance quality, legislation or quality standards	1%	1%	1%
Sexual harassment	2%	3%	4%
Others	18%	19%	16%

# 

## **AGAINST CORRUPTION AND BRIBERY**

#### CRIME PREVENTION POLICY AND CRIMINAL RISK MANAGEMENT SYSTEM

#### ANTI-COMPETITIVE PRACTICES

Grifols has a Crime Prevention Policy to reinforce its unequivocal rejection of the commission of crimes, criminal acts or other types of unethical behavior and to do everything in its power to prevent them. Developed by the Crime Risk Management System (CRMS), the Crime Prevention Policy is available to all employees and third parties on the corporate website.

The CRMS serves to assure public administrations, judicial and administrative bodies and third parties that Grifols effectively supervises, monitors and controls its board members, executives, employees, subsidiaries and other individuals regarding its crime-prevention measures.

The CRMS is subject to review by an independent expert to make sure it complies with current legislation and includes sufficient control measures, both in terms of its design and operational effectiveness, to prevent and detect crime. Grifols' Code of Conduct underlines the company's commitment to free competition to promote social welfare and compliance with free-market regulations in all its countries of operation. The company forbids the participation in agreements – both written and verbal – that violate competition laws including, but not limited to, price-setting; discounts or preferential terms of sale; division of markets, clients or geographic regions; and boycotting or refusal to do business with third parties.

The company prohibits conduct that impedes the development and maintenance of effective competition, including tied selling, abusive pricing, market restrictions and price pressure. For Grifols, holding a dominant market position is a responsibility, not merely an advantage.

The Crime Risk Management System includes the identification and evaluation of potential risk scenarios related to anti-competitive practices.

In 2020, Grifols had no confirmed incidents of anticompetitive practices in the markets in which it operates.

#### MONEY LAUNDERING

Grifols has mechanisms, procedures and policies in place to prevent money laundering and address any possible breaches detected in the course of its business operations.

- **Prevention:** The Code of Ethics and Code of Conduct include measures to prevent money laundering, serving as critical guideposts for the entire organization and its employees. As part of the CMRS criminal risk analysis, Grifols assesses its exposure to the risk of money laundering and terrorist financing by identifying activities with higher risk and identifying the risk-control mechanisms in place.
- **Detection:** The CRMS carries out routine controls to detect the risk of money laundering. The company offers employees and third parties a communication channel to confidentially report any concerns of possible ethical misconduct (Grifols Ethics Helpline).
- Reaction and response: Grifols has a reactionand-response protocol and a sanctions system to address any claims of unethical behavior or irregularities, take corrective actions if necessary

and prevent future occurrences. Grifols also collaborates with the competent authorities in each country to combat money laundering and the financing of terrorist activities, providing all information requested in accordance with current legislation and reporting any suspicious transactions.

#### ANTI-CORRUPTION POLICY

The company's Anti-Corruption Policy applies to all employees of Grifols, S.A., its subsidiaries and investee companies, as well as external collaborators. Several review processes are in force to ensure compliance with this policy as part of Grifols Global Anticorruption Program.

Available to all employees and third parties via the corporate website, the policy outlines appropriate standards of conduct for interactions with public officials or public organizations, as well as with individuals and entities operating in the private sector. It also sets forth the ethical standards that Grifols expects from its third-party business and commercial partners.

To ensure compliance with its anti-corruption policies and procedures, the company routinely offers training sessions for both new and current employees, as well as supplementary training for employees whose roles entail frequent interactions with the market or who carry out functions related to the promotion of Grifols products or services. Training sessions are designed and delivered with different content, formats and media to tailor them to each audience's culture and language, as well as to the different business divisions and functions. In this regard, employees who work in the Grifols U.S. sales and marketing department receive specific training on the Code of Conduct and Anti-Corruption Policy as part of the firm's training and education programs on regulatory compliance in the health sector.

Compliance with the Anti-Corruption Policy is also reinforced through various review processes, managed by the Global Compliance Department according to the type of interaction. With particular attention given to higher-risk operations, compliance reviews analyze interactions with government officials, public agencies, healthcare professionals and/or healthcare organizations to discern potential conflicts of interest. The review processes aim to cover the whole range of Grifols' activities in the market: those aimed at promoting Grifols' products, services and name; those that relate to Grifols R+D+i projects; those which purpose is to support the continuous education and knowledge of healthcare professionals; Grifols' relation with patient advocacy groups and public authorities.

In 2020, 3,044 interactions between employees and public officials or other individuals mentioned were subject to review.

Additionally, Grifols' Internal Audit department routinely audits departments and business units, including the review and monitoring of anticorruption policy compliance when applicable. This process entails identifying process improvements carried out in the ethics and compliance domain and in other departments; the review of third-party contracts and agreements related to Grifols' international operations; the performance of due diligence of third parties and their certifications assuring compliance with Grifols' anti-corruption policy; and the performance of sample testing of expense accounts related to international transactions. External and independent audits are also conducted to review and evaluate different aspects of the Grifols Anti-Corruption Program.

The Global Compliance Review Board (GCRB) supports the Board of Directors Audit Committee in overseeing Grifols' Global Anti-Corruption Program by providing senior management oversight. The GCRB also supports the compliance function by offering crossfunctional input and resources regarding the suitability and effectiveness of the Anti-Corruption Program, as well as by helping to foster an ethics-driven culture throughout the organization, from management to everyone on staff. GRIFOLS ENFORCES A "ZERO-TOLERANCE" APPROACH TO ACTS OF BRIBERY AND CORRUPTION

### THE COMPANY HAD NO CONFIRMED INCIDENTS OF CORRUPTION IN 2020

In the case of a potential incident of corruption, an internal investigation is launched with the involvement of the Internal Audit Department and/or Grifols Legal Advisors, as applicable. All internal investigations entail all relevant stakeholders and are managed thoroughly and cursorily. They conclude with an appropriate action plan, including corrective measures if deemed necessary.

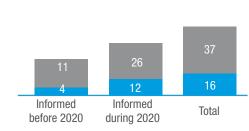
Grifols enforces a "zero-tolerance" approach to acts of bribery and corruption. At Grifols, bribery and corruption are unacceptable in all circumstances, no matter how small the infraction. Likewise, Grifols does not tolerate retaliation of any kind against those who in good faith report a potential violation of applicable laws, rules and regulations, or noncompliance with internal policies and procedures. As described in internal procedures, violations of Grifols' Anti-Corruption Policy may result in disciplinary actions. To this end, the company has an internal procedure in place with a listing of disciplinary measures of any breaches detected, including the possibility of dismissal.

Grifols had no confirmed incidents of corruption in 2020.

#### **ANTI-CORRUPTION TRAINING IN 2020**

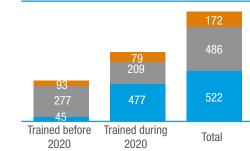
As of December 31, 2020, more than 92% of employees whose roles and responsibilities increase their likelihood of witnessing acts of corruption (full and part-time employees) had received special training on Grifols Anti-Corruption Policy and other internal controls that support it. Roughly 60% received training in 2020. In addition to its ongoing education efforts, Global Compliance is in permanent contact with Grifols employees to update them on any changes or novelties regarding policies and procedures, as well as relevant resolutions made by public authorities such as the U.S. Department of Justice and the Spanish courts. These initiatives contribute to continuously fostering ethical conduct within the organization.

Number of top management members informed on anti-corruption policies and procedures



North America
 Europe
 Rest of the world

Employees with a higher probability of exposure to acts of corruption who received specific anti-corruption training



Employees with a higher probability of exposure to acts of corruption informed on anti-corruption policies and procedures

		Informed before 2020	Informed during 2020	TOTAL	
	Executives	3	21	24	1.9%
•	Directors	10	94	104	7.7% 8.7%
	Senior management	31	177	208	17.9%
	Management	44	163	207	Informed 16.49
	Senior professionals	18	348	366	during 2020
	Professional staff	49	193	242	
	Administrative staff / Manufacturing workers	28	83	111	32.3%
	Total	183	1,079	1,262	

# ANTI-CORRUPTION MEASURES FOR THIRD-PARTY COLLABORATORS

All Grifols' commercial and business partners undergo a verification process before any transactions are conducted. The third party anti-corruption management program includes various control mechanisms for outside parties with whom Grifols intends to establish commercial or business relationships.

Before entering any commercial relationship with Grifols, third parties are subject to a thorough twopart verification process: Grifols first establishes the legitimacy of the potential commercial transaction, and second, performs due diligence, including an in-depth analysis of the third party's organizational structure, key employees, business approach and corporate reputation, among other aspects.

Subsequent third-party contracts also include current anti-corruption obligations, as well as an annex with a summary of Grifols' Anti-Corruption Policy. At least once a year, they are required to certify full compliance with these ethical standards.

In some cases, third-party collaborators, such as international distributors, are also required to complete online training periodically on anti-corruption issues, for instance, the U.S. Foreign Corrupt Practices Act (FCPA).

In addition, Grifols requires its distributors to provide an annual certification of applicable anti-corruption regulations. These contracts also include a clause authorizing Grifols to perform audits and terminate commercial relations in the case of non-compliance with anti-corruption norms.

In addition to the aforementioned and the violation-alert system for authorized third-party collaborators, Grifols' employees are required to continuously monitor the day-to-day activities of the third parties they manage. This ongoing monitoring system allows the company to stay abreast of the third party's internal organization, market position and commercial activities related to Grifols' products and services. Both the violation-alert system and continuous monitoring process are made to detect possible red flags, which Grifols addresses as expeditiously and effectively as possible. MORE THAN 92% OF STAFF WITH A HIGHER PROBABILITY OF WITNESSING ACTS OF CORRUPTION HAVE RECEIVED SPECIFIC TRAINING. BUSINESS PARTNERS MUST ALSO COMPLY WITH GRIFOLS' ANTI-CORRUPTION POLICY



# TRANSPARENCY AS A VALUE, OBLIGATION AND COMMITMENT



### **INTERACTIONS WITH HEALTHCARE ORGANIZATIONS AND PROFESSIONALS**

### MORE THAN 70% OF TOTAL TRANSFERS OF VALUE REPORTED IN THE U.S. AND EUROPE ARE RELATED TO R&D

As a pioneer in the healthcare sector, Grifols has vast experience and expertise in patient behavior and disease management. Its ongoing interactions with healthcare organizations and professionals serve as a continual source of new knowledge, ideas and insights. Leveraging this expertise is crucial to guide the industry and enhance the quality of patient care and treatment options. These interactions should be grounded in integrity and transparency.

The Grifols Global Compliance Program establishes internal processes and procedures regarding transfers of value to healthcare professionals and organizations, including their approval on behalf of the pertinent committees.

In the United States, the Sunshine Act (PPS Act) – also known as the Open Payment Program or Transparency Reports and Reporting of Physician Ownership or Investment Interests – requires manufacturers and group purchasing organizations of pharmaceuticals, biologicals, medical devices and medical supplies to itemize all information relating to payments and transfers of value made to certain healthcare organizations and professionals, such as physicians and teaching hospitals. Additionally, under the PPS Act, manufacturers and group purchasing organizations must disclose if a physician has ownership interests in said companies. Every June, the Centers for Medicare and Medicaid Services (CMS) publishes information extracted from these reports, including the amounts transferred and names of reported healthcare practitioners and organizations.

Grifols has a specific policy and procedure in place that describes how it implements its transparency program to ensure compliance with U.S. federal and state reporting obligations.

In the U.S., Grifols also adheres to the Pharmaceutical Research and Manufacturers of America Code (Code)<sup>1</sup>. Updated in 2019, the Code reinforces ethical standards and principles when research-based pharmaceutical and biotechnology companies interact with the healthcare community. Grifols can also hire healthcare professionals as consultants or advisors as

long as their qualifications and expertise respond to a specific need, they are paid fair-market value and their relationship with the company is formalized via a written contract.

Grifols also complies with all local regulations. In accordance with California's Health and Safety Code, Sections 119400-119402, Grifols has a total fixed annual limit of USD 1,500 for promotional materials, gifts, and other items or activities that it may provide to an individual healthcare professional who practices in the state of California.

(1) More details on the code are available on www.grifols.com

<sup>(2)</sup> The following countries are included within the scope of the EFPIA Code: Austria, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Iceland, Italy, Latvia, Lithuania, Malta, North Macedonia, Norway, the Netherlands, Poland, Portugal, Romania, Russia, Serbia, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, Ukraine and United Kingdom.

*Grifols' corporate website includes a methodology note and specific reports on transfers of value to healthcare professionals and organizations in concrete countries: www.grifols.com* 

In 2019, the company rolled out a new transparencytraining program for new and current employees whose roles include regular interactions with healthcare organizations and professionals. The company also established a quarterly sub-certification process to promote data integrity, facilitate compliance with external transparency requirements, and enhance the certification of decision-makers to ensure accountability is evenly and globally extended throughout the organization.

In Europe<sup>2</sup>, Grifols voluntarily adopted practices outlined in Chapter 5 of the European Federation of Pharmaceutical Industries and Associations (EFPIA) Code and made them extensive to all corporate divisions and operations in 2015. In 2020, for the fifth consecutive year, Grifols disclosed all payments and transfers of value to healthcare organizations and professionals in the diverse European countries defined within the scope of EFPIA. The company also has policies and procedures describing how it carries out its transparency program to comply with this initiative. In addition, as a member of MedTech Europe, Grifols also integrates its transparency guidelines in its Code of Ethical Business Practice, alongside the 'Training Grants' carried out in 2019. In addition, Grifols discloses all information related to countryspecific transfers of value in compliance with local regulations.

#### AGGREGATE SUM OF TRANSFERS OF VALUE

In 2019, Grifols distributed EUR 15.7 million in transfers of value in accordance with the EFPIA Code. This reflects a 27% increase since 2018 as a result of a 28% upturn in R+D expenditures, which totaled EUR 11.3 million in 2019 and accounted for 72% of total transfers of value. Spain generated 55% of total

transfers of value in Europe in 2019 and 64% to R+D related transfers.

Under the Open Payment Program, Grifols' transfers of value in the U.S. in 2019 amounted to USD 5.9 million, a 36% drop compared to the USD 9.3 million registered in 2018. This decline is the result of fewer R+D-related activities, which represents 71% of the total reported.

#### Transfers of value by type in Europe<sup>1</sup>

	2019		2018		2017	
	Euros	%	Euros	%	Euros	%
Services	1,113,493	7%	1,082,272	9%	1,090,373	9%
Contribution toward cost of events HCD	436,741	3%	311,021	3%	651,981	6%
Contribution toward cost of events HCP	2,361,468	15%	1,737,080	14%	1,392,537	12%
Donations	409,521	3%	363,957	3%	236,007	2%
R+D collaboration with third parties <sup>2</sup>	11,339,366	72%	8,849,275	72%	8,344,765	71%
TOTAL	15,660,589	100%	12,343,606	100%	11,715,663	100%

(1) Transfers of value in Europe in accordance with the definition of the EFPIA code.

(2) Includes research grants. Research data is included in accordance with the definition of the Code of EFPIA, but does not reflect the total amount invested by Grifols in R+D.

#### Transfers of value by type in the U.S.

	2019		2018		2017	
	USD	%	USD	%	USD	%
Services	1,017,565	17%	979,471	11%	1,378,315	10%
Contribution toward cost of events HCP	671,040	11%	631,180	7%	754,160	6%
Grants	15,000	-	99,000	1%	63,500	0%
R+D collaboration with third parties	3,890,209	66%	7,373,724	79%	10,844,688	80%
Investigator sponsored research	355,383	6%	201,882	2%	545,497	4%
TOTAL	5,949,196	100%	9,285,257	100%	13,586,160	100%

### **MANAGEMENT OF PUBLIC AFFAIRS**

Advocacy is a legitimate and essential part of the democratic process that allows interest groups to share their perspectives and concerns with them. For Grifols, this entails educating them about the unique nature of plasma medicines and the importance of unrestricted access for patients to all products in all appropriate sites of services. The Grifols Code of Conduct and Anti-Corruption Policy offer guidelines and standards of interaction between Grifols and public officials.

In the U.S., Grifols complies with all federal, state and local regulations. This includes submitting regular transparency filings to the U.S. Congress as required by the Lobbying Disclosure Act (LDA). As of October 15, 2019, Grifols is also a voluntary member of the European Union Lobbying Transparency Register, integrating the principles governing the rules of conduct for EU institutions in its Code of Conduct. In this regard, the company's main focus is on European legislation and policies related to blood and plasma.

	2019	2018	2017
Lobbying Expenditures in the U.S. as Reported Under the LDA. These amounts reference lobbying expenses, not political campaign contributions. Grifols does not make political campaign contributions in the U.S.	USD 510,000	USD 550,000	USD 560,000
Estimated annual costs related to activities covered by the European Transparency Register	EUR 50,000-99,000	EUR 50,000-99,000	-

In Europe, Grifols allocates two employees – one on a part-time basis and another on a quarter-time basis, equivalent to an 80% full-time employee – to take part in EU events on these issues. In the U.S., the team includes four employees who engage in advocacy as part of their work portfolio.

Additionally, the company is also a voluntary member of three other organizations listed on the European Union Transparency Register: the Plasma Protein Therapeutics Association (PPTA), the European Confederation of Pharmaceutical Entrepreneurs (EUCOPE) and MedTech Europe.



# **PRIVACY AND PERSONAL DATA PROTECTION**



Technological advances open up countless opportunities, while at the same time pose challenges to ensure the protection and privacy of personal data. The company processes the personal data of numerous stakeholders as an essential part of its scientific research, talent management and interactions with donors and patients, among others. Transparency with regard to the processing of personal data is fundamental to strengthening relationships based on trust with all our stakeholders. For Grifols, guaranteeing the privacy and protection of our stakeholders' personal data, as well as preventing data breaches and IT system failures, are of utmost importance.

Grifols complies with all applicable data protection laws and only works with suppliers that offer sufficient guarantees of data protection integrity.

Grifols has a global privacy and data protection policy, which is mandatory for all employees. This policy establishes a framework for the processing of personal data in the diverse regions where Grifols operates and outlines the relevant principles with regard to personal data protection and security, as well as their implementation. Grifols offers the possibility of receiving training on the Global Privacy and Data Protection Policy to the entire staff and also gives specific training to employees whose roles require them to process personal data on a regular basis. The company has rigorous security measures, both technical and organizational, as well as insurance policies to protect the organization's assets and users in a cyber-environment. Personal data and medical information collected at plasma donation centers and during clinical trials are protected to maintain their confidentiality.

The company has numerous processes and systems in place to protect against the loss, unauthorized access, improper use or alteration of personal information of its plasma donors and clinical trial subjects. All clinical trials adhere to the guidelines established by the European Medicines Agency's Good Clinical Practice ICH E6 (R2) and U.S. Food and Drug Administration. In addition, audits performed on both clinical trials and pharmacovigilance procedures include a compliance review of applicable privacy regulations.

#### GRIFOLS COMPLIES WITH ALL DATA PROTECTION LAWS AND HAS RIGOROUS CYBER-PROTECTION SYSTEMS



# CYBERSECURITY

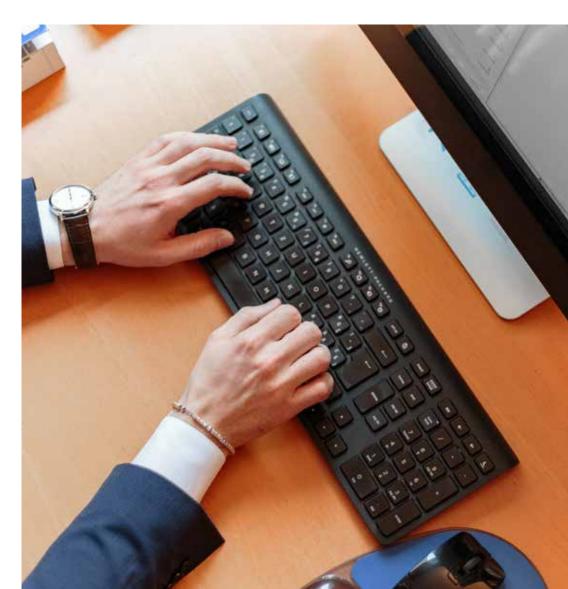
16 FLAC AUDIC AND STRIME NOTIFICATION

Grifols has an internal security and cybersecurity policy implemented through a regulatory framework, decision-making and control bodies, internal cybersecurity and cyber risk management functions, as well as specialized external services aimed at effectively managing the security of the information handled by its IT systems and the assets involved in its processes, ensuring the correct operation of the company at all times. The policy's core principles are as follows: guarantee that Grifols' information and telecommunications systems have acceptable levels of cybersecurity and resilience; strengthen the company's capacity for prevention, detection, reaction, analysis, recovery, response, research and coordination in the face of new threats; and raise awareness of cybersecurity risks among all employees, collaborators and third parties.

Grifols' cybersecurity management model is based on international and national regulations, using all the means possible in proportion to detected threats. In this regard, the company has the necessary resources to ensure its corporate environment aligns with its business objectives and cybersecurity goals. Therefore, it has rigorous procedures, tools, the latest technology and insurance policies in place to protect the organization's assets and users in a cyber environment. The risk arising from the use of thirdparty or cloud-based services is managed through a program of periodic reviews with defined requirements for security, privacy and compliance with applicable regulations.

As preventative measures, Grifols also has a robust IT-cybersecurity incident-response system, which includes the development of specific contingency plans to guarantee, at all times, the continuity of its operations in the event of an attack.

GRIFOLS' INFORMATION AND TELECOMMUNICATIONS SYSTEMS GUARANTEE OPTIMAL LEVELS OF CYBERSECURITY AND RESILIENCE



# **RISK CONTROL AND MANAGEMENT**



Grifols' risk management system extends to all companies in the group, including investee firms.

Approved by the Board of Directors, Grifols' risk control and management policy is designed to provide greater security to patients, donors, employees, shareholders, customers, suppliers and other stakeholders through the prevention, control and management of risks to which Grifols is exposed. This policy is firmly integrated in a comprehensive risk control and management system, based on the principles of the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The system includes the following elements: governance and culture; strategy and objectives; performance; review; information, communication and reporting.

The Board of Directors, through the Audit Committee, oversees the effectiveness of the risk control and management system to ensure the company reaches its corporate and strategic objectives and meets stakeholder expectations. The Corporate Risk Committee oversees management's responsibilities to evaluate, manage and control risks and the integration of risk management at Grifols via the risk management process.

### PRINCIPLES OF GRIFOLS' RISK CONTROL AND MANAGEMENT SYSTEM

The risk control and management system is based on the following principles:

1. Establishment of a risk appetite framework, with the levels of risk the Company deems acceptable. These levels of risk are consistent with the Grifols objectives.

2. Leadership of management, who will provide the necessary resources.

3. Integration in management processes, especially those related to strategy and planning.

4. Segregation of duties between the business areas and the areas of supervision and assurance.

5. Comprehensive and harmonized management, so that all risks are managed through a common process for identification, assessment and treatment.

6. Continuous improvement through periodic reviews of the suitability and efficiency of applying the system and the best practices and recommendations in the area of risks.

At Grifols, risks are grouped into the following categories:

- Strategic risks: risks that can impact the Company's business strategy and strategic objectives; including market risks uncertainties, such as socio-political, and reputational risks.
- **Financial risks:** risks that can impact cash flows if not effectively managed, leading to a loss in revenue, shareholder value or the overall stability of the organization. Financial risks also include contingent liabilities and other off-balance sheet risks.
- **Operational risks:** risks related to direct or indirect economic losses resulting from inadequate internal procedures, technical failures, human error, or certain external events. Operational risks also include information technologies.
- **Cybersecurity risks:** risk of breaches of or attacks on information systems by malicious insiders and outsiders.

- **Environmental, Social and Governance risks (ESG):** environmental, social, and governancerelated risks that may impact the organization, including climate change, 2 human capital and breaches of laws, regulations, internal standards, ethical value and contracts. Governance risks also include fraud and corruption risks.
- Legal and Regulatory risks: risks arising from new or modified legislation, regulation and interpretation.

At the date of preparing its consolidated annual accounts, Grifols has adopted the measures it considers necessary to mitigate any possible effects arising from the aforementioned events.

Our quality and safety standards, based on policies and procedures, go beyond strict legal requirements. They are core values for the company and are part of our corporate identity.

For this reason, we have continuous supplier evaluation processes, we ensure control at all stages of our value supply chain and we promote quality management systems, audits and inspections that generate confidence in our products and services among patients and healthcare professionals.

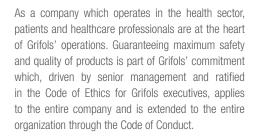
# OBLIGATORY RECALL OF PRODUCTS OR INCIDENTS

#### AUDITS AND INSPECTIONS

675

# SAFETY AND GUALTY

# **SAFETY AND QUALITY**



Safety and quality is more than just a legal requirement. Each division has robust policies and procedures to guarantee maximum levels of quality, safety and efficacy throughout the value chain. The Bioscience Division adheres to the Industrial Quality Policy, which outlines both the safety and quality criteria and legal regulations applicable to all companies that develop, manufacture and market plasma-derived medicines. Furthermore, Grifols' vertically integrated business model allows for additional control over the manufacturing process.

In addition, Grifols Commercial Division with its Global Quality Policy establishes guidelines to assure the highest levels of quality, safety and efficacy in the sale and distribution of Grifols' products around the world. The core tenets of Grifols' Code of Conduct, including the adoption of anti-competitive practices; the anticorruption policy, which promotes internal processes and third-party management principles; and in-house measures to ensure complete alignment with Grifols' ethical commitment, are also reflected in this policy.

Grifols' quality-assurance methods encompass all corporate operations and include training policies and continuous-development initiatives to ensure employees are able to successfully fulfill their responsibilities while meeting the company's rigorous quality and safety standards.

At the same time, diverse quality-control committees routinely evaluate quality systems and processes in order to monitor key performance indicators (KPIs), control markers and compliance with good manufacturing practices (GMP). In this regard, Grifols routinely assesses corporate objectives based on these evaluations to assure excellence in the production, supply and timely delivery of its products. These objectives are established on an annual basis in accordance with corporate policy. The favorable results of audits and inspections by health authorities and international organizations in 2020 reflect this commitment to quality and safety. Throughout the year, Grifols reported no cases of regulatory non-compliance, warnings or noncompliance with voluntary codes.

Grifols outlines all key legal and regulatory procedures in its Consolidated Annual Accounts.

### FOR GRIFOLS, ENSURING SAFETY AND QUALITY IS MORE THAN JUST A LEGAL REQUIREMENT



More information: https://www.grifols.com/documents/51507592/51526409/quality-policy-commercial-division-es. pdf/4047432b-db41-4898-9f15-10bbe46c3206

### **MANAGEMENT FROM THE SOURCE: SUPPLIER RELATIONS**

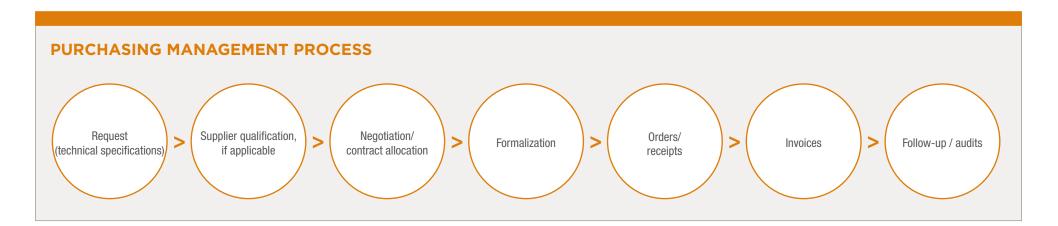
### IN 2020, GRIFOLS WORKED TO INTEGRATE SOCIAL AND ENVIRONMENTAL REQUIREMENTS IN ITS SUPPLIER CONTRACTS

Each Grifols' division has its own qualified suppliers whose technical, management and control expertise have been assessed and approved by the qualityassurance department. In time, more social and environmental benchmarks will be integrated into Grifols' vendor-evaluation process. In accordance with corporate policy, all suppliers whose products or services could impact the value chain must be previously qualified. Qualifications are granted for a specific material or service, with concrete criteria established for each. With regard to the logistics and distribution of finished products, Grifols' global quality policy provides a framework to efficiently manage and monitor international suppliers and distributors, ensuring solid measures are in place to guarantee that the suppliers and distributors fulfill the established requirements.

At the end of 2019, Grifols began developing a consolidated supplier-policy plan with global guidelines to assess the degree of risk and participation throughout the supply chain. In addition to ensuring compliance with the strictest quality standards,

the plan will integrate additional criteria related to ethical, social, environmental and data-privacy issues. These benchmarks are also integrated into the new Sustainability Policy, which outlines the core principles and commitments related to environmental and social responsibility as seen throughout Grifols' business model.

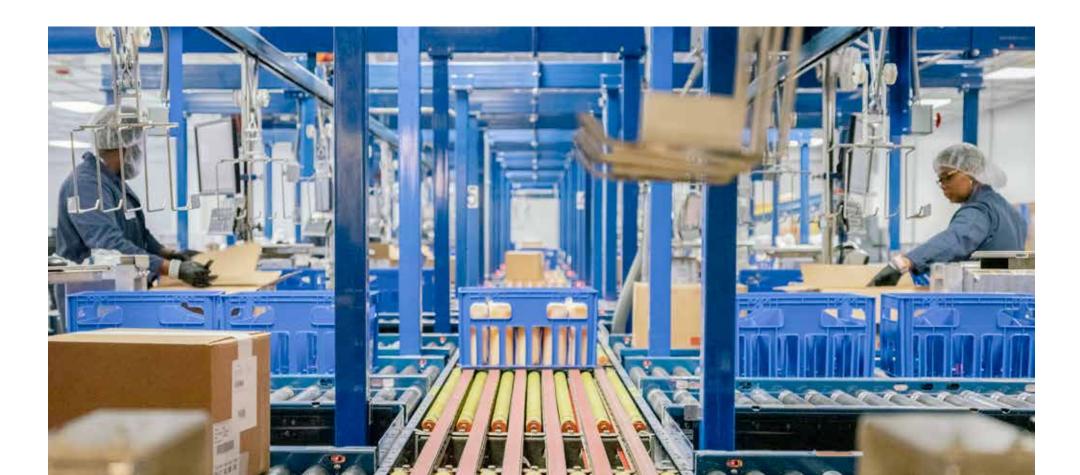
In 2020, Grifols worked to redefine the contractual framework for suppliers and integrate social and environmental requirements into its supplier contracts, as well as in other initiatives like the virtual-communication program. These efforts will significantly advance the company's aim of evaluating suppliers based on ESG factors.



### THE GLOBAL PROCUREMENT ORGANIZATION WILL COVER 100% OF GRIFOLS' ACTIVITIES BY THE END OF 2021

The company is also working on a comprehensive procurement-management model. Based on a global structure with a local focus, this model will enhance the communication and coordination with international and alignment with specific needs of its diverse business lines. As part of these efforts, Grifols created a new Global Procurement Organization model to optimize purchasing processes and identify opportunities and synergies among the Group's various departments and companies. Reporting directly to Grifols' CEOs, the procurement officer is responsible for managing direct and indirect procurements and improving operational efficiencies, such as the smooth integration of new acquisitions.

The Global Procurement Organization will be rolled out in phases across the Group's various companies and is expected to be fully implemented by the end of 2021. The company is also considering the creation of a specific Code of Conduct for suppliers that aligns with its own internal code.



#### CONTINUOUS EVALUATION PROCEDURES

Grifols has continuous evaluation procedures in place to evaluate suppliers according to the level of risk of the material or service they provide and its impact on the value chain. New suppliers undergo regular audits as part of the evaluation and monitoring process. Audits of suppliers of raw materials and services focus on the quality and safety of the products and services provided, as well as specific environmental criteria. In this regard, all transportation agents are assessed by Grifols Commercial Division following concrete environmental parameters (ISO 14001, biodiesel and next-generation fuel certifications). The supplier-selection process uses the ISO 14001 standard as a guidepost, among other criteria, to factor in environmental issues.

As part of Grifols' quality-audit system, suppliers are required to document and deliver a solid and continuous-development program.

Grifols continues working on integrating environmental certifications in its supplier assessment process, including ISO 14001 (environmental management systems) and OSHAS (Occupational Health and Safety Management) as part of its supplier selection and qualification process.

Summary of 2020 Audits						
Division / Area	Type of supplier		Results			
		No. of quality audits	Favorable	Not favorable	Pending evaluation and final report	
Bioscience Division	Raw material suppliers	260	251	0	9	
DIOSCIETICE DIVISION	Service suppliers	76	72	1	3	
Diagnostic Division	Raw material suppliers	18	18	0	0	
	Service suppliers	5	5	0	0	
Hospital Division	Raw material suppliers	11	11	0	0	
	Service suppliers	0	0	0	0	
	Raw material suppliers	0	0	0	0	
Crifolo global aubaidiariaa	Distributors	41	23	2	16	
Grifols global subsidiaries	Transport companies	12	11	1	0	
	Service suppliers	12	10	1	1	
Others (Grifols Engineering,	Raw material suppliers	4	1	0	3	
GWWO, KIRO)	Service suppliers	74	74	0	0	



\*It includes the number of inspections by health authorities and accredited institutions, as well as the number of internal audits.

### **CUSTOMER RELATIONS: PATIENTS AND HEALTHCARE PROFESSIONALS**

The company's manufacturing and distribution processes are subject to a rigorous regulatory framework in order to promote the quality, safety and availability of Grifols plasma-derived medicines and healthcare products. Grifols has made a commitment to comply with all applicable laws and regulations and is especially transparent in its interactions with healthcare professionals and organizations.

### MANUFACTURING AND DISTRIBUTION PROCESSES OF MEDICINES AND MEDICAL DEVICES ARE SUBJECT TO A RIGOROUS REGULATORY FRAMEWORK

#### HEALTH, SAFETY AND PHARMACOVIGILANCE MEASURES

Within the framework of Grifols' Quality and Safety Policy, the company identifies the critical attributes of its products, carrying out comprehensive controls to ensure the highest levels of quality and safety of its raw materials, manufacturing process and finished products. In accordance with the quality-assurance management department, this information is compiled and robust procedures are considered to make sure that all products manufactured by Grifols comply with pre-established quality and safety criteria. This system also enables the company to detect, register and manage any issues that could impact the products' life cycles. All medical devices are evaluated in adherence to the REACH (Registration, Evaluation, Authorization and Restriction of Chemicals) regulation and safety data sheets are available to all clients who request them.

Furthermore, Grifols has a Pharmacovigilance System in place to monitor adverse reactions derived from the administration of its plasma-derived medicines, as well as a Surveillance System to monitor negative reactions derived from the use of its medical devices. Within the framework of these essential programs, the company has a system to report suspected adverse reactions and safety incidents. Moreover, all three main divisions have claims systems to register and assess all notifications received from healthcare centers, patients or users in association with assessments of possible defects of Grifols products.

All activities and requirements of the Pharmacovigilance System and Surveillance System for Medical Devices are outlined in Grifols' standard operating procedures and updated on a regular basis. In conjunction with this, Grifols performs regular inhouse audits in accordance with its quality control systems. Both systems are also subject to outside inspections by competent healthcare authorities.

#### Measures applied by division

Division / area	Type of product	Pharmacovigilance system	Medical device surveillance system
Bioscience Division	Medicines	Applicable	Not applicable
Diagnostic Division	Medical devices	Not applicable	Applicable
Hospital Division	Medicines and medical devices	Applicable	Applicable

#### PHARMACOVIGILANCE SYSTEM FOR MEDICINES

Pharmacovigilance includes all activities related to the detection, assessment, understanding and prevention of adverse effects or any other complications related to the use of medicines. Each division has a qualified manager responsible for implementing and maintaining this system. This role requires availability 24 hours a day to receive healthcare inspections or respond to consultations regarding Grifols' pharmacovigilance and the safety of its medicines.

All employees involved in Grifols' pharmacovigilance system are adequately trained on pharmacovigilance procedures, including the proper identification and reporting of adverse effects, among other aspects, in alignment with the system's continuous development processes.

#### SURVEILLANCE SYSTEM FOR MEDICAL DEVICES

Medical device manufacturers are required to establish and maintain procedures to identify and monitor any adverse effects related to the use of their products. Grifols appoints qualified personnel or technical managers to maintain this system in its business divisions where applicable.

Grifols does not outsource the core activities of its pharmacovigilance or medical-device surveillance systems to third parties.



#### LABELLING AND PRODUCT INSERTS

The information contained in product leaflets and labels complies with the standards and regulations applicable in each country where Grifols products are distributed, including Directive 2001/83/EC for medicines marketed in Europe and Title 21 Code of Federal Regulations (CFR) in the United States, in addition to local regulations applicable in other markets.

In the case of medical devices, labels and product leaflets also include any mitigating measures identified through risk analysis activities, performed in accordance with the application of risk management to medical devices (EN ISO 14971:2012 Medical Devices) or other requirements communicated by health authorities following the review stage of the product-licensing process.

#### CLAIMS SYSTEM

Grifols' three main divisions have a complaints system to record and evaluate all notifications received by healthcare centers, patients or users related to consumer appraisals of possible defects in product quality.

In each division, a trained professional or technical director is appointed to assess any and all claims, carry out the relevant inquiries, implement corrective and preventative measures, notify healthcare authorities if necessary, and communicate with the client regarding the conclusions of the claims process.



Complaints received		
Division	2020	2019
Bioscience Division	1 for every 74,669 units distributed	1 for every 94,030 units distributed
Diagnostic Division	1 for every 656.212 diagnostic tests	N/A*
Hospital Division (Medicines)	1 for every 4,611,814 units distributed	1 for every 1,888,014 units distributed
Hospital Division (Medical Devices)	1 for every 120,123 units distributed	1 for every 112,321 units distributed

\* Ratio not applicable for the type of product manufactured by the Diagnostic Division

#### PRODUCT RECALL SYSTEM

Each division has a product recall system. The claims and recall systems are outlined in Grifols' standard operating procedures and internally audited to corroborate their effectiveness and compliance with current legislation. They are also subject to inspections by the competent healthcare authorities.

Grifols had no product recalls, either mandatory or voluntary, in 2020. The company's product recall system goes beyond legal compliance and includes the voluntary withdrawal of products that fail to meet its safety and quality standards. All Grifols teams involved in possible product recalls, whether voluntary or mandatory, receive specific training to adequately manage possible incidents and additionally, Grifols periodically runs product-recall drills to make sure all crisis-management procedures and protocols work smoothly and to identify any areas for improvement.

GRIFOLS HAD NO PRODUCT RECALLS, EITHER MANDATORY OR VOLUNTARY, IN 2020 The product claims and recall systems include procedures to notify healthcare authorities, patient associations, patients and healthcare professionals regarding the potential risks of the recalled product. Reflecting its overriding commitment to transparency, Grifols has a customer service call center and dedicated webpages for specific products to communicate potential risks. The company also prohibits the use of any recalled product in clinical trials.

# RESPONSIBLE MARKETING: TRUTHFULNESS AND RIGOR IN PROMOTIONAL AND EDUCATIONAL MATERIALS

As part of its commitment to responsible marketing and sales practices, the company ensures all of its promotional and educational materials comply with applicable laws and regulations; align with industry policies and codes voluntarily adopted by the company; adequately address the target audience and end users; and contain information that is truthful, accurate, comprehensive, clear and balanced.

Grifols has a standard operating procedure – the Grifols Review Process or GRP – that defines the activities and responsibilities related to the approval, review and control of promotional and educational materials used to communicate Grifols' products and services to external audiences.

The approval process for marketing materials consists of several review stages and the participation of decision makers from diverse corporate areas, including the legal, medical affairs, regulatory and communication departments. In 2019, a new and improved tool for electronic review and approval of materials was implemented through the GRP system. The material and content are solely approved for specific uses and countries, and can only be used without any alterations. All promotional and educational materials are reviewed on a regular basis to ensure their content is valid and complies with current standards and codes.

Appropriate training is provided on responsible marketing and sales practices in line with Grifols Code of Conduct and Anti-corruption Policy.

	2020	2019
Materials reviewed	3,731	4,247
Materials approved	3,637	3,949





#### DONATION

#### DONOR SELECTION

Grifols only uses plasma from qualified donors collected in centers approved by competent health authorities. Donors are subject to annual medical exams and routine health screenings before every donation. The company does not discriminate against potential donors on the basis of ethnicity, gender or socioeconomic status. Only donors who are committed to the donation process, have a permanent local residence and meet rigorous health and safety criteria are accepted. Grifols plasma centers are subject to regular inspections.



#### **INVENTORY HOLD**



All plasma units that pass the initial viral testing are subject to a 60-day inventory hold before being released into production. The results of the hold sample are verified against the new donation to reconfirm the absence of viruses and pathogens. During the pandemic, the FDA reduced the required inventory hold from 60 to 45 days to guarantee sufficient supply of plasma-derived medicines. Grifols has applied the new regulation, under exceptional circumstances, for a limited amount of plasma in order to help guarantee the supply of plasma medicines while maintaining the same levels of safety and quality.

#### ANALYSIS OF DONATED PLASMA

All units of donated plasma are analyzed in laboratories licensed by the FDA, EMA and other healthcare authorities. More than 10 analyses are performed on each unit of plasma, including tests for hepatitis A, B and C, HIV and parvovirus B19, using highly sensitive techniques such as NAT (Nucleic Amplification Techniques) and ELISA (Enzyme-Linked Immunosorbent Assay) to detect viral antigens, antibodies or pathogens. Once the plasma units are in production, every batch is tested at various stages during the production process. In total, 18 different analyses are performed depending on the type of plasma.

- WHO: recommendations for the production, control and regulation of human plasma for fractionation (WHO Technical Report Series, No. 941)
- Directive 2002/98/CE that sets the standards for the quality and safety for the collection, testing, processing, storage and distribution of human blood and blood components
- EMA Guideline on Plasma-Derived Medicinal Products
- 21CFR Part 640: additional standards for human blood and blood components
- Local regulations in countries where hemoderivatives are distributed
- PPTA standards adhered to voluntarily by Grifols
- European Pharmacopoeia

#### PRODUCTION

# QUALITY MANAGEMENT SYSTEMS IN ALL PRODUCTION FACILITIES STERILE FILLING

After plasma has been approved for production, the manufacturing process begins. This process primarily entails the fractionation or protein separation process; purification; specific viral-inactivation processes; sterile filling; and secondary packaging. All operations are carried out in accordance with Good Manufacturing Practices (GMP).

All of Grifols' manufacturing plants have a Pharmaceutical Quality System and a rigorous qualitycontrol system. The production processes are also subject to a strict internal quality control program that ensures the quality, safety and efficacy of each manufactured batch. Additionally, the competent authorities carry out their own corresponding controls in accordance with the regulations in force in each country before any commercialization. Grifols' production facilities have never been closed due to non-compliance with regulations.

#### ELIMINATION OF VIRUSES AND OTHER PATHOGENS

During the production phase, approved plasma undergoes rigorous testing and purification processes, including several pathogen-elimination steps, viral inactivation and virus-removal techniques to guarantee the highest possible levels of safety. Depending on the product, the manufacturing process may include heat, pasteurization, solvent/detergent and/or nanofiltration treatments. After purification, the product is sterilized using a proprietary sterile-filling process developed in-house by Grifols Engineering. Grifols' sterilization process is used as a reference within the industry.

#### POST-SALES

#### PRODUCT TRACKING AND TRACEABILITY

Before releasing any plasma-derived medicine, Grifols labels product vials with a unique code, which includes a laser etching of the lot number to ensure traceability. Moreover, all products include a holographic seal to verify their inviolability and authenticity. A robust Pharmacovigilance System is just another reflection of the company's safety pledge.

Additionally, Grifols voluntarily rolled out the PEDIGRI® system, which provides healthcare professionals detailed information on the plasma used to manufacture a specific unit of product, as well as a certificate of the testing performed. For more than 20 years, Grifols has been the only company to offer information on the source and traceability of its plasma

Good Pharmacovigilance Practices, EMA

• 21 CFR 50

• Local regulations in countries where hemoderivatives are distributed

• Good Pharmacovigilance Practices, EMA

- Code of Federal Regulations (CFR): 21 CFR 11, 21 CFR 210, 21 CFR 211, 21 CFR 600, 601, 610, 630 and 640
- Local regulations in countries where hemoderivatives are distributed
- Good Manufacturing Practices, Pharmaceutical Inspection Co-operation Scheme (PIC/S)
- European Pharmacopoeia
- American Pharmacopoeia
- Local regulations in countries where hemoderivatives are distributed

### SAFETY AND QUALITY MANAGEMENT

#### INTERNAL CONTROL FRAMEWORK

Grifols' rigorous safety system for its plasma-derived products depends on the dedication of its highly trained staff; a robust process and product design; leading-edge technologies developed in-house by Grifols Engineering; and full traceability from plasma donation to the final product. Throughout the value chain, the diverse materials and procedures that intervene in the production process are monitored by Grifols quality-assurance managers. This supervision includes controls in both manufacturing processes and final products to ensure the quality, safety and efficacy of each lot. It also involves the review and follow-up of production processes to guarantee compliance with best manufacturing practices and promote ongoing improvements. Systems to scale relevant events and take appropriate actions through Grifols' Quality Committees are also in place to evaluate key performance indicators (KPIs) and guality markers.

Grifols also forms part of the National Donor Deferral Registry (NDDR), a voluntary self-regulating initiative to guarantee the quality and safety of plasma that applies to all U.S. donors. This database makes certain that all U.S. donors who test positive for the viral agents for HIV, HBV, and HCV are permanently prohibited from donating any sources.

#### **EXTERNAL CERTIFICATIONS**

- Certifications of Good Business Manufacturing Practices of the European Union, the United States and other countries, where required.
- IQPP & QSEAL Certifications of the Plasma Protein Therapeutics Association (PPTA).
- International Quality Plasma Program (IQPP) Certification, a voluntary standards program that includes the management of donors and plasma centers.

More information: https://www.pptaglobal.org/safetyquality/standards/iqpp

 Quality Standards of Excellence, Assurance and Leadership Certification (QSEAL) that apply to the manufacture of plasma-derived medicines, with voluntary certification and adhesion to the program.

More information: https://www.pptaglobal.org/safetyquality/standards/qseal)

#### SUPPLIER CONTROL SYSTEM

Grifols' Supplier Qualification Management System ensures that all raw materials – including plasma from outside providers as well as non-plasma supplies – follow a strict qualification process. The company runs a robust program of routine supplier audits to assure compliance with GMP norms and quality standards. In 2020, 336 audits were carried out as part of the qualification or evaluation processes, compared to 188 in 2019. Audits performed on suppliers of raw materials and services focus on the quality and safety of their offerings.

Breakdown available in "MANAGEMENT FROM THE SOURCE: SUPPLIER RELATIONS" section

## IN-HOUSE AND EXTERNAL QUALITY AUDITS

- Grifols' senior management implements and maintains an effective organization-wide quality management system. Internal auditors regularly inspect plasma centers, laboratories, manufacturing and storage facilities to ensure compliance with GMP regulations and quality standards.
- The independent corporate auditing department conducts routine reviews of collected plasma, manufacturing records and other quality-related documentation, in addition to independently overseeing and verifying the company's operational processes.
- The U.S. (FDA) and European (EMA) health authorities, among others, periodically inspect all plasma donation centers, production plants, warehouses, laboratories and transport centers. The PPTA regularly inspects Grifols' collection centers and fractionation facilities.

Despite the pandemic and mobility restrictions, high levels of both in-house and external audits and inspections were maintained in 2020.

More information: https://www.pptaglobal.org/safetyquality/national-donor-deferral-registry

#### ENSURING THE SAFETY AND QUALITY OF PLASMA-DERIVED MEDICINES IN TIMES OF COVID

#### CORONAVIRUS DOES NOT UNDERMINE THE SAFETY OF PLASMA-DERIVED MEDICINES

As soon as the SARS-CoV-2 outbreak in China and its potential to expand globally made headlines, the hemoderivatives sector in general and Grifols in particular took all necessary measures to continuously monitor, analyze and evaluate its possible impact on the safety and quality of plasma-derived medicines.

In December 2019, the Pathogen Safety Steering Committee (PSSC) of the Plasma Protein Therapeutic Association (PPTA) confirmed SARS-CoV-2 was not a safety threat for plasma-derived medicines. This notification was communicated to the foremost national and international public healthcare authorities, including the World Health Organization (WHO), the European Centre for Disease Prevention and Control (ECDC) and the U.S. Centers for Disease Control and Prevention (CDC), among others.

The reasons behind this conclusion stem from the nature of the virus itself. The SARS-CoV-2 virus is large (approximately 120 nm in diameter) and has a lipid encapsulation, which renders it totally vulnerable to the viral inactivation and elimination processes

that form part of the production of plasma-derived medicines. These include the use of solvent-detergent, low pH incubation, pasteurization, nanofiltration and fractionation processes, etc. Furthermore, COVID-19 is a respiratory virus, with no evidence of viral transmission through the blood or blood components, including plasma and plasma-derived medicines.

#### DONORS AND THEIR SAFETY ARE A PRIORITY FOR GRIFOLS

Since the onset of the pandemic, plasma donations have remained safe and there have been no reported cases of coronavirus transmissions resulting from blood or plasma donations.

Grifols decided to take additional prevention and safety measures by preventing people with COVID-19 symptoms from donating plasma in order to protect donor health and guarantee plasma quality during the pandemic. Meanwhile, pre-donation questionnaires were updated with a series of COVID-19-related questions for this very purpose and pre-donation medical checkups now include temperature checks and questions regarding breathing difficulties or chest pain, among others. Grifols plasma donation centers are not only clean, highly controlled and supervised places but they are also subject to strict regulations to guarantee rigorous health, quality and safety standards, methods that were already in place before the pandemic. Nonetheless, further actions were taken to further the safety of plasma-center employees and donors, including increased efforts to disinfect contact zones, shorter waiting times for donors, and enhanced ventilation and social-distancing measures.

#### PLASMA, DONORS AND PLASMA CENTERS ARE CATEGORIZED AS ESSENTIAL SERVICES

On March 28, 2020, the U.S. Department of Homeland Security classified plasma donation centers and production facilities as essential and critical infrastructure, designating related personnel as essential workers. Thus, Grifols' centers have remained operational throughout the pandemic.

The European Centre for Disease Prevention and Control (ECDC) and European Commission also deemed plasma donors and plasma donation centers as essential and urged healthcare authorities in each country to take the following actions: classify them as essential services; prioritize PPE (masks, gloves, etc.) for plasma centers the same way as hospitals; and establish plasma-contingency plans, among other measures.

In addition, U.S. and European healthcare authorities issued public appeals to increase plasma donations to guarantee the regular production of plasmaderived medicines, in addition to the use plasma from convalescent COVID-19 patients as a potential treatment against the virus.

#### A STRICT CONTROL AND SUPERVISORY FRAMEWORK DURING THE PANDEMIC

Grifols' plasma centers and manufacturing facilities continued to enforce robust internal controls and supervision since the beggining of the pandemic. As a result of mobility restrictions, organisms like the European Medicines Agency (EMA), PPTA and FDA have carried out GMP/GDP inspections remotely.

More information: https://www.pptaglobal.org/media-and-information/ppta-statements/1055-2019-novel-coronavirus-2019-ncov-and-plasma-protein-therapies More information on critical infrastructure workforce: https://www.cisa.gov/publication/guidance-essential-critical-infrastructure-workforce More information on critical infrastructure in Europe: https://www.ecdc.europa.eu/en/publications-data/coronavirus-disease-2019-covid-19-and-supply-substances-human-origin https://ec.europa.eu/home-affairs/sites/homeaffairs/files/what-we-do/policies/european-agenda-migration/20200316\_covid-19-guidelines-for-border-management.pdf



# SAFETY AND QUALITY IN THE DIAGNOSTIC DIVISION





#### NEW DEVELOPMENTS

The Diagnostic Division has processes overseeing the development of new products and design changes based on three core elements: risk management; the integration of the diverse components used in each diagnostic system; and comprehensive traceability, from stipulations for deliverables used in the manufacturing process to customer support services. All products are subject to a numerous verifications and validations, including analytical and clinical performance studies; hardware and software verifications; and analyses to achieve interoperability of system elements, usability and reliability.



Code of Federal Regulations (CFR): 21CFR sec 820.50 "Purchasing controls"
ISO 13485:2016 Sc. 7.4.1 "Purchasing process"

#### SUPPLIER CONTROLS

The Diagnostic Division defines requirements to assess, approve and monitor suppliers, and classifies them according to their relevance in the production process, giving preference to local suppliers whenever possible. Results are documented in a supplier evaluation registry, with potential new suppliers accepted or rejected depending on the results of this analysis and a detailed homologation of the supplied materials.

Grifols reassesses its quality system and standards for key suppliers every three years - and every five years in the case of important suppliers - to guarantee quality compliance at all times. The division also regularly evaluates its quality markers.



#### SAFETY AND CONTROL STANDARDS IN PRODUCTION

The Diagnostic Division ensures the safety, efficacy and quality of its products through a range of production and quality management processes based on risk analysis, qualification and validation of processes, industrial equipment and analytical techniques. The division also implements lean manufacturing techniques, GMPs, automation, digitalization, continuous-improvement practices and ongoing training to assure the quality of its processes.

Grifols installations and industrial equipment are designed and developed to comply with the highest standards in the biotech sector.

- ISO 14971:2019 "Medical devices Application of risk management to medical devices"
- Code of Federal Regulations (CFR): 21CFR820 "Quality System Regulation"
- Code of Federal Regulations (CFR): 21CFR600 "Biological Products: General"
- ISO 13485:2016 "Medical devices Quality management systems Requirements for regulatory purposes"
- Regulations under the Medical Device Single Audit Program (MDSAP)
- ISO 14971 "Medical devices Application of risk management to medical devices"
- IEC 62304:2006 "Medical devices software Software life cycle processes

#### CONTROL AND SAFETY IN THE MARKET

The Diagnostic Division has a global system established to manage maintenance, claims and customer services. This system enables traceability of the device, reagent batch and healthcare provider associated with the surveillance system. All changes to products follow a strict protocol to ensure their proper functioning in client installations, including information updates. Grifols diagnostic products include a Unique Device Identifier (UDI), in accordance with the GS1 standard.

The Diagnostic Division also has procedures to safeguard cybersecurity and protect personal data collected in in-vitro diagnostic programs and devices, in accordance with applicable standards and regulations.



#### **PRODUCT LICENSES**

The production, marketing and sale of products must obtain installation, manufacturing, import and distribution licenses, as well as product authorizations and registrations from the competent authorities in countries where they are sold.

#### ISO 13485, MDSAP, IVDD, IVDR, 21CFR 600, 21CFR820 and country-specific regulations



# SAFETY AND QUALITY IN THE HOSPITAL DIVISION





#### SUPPLIER CONTROLS

Grifols has implemented a quality system to approve, track and evaluate service providers and manufacturers of materials used during the production process. The Hospital Division's quality system includes two core components:

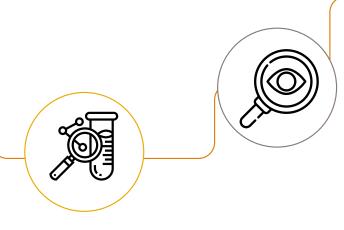
#### **Quality Assurance (QA)**

This department registers relevant quality documentation for internal information systems, including GMP and ISO certifications, among others, which are continuously updated.

#### **Supplier Quality Committee**

The committee holds at least one meeting every six months to verify the quality of suppliers and manufacturers. The committee includes QA leaders, technical directors from the Barcelona and Murcia plants and senior managers from R+D+i, purchasing, production and quality assurance.

• Applicable GMP-related regulations and 13485 certification for medical devices.



#### **PRODUCT LICENSES**

The production, marketing and sale of products are subject to registration with the competent authorities in the countries where they are sold.

• Applicable regulations in compliance with local jurisprudence for obtaining product licenses.

#### SAFETY AND MANUFACTURING CONTROLS

Grifols adheres to the highest standards of quality and safety in its manufacturing facilities to make sure its products and services comply with all applicable guidelines. This commitment to safety allows Grifols to continuously improve the quality and efficiency of its processes to benefit patients and healthcare professionals. Several committees – quality standards, suppliers, production quality, change control and R+D+i – oversee the evaluation system, placing particular emphasis on quality, KPIs and quality objectives planning.

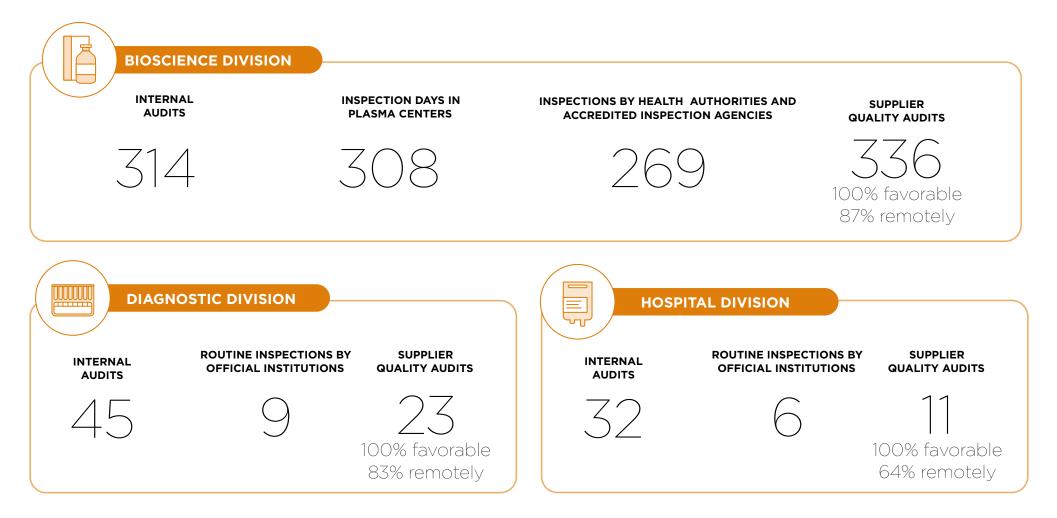
Grifols also uses a change management system to ensure the traceability and safety of any modifications in the product, process or facilities. The impact of every change is analyzed and assessed from regulatory, quality, validations, documentary, normative, occupational health and safety perspectives. A risk assessment is carried out to evaluate the impact of this change on these areas and finally, the Change Control Committee analyzes and assesses the information and, when appropriate, authorizes the change and its implementation.

 Quality Management System Control: GMP, ISO Certifications 1348, MDSAP, FDA 21CFR820 and CFR 210, ANVISA, SOR 98-282, among others.

# **SUMMARY OF INDICATORS**

3 000 HALM AND WELL STAR

As a result of the COVID-19 global healthcare crisis, in-person inspections, audits and controls can pose a health risk. At the same time, both inspectors and those being inspected are subject to mobility restrictions and limited access to facilities. In 2020, to minimize risks and maintain normal supervisory procedures, most supplier audits were carried out remotely. Grifols installed leading-edge video-communication and document-exchange platforms, with access to both in-house and third-party systems, to facilitate this process.



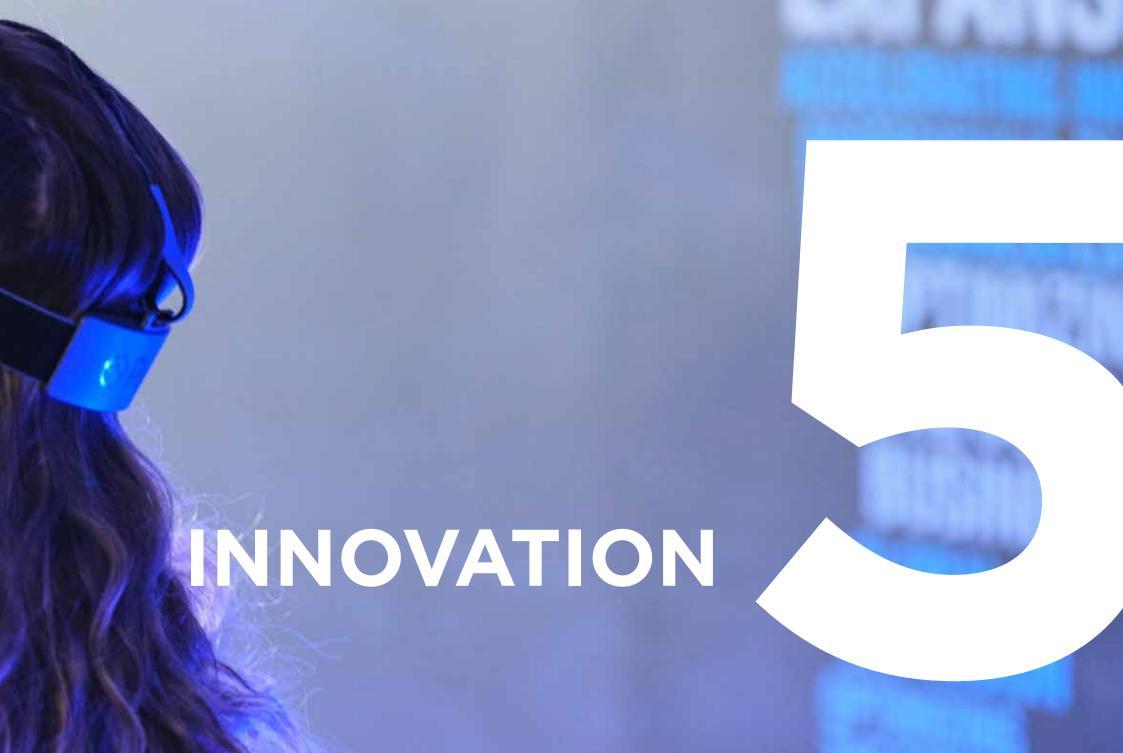
Innovation is in Grifols' DNA. Pioneers of the plasmapherisis technique, the company boasts a robust research strategy to develop new therapeutic and diagnostic solutions. By leveraging both in-house and external efforts, Grifols was able to deliver a rapid, international response to COVID-19, while continuing to build on its leadership in the plasma science sector.

#### **NET INVESTMENT IN R&D+i**



#### **COVID INITIATIVES**





# **INNOVATION IN GRIFOLS**

Grifols' R+D+i strategy is based on a comprehensive approach that encompasses both in-house and investee-led initiatives that are complementary to the company's core operations, with third-party investments and collaborations serving as an extension of its R+D+i efforts. This holistic research approach, combined with its sustainable growth strategy, further reinforces Grifols commitment to patients as a fundamental pillar, and has led the company to continue to focus, even more, on disease management, promoting innovation beyond plasmaderived therapies.

Grifols' integrated research strategy, which includes both in-house and external projects, is centered on these major therapeutic areas: immunology, hematology, pneumology, neurodegeneration, hepatology, autoimmunity and neuroimmunology.

Grifols Scientific Innovation Office spearheads the company's global R+D+i strategy. As part of its functions, the Scientific Innovation Office evaluates and expedites research projects; oversees the development of innovative treatments, products and services; and promotes continuous improvement of existing products and operations. It also nurtures ties with key agents in the innovation ecosystem, including academic and research institutions.

The scope of Grifols Scientific Innovation Office spans across different corporate areas: the Bioscience Division's R+D+i department; Grifols Innovation and New Technology (GIANT), responsible for channeling the group's investments in R+D+i firms and research-related initiatives; plasma-science projects led by Alkahest; the Scientific Innovation Operations department; the Medical Affairs area; and the Intellectual Property Office, which manages issues related to patents and trademarks.

Grifols Scientific Innovation Office is led by the Chief Scientific Innovation Officer, who reports directly to the CEOs and liaises with various functional areas to submit projects for review before interdisciplinary committees. Defined by therapeutic areas, these in-house committees convene regularly to assess projects and identify, evaluate and prioritize new opportunities.



The company also has a Scientific Review Board, which monitors and reviews the progress of in-house research initiatives from a technical standpoint and assesses the potential value of research opportunities in Grifols' investees. This cross-functional committee includes executives from Grifols Scientific Innovation Office and from the R+D+i areas of the Bioscience and Diagnostic Divisions.



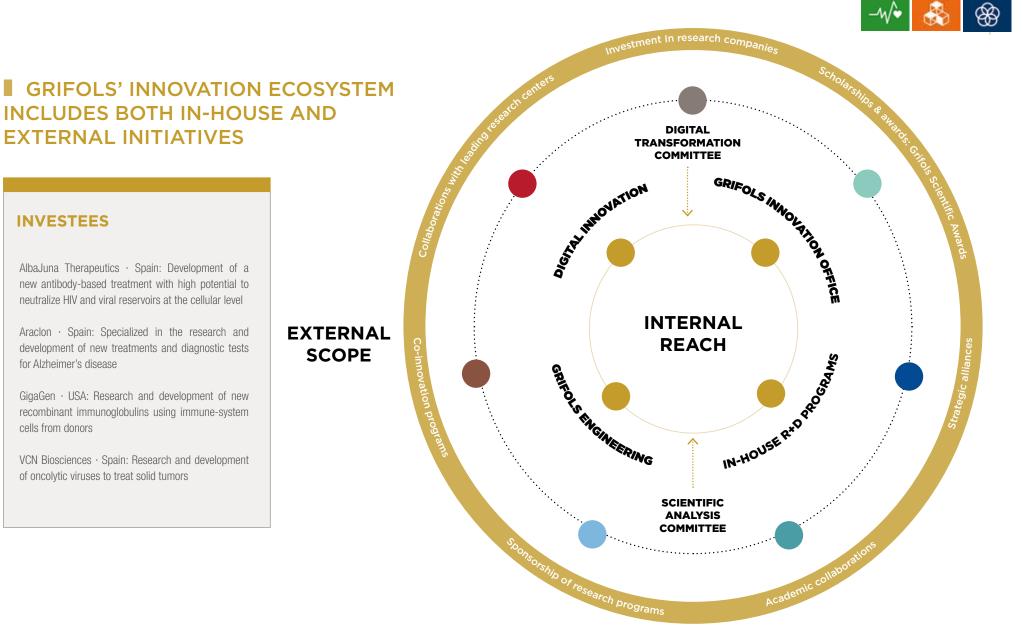
# **R+D+i RESOURCE ALLOCATIONS**





17 PARTNERSHIP

# **A ROBUST INNOVATION ECOSYSTEM**



### **GRIFOLS' INNOVATION BEYOND PLASMA-DERIVED PRODUCTS IN DIVERSE THERAPEUTIC AREAS**

Therapeutic Area			Disorders/Illnesses		
HEMATOLOGY	Coagulation Disorders	Stroke	Wound healing		
HEPATOLOGY	Cirrhosis	Acute liver failure and chronic liver failure			
IMMUNOLOGY	Primary Immunodeficiencies (PIDs) Secondary Immunodeficiencies (SIDs)	Infectious Diseases	Emerging pathogens– COVID-19 Disease (SARS-CoV-2 coronavirus)	Oncology	
AUTOIMMUNE	Immune thrombocytopenia (ITP)	Kawasaki Disease	Other autoimmune diseases		
NEUROIMMUNOLOGY	Myasthenia gravis (MG)	Chronic Inflammatory Demyelinating Polineuropathy (CIDP)	Guillain-Barré Syndrome	Multifocal Motor Neuropathy (MMN)	Post-Polio Syndrome
PNEUMOLOGY	Alpha 1-antitrypsin deficiency (AATD)	Inflammatory response	Non-Cystic Fibrosis Bronchiectasis	Chronic Obstructive Pulmonary Disease (COPD)	
NEURODEGENERATION	Alzheimer's Disease (AD)	Parkinson's Disease	Mild cognitive impairment Parkinson's Disease and associated dementia	Dementia	Other Cognitive Disorders
OTHERS	Bullous Pemphigoid	Oncology	Wet or neovascular AMD (age-related macular degeneration)	Diabetic Retinopathy	

# AN INNOVATION ECOSYSTEM THAT DRIVES KNOWLEDGE AND PURSUES OPPORTUNITIES AND COLLABORATIONS

Collaborations	
Type of collaboration	Entity and objective
Strategic agreement for product development	ETHICON Development of plasma-based biological sealant to control bleeding during surgery, among others
Licensing agreement	RIGEL PHARMACEUTICALS Provide an alternative treatment for adult patients with immune thrombocytopenic purpura (PTI) refractory to other treatments
Participation in research company	GIGAGEN Research on the world's first polyclonal recombinant immunoglobulin to treat infectious diseases
Collaboration with renowned research centers	EUROPEAN FOUNDATION FOR THE STUDY OF CHRONIC LIVER FAILURE (EF-CLIF)  Promote research and raise awareness of chronic liver diseases
Collaboration with renowned research centers	IRSICAIXA Financial support for projects relating to the discovery of antibodies and diagnostic tests based on virus-cell interaction of the Siglec-1 receptor in infectious diseases like HIV and Ebola; microbiome profiling in patients with HIV and related diseases; development of a vaccine platform based on virus-like particles (VLPs) with applications for infectious diseases; design of "pancoronavirus" vaccine models that can attack potential new viruses (together with Barcelona Supercomputing Center, the Animal Health Research Center IRTA-CRESA).

#### A BOY OVERCOMES RETINAL CANCER THANKS TO A GROUNDBREAKING TREATMENT BASED ON AN ONCOLYTIC VIRUS

A joint collaboration between the biotechnology company VCN Biosciences, a Grifols company, and a team of researchers at Sant Joan de Déu Hospital have developed the world's first treatment for chemotherapy-resistant retinal cancer, which consists of injecting a genetically modified virus capable of selecting, attacking and destroying cancer cells into the tumor-affected eye.

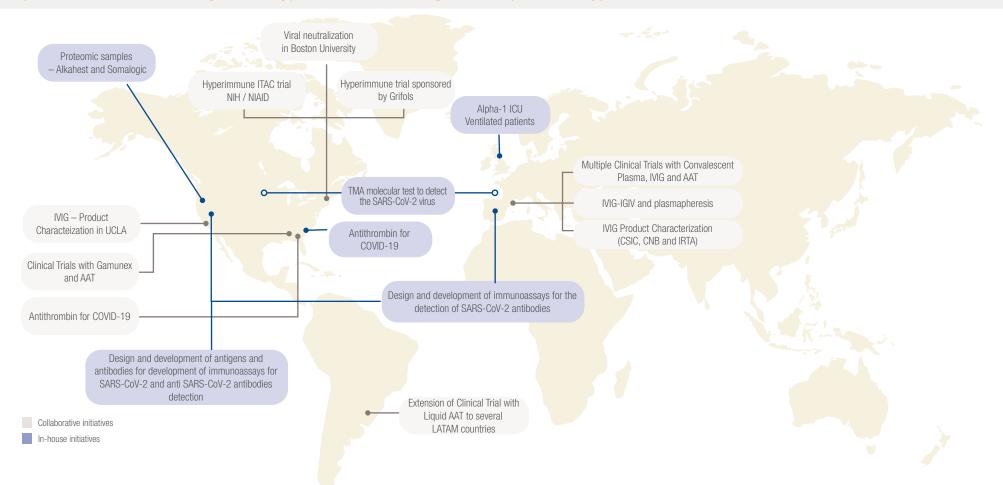
Administered as part of a clinical trial, the treatment is derived from the adenovirus, a common virus that normally causes cold symptoms and is currently also being used in research related to developing a COVID-19 vaccine. In the case of the retinal cancer treatment, VCN Biosciences modified the adenovirus to

enable it to identify, infect and multiply only inside cancer cells. This means that the virus can not only identify but also selectively attack cancer cells while leaving healthy cells unharmed.

The result of five years of research, this new retinal cancer treatment highlights the importance of translational research at Sant Joan de Déu Barcelona Children's Hospital. In 2019, this research was featured on the cover of the prestigious journal *Science Translational Medicine* and honored with the Odile Schweisguth prize, one of the most prestigious pediatric oncology awards.

# GRIFOLS' INNOVATION ECOSYSTEM COORDINATED A GLOBAL RESPONSE TO HELP COMBAT COVID-19

As part of its solid commitment to society, Grifols organized a global response with different research entities working to combat COVID-19. In this regard, the company collaborates with researchers and health authorities in the United States, Spain and Germany and promotes research on clinical trials using convalescent plasma inactivated with methylene blue, as well as specialty plasma-derived products such as immunoglobulin, hyperimmune immunoglobulin, alpha-1 antitrypsin and antithrombin III.





#### JOINING FORCES AGAINST THE PANDEMIC

Grifols leads on the development of immunoglobulins with specific antibodies against the SARS-CoV-2 virus using plasma from recovered COVID-19 patients. In October 2020, in collaboration with other companies and diverse U.S. healthcare agencies, Grifols launched the Inpatient Treatment With Anti-Coronavirus Immunoglobulin (ITAC) clinical trial, a multicenter, randomized and double-blind study designed to test the efficacy and safety of anti-SARS-CoV-2 hyperimmune globulin plasma in critically ill hospitalized patients. Furthermore, in early 2021, the company also initiated a new clinical trial in Spain to assess a subcutaneously administered anti-SARS-CoV-2 immunoglobulin. This outpatient treatment could provide immediate protection against the virus and could be especially beneficial for the elderly, healthcare professionals and immunocompromised patients, among others, for whom vaccination is not recommended.

Grifols' hyperimmune immunoglobulins contain a high and consistent concentration of purified neutralizing antibodies against the novel coronavirus and provide passive immunity. If proven effective, they could be used to both treat and prevent the disease.

Grifols has also developed a specific TMA (Transcription-Mediated Amplification) molecular test to rapidly and accurately detect the SARS-CoV-2 virus by generating multiple copies of unique genetic sequences specific to the virus from plasma, blood and respiratory samples. The test's sensitivity is the same or even higher than other molecular tests like PCRs (polymerase chain reaction).

The company also distributes two immunological diagnostic tests to identify anti-SARS-CoV-2 antibodies. In June 2020, Grifols combined forces with Hologic to increase the country's testing capacity for detecting COVID-19 in Spain. As part of this unique collaboration, Grifols began expanding sales of its Procleix® SARS CoV-2 assay in molecular diagnostic testing laboratories in Spain. The Procleix® SARS-CoV-2 assay, developed by Grifols, runs on the Procleix® Panther® system, an automated, high-throughput molecular diagnostic platform.

Grifols continues to make progress on the validation to develop sample pooling strategies. The objective is to contribute to further increase the analytical capacity of existing equipment and join efforts to meet the current diagnostic needs.

#### CLINICAL TRIALS

#### **IGIV-HYPERIMMUNE AND IMMUNOMODULATION BY IVIG**

- Clinical trial in the U.S. and other countries in collaboration with the FDA, BARDA and NIH to assess the safety, efficacy and tolerability of an IV-administered hyperimmune globulin in hospitalized patients. Grifols manufactures the treatment using plasma from recovered COVID-19 donors collected in Grifols' plasma centers and in collaboration with Spanish blood banks.
- Research on the efficacy of high-dosage intravenous immunoglobulin to stabilize or improve the health of COVID-19 patients.

#### SUBCUTANEOUS IMMUNOGLOBULIN

- Clinical trial in Spain to evaluate the safety and efficacy of an anti-SARS-CoV-2 immunoglobulin, which would
  especially benefit and provide immediate protection after exposure to the virus to elderly people, healthcare
  professionals and immunocompromised patients, among others, for whom vaccination is not currently
  recommended
- Doctors Oriol Mitjà and Bonaventura Clotet, from Germans Trias i Pujol Hospital in Barcelona, are the lead researchers.

#### **CONVALESCENT PLASMA**

- Collection of convalescent plasma in the United States, Spain and Germany.
- Clinical trials in Spain in collaboration with blood banks to study the efficacy of inactivated plasma from recovered COVID-19 donors for direct transfusions in non-hospitalized patients and hospitalized patients with varying degrees of severity.

#### **OTHER PLASMA-DERIVED MEDICINES**

• Collaboration in clinical trials in Europe and the United States to evaluate the safety and efficacy of other plasma-derived medicines such as antithrombin III and alpha-1 antitrypsin for COVID-19 patients requiring hospitalization and intensive care.

# DIAGNOSTIC

### MOLECULAR TEST TO DETECT SARS-COV-2 IN PLASMA, BLOOD AND RESPIRATORY SAMPLES

- Specialty molecular TMA (transcription-mediated amplification) tests.
- Collaboration with Hologic to significantly increase the capacity for COVID-19 testing in Spain.
- Advances to validate the development of sample pooling and saliva-based solutions.
- Immunoassay based on ELISA technology to identify patients who have been exposed to the virus and have developed IgG antibodies against it.

GRIFOLS LEADS SEVERAL DIAGNOSTIC AND TREATMENT INITIATIVES AGAINST COVID-19. IT PARTICIPATES IN MORE THAN 25 RESEARCH PROJECTS AROUND THE WORLD TO COMBAT THE PANDEMIC

# **ETHICS, SCIENCE AND INNOVATION**



### **GRIFOLS' PLEDGE IN CLINICAL TRIALS**

### GRIFOLS DOES EVERYTHING POSSIBLE TO PROTECT THE RIGHTS, SAFETY AND WELL-BEING OF CLINICAL TRIAL PARTICIPANTS

Grifols is firmly committed to ensuring the safety of patients who participate in the clinical trials it oversees and sponsors. All clinical research led by Grifols or on its behalf adheres to the standards established by the International Conference on Harmonisation of Good Clinical Practice (ICH GCP); the protection of human beings under the Helsinki Declaration (1964); and applicable local laws and regulations. The company does everything within its means to protect the rights, safety and wellbeing of everyone involved in its clinical trials. For Grifols, these principles are more important than and should prevail over corporate, scientific or social interests.

All clinical trials follow a detailed protocol to guarantee participants' safety and the integrity of the collected data. Before the start of any clinical trial, Grifols sends the protocol to regulatory authorities and external ethics committees comprised of healthcare professionals and cross-sectoral specialists to confirm it respects the dignity, rights, safety and well-being of trial participants. Clinical trials do not launch until a favorable decision has been handed down and once approved, the company strictly adheres to the guidelines established by the Ethics Committee, the institution, ICH GCP and any applicable regulatory requirements, including approval by the corresponding health authorities.

Each participant must submit a written, informed consent form, personally signed and dated. The Principal Investigator (or assigned healthcare professional) provides appropriate information, resolves any doubts and gives potential clinical-trial subjects sufficient time to make an informed decision on their participation. The participation agreement is strictly voluntary and subjects can freely withdraw their consent at any time during the clinical trial.

Grifols has standard operating procedures in place to ascertain that the management of clinical trials, as well as data collection, documentation and notification, all comply with protocols, ICH GCP, and all applicable regulatory requirements. Moreover, an additional procedure allows clinical personnel to detect and document any potential fraud or misconduct during clinical trials.

The company has implemented several measures to maintain the anonymity of its subjects and promote the transparency of its clinical trial data. More information on the protocol, status of clinical trials and all related results are published on publicly accessible registries such as www.clinicaltrials.gov. In addition, the results of clinical trials carried out within the framework of the European Medicines Agency (EMA) are also published on the EudraCT website.

Furthermore, Grifols discloses the results of many of its clinical trials in international conferences and scientific journals.

# OUR COMMITMENT TO RESPONSIBLE TESTING WHEN DEVELOPING NEW TREATMENTS

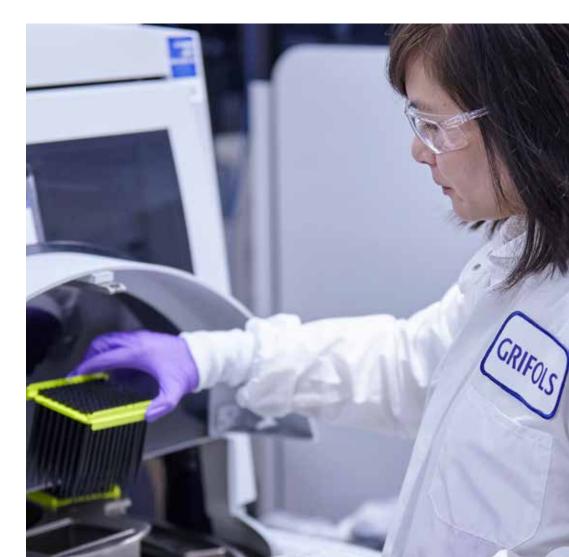
The use of animals in biomedical research to test the efficacy and safety of medications has led to important medical advances for both human and animal health over the last decades. Therefore, Grifols is committed to the responsible use of laboratory animals in cases in which animal testing is indispensable to develop new life-saving therapies.

In all of Grifols' studies, whether carried out in university settings or contract external laboratories, researchers work closely with regulatory agencies and the Institutional Animal Care and Use Committee (IACUC) to ensure the safe and humane treatment of research animals.

All Grifols' collaborating research institutions are approved by the competent authorities in regions

where research is conducted. In the United States, Grifols' facilities are certified by the Association for Assessment and Accreditation of Laboratory Animal Care (AAALAC), or equivalent organizations, and possess the highest accreditation possible for laboratories that perform animal testing. In Europe, all laboratories comply with the Directive EU 2010/63 on the protection of animals used for scientific purposes and undergo inspections by the competent authorities in each country.

The company also follows "Alternatives and the 3Rs" guidelines in the treatment of animal testing, which advocates (1) replacing the use of animals whenever possible or avoiding their use altogether; (2) reducing the number of animals used to a minimum; and (3) refining the way research is carried out to ensure animals suffer as little as possible.



# **CORE RESEARCH PROJECTS**



# **FIGHTING ALZHEIMER'S DISEASE: THE AMBAR PROJECT**

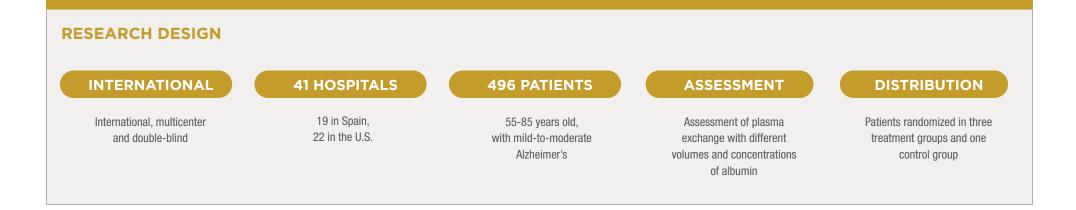
### AMBAR IS A NEW APPROACH TO TREAT ALZHEIMER BASED ON PLASMA EXCHANGE

AMBAR is an international, multicenter, randomized, double-blind, placebo-controlled with parallel-group assignment clinical trial that enrolled patients with mild and moderate Alzheimer's from 41 treatment centers in Spain and the United States. The study was designed to evaluate the efficacy and safety of short-term plasma exchange followed by long-term plasmapheresis with infusion of albumin combined with intravenous immunoglobulin in patients with mild and moderate Alzheimer's disease (AD). AMBAR targets a multimodal approach to managing AD based on the hypothesis that most of the amyloid-beta protein – one of the proteins accumulated in the brains of Alzheimer's patients – is bound to albumin and circulates in plasma. Extracting this plasma may flush amyloid-beta peptide from the brain into the plasma, thus limiting the disease's impact on the patient's cognitive functions. Additionally, albumin has binding capacity and antioxidant properties, and both albumin and immunoglobulin display immunomodulatory and anti-inflammatory properties.

The AMBAR study included 496 mild and moderate Alzheimer's patients between 55 and 85 years old, who were randomized into three treatment groups and one control (placebo) group.

The company began its research on Alzheimer's disease in 2004 with several preclinical trials,

two pilot studies and a Phase II clinical trial before launching the AMBAR trial. The result of 15 years of rigorous research, these findings strengthen Grifols' investigative approach using Plasma Protein Replacement Therapies.



# AMBAR'S FINDINGS PUBLISHED IN ALZHEIMER'S & DEMENTIA: THE JOURNAL OF THE ALZHEIMER'S ASSOCIATION

The results of Grifols' AMBAR study were featured in the prestigious peer-reviewed publication *Alzheimer's & Dementia: The Journal of the Alzheimer's Association.* These promising findings reveal a positive impact in reducing the progression of Alzheimer's symptoms in patients treated over a 14-month period compared to untreated patients. Specifically, the results of the clinical trial's primary endpoints were supported by those obtained in the most relevant secondary endpoints, in which similar effects were observed, demonstrating both the effectiveness and safety of the treatment.

The results of the AMBAR clinical trial were previously presented at several international medical congresses.

alzheimer management by albumin replacement



### GRIFOLS MOVES FORWARD WITH ITS PLANS TO MAKE AMBAR A VIABLE TREATMENT OPTION FOR ALZHEIMER'S PATIENTS

Within the framework of its corporate plan, the company is considering opening AMBAR Excellence Centers as pilot facilities, following the standard clinical practices established in the AMBAR study. In addition to benefiting AD patients, this initiative would also reinforce the findings of the clinical trial by offering a means to collect more data and real-world evidence.

Grifols plans on opening five AMBAR centers in 2021: two in Spain and individual centers in Germany, the United States and China. Among these are the Fundació ACE in Barcelona and the University of Pittsburgh's Alzheimer's Disease Research Center (U.S.), key players in the study's design and development and Grifols' collaborators since 2004, when the company launched.

11<sup>TH</sup> CLINICAL TRIALS ON ALZHEIMER'S DISEASE (CTAD) CONGRESS BARCELONA (SPAIN) DECEMBER 2018

Primary efficacy endpoints – the ADAS – Cog1 and ADCS-ADL2 scales 14™ INTERNATIONAL<br/>CONFERENCE ON<br/>ALZHEIMER'S AND<br/>PARKINSON'S DISEASES<br/>LISBON (PORTUGAL)ALZHEIMER'S ASSOCIATION<br/>INTERNATIONAL<br/>CONFERENCE (AAIC) 2019<br/>LOS ANGELES (U.S.)<br/>JULY 2019

th&ecciledary exclandiate surdpoints to evolute famgetage lamthprogetisieg: speedy (CDR-Sh. and ADCS-CGIC) 12<sup>TH</sup> CLINICAL TRIALS ON ALZHEIMER'S DISEASE (CTAD) CONGRESS 2019 SAN DIEGO (U.S.) DECEMBER 2019

euroimaging and

ALZHEIMER'S & DEMENTIA: THE JOURNAL OF THE ALZHEIMER'S ASSOCIATION PUBLISHES AMBAR RESULTS

JULY 2020

More information on AMBAR: https://www.grifols.com/es/ ambar To access the scientific paper : https://alz-journals.

onlinelibrary.wiley.com/doi/full/10.1002/alz.12137

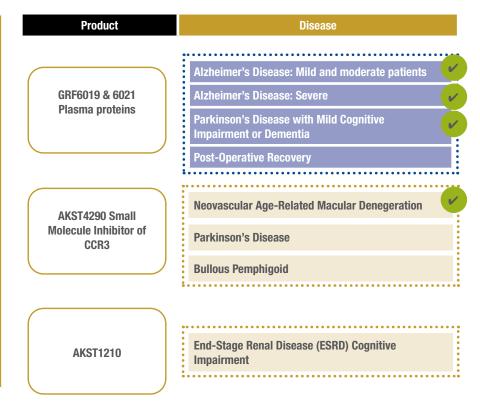
# **DRIVING PLASMA SCIENCE THROUGH ALKAHEST**

Phase 2

Grifols researches the therapeutic use of plasma proteins for age-related diseases through Alkahest, which currently has four candidates covering therapeutic products for neurodegenerative diseases, cognitive decline, neuromuscular disorders and ophthalmic indications. Grifols acquired 100% of the company in 2020.

In addition to the clinical development of specific plasma fractions and protein inhibitors, Alkahest's research is centered on better understanding the human plasma proteome. As a result, the company has developed a map of the human plasma proteome to facilitate the identification of plasma proteins and their recombinant analogues as potential therapeutic medicines. This unique proteomic platform of targets will help unlock new therapeutics and diagnostics, as well as develop new plasma proteins, new indications for currently licensed plasma proteins, biomarkers for diagnostics, recombinant proteins and antibodies, as well as small-molecule drugs.

Alkahest focuses on proteins with biological impact that change with age and has identified more than 8,000 separate proteins to date. Through the use of advanced techniques of molecular analysis at the cellular level, an array of new products are expected to enter in Grifols' discovery and development pipeline and bring new therapeutic medicines to the market.



ALKAHEST HAS ALREADY IDENTIFIED MORE THAN 8,000 SEPARATE PROTEINS, SOME OF WHICH COULD RESULT IN NEW TREATMENTS FOR ALZHEIMER OR PARKINSON'S DISEASE

Jointly developed with Grifols

- Previously developed only by Alkahest New in our pipeline
- ✓ Phase 2a Data Avalaible

# **R+D+i BY DIVISIONS**



### **BIOSCIENCE DIVISION**

Grifols' leadership in the plasma proteins sector is based on new therapeutic indications from plasmaderived products, the discovery of new proteins and ongoing manufacturing innovations that enhance the efficiency and safety of its products. The company also actively pursues collaborations and agreements with third parties whose research complements the companies plasma-based therapies in order to expand treatment options for patients and healthcare professionals in diverse therapeutic areas.

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Resarch Pipeline	
Protein	Brief project description
Albumin	Development of new formulation in pre-clinical phase
	Albumin for Alzheimer's (AMBAR study)
	<ul> <li>Albumin for liver cirrhosis (PRECIOSA). New indication in clinical trial phase</li> </ul>
	<ul> <li>Albumin for liver insufficiency (APACHE study). New indication in clinical trial phase</li> </ul>
	<ul> <li>Albumin in acute-on-chronic liver failure (ACLF) and action mechanisms of plasma exchange with albumin in decompensated cirrhotic patients with systemic inflammation and ACLF (ALADDIN study)</li> </ul>
	<ul> <li>Development of new administration format in flexible packaging</li> </ul>
Immunoglobulin	<ul> <li>New manufacturing process of Gamunex<sup>®</sup> in clinical phase</li> </ul>
	<ul> <li>Development of immunoglobulins with specific anti-infectious properties for new antigens in pre-clinical phaseNew</li> </ul>
	administration format of immunoglobulin in flexible packaging
	<ul> <li>New administration format of subcutaneous immunoglobulin in pre-filled syringes</li> </ul>
	<ul> <li>Development of immunoglobulin M (IgM) for bacteriemia</li> </ul>
	<ul> <li>Anti-SARS-CoV-2 hyperimmune immunoglobulin (intravenous and subcutaneous) and IVIG studies against COVID-19</li> </ul>
	<ul> <li>Immunoglobulin for post-polio syndrome. New indication in pre-clinical phase</li> </ul>
Alpha-1	<ul> <li>Development of subcutaneous alpha-1 in clinical phase</li> </ul>
	<ul> <li>New administration format of lyophilized formulation of alpha-1 (Prolastin<sup>®</sup>)</li> </ul>
	<ul> <li>Alpha-1 in patients with pulmonary emphysema caused by AADT</li> </ul>
	<ul> <li>COVID-19 studies with con alpha-1 (Prolastin<sup>®</sup>)</li> </ul>
Clotting factors	• Factor VIII as induction therapy for Immune Tolerance Induction (ITI). New indication in clinical trial phase
	<ul> <li>Development of lower volume of distribution of plasma factor VIII</li> </ul>
PPF (Plasma Protein Fraction)	New PPF administration format in flexible packaging
	New production process in development
Fibrinogen	Fibrin sealant for pediatric use in clinical trial phase
Convalescent plasma	Methylene blue inactivation study with convalescent plasma for COVID-19

# **BIOSCIENCE DIVISION**

# MILESTONES AND BREAKTHROUGHS IN 2020

- Completion of studies on Gamunex® as maintenance therapy for myasthenia gravis (MG).
- Development of phase III PRECIOSA trial on the potential benefits of albumin to treat liver cirrhosis and phase III APACHE trial to treat acute-on-chronic liver failure (ACLF) with albumin.
- Approval and market launches of new formulations and indications, which expand Grifols' product portfolio and meet the evolving needs of patients and healthcare professionals:
  - FDA approval of Prolastin®-C Liquid 0.5-gram and 4-gram vials to treat alpha-1 antitrypsin deficiency.
  - EU approval of Gamunex® to treat severe acute exacerbations of MG.
  - FDA approval of anti-hepatitis B and anti-tetanus immunoglobulins following the Gamunex (IGIM-C) production method.
  - New 3-ml vial format of high-potency anti-rabies immunoglobulins (HyperRAB® 900IU) to treat patients with rabies exposure.
  - German market launch of VERASEAL®, a fibrin sealant used to control surgical bleeding.
  - EMA registry application submitted for Xembify<sup>®</sup>, a 20% subcutaneous immunoglobulin to treat primary immunodeficiencies.
  - European market launch of TAVLESSE<sup>®</sup> (fostamatinib) to treat immune thrombocytopenia (PTI) in adult patients refractory to previous treatments.
  - FDA approval authorizing Grifols as an alternative manufacturer of EVITHROM (Omrix human thrombin developed by Ethicon).

The following table summarizes the Bioscience Division's R+D+i projects over the last three years according to their stage of development:

### Number of R+D projects according to their development phase

	2020	2019	2018
Discovery	12	15	12
Pre-clinical	25	19	12
Clinical	21	21	28
Post-marketing studies	11	10	9
Other projects	19	19	16
Total Bioscience R+D projects	88	84	77

# BIOSCIENCE DIVISION'S R+D+i PIPELINE INCLUDES 88 PROJECTS



# **DIAGNOSTIC DIVISION**

Grifols continuously drives innovation and promotes its corporate mission and the integrated strategy set forth by the World Health Organization by delivering diagnostic solutions that enhance the safety of blood and plasma donations. The Diagnostic Division's R+D+iinitiatives center on developing comprehensive valueadded solutions that increase safety throughout the value chain, from donations to transfusion. The main focal point of these efforts is the development of new systems and technologies, including new reagents and analyzers to identify blood groups and detect relevant pathogens in blood and plasma donations.

In the field of specialty diagnostics – one of the areas with the greatest potential for growth – Grifols produces genomic and proteomic tests for invitro diagnostics, prognosis assessment, response prediction and biologic drug monitoring. It also develops molecular diagnostic and prognosis tests for therapeutic areas related to respiratory diseases, oncology, autoimmunity, cardiovascular medicine and neurodegeneration.

In 2020, additional efforts largely focused on the development of a Transcription Mediated Amplification (TMA) molecular test to detect the SARS-CoV-2 virus in response to the COVID-19 pandemic.

Research pipeline	
Line of action	Brief project description
Projection of Diagnostic	<ul> <li>Molecular diagnostic test to simultaneously detect various pathogens (multiplexed)</li> </ul>
solutions using NAT (Nucleic	<ul> <li>New diagnostic tests to detect emerging pathogens</li> </ul>
Acid Test) technology	<ul> <li>Pathogen detection through next-generation sequencing</li> </ul>
Serology	• Development of new ultra-sensitive assays to simultaneously identify various relevant pathogens in blood transfusions
Expansion of recombinant	• Development of new antigens and antibodies to develop immunoassays in blood transfusions, infectious diseases and
proteins	immunohematology

# **MILESTONES AND BREAKTHROUGHS IN 2020**

Deceased sincline

- FDA approval of the Procleix<sup>®</sup> Panther system with Automation Ready Technology (ART) to use with approved screening tests for Zika, HIV, hepatitis C and hepatitis B. This technology improves system usability, increases operator walk-away time and allows laboratories to select efficient configurations for current or future blood donor screening automation needs.
- Development of a TMA molecular test to detect SARS-CoV-2 with high sensitivity and specificity.
- Development of antigens, antibodies and immunoassays to detect SARS-CoV-2 or antibodies against the virus.
- Completion of two immunohematology projects: the Beyond Trust software, which enables secure remote access to immunohematology instruments to carry out remote maintenance tasks, and the BT Manager software, which allows clients to remotely manage tests and results of one or more instruments.

### **HOSPITAL DIVISION**

The Hospital Division's research and development efforts focus on expanding a range of hardware and software solutions to support medication management and IV compounding and control for hospital pharmacies as well as providing sterile intravenous solutions.

Currently 10% of hospital prescriptions require IV compounding, a process that entails the preparation of a unique intravenous therapy by modifying the medication's formulation to meet specific patient needs. Most personalized compounds are produced manually, a costly process that requires cleanrooms, equipment, and ongoing maintenance all in a highly sterile environment. Specialized design and building materials, as well as software and automation can improve quality, enhance patient safety, and reduce hospital costs in the IV compounding area.

# **MILESTONES AND BREAKTHROUGHS IN 2020**

- In 2020, the PharmacyKeeper suite of software added important features such as advanced analytics and integrations with educational platforms and environmental monitoring. These advances help customers to make more informed decisions, facilitate the safe preparation of IV treatments, and support customers in meeting stringent compliance requirements, collectively producing a more cohesive customer experience. PharmacyKeeper is part of the expanding Grifols' inclusiv<sup>®</sup> Portfolio of innovative solutions for the IV Compounding Pharmacy.
- Gri-fill 4.0, a unique compounding device to improve safety, speed and accuracy of sterile IV preparations, was launched. This latest version of the Gri-fill platform boasts improved throughput, connectivity with hospital information systems, and bluetooth capabilities, among other new features.
- In the area of IV Fluids and Contract manufacturing, the production of anticoagulant solution was initiated as part of a vertical integration strategy to support Grifols' donor centers. In addition, the Fleboflex line of Non-PVC, non-DEHP and non-latex flexible IV bags was expanded with the approval of a needle free version, Fleboflex Luer, in the US for saline 0.9%.
- In the Pharmatech area PharmacyKeeper Verification IV workflow software, designed to reduce medication errors was selected as the Category Leader for Intravenous Workflow Management for the fourth consecutive year by KLAS, the prestigious healthcare IT research firm.

ROW

# PATENTS AND TRADEMARKS

**NORTH AMERICA** 



**GRIFOLS PROTECTS** THE INTELLECTUAL PROPERTY OF ITS MAIN PRODUCTS THROUGH PATENT OWNERSHIP, CO-OWNERSHIP AND LICENSING, AN INTERNATIONAL TEAM SPREAD ACROSS SPAIN, **IRELAND AND NORTH** AMERICA MANAGE PATENT APPROVALS AND TRADEMARKS, SUPERVISE THEIR IMPLEMENTATION AND MONITOR ANY **POSSIBLE VIOLATIONS** 

288	1,584	1,155
patents	patents	patents
182	1,107	2,189
trademarks	trademarks	trademarks
PAT	TENTS AND PATENT APPLICATIO	NS
3,027 Total number of patents	634 Patent applications	1,344 Patents that will expire over the next 10 years

EUROPE

# **MANUFACTURING INNOVATIONS**



Technological innovations in Grifols' manufacturing operations aim to identify solutions to continuously optimize efficiencies through in-house and third-party collaborations. In 2020, the following projects are of note.

GRIFOLS PROMOTES TECHNOLOGICAL INNOVATION IN ITS MANUFACTURING PROCESSES THROUGH GRIFOLS ENGINEERING AND COLLABORATION AGREEMENTS

# BCN SUPERCOMPUTING CENTER

Collaboration to model and optimize Bioscience Division production processes

### **GRIFOLS ENGINEERING**

Fully automated plasma-bottle opening system, leading to a 50% increase in performance. YIM system for improving plasma recovery

### MONDRAGON UNIVERSITY (SPAIN)

Technical collaboration agreement to develop robotic and instrumentation solutions for medical and pharmaceutical uses



# **DIGITAL INNOVATION**



The current business landscape and growth opportunities continue to make digital innovation a transversal axis within the organization. The Digital Committee leads the company's digital transformation by exploring, evaluating and implementing digital tools that add value to Grifols' business model. In this role, it also defines priorities and objectives, prioritizes digital initiatives and fosters a digital culture grounded in cross-disciplinary collaboration and shared experiences.

The Digital Committee includes different groups or Digital Transformation Teams (DTTs) that analyze and recommend digital proposals or initiatives with the greatest potential for transformation.

In 2020, Grifols analyzed about 60 new digitalinnovation initiatives. One of the projects launched included the implementation of computational tools to identify new clinical applications for plasma proteins and characterize their mechanism of action. Other initiatives focused on interconnecting devices and amplifying the analytical power of available data in order to drive industrial efficiencies and quality improvements, and promoting the most appropriate treatments for patients by leveraging analytical modeling of clinical data and information collected both internally and externally. They also include tools and processes to address the needs and opportunities the pandemic raised in terms of collaboration, customer and partner relationships, remote services, etc. In 2020, Grifols also reinforces its market explorations, benchmarking and external collaborations to expand and enhance its capabilities.

THE DIGITAL COMMITTEE LEADS THE COMPANY'S DIGITAL TRANSFORMATION BY EXPLORING, EVALUATING AND IMPLEMENTING DIGITAL TOOLS THAT ADD VALUE TO GRIFOLS' BUSINESS MODEL



# **SUPPORTING GLOBAL RESEARCH**



# **GRIFOLS SCIENTIFIC AWARDS**

The Grifols Scientific Awards are a reflection of the company's longstanding commitment to the global research community. These recognitions promote and distinguish research related to Grifols' core areas of operations.

Grifols Scientific Awards			
Award	Objectives	Funding	
Martin Villar Haemostasis Awards	Awards for young investigators whose clinical or basic research focuses on hemostasis, hemophilia and von Willebrand disease	Two separate EUR 50,000 awards to finance up to 12 months of research. One is for clinical projects and the other is for basic research	
SPIN, Scientific Progress Immunoglobulins In Neurology Award	Awarded to research projects that develop new immunoglobin applications for neurological conditions	EUR 50,000 awards for the proposal that best reflects the program's objectives, as assessed by an independent review committee. Funding is intended to support a 12-month project	
ALTA, Alpha-1 Antitrypsin Laurell's Training Award	Identify and support innovative clinical and basic research focused on expanding knowledge about the biological functions of alpha-1 antitrypsin	Two EUR 50,000 scholarships. Funding is intended to support a 12-month project	
Albus, Albumin Awards Program	Recognize research that broadens knowledge of the therapeutic applications of albumin	Two annual EUR 50,000 awards. Funding is intended to support a 12-month project	
GATRA*, Grifols AntiThrombin Research Awards	Identify and support research projects on new and existing uses of antithrombin	Two annual EUR 50,000 awards. Funding is intended to support a 12-month project	
GHAGA. Grifols Hemophilia Awareness Global Awards	Encourage healthcare professionals, treatment centers and hemophilia associations that contribute to enhance the care and quality of life of hemophilia patients	Four EUR 50,000 awards	
ASPIRE, Award for Scientific Progress in Immunodeficiency Research.	This award showcases and supports innovative clinical research projects that will expand knowledge on primary and secondary immunodeficiencies, including those aimed at raising awareness, diagnosis and disease management, as well as the development of new research on immunoglobulin therapies.	One EUR 50,000 award to finance a project of up to 24 months in duration.	

# MORE THAN EUR 1.6 MILLION WERE ALLOCATED TO SCIENTIFIC AWARDS AND RESEARCH SCHOLARSHIPS IN 2020

# SPONSORING FRONTLINE RESEARCH: ISR PROGRAM

The Grifols Investigator Sponsored Research (ISR) Program supports and promotes pre-clinical and clinical research that broadens the body of knowledge on plasma proteins. These projects are coordinated and sponsored through the Grifols Scientific & Medical Affairs area, which grants funding based on an established operating procedure. The most promising proposals are evaluated by a cross-functional committee with representatives from clinical and preclinical research, the Bioscience Division marketing department and Medical Affairs. The final decisions on whether to fund the project are based primarily on scores across five core areas: 1) strategic alignment with corporate objectives; 2) scientific merit; 3) research design; 4) budget requested; and 5) the researcher's experience.

Over the last five years, Grifols has allocated more than USD 10 million to sponsoring basic research projects that allow for additional financing through public-sector funds.

# GRIFOLS CHAIR FOR THE STUDY OF CIRRHOSIS CELEBRATES ITS FIFTH ANNIVERSARY

In 2015, Grifols established The Grifols Chair for the Study of Cirrhosis, a private chair with international reach aimed at generating research and education on liver diseases. The Grifols Chair and the European Consortium for the Study of Chronic Liver Failure are led and coordinated by Prof. Vicente Arroyo through the European Foundation for the Study of Chronic Liver Failure (EF-CLIF). Grifols has a representative on the Executive Board of the EF-CLIF. Over the last 5 years, within the framework of the Grifols Chair, Grifols has allocated more than EUR 14 million to advance research aimed at expanding knowledge on liver diseases and the potential benefits of plasma proteins. It has also contributed to funding other research projects such as INFECIR 2, designed to test the effects of albumin in patients with advanced cirrhosis; and PREDICT, which includes 1,200 patients hospitalized with liver cirrhosis with acute decompensation. Prof. Vicente Arroyo is the director of the Grifols Chair, Prof. Richard Moreau is the deputy director and Prof. Joan Clària serves as the secretary.

OVER THE LAST FIVE YEARS, MORE THAN EUR 10 MILLON WERE ALLOCATED TO PRECLINCAL AND CLINICAL RESEARCH THROUGH THE ISR PROGRAM, AS WELL AS EUR 14 MILLION ON LIVER-DISEASE RESEARCH THROUGH THE GRIFOLS CHAIR More information on the Grifols Chair: Grifols chair for translational research | EF Clif | European Foundation for the study of chronic liver failure

# **RESEARCH PUBLICATIONS**



The company also promotes the generation of knowledge within the organization. A number of prestigious publications have featured the work of Grifols scientists and researchers.

Therapeutic Area	Product	Title	Author(S)	Publication
NEURODEGENERA- TION	Albumin	A randomized, controlled clinical trial of plasma ex- change with albumin replacement for Alzheimer's di- sease: primary results of the AMBAR Study	Boada M, Lopez O, Olazarán J, Núñez L, Pfeffer M, Paricio M, Lorites J, Pi- ñol-Ripoll G, Gámez JE, Anaya F, Kiprov D, Lima J, Grifols C, Torres M, Costa M, Bozzo J, Szczepiorkowski Z, Hendrix S, Páez A, on behalf of the AMBAR Clinical Investigation Study G	Alzheimers Dement. 2020 Oct;16(10):1412-1425
	Albumin	The AMBAR study: A randomized trial of plasma ex- change with albumin replacement for Alzheimer's disease management	Boada M, Lopez O, Núñez L, Olazarán J, Pfeffer M, Paricio M, Lorites J, Piñol G, Anaya F, Ortiz P, Kiprov D, Grifols C, Torres M, Bozzo J, Szczepiorkowski Z, Páez A, on behalf of the AMBAR Clinical Investigation Study Group	Alzheimers Dement. 2020 Oct;16(10):1412-1425
HEPATOLOGY	Albumin	Albumin internalizes and inhibits endosomal TLR sig- naling in leukocytes from patients with decompensated cirrhosis	Casulleras M, Alcaraz-Quiles J, Duran-Güell M, Flores-Costa R, Titos E, López-Vicario C, Fernández J, Horrillo R, Costa M, de la Grange P, Moreau R, Arroyo V, Clària J	Sci Translat Med 2020; 12 (566): eaax5135
CLOTTING / HEMATOLOGY	Factor VIII	Non-additive effect on thrombin generation when a plas- ma-derived factor VIII/ von Willebrand factor (FVIII/VWF) is combined with emicizumab in vitro	Bravo MI, Raventós A, Pérez A, Costa M, Willis T	J Thromb Haemost. 2020 Aug;18(8):1934-1939
"NEUROLOGY / IMMUNITY"	Immunoglobulin	Cross-neutralization activity against SARS-CoV-2 is pre- sent in currently available intravenous immunoglobulins	Díez JM, romero C, Vergara-Alert J, Belló-Pérez M, Rodon J, Honrubia JM, Segales J, Sola I, Enjuanes L, Gajardo R	Immunotherapy 2020 Dec;12(17):1247- 1255
	Immunoglobulin	Currently available intravenous immunoglobulin contains antibodies reacting against SARS-CoV-2 antigens	Díez JM, Romero C, Gajardo R	Immunotherapy. 2020 Jun;12(8):571- 576
	Immunoglobulin	Immune globulin subcutaneous, human 20% solution (Xembify®), a new high concentration immunoglobulin product for subcutaneous administration	William Alonso, Pete Vandeberg, John Lang, Jeffrey Yuziuk, Rebecca Silvers- tein, Kenya Stokes, Dennis McBride, Maria Cruz, Doug Burns, W. Keither Me- rritt, Todd Willis, Juan I. Jorquera	Biologicals. 2020 Mar;64:34-40
	Immunoglobulin	Polyvalent Human Immune Globulin: A Prospective, Open-Label Study Assessing Anti-Hepatitis A Virus (HAV) Antibody Levels, Pharmacokinetics, and Safety in HAV-Seronegative Healthy Subjects	Martin Kankam, Rhonda Griffin, Jeffrey Price, Josée Michaud, Wei Liang, Ma- riona Bassas, Ana Sanz, David Vilardell, Bradley Vince	Adv Ther 2020 May;37(5):2373-2389
	Immunoglobulin	Plasma Donors in the Southwestern United States Po- sitively Contribute to the Diverse Therapeutic Antibody Profile of Immune Globulin Products	Jonathan M Ciencewicki; Katherine R Schouest, Todd M Gierman; Peter J Van- deberg and Barry D Gooch	Sci Rep. 2020; 10: 6850

Therapeutic Area	Product	Title	Author(S)	Publication
PNEUMOLOGY	Alpha-1 antitrypsin	Human plasma-derived alpha1-proteinase inhibitor in patients with new-onset type 1 diabetes mellitus: a ran- domized, placebo-controlled proof-of-concept study	William H. Lagarde, Kecia L. Courtney, Barry Reiner, Kimberly Steinmann, Eva Tsalikian, Steven M. Willi	Pediatric Diabetes, 2020 Nov 26. doi: 10.1111/pedi.13162. Online ahead of print.
	Alpha-1 antitrypsin	Results of a diagnostic procedure based on multiplex technology on dried blood spots and buccal swabs for subjects with suspected alpha1 antitrypsin deficiency	López-Campos JL, Casas-Maldonado F, Torres-Duran M. Medina-gonzálvez A, García-Rivero JL, Carrascosa I, Calle M, Osaba L, Rapun N, Drobnic E, Miravit- lles M	Arch Bronconeumol 2021; 57(1): 42-50
	Alpha-1 antitrypsin	Comorbidity Associations With AATD Among Commer- cially Insured and Medicare Beneficiaries With COPD in the U.S.	Robert Sandhaus, Charlie Strange, Glenda Stone, M Chris Runken, Christopher M Blanchette, Reuben Howden	Int J COPD 2020; 15: 2389-239
OTHERS	Alpha-1 antitrypsin	Alpha1-antitrypsin ameliorates islet amyloid-induced glucose intolerance and cell dysfunction	Rodríguez-Comas J, Moreno-Vedia, Obach M, Mestre A, Horrilo R, Costa M, Novials A, Servitja JM	Molec Metab 2020 Jul;37:100984.
	Nanofiltration	Nanofiltration as a robust methodology contributing to viral safety of plasma-derived therapeutics. 20 years' experience of the plasma protein manufacturers. A data collection from PPTA member companies	Roth N, Dichtelmueller H, Fabbrizzi F, Flechsig E, Grőner A, Gustafson M, Jorquera J, Kreil T, Misztela D, Moretti E, Moscardini M, Poelsler G, More J, Roberts P, Wieser A, Gajardo R	Transfusion 2020 Nov;60(11):2661- 2674
	Kiro Oncology	Evaluation of the efficacy of a self-cleaning automated compounding system for the decontamination of cyto- toxic drugs	Telleria N. García N, Grisaleña J, Algaba N, Bergareche E, Tamés MJ, Cajara- ville G	J Oncol Pharm Pract 2020: doi: 10.1177/1078155220951866.
	BloodChip	The Concordance of Two PCR-based, Blood Group Ge- notyping Platforms in Patients with Sickle Cell Disease	Chelsea A. Sheppard, Nicole L. Bolen, Geralyn Meny, Monica Kalvelage, Gorka Ochoa-Garay	Immuno hematology 2020; 36(4): 123- 128
	ID CORE XT	The Concordance of Two PCR-based, Blood Group Ge- notyping Platforms in Patients with Sickle Cell Disease	Sheppard C, Bolen N, Meny G, Kalvelage M, Ochoa-Garay G	Immuno hematology 2020; 36(4): 123- 128
	ID CORE XT	RH genotyping by non-specific quantitative next-genera- tion sequencing	Stef M, Fennell K, Apraiz I, Arteta D, González C, Nogués N, Ochoa-Garay G	Transfusion 2020; doi.org/10.1111/ trf.16034
	SEQPRO LIPO S	Mutation type classification and pathogenicity assign- ment of missense variants located in the EGF precursor domain of the LDL receptor	Galicia-Garcial U, Benito-Vicente A, Uribe KB, Jebari S, Larrea-Sebal A, Alonso- -Estrada R, Aguilo-Arce J, Ostolaza H, Palacios L, Martin C	Sci Rep. 2020; 10(1): 1727.
	ABtest	Longitudinal Evaluation of the Natural History of Abeta in Plasma and Brain	Burnham C, Fandos N, Fowler C, Pérez-Grijalba V, Dore V, Doecke JD, Shishe- gar R, Fripp J, Rowe C, Sarasa M, Masters CL, Pesini P, Villemagne VL	Brain Communications 2020; 2(1): fcaa041
	ABtest	Total A 42/A 40 ratio in plasma predict amyloid-PET status, independent of clinical AD diagnosis	Doecke JD, Pérez-Grijalba V, Fandos N, Fowler C, Villemagne VL, Masters CL, Pesini P, Sarasa M, and the AIBL Research Group.	Neurology 2020; 94(15): e1580-e1591

# **OUR DONORS**

Plasma is the essential raw material in the production of life-saving plasma-based medicines. Grifols serves as the bridge between patients and donors, whose generosity makes these therapies possible.

Grifols' network of U.S. and European plasma centers is the largest in the world, and our standards of quality, safety and transparency are a reference in the industry.

### IMPACT OF GRIFOLS' PLASMA CENTERS



SOCIAL VALUE FOR DONORS AND COMMUNITIES

<u>2,</u>550 m€

# OUR DONORS





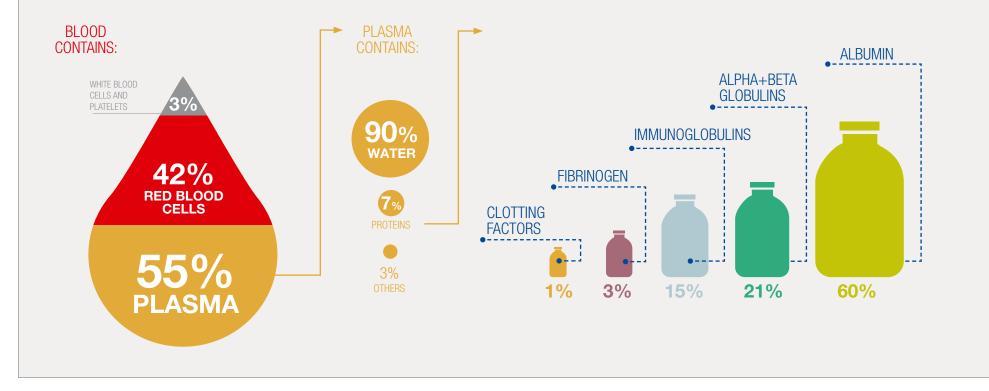
# PLASMA, DONATIONS AND DONORS

# 

# WHAT IS PLASMA?

A clear and slightly yellowish liquid, plasma is the largest component of human blood, representing around 55% of total blood volume. A 70-kg person will have around five liters of blood, of which three are plasma.

Plasma includes the blood cells – red blood cells, white blood cells and platelets – as well as water (90%), mineral salts and essential proteins and antibodies, which are critical for the proper functioning of the body. These include immunoglobulins, clotting factors, albumin and alpha-1 antitrypsin, among others. A shortage of any of these plasma proteins can lead to serious and even life-threatening diseases.

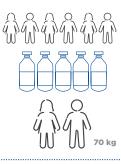


# THE GENEROSITY OF PLASMA DONORS MAKES PLASMA-DERIVED MEDICINES POSSIBLE

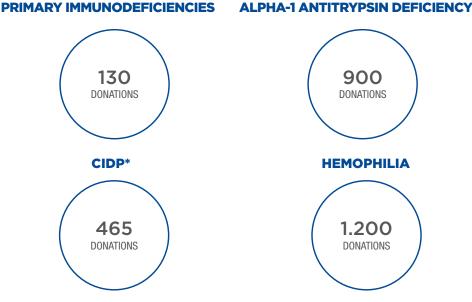
Plasma is an essential raw material in the manufacture of plasma-derived therapies, which are used to treat and prevent potentially life-threatening diseases and conditions for patients around the world.

It is impossible to artificially create or manufacture plasma in a lab. Plasma donations are the only means possible to produce plasma-derived medicines and enhance the quality of life of patients who require them. Hundreds of donations are needed to produce enough plasma-based medicine to treat one patient for a year. In 2020, the importance of plasma, plasma-derived medicines and donors were brought to the forefront as a result of the COVID-19 pandemic. Plasma from recovered COVID-19 patients – known as convalescent plasma – contains antibodies to the SARS-CoV-2 virus that might prove effective in treating the disease. Grifols is working to find treatments from this plasma.

Hundreds of donations are needed to produce enough plasma-derived medicines to treat one patient for one year.







\*Chronic inflammatory demyelinating polyneuropathy

# **DONATING PLASMA IS SAFE**



# **REGULATIONS FOR PLASMA DONATIONS**

WITH A NORMAL DAILY DIET AND ADEQUATE INTAKE OF WATER, THE BODY CAN RECOVER THE PLASMA PROTEINS AND LIQUID EXTRACTED DURING DONATION WITHIN A DAY There are two ways to obtain plasma: recovered plasma, derived from whole blood, and source plasma, obtained through plasmapheresis.

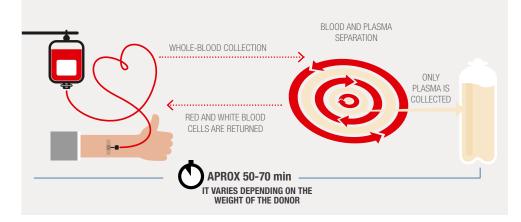
The collection of source plasma exclusively for fractionation purposes is regulated by the U.S. Food and Drug Administration (FDA) and other global health authorities. In addition to universal good manufacturing norms and procedures by health agencies, the Plasma Protein Therapeutics Association (PPTA) also defines and monitors additional voluntary standards as part of the voluntary IQPP (International Quality Plasma Program) certification. In Europe, it is regulated by the European Medicines Agency (EMA).

Plasmapheresis is a technique by which plasma is separated and removed and blood cells, platelets and other components are returned to the donor. The body is able to regenerate the volume of collected proteins in less than 24 hours following a plasma donation, a shorter recovery compared to that whole-blood donations.

The requirements for donating convalescent plasma are regulated by healthcare authorities, including the FDA and EMA.

# PLASMAPHERESIS: A SAFE WAY OF DONATING ONLY PLASMA

Plasmapheresis is an automatic plasma-extraction process used in all of Grifols' donation centers. A safe and sterile medical procedure, it involves separating plasma from the blood and returning the remaining components (including red and white blood cells) to the donor. Plasmapheresis is the most effective way to remove plasma from the blood, shortening the recovery process and in turn, facilitating a higher frequency of plasma donations without impacting the donor's health.



More information visit

https://www.fda.gov/about-fda/fda-en-espanol/done-plasma-del-covid-19 https://ec.europa.eu/health/blood\_tissues\_organs/covid-19\_en

# **REASONS TO DONATE**

PLASMA DONATIONS SAVE LIVES

Plasma-derived medicines are used to treat or prevent severe conditions and diseases in various medical fields including pneumology, hematology, immunology, neurology, infectious diseases and traumatology. Plasma donors help save lives and improve the quality of life of thousands of patients worldwide.

# PLASMA CANNOT BE ARTIFICIALLY MANUFACTURED

Plasma cannot be created in a lab or produced synthetically. These life-saving medicines are possible thanks to the generosity of volunteer plasma donors.



CONVALESCENT PLASMA CAN HELP IN THE FIGHT AGAINST COVID-19

Plasma from recovered COVID-19 patients – also known as convalescent or convalescent plasma – is a therapeutic option to combat the disease since it contains specific antibodies against SARS-CoV-2, the virus responsible for COVID-19. It can be used for both direct transfusions and to produce hyperimmune immunoglobulin.





# ONLY TRULY COMMITTED PEOPLE ARE QUALIFIED DONORS

Grifols only collects plasma from gualified and regular donors, who must undergo a physical exam and thorough medical evaluation to be classified as qualified donors and begin the donation process. In addition, they must also carry out two separate donations over a six-month period. Collected plasma is subject to rigorous analyses to screen for possible communicable diseases.

Collecting plasma from two different donations makes it easier to determine if the donor is healthy and suitable to donate plasma. Without a second donation. the first donation cannot be used and must be

discarded. Grifols never uses plasma from occasional or sporadic donors. Plasma donors commit themselves to undertake regular donations, and once they become qualified donors, they are subject to annual medical exams and routine health screenings before every donation.

THE COVID-19 PANDEMIC HIGHLIGHTED THE **IMPORTANCE OF PEOPLE** WHO HAVE RECOVERED FROM THE DISEASE IN DONATING PLASMA TO **HELP OTHERS** 

CONVALESCENT PLASMA DONORS, IN ADDITION TO COMPLYING WITH ELIGIBILITY CRITERIA APPLICABLE TO ALL PLASMA DONORS, MUST **BE CERTIFIED WITH A PREVIOUS COVID-19** DIAGNOSTIC AND THE **ABSENCE OF SYMPTOMS** FOR AT LEAST 28 DAYS **BEFORE EACH DONATION** 

### WHEN IS DONATING PLASMA NOT ALLOWED?

Grifols goes beyond legal requirements in many cases by establishing additional criteria to determine eligibility. The individual's medical history is essential to evaluate eligibility. Recent surgeries, changes in medications, history of diabetes, heart diseases and autoimmune diseases, among others, are evaluated. Donors must postpone the donation process if their medical evaluations show abnormal levels or irregularities in certain parameters since these could be a sign of an underlying health issue. By conducting regular medical exams in its plasma donation centers, Grifols helps monitor the health of their donors, whose health is a topmost priority for the company.

- Irregular heart rate
- High body temperature
- High hematocrit
- Low hematocrit

- High total protein
- · Low total protein
- Lipemic plasma





PLASMA FROM FIRST-TIME DONORS WHO DO NOT RETURN FOR A SECOND DONATION IS NEVER USED TO MANUFACTURE PLASMA-DERIVED MEDICINES. THESE UNITS ARE DESTROYED OR USED FOR DIAGNOSTIC PURPOSES AS A REAGENT

# **ENSURING DONORS' SAFETY**

Donating plasma is an extremely safe process with few-to-no side effects. In their first visit and at least once a year thereafter, donors undergo a physical exam and an in-depth evaluation of their medical, social and travel history. This information is recorded in the donor's file, (see Privacy and Data Protection section in Chapter 3, Corporate Governance, for more detail). This process ensures the safety of both donors and patients treated with donor plasma therapies. Before every donation, Grifols checks the donor's vital signs and inquires about their health and travel history since their last visit. Their levels of hematocrit (the percentage of red blood cells in blood, by volume) and plasma protein levels are also evaluated to ensure it is safe to donate.

The catheters and other materials used in the extraction process are sterilized and subsequently discarded. New and sterile materials are used with every single donation.

# SAFETY AND QUALITY CONTROLS IN GRIFOLS DONATION CENTERS

Grifols donation centers adhere to the highest quality and safety standards to ensure donors' health and the quality of donated plasma.

### Regulatory inspections in Grifols plasma centers in 2020

Regulatory Body	Inspection Days	Administrative Actions**
FDA*	104	0
EMEA	74	0
CLIA-COLA	51	0
PPTA	79	0
TOTAL	308	0

(\*) More than 95% of FDA inspections resulted in 0 observations

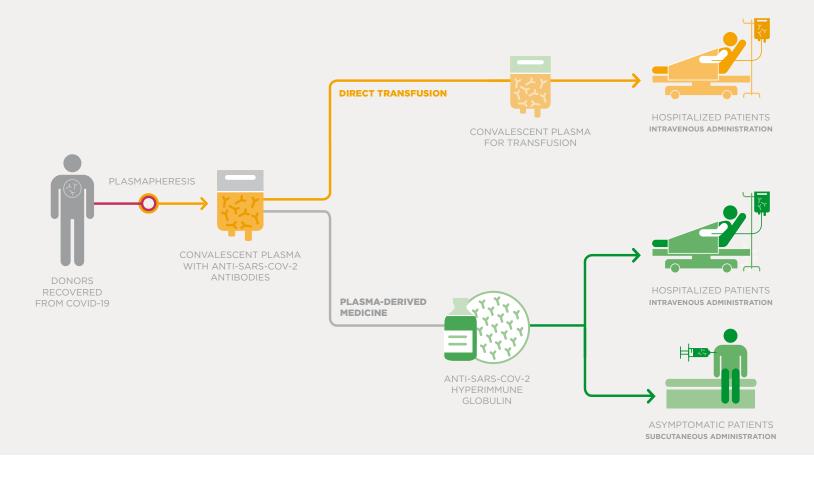
(\*\*) Suspension, revocation or loss of any license or certification; warning letter, imposed suspension of any regulated activity, etc.

Grifols' requirements to carry out a safe donation, as well as detailed information on the donation process, are available at www. grifolsplasma.com

# CONVALESCENT-PLASMA DONORS ARE PLAYING A CRITICAL ROLE IN THE FIGHT AGAINST COVID-19

After recuperating from COVID-19, patients develop antibodies to defend themselves against the virus. For this reason, plasma from recovered COVID-19 patients – known as convalescent or convalescent plasma – might prove effective in treating the disease.

Since the discovery of the novel coronavirus, the use of convalescent plasma to treat infected people could be a promising treatment both for direct transfusion and to produce a specific medicine: hyperimmune immunoglobulins.



# **GRIFOLS' COMMITMENT TO DONORS**



# • Respect for human dignity and human rights are embedded in all Grifols operations, which support the fundamental pillars of the Universal Declaration of Human Rights (1948), the Helsinki Declaration (1964) and UNESCO's Universal Declaration on Bioethics and Human Rights (2005).

• Grifols does not discriminate donors based on their gender, race, ethnicity or socioeconomic status, although it only uses plasma from qualified donors to produce its plasma-derived medicines in accordance with the regulation of the countries where it operates.

• Ensuring the health, safety, well-being and dignity of plasma donors is Grifols' top priority.

EQUAL TREATMENT

**BASED ON THE** 

DECLARATION OF

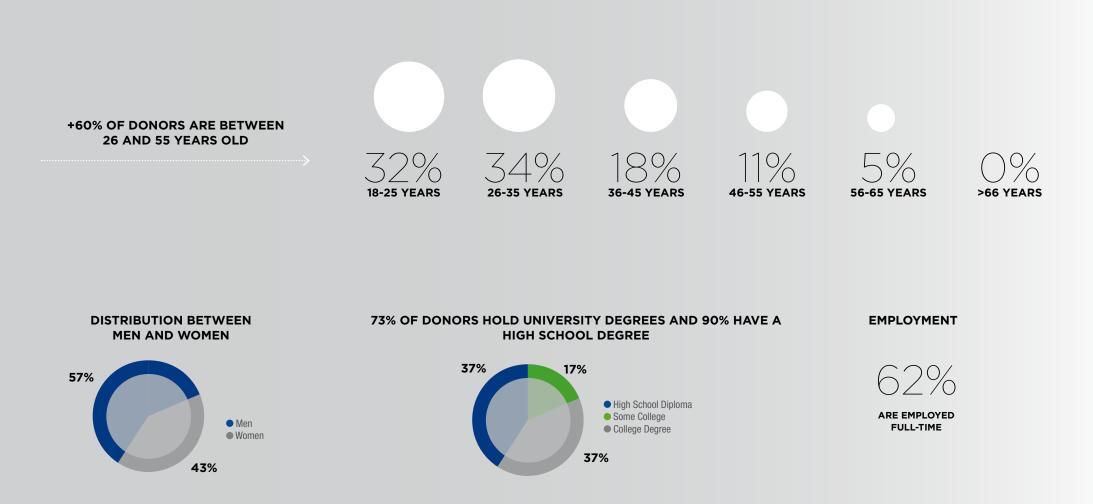
**HUMAN RIGHTS** 

- Grifols adheres to the same quality and safety criteria in all of its plasma centers and for all of its donors.
- Donors throughout Grifols' network of plasma centers benefit from the same strict criteria of quality and safety, regardless of where they come from. There are no exceptions.

RECOGNITION FOR DONORS' TIME AND COMMITMENT

- Grifols recognizes the time and effort that it takes donors to donate plasma on a regular basis and compensates them for it. Grifols compensates donors for their commitment, which includes undergoing thorough health screenings, and for being regular plasma donor.
- The compensation serves as an incentive an fosters altruism. Thanks to its donor compensation policy, Grifols is able to collect plasma to provide patients
  worldwide with essential life-saving plasma-derived medicines.
- Grifols' compensation policy applies equally to all donors. No distinction is made in terms of the volume of plasma collected or donors' weight, although they must weigh at least 50 kg. to donate plasma.
- The compensation that Grifols' regular donors receive for their time supplements their monthly income and positively impacts the communities where donation centers are located. More information on the company's social impact on donors and local communities, please see the "Grifols' Social Impact" section.
- Plasma donors also have the option of waiving part or all of their compensation to support one of the non-profit organizations under the umbrella of Grifols' nonprofit Plasma Possibilities program. Since the program was launched in 2017, Plasma Possibilities offers the chance to help twice: by donating plasma and by helping NGOs. It has helped raise more than USD 80,000 (USD 35,000 in 2020) for more than 40 U.S. non-profit charity organizations (19 in 2020).

# **GRIFOLS PLASMA DONORS REPRESENT A CROSS-SECTION OF SOCIETY**



3 AND HEALTH

# ENSURING THE HEALTH OF OUR DONORS IS OUR HIGHEST PRIORITY

# ■ PLASMA SURVEILLANCE DATA SUPPORTS THE SAFETY OF DONATIONS

In line with data from previous years, Grifols' plasma surveillance information from 2019 indicates that side effects in donors, or Donor Adverse Effects (DAEs), were very low.

Considering the 9 categories established by the Plasma Protein Therapeutics Association (PPTA) and as a percentage per 10,000 donations, only 0.2% of all donations in 2020 caused any side effects. With regard to serious adverse effects, including embolisms, anaphylaxis, severe reactions to immunization or cardiovascular events, none has been registered.

The predominant, but minimal, side effects are local injuries related to phlebotomy events, mainly hematomas, and hypotensive events, accounting for about 0.1% of total Grifols' donations each.



# **STUDIES THAT CONFIRM DONOR SAFETY**

As part of its commitment to the health and safety of plasma donors, Grifols spearheads a range of initiatives, both directly and through collaborations with scientific organizations, to support research on the potential residual effects of plasmapheresis on donors:

### STUDY ON BLOOD PRESSURE

Donating plasma through plasmapheresis involves the removal of a weight-adjusted volume of plasma and the return of cellular components to the donor. Although plasma volumes generally return to normal, a study was carried out to determine the possible residual effects of plasmapheresis on blood pressure.

The findings indicate that systolic and diastolic blood pressure may decrease following plasmapheresis used for plasma donations at less-than-14-day intervals in donors with high baseline blood pressure levels.

For donors with normal blood pressure, no reduction in blood pressure levels was observed.

### STUDY ON CHOLESTEROL LEVELS

LDL apheresis is used to treat patients with familial hypercholesterolemia, and low-volume plasmapheresis for plasma donation may similarly lower cholesterol levels in some donors. This study was designed to assess the effect of plasmapheresis on total LDL and HDL cholesterol levels in a plasma donor population.

Based on the study's fndings, total and LDL cholesterol levels in donors with elevated baseline cholesterol levels may decrease during routine voluntary plasmapheresis.

For donors with normal cholesterol levels, no reduction in those levels was observed.

# STUDY TO EVALUATE IRON LEVELS

Whole blood and red blood cell (RBC) donors are at risk of iron deficiency. In plasma donations using the plasmapheresis technique, only plasma is removed and red blood cells are returned to the donor, so the risk of iron depletion appears low. The study concludes that few source plasma donors have iron depletion and it is not higher in frequent donors. Frequent source plasma donation does not adversely impact iron stores, making it unnecessary to monitor donor iron status or iron supplementation.

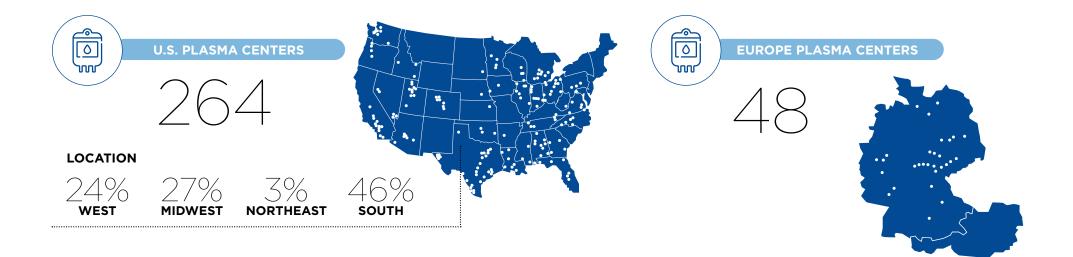


Pressure in Voluntary Plasma Donors - PubMed (nih.gov)

Reference: Prospective Multicentre Study of the Effect of Voluntary Plasmapheresis on Plasma Cholesterol Levels in Donors - PubMed (nih.gov) Reference: Frequent Source Plasma Donors Are Not at Risk of Iron Depletion: The Ferritin Levels in Plasma Donor (FLIPD) Study - PubMed (nih.gov)

# **GRIFOLS PLASMA DONATION CENTERS CREATE VALUE**

# **GRIFOLS PLASMA CENTERS ARE LOCATED IN COMMITTED COMMUNITIES**



In 2020, Grifols' network included 264 plasma centers in the U.S. and 48 in Europe. Although donor communities are diverse, they all share a common commitment to continuous development. In the U.S., Grifols' centers are located throughout the country, with no particular concentration in a specific region. When it comes to choosing a suitable site for its plasma centers, Grifols considers primarily small and mediumsized cities with a solid commitment to community progress, manifested by active chambers of commerce and ongoing initiatives to promote social progress. For Grifols, active community participation in the plasma donation process is key in order to guarantee a longterm supply of this core raw material, essential to producing life-saving medications.

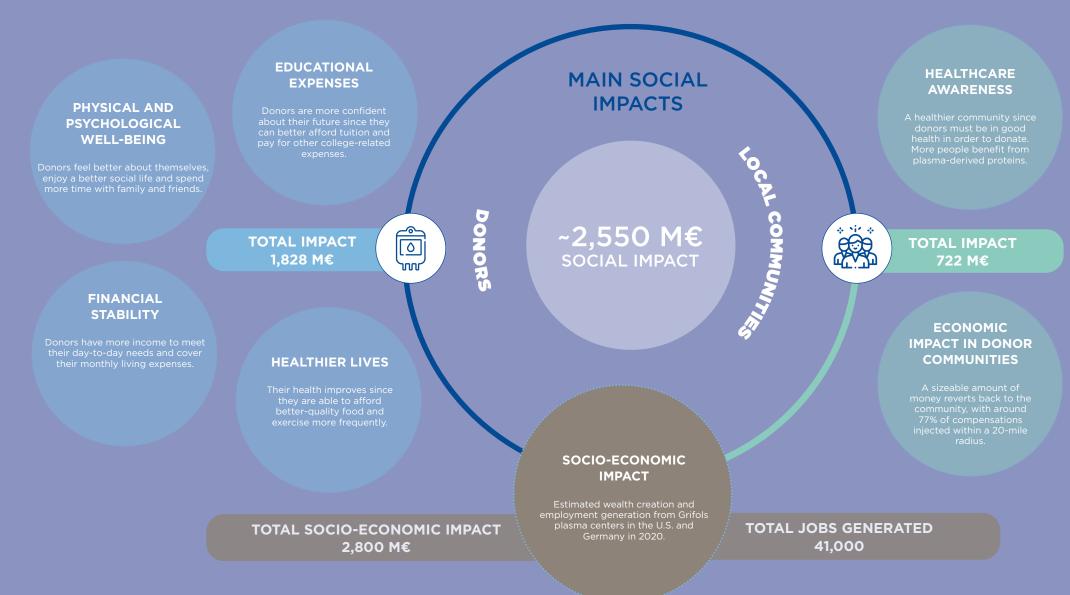
To this end, members of Grifols' plasma centers actively participate in their communities, taking proactive steps to get to know local residents and organizing educational and awareness events on the vital role of plasma and the production of plasmaderived therapies.

3 GOOD HEALTH

When developing new centers, the company also seeks healthy communities with low viral markers, lower-than-average crime rates and heterogeneity among area residents to ensure a diverse donor pool, among other criteria.

# ■ MEASURING THE SOCIAL VALUE OF GRIFOLS PLASMA DONATION CENTERS

In 2020, Grifols finalized its first study to measure the social value generated by its plasma centers. It followed the SROI methodology which enabled us to unveil the social value created for donors and communities in 2019.



Without a doubt, Grifols employees the company's most vital asset. Inspired by their work and dedication during the COVID-19 pandemic, we continue to promote diversity, continuous development, equal opportunities and gender equality in the workplace. Grounded on solid ethical values, Grifols' corporate culture reflects solid ethical values and a humanistic approach to leadership, aimed at continuously fostering our employees' personal and professional growth. WOMEN

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### PERMANENT CONTRACTS

98%

# OUR PEOPLE

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# **PEOPLE MANAGEMENT**

Grifols' employees drive the company's innovation and growth. While the COVID-19 pandemic has been challenging on many levels, it has brought out the best in the entire team, especially employees in Grifols plasma centers and production facilities. Thanks to their dedication, the company has been able to guarantee that its life-enhancing therapies, products and services reach the patients who need them. Grifols works to ensure equal opportunities in all areas, while actively promoting diversity, inclusion and employee development. The company's commitment to its team is applied organization-wide and articulated through diverse policies, guidelines and management initiatives.

# POLICIES, GUIDELINES AND MANAGEMENT TOOLS

- Selection processes follow Grifols Recruiting Policy to ensure systematic hiring procedures that comply with current legal frameworks and support corporate values.
- Grifols makes no distinction based on race, ethnicity, gender identity, sexual orientation, age, religion or between men and women in its hiring practices, compensation or benefits packages. In accordance with the Equal Opportunities Principle, salaries for new hires are the same regardless of gender, race, religion, age, sexual identity or orientation.
- The Grifols Performance System (GPS) is used to evaluate the professional performance of the team on an individual basis each year.
- Grifols' Occupational Health and Safety Policy sets out a rigorous system for occupational health, safety and risk-prevention in the workplace.

# **GRIFOLS' COMMITMENTS TO ITS TEAM**



Serve as a **responsible and sustainable company** that contributes to generating economic, social and environmental value by fostering team engagement and a values-driven corporate culture.



Maintain an open dialogue based on trust and respect

with employee representatives.

, Cor

Ensure the ongoing improvement of the

occupational health, well-being and safety

of all employees.

Offer a professional development model based on

a systematic approach to assess attitudes, performance

and behavior, and identify strengths and areas

for growth.

Reflect a **diverse and inclusive company** that guarantees equal opportunity for all of its employees.

ĩL?



Encourage teamwork to drive innovation by sharing insights and experiences.



Foster **the acquisition of new knowledge and continuous training** adapted to the needs of each employee by combining specialized and transversal competencies.



Offer competitive pay packages and properly compensate employees who contribute to the company's continued development and demonstrate significant individual and professional performance. Grifols' team has always been its top priority. Throughout the pandemic, the company has been - and will continue to be - fully committed to its employees.

COVID-19 has transformed the way the company works, as well as accelerated changes in its team and employee management. Guided by senior management, Grifols has prioritized the safety and physical and emotional well-being of its employees and made important strides in embracing a more humane style of leadership, which in turn has fostered greater collaboration and innovation.

Since the onset of the pandemic, Grifols' efforts have focused on three core concerns: protecting the health and safety of all employees; ensuring the continuity of its operations; and maintaining the supply of medicines for patients worldwide.

In the Human Resources department, all decisions taken have prioritized the well-being of workers, safeguarding their employment and giving them support on all levels.

- Implementation of preventive measures: social distancing, hygienic measures, dining-hall shifts, gel dispensers, signage, etc.
- Body temperature controls at all building access points
- Regular COVID-19 detection tests for all employees
- Expansion of medical service, 24 hours a day and seven days a week
- Installation of protective screens to fulfill safety measures when necessary
- Ongoing assessment of specific COVID-19-related risks
- Daily security rounds in all facilities



 Emotional support through psychological services and coaching sessions

- Hazard pay for manufacturing and plasma center employees
- Enhanced communication: management guidelines for mid-level managers and specific training sessions
- 156 virtual expert-led sessions focused on effectively managing crisis situations, drawing more than 2,400 participants
- 74 sessions on stress-management and strategies to improve physical, emotional and mental health, as well as the ability to manage stress
- 82 sessions on how to adapt to change, communication and collaboration in a virtual environment

### ENSURE THE PRODUCTION OF PLASMA MEDICINES:

- Identification of critical groups employees in reserve with time-accrual systems – to ensure the ongoing production of plasma and donations
- Shift flexibility and mobility to adapt to production needs
- Agreements with worker organizations that legally represent employees in Spain to facilitate continued production
- ECONOMIC AND FLEXIBILITY MEASURES TO PROTECT EMPLOYEES:
- Paid absences for employees in quarantine (with and without symptoms, but without positive-test confirmation)
- 100% of salary paid to employees with COVID-19 until recovery in those countries that do not pay for employees' absences.
- Salary payment to employees detected as sensitive/high risk who are unable to come to work
- A time-accrual system to facilitate work-life balance
- 100% of salary paid to employees at donation centers even if temporarily closed
- Coordinating work from home for all employees able to perform their roles remotely

### CONTINGENCY AND RETURN-TO-WORK PLANS:

- More than 25 contingency plans in place for manufacturing facilities, donation centers and global offices in the case of prolonged pandemicrelated restrictions
- Management of return-to-work plans to ensure the gradual return of
   employees in all countries of operations
- Creation of a special travel policy for business trips

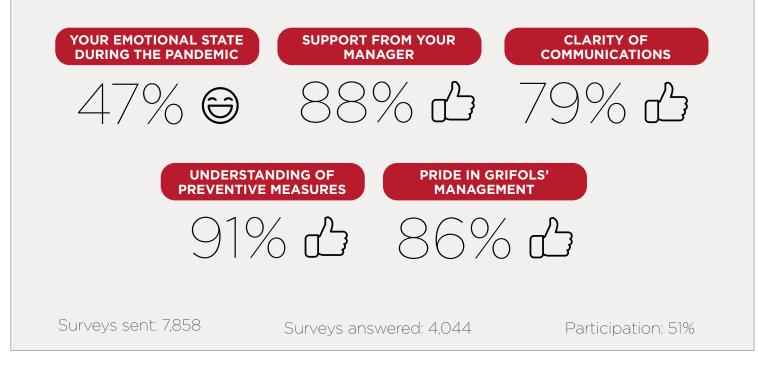
# OUR TEAM DRIVES ONGOING IMPROVEMENTS



Knowing the opinions and perspectives of Grifols' workforce is fundamental for confronting new challenges as a company. The pandemic has forced the company to change its way of working, habits and daily routines. Conscious of the efforts of its staff, Grifols launched the "Working: During the COVID-19 Pandemic" survey in April 2020 to gather the insights of employees and gain a better understanding of their emotional state, support needs and the perceived clarity of communications and instructions on preventive measures and other COVID-19-related issues. Through this initiative, it seeks to give further support to employees during these uncertain times.

A total of 7,858 surveys were sent to employees in offices, production facilities and donation centers, garnering 51% participation. The main results, illustrated alongside this text, led to the creation of actions plans over the following months.

SURVEY SUMMARY OF "WORKING DURING THE COVID-19 PANDEMIC"



## **2019-2020 GLOBAL SURVEY OF GRIFOLS EMPLOYEES**

Between October 2019 and October 2020, the company conducted a new global employee survey (starting with the sales team in 2019, followed by the remaining divisions in 2020) to better understand our employees' opinions and needs. Results were compared with the survey carried out in 2017 to identify employees' key considerations and opinions about working at Grifols and design necessary action plans based on their feedback.

# PARTICIPATION AND EVOLUTION OF RESULTS

Participation was 78% in the sales area and 71% in remaining areas. This reflects an increase of 20 points compared with the 2017 survey, which obtained 51% participation. The results show a significant improvement in employees' assessment of corporate values, especially in the dimensions of "Excellence" (maximizing performance with available resources), "Pride" (a company built by employees) and "Innovation and Improvement" (ongoing innovation and improvement to remain a global reference).

This positive feedback was the result of multiple lines of action based on feedback from the 2017 survey, including annual team leader meetings, weekly organization-wide meetings and enhanced training programs, among others.

The overall results of the 2020 survey were shared throughout the organization. In 2021, the company will host meetings in each installation to review them in greater depth and define improvement action plans moving forward.

#### CHARACTERISTICS OF GRIFOLS' 2020 GLOBAL EMPLOYEE SURVEY:

The 2020 survey was sent to 22,217 employees through different channels to ensure everyone had the opportunity to express their opinions.

The questionnaire evaluated 17 dimensions through 69 closed-ended questions and two open-ended questions, while guaranteeing confidentiality through a two-layer system. The obtained results are similar to average industry results (similar businesses in other sectors) and high-performance listed companies.

IN 2020, GRIFOLS LAUNCHED TWO GLOBAL SURVEYS: ONE SPECIFIC TO COVID-19 SENT TO NEARLY 8,000 EMPLOYEES AND ANOTHER GENERAL SURVEY, SENT TO MORE THAN 22,200 EMPLOYEES

# **TEAM DEVELOPMENT**



At the end of 2020, Grifols' workforce was made up of 23,655 employees. The number of women in the category of executives increased to 37 (+15.6%); directors to 166 (+3.1%), senior management to 237 (+5.5%); and management to 602 (+5.0%).

The workforce grew across all geographic areas where the company operates, except for the U.S. This lack of growth mainly stems from the elevated levels of employee turnover, which are generally high in the industry. As a result, Grifols was able to adjust the size of its workforce in response to COVID-19-related fluctuations in its activities. In 2020, 5,351 people were hired (6,276 in 2019) and no layoffs or other social measures were implemented.

Employees have always been a priority for the company, and in 2020, Grifols once again confirmed its commitment to job creation and employment. Additionally, no Temporary Redundancy Program was presented in any of the countries where the company operates.

**TOTAL EMPLOYEES** 23655 WOMEN MEN 57% NATIONALITIES PERMANENT CONTRACTS **BETWEEN 30-50 YEARS OLD** EMPLOYED FULL-TIME WE CONTINUE TO PROMOTE EQUALITY BETWEEN MEN AND WOMEN OF WOMEN WITH PERMANENT CONTRACTS OF WOMEN EMPLOYED FULL-TIME OF PROMOTIONS ARE WOMEN 41% OF DIRECTORS ARE WOMEN OF SENIOR MANAGEMENT ARE WOMEN OF PROFESSIONALS ARE WOMEN 166 237 1.428

# DIVERSITY AND INCLUSION: LINCHPINS OF GRIFOLS' SUCCESS

## DIVERSITY OF THOUGHT, CULTURES, OPINION AND PERSONALITIES IS FUNDAMENTAL TO BUILDING HIGH-PERFORMANCE TEAMS

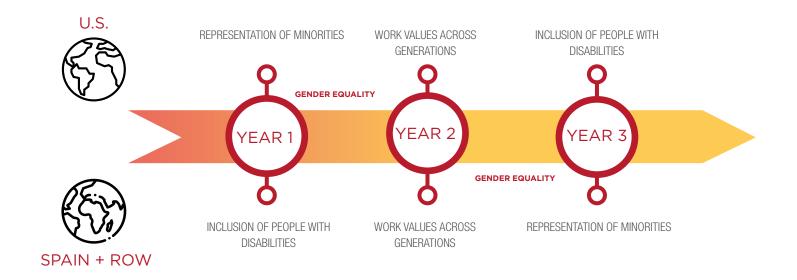
Grifols views diversity as a key driver of innovation. The ability to draw from employees who reflect different mindsets, backgrounds, cultures and beliefs is vital for developing new ideas and promoting continuous innovation.

In March 2020, the CEOs signed a statement on diversity and inclusion, which was shared throughout the organization to underscore the company's firm commitment to this area.

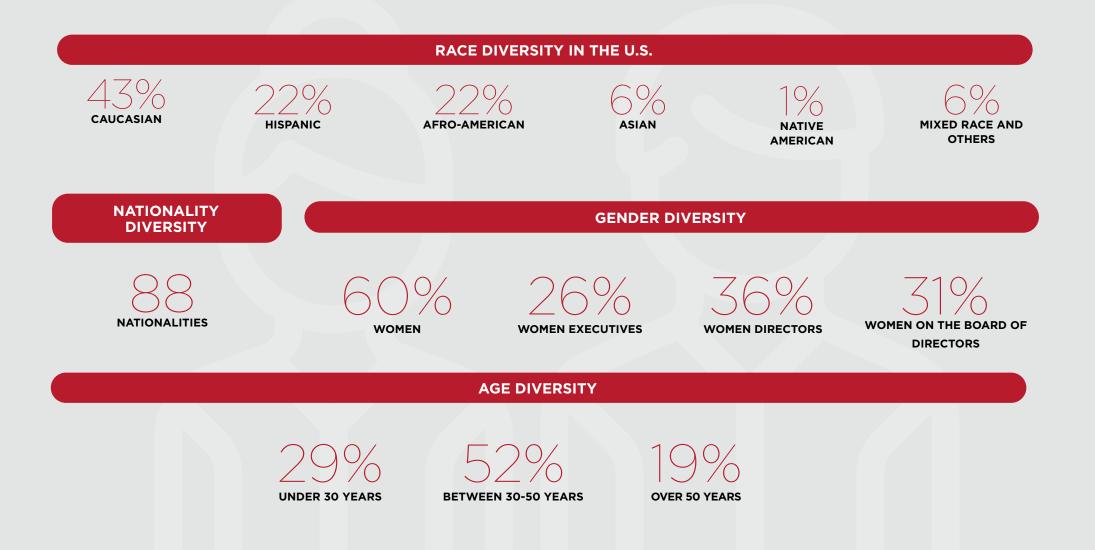
The company will continue to expand its diversity and inclusion efforts in 2021 with the launch of a three-year strategic plan, whose objectives include:

- Reflect the diversity of the communities where the company operates.
- Continue fostering diversity and inclusion in Grifols' corporate culture and work practices.
- Position Grifols as a global benchmark of diversity and inclusion.

In appreciation of the different realities in its diverse regions of operation, Grifols will establish one model for the United States and another for Spain and other countries. The action plan will highlight one topic per year, while gender equality will be addressed globally. This action plan includes initiatives related to leadership, people management policies and processes, culture and communication for each topic.



# DIVERSITY AT A GLANCE IN 2020



# EQUAL OPPORTUNITIES

Grifols makes no distinction between men and women in its hiring practices, compensation or benefits packages. In accordance with its philosophy of equality, salaries for new hires are the same regardless of gender.

The company has implemented a series of equal opportunity guidelines in reflection of its commitment to the principle of non-discrimination and equal treatment and opportunities, and in accordance with the Law of Equality of 3/2007 of March 22. Actions included are aligned with the basic principles established in the Grifols' Code of Conduct and Code of Ethics for executives.

Based on the inherent commitment of the company, in terms of equality and gender in the integral management of the company's people, equality committees have recently been established in the group's various companies. These committees are negotiating new equality plans which will reflect the new 2020 norm and include the following measures, among others:

- Dissemination of the Equal Treatment and Opportunities Plan
- Incorporation of specific training actions regarding equality in the Grifols Development Plans
- Consolidation of positive actions for selection and hiring processes to favor under-represented groups when recruiting, hiring and promoting individuals in the case of equal competencies, skills and suitability of other candidates in specific professional areas and groups
- Establishment of a professional classification system to ensure equal opportunities among men and women
- Dissemination of awareness-raising actions to prevent gender-based and sexual harassment and implement a preventive protocol for sexual harassment based on gender or other circumstances
- Establishment of a protocol in case of a situation of misogynistic behavior or gender violence among staff
- Identification of existing salary gaps, requiring mandatory correction
- Flexibility and work-life measures to help employees balance work, family and personal commitments
- Educational actions to raise awareness and support the use of inclusive language



# INTEGRATION OF PEOPLE WITH DISABILITIES

The company is committed to hiring individuals with disabilities and adopts alternative measures only in cases where it is not technically or organizationally feasible, in accordance with the General Law on Persons with Disabilities applicable to private- and public-sector firms in Spain.

Grifols promotes universal access for individuals with disabilities. Its accessibility principles include the removal of architectural barriers and a pledge to offer equal opportunities to individuals with disabilities. The company's new buildings and facilities comply with current legislation and necessary structural reforms are carried out when necessary.

In the U.S., the company complies with unemployment regulations according to the Americans with Disabilities Act (ADA), a federal law aimed at preventing discrimination and providing equal access and opportunities to people with disabilities.

In 2019 in Spain, a multidisciplinary team was created in Human Resources to improve the experience of disabled employees in the company. The following actions in 2020 are worth highlighting:

- Establishment of a network of social entities made up of foundations, associations and others that provide access to diverse talent
- Design of new Human Resources processes aimed at offering an inclusive experience

- Educational actions on unconscious biases
- Meetings with top management in manufacturing facilities to raise awareness on disabilities
- Establishment of an onboarding process to enable new employees and their colleagues to work in an adaptable work environment
- Establishment of follow-up milestones that allow making necessary adjustments to ensure and provide position adaptation
- Establishment of special measures to address COVID-19 for people with disabilities

In 2021, Grifols' diversity and inclusion strategic plan extends these lines of action to other subsidiaries, including Germany and Ireland.

In 2020, 599 people with some type of disability formed part of the Grifols' team, of whom 70 worked in Spain, 474 in the U.S. and 55 in Germany. Over the years, the company has gradually incorporated and integrated more people with disabilities on its team. In 2019, 558 people with some type of disability formed part of the staff and 461 in 2018.

# ANTI-DISCRIMINATION PRINCIPLES AND ACTIONS

Grifols subscribes to the principles of the International Labor Organization (ILO), aimed at promoting social justice, human rights and the recognition of fundamental labor standards. As such, Grifols adheres to the principles of equal opportunity and nondiscrimination in the recruitment and hiring of new employees.

In the U.S., it complies with regulations issued by the Office of Federal Contract Compliance Programs (OFCCP) of the U.S. Department of Labor. These regulations require that employers, such as Grifols, take active measures to ensure equal employment opportunities and avoid discrimination based on race, sex and disability, among other characteristics. Affirmative Action Plans (AAPs), which are aimed at increasing the employment of women and persons belonging to minority groups protected by law, apply to all companies with more than 50 employees.

In 2020, these plans resulted in 83 specific action measures. In 2019, 106 action measures were taken and, in 2018, 96 measures were included.

Grifols has zero-tolerance for any type of discrimination and the company has continued its efforts to cultivate a workplace free of discrimination. In 2020, 53 discrimination incident reports were submitted from a pool of 23,655 employees; in 2019, there were 55 incident reports from a pool of 24,003 employees; and 33 incidents from a base of 21,230 employees in 2018. Appropriate investigations and analyses were carried out and, although none of the claims were considered discriminatory in legal terms, measures were taken to ensure a discrimination-free environment.

# **TALENT MANAGEMENT**

Grifols' corporate values reflect their unique approach to business and the cornerstone of its successful century-old track record. There core tenets are interweaved in employees day-to-day and reflected in the Grifolsmap framework.

Grifolsmap aims to translate the company's values by serving as a guide to promote the personal and professional development of each member of Grifols' employee pool. In parallel, it offers principles to attract and retain the world's best talent. Grifolsmap reflects the following pillars:

- People are the core asset of a growth-driven company
- People add value to the group
- Internal promotions enable Grifols to meet future challenges
- Grifols relies on professionals who align with corporate culture

# ATTRACTING, INCORPORATING AND RETAINING THE BEST TALENT ARE KEYS TO GRIFOLS' SUCCESS

In an increasingly competitive global labor marketplace, Grifols' Employer Branding project has become one of the company's top priorities. Its objectives center on attracting and retaining talent, improving brand recognition, increasing commitment and differentiating the company from its competitors.

In 2020, the main objectives focused on strengthening Grifols' ability to attract the best professionals who can contribute to the group's success and growth, while supporting its corporate values. Of note are the following activities that were carried out in 2020:

- Updating of Grifols' Hiring Policy, adding a section related to potential conflicts of interest in the hiring process
- Formalization of new agreements with more than 10 foundations and associations to expand the dissemination of job offers and attract groups at risk of social exclusion and profiles with different abilities
- Adaptation of the web ("Work with Us") to mobile devices to expand accessibility to candidates who use mobile devices as opposed to computers or laptops

New measures that have been carried out during the pandemic:

\*

- From April through August 2020, all hiring processes were carried out virtually. Guides for virtual interviews were created for candidates, hiring professionals and managers to facilitate this process.
- Starting in September, interviews were held virtually with the exception of the last meeting with the final candidates, which was held in person in compliance with all applicable safety and health measures.

In 2020, the company hired 6,762 new employees.



## EMPLOYEE TRAINING: THE KEY TO GRIFOLS' SUSTAINABLE GROWTH

## MOST TRAINING INITIATIVES FOCUSED ON HELPING EMPLOYEES BETTER MANAGE NEW CHALLENGES GENERATED BY COVID-19

Grifols offers continuous development opportunities for its workforce, which it considers an essential asset to effectively compete in today's complex and globalized business landscape.

In 2020, a significant part of Grifols' training efforts focused on helping employees navigate the pandemic in the best way possible. At the same time, the company continued to offer training sessions and corporate and leadership-competency programs to promote its corporate values and ensure the highest standards of quality, safety and technical excellence. The company also created an in-house online portal with a broad catalogue of resources for all Grifols employees, including virtual sessions, informative articles, videos and coaching sessions on wellbeing, time management, digital collaboration and communication, skills development and virtual leadership, among other topics. Resources were adapted to the needs of each region, including those specific to Spain, the U.S. and other countries where the company operates.

In addition, the company maintained its continuous development initiatives, although it had to adapt some in-person courses to a virtual format due to COVID-19 mobility restrictions. Some examples are as follows:

 In the area of industrial training, Grifols harnessed the power of virtual reality to offer non-intrusive training via simulations of activities and processes. During the confiinement, employees were able to carry out hands-on training on the viral inactivation process, bridging the gap between Grifols installations and avoiding the need for travel.

Training reached all professional levels of the company. In total, Grifols' employees collectively participated in 2 million training hours\* in 2020. Women received more than 64% of training hours and men the remaining 36%.

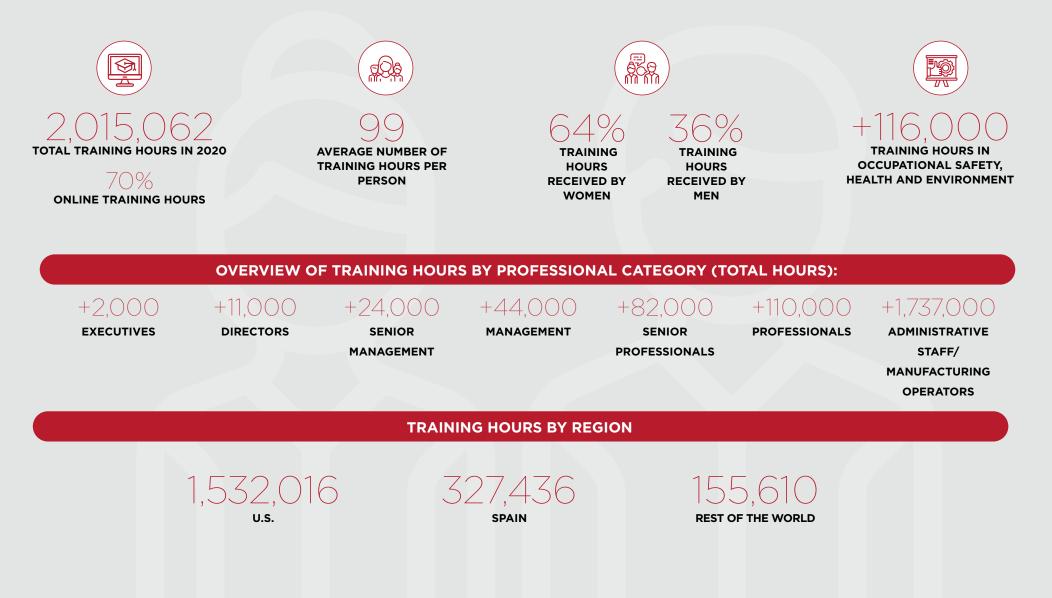
In 2020, 70% of training courses were carried out virtually due to the pandemic.

\*91.8% of staff reported data.



• Commercial training was held via virtual interactive sessions through the team's platform and supplemented with microsites to offer pre-course content and interactive activities using pre-designed whiteboards and breakout rooms to foster team dynamics. These platforms remain available upon consultation. In the Bioscience Division, an app was created for product training. Accessible by mobile devices, it featured different gamification techniques to offer training capsules on different product lines and was received very positively by the sales network.

# **OVERVIEW OF TRAINING AT GRIFOLS**



# **TRAINING PROGRAMS**

Grifols is highly committed to investing in its employee pool, which has grown significantly in recent years. Today and in the future, in-house talent plays a pivotal role in the company's sustainable growth model.

In Grifols, continuous development efforts aim to promote the professional and personal growth of the company's talent. Together, these interconnected threads form the "Grifolsmap", which includes corporate values with a special emphasis on the development of common and leadership competencies. Most training programs are channeled through the Grifols Academy, created to enhance the educational and professional development of all employees while leveraging the company's more than 100-year history.

CLOSE TO 13,400 EMPLOYEEES TRAINED THROUGH GRIFOLS ACADEMY PROGRAMS AND INITIATIVES

#### **EXECUTIVE DEVELOPMENT**

In order to maintain business growth through strong leadership development, the Professional Development Academy offers a complete catalog of Leadership Development opportunities, with initiatives aimed at all management levels to support Grifols leaders at different stages of their careers.

In addition to the leadership development program in effect throughout 2020, new programs were also created to help managers face new challenges posed by the COVID-19 pandemic. Among the global initiatives carried out in 2020, highlights included sessions on virtual leadership; how to lead teams and navigate in volatile, uncertain, complex and ambiguous (VUCA) contexts; and Leadership Executive Development (LED) Working Sessions. These last sessions aim to help managers and their teams lead in complex, virtual settings by providing strategies and resources to manage change and motivate teams in remote-work environments. These sessions attracted 289 participants from 23 countries.

#### The Professional Development Academy is continually offering, expanding and improving its Leadership Development Program. It is comprised of various modules and is available for all Grifols' worldwide managers.

In addition, Grifols offers an executive development program for high-level executives in the organization. In 2020, changes have been made to improve and give continuity to this program and prepare for its relaunch in 2021.

The Academy of Plasmapheresis also includes the Center Leadership Development Program (CLDP), aimed at preparing future generations of leaders at the company's plasma donation centers. In 2019, the CLDP obtained ICE 1100 accreditation by the Institute for Credential Excellence (ICE), which recognized its unique training focus. This distinction demonstrates Grifols' commitment to professional training and development, based on solid ethical values. Since its foundation, Grifols Academy has trained thousands of managers around the world.

EXECUTIVE DEVELOPMENT	
	2020
Executives trained	594

2019

1,206

#### ASSOCIATION WITH THE COLLEGE FOR AMERICA

In 2013, The Grifols Academy joined the College for America program, led by Southern New Hampshire University, to offer its team the opportunity to obtain university degrees through scholarship funding. To date, 86 Grifols employees have graduated, while 59 continue to pursue their undergraduate degrees thanks to this collaboration.

#### TUITION PROGRAMS -EDUCATIONAL EXPENSES REIMBURSEMENT PROGRAM

Grifols also offers its employees training opportunities outside the company. It also helps to foster a culture of training and continuous learning. This is achieved by making a range of financial subsidies available to employees who wish to further their academic training. Thanks to this flexibility, Grifols' employees have been able to earn a graduate and post-graduate education, as well as certifications (in some cases at an advanced level) to strengthen their professional development.

TRAINED STAFF								
	2020	2019						
Graduates	8	12						
Professionals	449	690						

#### **GRIFOLS ACADEMY**

Grifols established The Grifols Academy in 2009 as part of its staunch dedication to employees and other stakeholders. It encompasses the Professional Development Academy, the Academy of Plasmapheresis and the Academy of Transfusion Medicine. Through the Academy, Grifols offers its employees a platform for educational and professional development; cultivates its corporate philosophy and values; and provides resources and services to medical professionals dedicated to improving client care. In addition to educating, Grifols' Academy training programs and initiatives share the common objective of actively driving the exchange of knowledge and experiences specific to the plasma sector. This industry focus differentiates it from other traditional learning centers.



This Academy offers professional training and development to Grifols employees and seeks to strengthen corporate competencies and values. It has three central training areas: corporate competency development, leadership development and support for new employees.

The pandemic that began in March 2020 led to an increase in online training hours compared with in-person sessions that had been carried out until that time. As a result, 6,398 online training hours were carried out in 2020.



This Academy offers general and specialized training in key leadership disciplines, quality, operations and medication in the field of plasma science, with the aim of strengthening opportunities for the professional and educational development of Grifols employees.

Moreover, The Accrediting Commission of the Accrediting Council for Continued Education & Training (ACCET), re-approved The Grifols Academy of Plasmapheresis for another five years until December 30, 2024.

The Academy received its first accreditation in 2015 for its standardized educational programs and commitment to employee development. This accreditation provides an impartial third-party validation confirming the Academy's compliance with U.S. educational standards.

This Academy offers educational programs on transfusion medicine to professionals globally. Its goal is to contribute to advancing knowledge in this field in order to provide better patient care.

THE GRIFOLS ACADEMY

IMMUNOHEMATOLOGY

	2020	2019
Employee participations	3,706	3,916
Number of training sessions	249	220
Online training hours	6,398	

	2020	2019
Employees trained	6,225	1,741
Participants on campuses	256	1,401
Distance participants	100	340
Online hours	23,783	31,827
Hours of distance training	1,496	4,547

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2010

3,575	2,551
15	16
15	8
0	5
0	3
	15

2020

2019

# **CORPORATE INTERNSHIP PROGRAMS**

The global internship program at Grifols seeks to identify and recruit talent for diverse areas of the company such as IT, engineering, finance, and marketing in order to later join the staff.

Grifols collaborates with different educational institutions (mainly universities) to offer their students the possibility of carrying out internships in the company.

These internships help students apply and complement the knowledge they have acquired through their academic education and supports the acquisition of competencies in preparation for their professional futures. Since 2017, Grifols has implemented an internship policy by which a Grifols tutor or representative supports the intern in their learning journey, among other actions. The result is an educational project that identifies the educational objectives and activities to be carried out. Agreements for internships at Grifols have a minimum duration of six months and a maximum of 18 months.

# ■ INTEGRATION OF NEW TEAMS

Grifols' growth is due in part to corporate acquisitions and operations, which have enabled it to continue expanding and strengthening key areas of its business model. Recent incorporations from MedKeeper (2020) and the acquisition of manufacturing facilities in Canada and Green Cross plasma centers in the U.S. (2020) are a few examples of the group's solid experience. Effective onboarding of employees and teams is critical to ensuring the success of these operations.

At the early stages of acquisition operations, Grifols creates onboarding committees to facilitate the merging of teams. They execute a unique internal communications strategy that – with the needs of each organization in mind – facilitates the entire transaction process by mitigating uncertainty and leveraging the overall team strengths. Therefore, an internal communication process has been established, with guidelines to welcome new hires; welcome letters from senior management; and meetings with the different areas of Human Resources. Maintaining fluid, open and direct communication channels with the workforce is a priority.

Acquisitions in 2020 led to the incorporation of more than 600 people to Grifols' team. To meet new needs caused by the pandemic, the in-person onboarding process for new employees shifted to a virtual model. A highlight was the launch of Grifols Orientation, a program designed to improve knowledge of Grifols' business and culture, promoting collaboration based on virtual experiences. The first edition included more than 100 people in Spain, the U.S., Japan, China, Germany, Ireland, Slovakia and Italy.

# **QUALITY EMPLOYMENT**



# **GRIFOLS GENDER PAY GAP: A COMMITMENT TO IMPROVEMENT**

Grifols reaffirms its commitment to effective equality, which regardless of gender provides the same opportunities and the same pay for work of equal value. As part of Grifols' continued efforts to promote equal pay, the company, advised by EY as an external consultant for the year, carried out an adjusted and unadjusted gender wage gap calculation project in 2020.

The unadjusted gender pay gap is calculated as the percentage difference between the gross salary received for each hour worked by men and women. On the other hand, the adjusted gender pay gaps are calculated using econometric models which allow for the isolation of the effect on wages of the differences between men and women, both in their socioeconomic characteristics (age, seniority, educational level or geographical area), and in their job post (type of working hours, type of activity or professional category).

Grifols, as part of its commitment to equal opportunities and conditions for men and women, includes in this report for the first time an analysis of the pay gap in Ireland and Germany, as well as in the United States and Spain. This new analysis covers more than 90% of the group's workforce and will serve as a reference for establishing action plans to help advance pay policies, among other aspects. The results for each country are shown separately to avoid distortions when applying a currency exchange rate. The 2020 analysis, much like the one for 2019, concludes that Grifols remains committed to the principle of equality between men and women, including remuneration, as shown by the data relating to the gap percentages that need to be closed.

In all countries, Grifols' unadjusted pay gap is below the national average pay gap to be closed according to the World Economic Forum's Global Gender Gap Report 2020.

Although in general terms the differences found for the adjusted gap in Spain, the United States and Ireland are decreasing compared to the previous year, they still highlight the need to continue working in this area. In order to make further progress in Grifols' commitment to effective equality, and taking into account the

analysis carried out, the company has designed an action plan which will be included in the Global Diversity Plan 2021-2023. This plan will establish measures aimed at increasing the representation of women in positions of responsibility, ensuring bias-free selection processes, as well as measures for work-life balance and flexibility, among other actions.

In addition, work is underway to adapt existing measures to the new requirements of Royal Decree 902/2020 of October 13, 2019, which defines new transparency obligations in terms of compensation audits and job evaluation.

	Spain*	Grifols in Spain	U.S.*	Grifols in U.S.	Ireland*	Grifols in Ireland	Germany*	Grifols in Germany
Pay equality for similar jobs / % closing gap	44.2%	3.1% (adjusted)**	30.1%	2.2% (adjusted)**	31.40%	n.a.	32.90%	1.3% (adjusted)**
		14.3% (unadjusted)***		29.2% (unadjusted)***		21.9% (unadjusted)***		19.0% (unadjusted)***
Workforce - % women	43%	45.2%	47%	63.4%	43%	42.3%	33%	74.1%
% of women on the Board of Directors in listed companies	22%	31%						

\*Source: Global Gender Gap Report 2020 - http://www3.weforum.org/docs/WEF\_GGGR\_2020.pdf

\*\* Methodological note and comments on its calculation are available in Chapter 10 "About This Report."

\*\*\* Difference between men's and women's salaries, calculated as the percentage differential between the average gross salary per hour worked by men and women ([men average salary - women average salay] / men average salary)

# GRIFOLS' PROGRESS TOWARDS GENDER EQUALITY

According to the latest report published by the World Economic Forum, the gender equality wage gap improved globally last year, although on average (population-weighted) an estimated 31.4% gap remains. Grifols' commitment to diversity and equal opportunities encompasses various initiatives aimed at improving equality, including efforts to promote women and address the wage gap. Additionally, the company takes other measures to prevent discrimination based on race, religion, sexual orientation, disabilities and other personal characteristics.

#### GRIFOLS IN SPAIN: EQUALITY AND WAGE GAP

Grifols' adjusted pay gap in Spain in 2020 stands at 3.1% (14.3% unadjusted), a decrease compared to 2019, when the adjusted gap stood at 5.1% (17.5% unadjusted).

Compared to the country's wage gap, which stands at 44.2% unadjusted, the gap reported by Grifols in 2020 highlights the work the company is doing to ensure that pay policies ensure that men and women have the same conditions when performing the same role.

With regard to the representation of women in senior positions in the organization, Grifols has 31% of women on its Board of Directors, compared to the Spanish average of 22%.

#### GRIFOLS IN THE U.S.: EQUALITY AND WAGE GAP

Grifols' adjusted pay gap in the U.S. stands at 2.2% (29.2% unadjusted) which, compared to the U.S. pay gap (30.1% unadjusted), highlights the progress towards wage parity driven by Grifols' remuneration policy.

In the case of plasma centers, the gender pay gap reflects the organizational structure, with proportionally more women than men in plasma collection centers and more men in senior leadership teams.

According to the World Economic Forum, progress toward gender parity has plateaued in the U.S., maintaining a 27.6% gap to close. Progress toward pay equality has not progressed and has only closed 69.9% of its pay gap. Although economic disparities are the main source of gender inequality in the workplace, labor force participation has improved to 47%, even though there is still a need to further promote women's participation in senior management positions.

#### GRIFOLS IN IRELAND: EQUALITY AND WAGE GAP

The unadjusted pay gap for Grifols in Ireland is 21.9%, although the average unadjusted pay gap for the country is 31.4%. In the case of Ireland, the adjusted pay gap data is not shown as it is still too small a group to obtain data with sufficient statistical significance using the econometric model.

Ireland, according to the World Economic Forum, is making efforts to increase the representation of women in senior management positions and currently has an average of 36% of women in these positions. At Grifols, 25% of women hold senior management positions, and the company has set itself the objective of improving the presence of women in these positions.

#### GRIFOLS IN GERMANY: EQUALITY AND WAGE GAP

Grifols' adjusted pay gap in Germany stands at 1.3% (19% unadjusted), significantly below the German average of 32.9% unadjusted. In this respect, the company is close to achieving equal pay for similar jobs.

The company has 74.1 % of women in its workforce, compared to the German average of 47 %. In line with the U.S., this high representation is explained by the greater presence of women in plasma centers.

Germany, according to the World Economic Forum, continues to have a limited presence of women in positions of responsibility, with an average of 29.3% in these positions. At Grifols, 31% of senior positions are occupied by women. This representation increases to 56% if we include the professional categories of manager and senior manager, a figure which demonstrates the company's efforts to develop internal female talent so that more women can access positions of greater responsibility in the future.

Details of gender gap is summarized in the tables at the end of this chapter.

# REMUNERATIONS

Grifols strives to offer competitive compensation packages and support employees who contribute to the ongoing development of the company and show significant individual and professional performance. In line with its corporate policies, each country offers a remuneration and benefits system adapted to their region. In general, the remuneration policy mainly includes:

- A fixed salary based on the level of responsibility of the position, the person's professional career and labor market practice, and in accordance with the regulations applicable in each country.
- Variable compensation in the form of bonuses or incentives linked to the achievement of specific and measurable objectives that were previously established and which seek to promote behaviors aligned with the company's strategy and values.
- A package of benefits and complementary aids aligned with market trends and the needs of employees. In this regard, it is worth highlighting the Flexibility and Social Benefits Pact established in September 2020, which has boosted the amount of benefits for employees with children with functional diversity, and has renewed school benefits for the children of Grifols employees, among others.

In accordance with Grifols' remuneration policy, every year an external analysis of the competitiveness of the remuneration package for all employees is carried out in order to review the adequacy of remuneration levels and ensure that they are in line with market standards in other companies in the sector and consider equivalent levels of responsibility.

This analysis allows the company to improve compensation packages and adapt them to the context and preferences of our employees. As a result of this analysis, several lines of work have been initiated based on a total compensation approach, such as improving the recognition of individuals, continuing to implement tax optimization measures, improving the communication of compensation elements, or expanding the catalog of flexibility measures.

Details of remuneration by professional category and gender are summarized in the tables at the end of this chapter.

## LONG-TERM SAVING

In Spain, retirement savings are framed within a public protection system. The U.S. model transfers the coverage of pension services to the private sector and to personal initiative, as established mainly in the standards of the Employee Retirement Income Security Act (ERISA).

In both countries, the company offers employees the possibility of participating in a long-term savings plan.

## SOCIAL DIALOGUE

Grifols subscribes to the Declaration of the International Labor Organization (ILO) on fundamental principles and rights at work and its framework for action, which includes eight fundamental rights. Among these is respect on behalf of the organization for the right of employees and employers to form and join their own organizations as an integral part of a free and open society, as reflected in the "Freedom of Association and Protection of the Right to Organize Convention" (1948, No. 87) and the "Right to Organize and Collective Bargaining Convention" 1949 (No. 98), although the U.S. Congress has not ratified both agreements.

In Spain, the labor-relations system establishes two types of representation in companies – union representation and unitary or elective representation – which includes members of trade unions, company committees and personnel delegates. Furthermore, in December 2019 in Spain, the partial Retirement Agreement signed with unions came into effect, which regulates access to partial retirement at Grifols until December 2022.

Taking into account the characteristics of each model and the legal regulations in effect in each country, the contributions made by Grifols for pension plans in 2020, 2019 and 2018 are detailed at the end of the chapter.

For Grifols, it is essential to engage in social dialogue with workers' representatives in order to integrally address cross-cutting issues that require collective bargaining in its diverse facilities. For this reason, the group has labor unions and company committees in different areas to carry out functions recognized by current legislation. Grifols is committed to fluid and transparent communications with labor representatives. Significant operational changes which could significantly impact employees are communicated in advance, in compliance with laws and applicable collective bargaining agreements.

# **COLLECTIVE AGREEMENTS**

Employees who work in some of Grifols' subsidiaries in Spain, Germany (commercial subsidiary), Italy, France, Argentina and Brazil are covered by collective agreements. In 2020, the number of people covered by these agreements was more than 4,567 employees, which represents 19% of the entire Grifols employee base.

In Spain, the company is generally governed by the chemical industry's general agreement, as it has production centers, although it incorporates improvement agreements to adapt to the reality of the Grifols' team.

In Germany, Italy, France and Argentina, where activity is mainly focused on sales, the following agreements are applied: Deutschland Labor Law Agreements Compilation in GDE (Germany), CCNL Chimico Farmacéutico (Italy), Convention Collective Nationale de l'Industrie Pharmaceutique (France) and Convenio de la Federación Argentina de Empleados de Comercio y Servicios - FAECYS (Argentina).

In the United States, collective agreements occur at the company level since no collective bargaining exists at the industry level. The Taft-Hartley Law regulates industry-based benefit plans and gives federal courts jurisdiction to enforce collective bargaining agreements. In the case of Grifols, the company abides by the General Chemical Industry Collective Bargaining Agreement, which expired on December 31, 2020 and is currently under negotiation.

In Brazil, the Collective Labor Agreements (CCT) are applied. In the State of São Paulo, these are signed by the employer's union and the Sindicato dos Propagandistas-Vendors e Vendors de Produtos Farmacêuticos for employees in the São Paulo facilities. For employees in the Campo Largo facility, the CCT is signed by the employer's union and the Sindicato dos Trabalhadores nas Indústrias Químicas e Farmacêuticas do Estado do Paraná.

# REPRESENTATION COMMITTEES

In Spain, Chile and Germany, where labor committees are established by law, Grifols employees are tasked with the prevention of health and safety risks. In these countries, there is ongoing communication through OHS meetings.

In 2020, 75% of employees in Spain were represented by a joint committee of employees and managers in occupational health and safety, a level similar to/ higher than the 72% recorded in 2019. In Chile and Germany, 100% of the workers were represented on these committees.

In the remaining subsidiaries, there is no formal representation, but Grifols carries out communication and consultations with employees on a regular basis. The workers in these subsidiaries establish committees in which all employees can participate in or submit proposals. Each subsidiary defines the frequency of these meetings and monitors the specific plans, actions or measures determined by these committees.

In the context of the current pandemic and as a result of intense efforts, Grifols and main union representatives in Spain reached and extended various agreements since March to address the state of alarm announced by the Spanish government and respond to health needs. The agreements include diverse measures to ensure continuity and the company's activities in the distribution of its products to hospitals as well as health and patient centers, while guaranteeing the safety and health of employees.

Highlights of these agreements include the Flexibility Pact to address COVID-19 which, among other measures, prioritizes telework; provides special protection for particularly sensitive or vulnerable groups and people in quarantine, paying 100% of their salary in the case of work-related medical leave, as well as pregnant women, who can opt for paid leave and receive 100% of their salary; and the possibility of recuperating work hours to mitigate the impact on salaries.

https://industria.ccoo.es/noticia:467420--CC00\_valora\_ positivamente\_el\_acuerdo\_alcanzado\_con\_Grifols\_Espana\_ para\_afrontar\_la\_situacion\_derivada\_del\_coronavirus&opc\_ id=e50a4c46d8f65cbd7ba957222dc3bcca) https://grifols.ccoo.cat/wp-content/uploads/sites/6/2020/10/ acuerdo-flexibilidad-y-beneficios-sociales.pdf (only Spanish version available)

# **OCCUPATIONAL HEALTH AND WELL-BEING**



## SINCE THE PANDEMIC WAS DECLARED, GRIFOLS HAS TAKEN ALL POSSIBLE MEASURES TO PROTECT THE HEALTH OF ITS EMPLOYEES

The Occupational Health and Safety area establishes annual health and safety objectives based on each year's results and its mission to be a reference in the pharmaceutical industry. It also supervises Health and Safety Management Systems of its subsidiaries through an audit program. Each company administers and implements its own health and safety management system. In 2020, the most important arrangement for the Department of Occupational Health and Safety has been to set up COVID-19 preventive measures and ensure fulfillment of them.

Grifols centers in Spain have obtained OHSAS 18.001:2007 certification, with 2020 being the last year this certification is in effect. Currently, migration to ISO 45001 for all work centers in Spain is underway and the plan is to gradually incorporate its industrial facilities under the ISO 45001 standards in the coming years.

Grifols has a Corporate Health and Safety Department that provides services to the entire group. Control of the corporate health and safety program is carried out at three levels:

- 1. Monthly monitoring of key performance indicators
- 2. Assessment visits to all companies and monitoring of preventive plans
- 3. Corporate audits

# COMPREHENSIVE HEALTH AND SAFETY MANAGEMENT

Identification of hazards and risk minimization	Integrated in the design phase of facilities, process changes and the acquisition of new equipment.
Training and health and safety awareness programs	This is aimed at ensuring all employees receive information and training on safety and health. Participation begins when the employee joins the group, when there are job placement changes and throughout the employees' work life, in accordance with the job carried out.
	Training is a key management tool and in 2020 investments to make it more agile and appropriate to the workplace were made.
Strengthening employee well-being and health	Grifols has several programs to promote the well-being of its employees in the main countries in which it operates.
	In the U.S., the program includes a personal health advisor and wellness markers.
	In Spain, a physiotherapist forms part of the corporate wellness program. In 2020, educational and informative initiatives on health well-being were continued, although the pandemic required adaptation to a virtual format in order to carry these out at home.
	Instructive videos related to individual protection equipment were also made to prevent the spread of COVID-19 and specific training was given in Spain on COVID-19.

# PERFORMANCE IN THE AREA OF HEALTH AND SAFETY

## MORE THAN 47,000 TESTS CARRIED OUT TO ENSURE THE BEST CONDITIONS FOR EMPLOYEES

The U.S. and Spanish teams together represent about 90% of Grifols' total staff. Various indicators are tracked in all subsidiaries, including accident rates.

The company is continuously working to improve its prevention systems and Grifols investigates all accidents, including those with leave, minor incidents and accidents in itinere in countries where these are regulated.

At Grifols facilites, a low rate of work-related illnesses is reported as all processes including plasma, follow a rigorous protocol and technical, organizational and personal preventive measures are taken at all times. The plasma donation centers present a risk of possible infection due to contact with blood at the time of extraction. Grifols has implemented an exposure control program to anticipate accidents and, when appropriate, take action. The total number of accidents in Spain has decreased slightly, with a 50% reduction in accidents with sick leave being more significant. This is due to the implementation of the 3-year action plan approved by the management of each company, where one of the actions has been the increased monitoring of accidents and the corrective actions derived from them. As a result, sponsors have been created for each area.

In the U.S. and ROW (rest of the world/other parts of the world) there were no significant changes with respect to the previous year.

Following the World Health Organization's declaration of a pandemic in March, Grifols adopted all possible measures to protect the health of its team. Starting at the end of February, Grifols cancelled all international travel and later extended this measure to national trips. This measure lasted until June 1. Since then, travel has been limited to only that necessary for continuing activities. Moreover, a flexible telework policy was implemented and continues to prioritize video conferencing and other virtual technologies. This has limited external visits to work and production centers.

Also, protocols have included testing, both molecular (TMA/PCR) as well as serological, so that the return to work could be carried out in the best possible health conditions for staff. In this way, the recommendation of the World Health Organization (WHO) to carry out these tests to fight the pandemic as soon as possible was addressed and, as a result, tests have been carried out since May 2020, with more than 47,000 tests conducted on the team all over the world. In addition, in Spain and the United States, third-party collaborators have been included in testing.

Details of accidents are summarized in the tables at the end of this chapter

### MAIN ACTIONS TAKEN TO MITIGATE THE EFFECTS OF COVID-19

#### **OCCUPATIONAL HEALTH**

#### SAFETY

- Extension of service for 24-hour coverage in Spain
- Creation of COVID-19 protocols and action procedures, both in case of positive confirmation and in probable or possible cases
- In-person, telephone and telematic consultations
- Monitoring of suspected, probable and confirmed cases
- Handling of contacts, either at work or in social settings
- Home monitoring to ensure safe return
- Assessment of vulnerable personnel to determine their sensitivity in the de-escalation phase
- Information/training sessions to answer questions from shift personnel
- Notification to the health epidemiological surveillance authority of each of the countries where Grifols operates

- Specific information about COVID-19

Bisk assessment for COVID-19

- Videos demonstrating hygienic measures for the use of masks for all staff
- $\bullet$  Specific video for medical visitors with hygiene
- measures and use of Personal Protective EquipmentSpecific COVID-19 visits for Spanish manufacturing
- facilities

# LINES OF ACTION AND PROTOCOLS

- Body temperature control or declaration of responsibility in the production centers
- Personal logistics protocol for Spain
- Events protocol
- External personnel protocol
- ng Travel protocol
  - Self-cleaning points
  - Technical notes in Spain: design criteria and choice of screens, smoking areas, signaling guides (distance, capacity), etc.

# EMPLOYEE COMMUNICATION AND INFORMATION

- Occupational health and safety inquiries answered by phone and email
- Regular communications on the internal communications portal on new measures and protocols
- Regular meetings with global manufacturing managers to monitor health and safety actions
- Regular meetings with sales management to monitor health and safety actions

# **ABSENTEEISM**

The occupational health, safety and well-being of Grifols' employees have a direct impact on absentee rates. The company works with an absenteeism management model with established benchmarks to quantify its cost impact.

Grifols implemented several measures to foster the integrated health management of its workforce in order to address the root causes of absenteeism.

Obtails of abseentism are summarized in the tables at the end of this chapter

These include complementary accident insurance and corporate medical services with physiotherapy sessions based on task-observation protocol to prevent musculoskeletal injuries. The company also carries out awareness sessions, return-to-work interviews after extended sick leaves, and communication protocols for employee absences.

## WORK-LIFE BALANCE

Grifols works to promote a corporate culture that ensures a balance between personal and work life, allowing employees to combine their professional development with their personal life.

Since December 2019 in Spain, Grifols has implemented a series of work-life balance measures (\*), including:

- Flexible entry and exit schedule
- Guidelines for digital disconnection
- Option of dividing a vacation day into hours
- Promoting teleworking
- Shorter working schedules on Fridays

(\*) Applicable according to profile.

To confront the challenges of COVID-19, the company has provided employees with flexibility measures to achieve a better work-life balance. These include, among others:

- The possibility of remote work for all employees whose roles offer this option.
- The option of shift changes, timetable adaptations and schedule reductions for frontline employees (donation centers and manufacturing facilities).

In addition, when countries permitted the return of employees to offices, Grifols executives were given a support kit that included a managerial guide with strategies on leading their teams during these unprecedented times, including the need to consider their unique personal situations and facilitate flexibility whenever possible.

# **TABLES**

#### WORKFORCE DISTRIBUTION BY REGION AND TYPE OF CONTRACT

		2020	)		2019			2018	
	Permanent	Temporary	Total	Permanent	Temporary	Total	Permanent	Temporary	Total
U.S.	16,597	7	16,604	17,442	8	17,450	15,330	-	15,330
Europe	5,990	431	6,421	5,589	467	6,056	5,119	348	5,467
Rest of the world	613	17	630	480	17	497	417	16	433
Total	23,200	455	23,655	23,511	492	24,003	20,866	364	21,230

#### WORKFORCE DISTRIBUTION BY COUNTRY

	2020	2019
Spain	4,292	4,134
U.S.	16,604	17,450
Rest of the world	2,759	2,419
Total	23,655	24,003

#### WORKFORCE DISTRIBUTION BY GENDER AND WORKING HOURS\*

		2020			2019			2018	
	Permanent	Temporary	Total	Permanent	Temporary	Total	Permanent	Temporary	Total
Women	13,921	221	14,142	14,243	250	14,493	12,402	164	12,566
Men	9,279	234	9,513	9,268	242	9,510	8,464	200	8,664
Total	23,200	455	23,655	23,511	492	24,003	20,866	364	21,230
%	98.1%	1.9%	100.0%	98.0%	2.0%	100.0%	97.7%	2.3%	100.0%

\*Data for 2019 and 2018 have been adjusted considering partial retirees and duals as Full-Time.

#### WORKFORCE DISTRIBUTION BY GENDER AND WORKING HOUR

		2020			2019			2018	
	Full time	Part time	Total	Full time	Part time	Total	Full time	Part time	Total
Women	12,999	1,143	14,142	13,237	1,256	14,493	11,610	956	12,566
Men	9,114	399	9,513	9,055	455	9,510	8,306	358	8,664
Total	22,113	1,542	23,655	22,292	1,711	24,003	19,916	1,314	21,230
%	93.5%	6.5%	100.0%	92.9%	7.1%	100.0%	93.8%	6.2%	100.0%

#### WORKFORCE DISTRIBUTION BY GENDER AND WORKING HOUR

	2020							
	<30	30-50	>50	Total				
Full time	6,172	11,665	4,276	22,113				
Part time	713	578	251	1,542				
Total	6,885	12,243	4,527	23,655				

#### WORKFORCE DISTRIBUTION BY AGE

	2020	2019
<30	6,885	7,562
30-50	12,243	12,147
>50	4,527	4,294
Total	23,655	24,003

WORKFORCE DISTRIBUTION BY AGE AND T	YPE OF CONTRACT		
		2020	

	<30	30-50	>50	Total
Permanent	6,715	12,052	4,433	23,200
Temporary	170	191	94	455
Total	6,885	12,243	4,527	23,655

#### WORKFORCE DISTRIBUTION BY GENDER AND PROFESSIONAL CATEGORY

		2020			2019			2018	
	W %	М %	Total	W %	M %	Total	W %	М %	Total
Executives	26.1%	73.9%	142	23.4%	76.6%	137	32.0%	68.0%	542
Directors	36.3%	63.7%	457	34.8%	65.2%	462			
Senior management	40.6%	59.4%	584	41.0%	59.0%	548	41.0%	59.0%	495
Management	46.1%	53.9%	1,305	46.0%	54.0%	1,246	48.0%	52.0%	1,224
Senior Professional	46.0%	54.0%	2,063	47.0%	53.0%	2,059	47.0%	53.0%	1,816
Professionals	51.7%	48.3%	2,763	58.0%	42.0%	3,072	56.0%	44.0%	2,474
Administrative staff / Manufacturing operators	65.6%	34.4%	16,341	65.0%	35.0%	16,479	64.0%	36.0%	14,679
Total	59.8%	40.2%	23,655	60.0%	40.0%	24,003	<b>59.0%</b>	41.0%	21,230

#### WORKFORCE DISTRIBUTION BY PROFESSIONAL CATEGORY AND TYPE OF CONTRACT

		2020	
	Permanent	Temporary	Total
Executives	139	3	142
Directors	455	2	457
Senior management	580	4	584
Management	1,293	12	1,305
Senior Professional	2,041	22	2,063
Professionals	2,666	97	2,763
Administrative staff / Manufacturing operators	16,026	315	16,341
Total	23,200	455	23,655

#### WORKFORCE DISTRIBUTION BY PROFESSIONAL CATEGORY AND AGE

			2020			2019			
	<30	30-50	>50	Total	<30	30-50	>50	Total	
Executives	0.7%	33.1%	66.2%	142	0.0%	31.0%	69.0%	137	
Directors	0.4%	41.8%	57.8%	457	0.0%	44.0%	56.0%	462	
Senior management	0.2%	52.4%	47.4%	584	1.0%	55.0%	44.0%	548	
Management	2.0%	64.7%	33.3%	1,305	2.0%	65.0%	33.0%	1,246	
Senior Professional	7.8%	65.2%	27.0%	2,063	9.0%	65.0%	26.0%	2,059	
Professionals	16.3%	63.9%	19.8%	2,763	18.0%	63.0%	19.0%	3,072	
Administrative staff / Manufacturing operators	38.2%	47.4%	14.4%	16,341	41.0%	46.0%	13.0%	16,479	
Total	<b>29.1%</b>	51.8%	<b>19.1%</b>	23,655	31.0%	51.0%	18.0%	24,003	

#### WORKFORCE DISTRIBUTION BY PROFESSIONAL CATEGORY AND WORKING HOUR

		2020	
	Full time	Part time	Total
Executives	142	-	142
Directors	416	41	457
Senior management	578	6	584
Management	1,275	30	1,305
Senior Professional	2,006	57	2,063
Professionals	2,653	110	2,763
Administrative staff / Manufacturing operators	15,043	1,298	16,341
Total	22,113	1,542	23,655

#### WORKFORCE DISTRIBUTION BY GENDER AND REGION

		2020			2020			2019			2019		
	Women	Men	Total	Women	Men	Total	Women	Men	Total	Women	Men	Total	
USA	10,520	6,084	16,604	63%	37%	100%	11,131	6,319	17,450	64%	36%	100%	
Spain	1,942	2,350	4,292	45%	55%	100%	1,870	2,264	4,134	45%	55%	100%	
ROW	1,680	1,079	2,759	61%	39%	100%	1,492	927	2,419	62%	38%	100%	
Total	14,142	9,513	23,655	60%	40%	100%	14,493	9,510	24,003	60%	40%	100%	

EMPLOYEE TUP	RNOVER									
		2020			2019			2018		
	W	М	Total	W	М	Total	W	М	Total	
Total number of employees	14,142	9,513	23,655	14,493	9,510	24,003	12,566	8,664	21,230	
Leavers	5,552	2,136	7,688	5,557	2,211	7,768	4,205	1,843	6,048	
Ratio (Leavers/ total number of employees)	39.3%	22.5%	32.5%	38.3%	23.2%	32.4%	33.5%	21.3%	28.5%	

#### DISMISSAL BY GENDER AND REGION

		20		2019		
	Women	Men	Total	Women	Men	Total
Spain	10	17	27	17	26	43
U.S.	743	331	1,074	825	345	1,170
ROW	67	31	98	70	32	102
Total	820	379	1,199	912	403	1,315
%	68.4%	31.6%	100.0%	69.4%	30.6%	100.0%

#### **RATIO OF NEW HIRES**

	2020				2019			2018		
	W	М	Total	W	М	Total	W	М	Total	
Total number of employees	14,142	9,513	23,655	14,493	9,510	24,003	12,566	8,664	21,230	
Leavers*	4,841	1,921	6,762	5,854	2,525	8,379	5,036	2,199	7,235	
Ratio (Leavers/ total number of employees)	34.2%	20.2%	28.6%	40.4%	26.6%	34.9%	40.1%	25.4%	34.1%	

\*Employees from acquisitions on the acquisition date are not included as joiners. Subsequent increases in headcount do.

#### DISMISSAL BY PROFESSIONAL CATEGORY AND REGION

		2020				2019		
	Spain	U.S.	ROW	Spain	U.S.	ROW		
Executives	1			1	1			
Directors	1	7	1		4	1		
Senior management	2	4	1	1	4	0		
Management		6	5	6	9	9		
Senior professionals	1	16	4	5	12	0		
Professionals	1	40	13	6	47	46		
Administrative staff / Manufacturing operators	21	1,001	74	24	1,093	46		
Total	27	1,074	98	43	1,170	102		

#### DISMISSAL BY AGE AND REGION

	2020						2019	
	<30	30-50	>50	Total	<30	30-50	>50	Total
Spain	8	16	3	27	15	24	5	44
U.S.	523	446	105	1,074	597	484	89	1.170
ROW	29	47	22	98	31	54	17	102
Total	560	509	130	1,199	643	562	111	1.316
%	46.7%	42.5%	10.8%	100.0%	48.9%	42.7%	8,4%	100,0%

#### **BREAKDOWN OF ABSEENTISM BY TYPE AND REGION\***

		2020	2019					
	Spain	U.S.	Rest of the world	Total general	Spain	U.S.	Rest of the world	Total general
Illness	311,932	564,523	293,958	1,170,413	291,076	384,397	185,929	861,402
Work accident	66,809	35,159	4,314	106,282	20,360	27,476	3,198	51,034
Maternity / Paternity	81,363	145,309	116,389	343,061	49,024	158,699	174,554	382,277
Paid leave	115,581	425,152	11,919	552,651	61,167	36,750	4,729	102,646
Unpaid leave	1,870	254,972	18,317	275,159	3,275	93,193	13,840	110,308
Total	577,555	1,425,115	444,896	2,447,566	424,902	700,516	382,250	1,507,668

\*Data for 2019 in U.S. has been recalculated

#### **BREAKDOWN OF ABSEENTISM BY TYPE AND GENDER\***

	2020					2019				
	W	М	Total general	W	Μ	W	М	Total general	W	М
Illness	838,705	331,708	1,170,413	72%	28%	590,517	270,885	861,402	69%	31%
Work accident	62,072	44,210	106,282	58%	42%	33,305	17,729	51,034	65%	35%
Maternity / Paternity	302,923	40,138	343,061	88%	12%	318,458	63,820	382,278	83%	17%
Paid leave	367,349	185,301	552,651	66%	34%	60,131	42,516	102,646	59%	41%
Unpaid leave	213,239	61,920	275,159	77%	23%	87,322	22,986	110,308	79%	21%
Total	1,784,288	663,278	2,447,565	73%	27%	1,089,733	417,936	1,507,668	72%	28%

\*Data for 2019 in U.S. has been recalculated

#### BREAKDOWN IN TRAINING HOURS BY PROFESSIONAL CATEGORY AND GENDER

		202	0		201	2019		
	Women	Men	Total	Women	Men	Total		
Executives	619	1,444	2,064	1,076	2,413	3,489		
Directors	4,553	6,950	11,503	5,610	9,916	15,527		
Senior management	9,455	14,917	24,372	10,520	15,598	26,118		
Management	19,903	24,665	44,568	21,828	24,390	46,218		
Senior professionals	37,950	44,320	82,271	44,395	50,949	95,344		
Professionals	52,388	60,736	113,124	46,808	58,960	105,768		
Administrative staff								
/ Manufacturing	1,155,108	582,053	1,737,161	1,125,631	575,284	1,700,915		
operators								
Total	1,279,976	735,085	2,015,062	1,255,868	737,511	1,993,379		
% by gender	64%	36%	100%	63%	37%	100%		
Average workforce	11,719	8,562	20,281	10,165	7,680	17,845		
Ratio	109.22	85.85	99.36	124	96	112		

#### **BREAKDOWN IN TRAINING HOURS BY REGION AND GENDER**

	2020					
	W	Μ	Total general			
Spain	153,864	173,572	327,435			
U.S.	988,336	543,681	1,532,016			
ROW	89,195	66,415	155,610			
Total	1,231,394	783,667	2,015,062			

\*Data have been reported for 91,8% of the workforce

\*Data have been reported for 91,8% of the workforce

#### AVERAGE RETRIBUTION OF BOARD MEMBERS AND EXECUTIVES BY GENDER

		2020			2019	
Euros	Women	Men	Total employees	Women	Men	Total employees
Total average salary	217,543.0	273,101.7	254,582.2	216,693.9	270,392.2	253,009.4
Executives, employees and board members	170	340	510	157	328	485
Salary gap		20.3%			19.9%	

\* To avoid distorting the results, the average fixed salary excludes salaries based on seniority or individual/personal events

#### **CONTRIBUTION TO LONG-TERM SAVINGS SYSTEMS**

		2020		2019			
	Women	Men	Total	Women	Men	Total	
Spain	390.6	505.1	895.7	365.7	467.7	833.4	
U.S.	12,431.0	14,462.0	26,893.0	12,352.0	13,787.8	26,139.8	
ROW*	298.3	289.1	587.4	Not reported	Not reported	Not reported	
Total	13,120.0	15,256.2	28,376.1	12,717.7	14,255.5	26,973.2	
%	46.2%	53.8%	100.0%	47.1%	52.9%	100.0%	

#### **GENDER PAY GAP**

	SP	SPAIN		Plasma centers		ATES Rest of vities	IREL	AND	GERM	MANY
	Adjusted Gender Pay Gap 2020	Gender Pay Gap 2020								
Executives	n.a.	19.3%	n.a.	7.5%	n.a.	24.0%	n.a.	n.a.	n.a.	n.a.
Directors	n.a.	16.2%	n.a.	4.0%	4.6%	4.8%	n.a.	n.a.	n.a.	-8.6%
Senior management	1.2%	2.6%	n.a.	-1.6%	-2.0%	0.4%	n.a.	n.a.	n.a.	19.6%
Management	6.8%	7.7%	n.a.	4.9%	5.0%	5.0%	n.a.	12.3%	n.a.	9.1%
Senior professionals	4.3%	7.2%	5.0%	5.3%	3.0%	1.9%	n.a.	-0.3%	n.a.	7.6%
Professionals	3.9%	4.7%	5.1%	4.9%	5.9%	6.6%	n.a.	3.9%	3.5%	3.5%
Admin./Manuf. Operators	0.7%	2.4%	-1.5%	-1.8%	3.6%	4.6%	n.a.	2.0%	-1.3%	-2.6%

For confidentiality and personal data protection reasons, no pay gap data is shown in those professional categories in which there is not a minimum of 3 people of each gender. The adjusted gender pay gap is not shown in those categories for which it is not possible to obtain data with enough statistical significance through the econometric model.

#### AVERAGE WAGE\* BY PROFESSIONAL CATEGORY AND GENDER IN SPAIN IN EUROS

		Fixed wage -	Fixed wage -	Fixed wage -
		Average 2020	Average 2019	Average 2018
Executives	Women	236,614.2	190,937.2	215,868.7
Executives —	Men	293,358.1	289,865.1	212,953.0
Directors —	Women	104,228.4	100,628.2	98,924.8
Directors	Men	124,396.9	123,177.3	125,071.7
Senior management —	Women	78,342.0	77,288.9	76,002.9
Senior management —	Men	80,413.0	78,465.1	80,315.1
Managamant	Women	54,357.8	52,634.3	51,989.7
Management —	Men	58,921.7	57,781.7	57,588.3
Senior professional —	Women	41,585.4	40,595.9	39,644.6
	Men	44,829.2	43,729.1	43,565.1
Professional —	Women	36,119.2	35,035.3	34,304.5
Professional	Men	37,893.0	37,331.8	36,628.8
Admin Manuf Operators	Women	27,048.6	26,209.3	25,558.4
Admin./Manuf. Operators —	Men	27,700.6	26,875.4	26,290.0

#### AVERAGE WAGE\* BY PROFESSIONAL CATEGORY AND GENDER IN IRELAND IN EUROS

		Fixed wage - Average 2020	Fixed wage - Average 2019
Executives -	Women	n.a.	n.a.
Executives	Men	n.a.	n.a.
Directors -	Women	n.a.	n.a.
Directors	Men	n.a.	n.a.
Senior management	Women	n.a.	n.a.
Senior management	Men	n.a.	n.a.
Management -	Women	68,352.2	65,414.6
Wallayellell	Men	77,902.6	74,716.0
Sonior profossional	Women	52,791.0	51,882.4
Senior professional -	Men	52,654.0	51,355.8
Professional -	Women	44,874.8	42,809.4
F1018551011a1 -	Men	46,715.1	45,312.4
Admin /Manuf Operators	Women	36,471.1	35,112.9
Admin./Manuf. Operators -	Men	37,221.7	35,329.1

#### AVERAGE WAGE\* BY PROFESSIONAL CATEGORY AND GENDER IN GERMANY IN EUROS

		Fixed wage - Average 2020	Fixed wage - Average 2019
Executives -	Women	n.a.	n,a
LXeculives	Men	n.a.	n,a
Directors -	Women	172,018.2	165,896.3
Directors	Men	158,361.4	152,464.0
Senior management	Women	93,098.6	93,875.6
Senior management	Men	115,787.1	110,835.5
Managamant	Women	75,927.0	75,367.4
Management -	Men	83,514.7	77,491.4
Senior professional	Women	55,902.3	53,880.2
	Men	60,519.8	59,531.8
Professional -	Women	59,479.1	56,854.4
	Men	61,649.6	59,503.0
Admin /Manuf Operatora	Women	28,349.3	26,318.5
Admin./Manuf. Operators -	Men	27,632.7	25,718.3

#### AVERAGE WAGE\* BY PROFESSIONAL CATEGORY AND GENDER IN THE U.S. IN USD

PLASMA CENTERS		Fixed wage -	Fixed wage -	Fixed wage -
		Average 2020	Average 2019	Average 2018
Executives —	Women	352,263.5	346,785.2	347,699.3
LXeculives	Men	380,995.7	380,623.4	375.,785.9
Directors —	Women	208,555.6	207,708.8	207,697.9
DIIectors	Men	217,271.4	212,464.9	209,694.5
Conjor monogoment	Women	152,708.0	137,173.1	122,292.4
Senior management —	Men	150,236.0	123,074.4	123,810.3
Managamant	Women	104,709.3	97,825.7	97,009.0
Management —	Men	110,151.9	107,015.0	107,175.5
Senior professional —	Women	86,063.6	83,818.7	85,205.8
	Men	90,880.2	89,639.0	88,145.0
Drofoccional	Women	62,882.7	62,370.8	63,334.0
Professional —	Men	66,155.5	65,799.0	67,937.4
Admin Manuf Operatore	Women	35,659.4	34,686.3	34,075.4
Admin./Manuf. Operators —	Men	35,017.3	34,236.9	34,060.5

#### AVERAGE WAGE\* BY PROFESSIONAL CATEGORY AND GENDER IN THE U.S. IN USD

REST OF ACTIVITIES		Fixed wage -	Fixed wage -	Fixed wage -
REST OF ACTIVITIES		Average 2020	Average 2019	Average 2018
Executives -	Women	309,867.4	292,335.6	298,486.0
Executives	Men	407,974.4	391,118.1	334,280.9
Directors -	Women	207,781.0	201,665.2	194,198.9
Directors	Men	219,348.1	209,694.7	204,280.6
Conjor monogoment	Women	168,071.5	162,482.7	159,042.8
Senior management –	Men	168,751.0	165,214.0	161,570.1
Managamant	Women	125,690.3	122,128.2	121,734.5
Management –	Men	132,191.4	129,211.7	127,429.6
Senior professional –	Women	104,468.4	101,501.2	100,294.3
Seriior professional –	Men	106,542.7	103,591.0	102,983.8
Professional -	Women	71,969.8	70,450.9	71,395.5
F1018551011di	Men	77,004.3	76,375.1	75,281.2
Admin Manuf Operators	Women	57,175.5	54,985.7	53,490.9
Admin./Manuf. Operators –	Men	59,742.6	57,871.6	56,142.5

\* To avoid distorting the results, the average fixed salary excludes salaries based on seniority or individual/personal events Note: Data related to the average remuneration for 2019 and 2018 has been adapted to the new professional categories reported in 2020

Age	Fixed wage - Average 2020	Fixed wage - Average 2019
<30	44,382.0	41,105.5
30-50	56,338.7	55,318.6
>50	95,269.4	135,138.1

#### AVERAGE WAGE\* BY AGE IN SPAIN IN EUROS

Ago.	Fixed wage - Average	Fixed wage - Average	Fixed wage - Average		
Age	2020	2019	2018		
<30	30,569.3	29,347.3	28,310.4		
30-50	39,790.9	38,706.4	37,174.0		
>50	58,703.3	57,642.2	53,587.2		

AVERAGE WAGE* BY AGE IN GERMANY IN EUROS						
Age	Fixed wage - Average 2020	Fixed wage - Average 2019				
<30	30,762.5	28,916.9				
30-50	38,132.7	36,552.1				
>50	49,258.6	46,376.4				

#### AVERAGE WAGE\* BY AGE IN THE U.S. IN USD

Age	Fixed wage - Average 2020	Fixed wage - Average 2019	Fixed wage - Average 2018
<30	34,501.9	33,508.4	31,022.7
30-50	58,880.9	56,716.7	56,864.3
>50	92,155.3	89,417.7	86,057.3

\*To avoid distorting the results, the average fixed salary excludes salaries based on seniority or individual/personal events

ACCIDENT RATE	U.S.	2019	U.S.	2020	Spair	n 2019	Spain	2020	ROW	2019	ROW	2020
	W	М	W	М	W	М	W	М	W	М	W	М
Total number of work accidents with leave* (LTI), without leave (NLTI) and first aid (FA)	619	245	608	243	118	138	84	126	71	6	77	29
Total number of work accidents with leave* (LTI)	49	17	42	24	41	58	13	38	35	9	30	17
Hours worked			16,272,910	10,709,807			2,840,935	3,621,720			2,655,264	1,951,424
Accident Frequency Index	3.0	1.7	2.6	2.2	15.1	16.5	4.6	10.5	10.4	5.7	11.3	8.7
Severity Index	0.15	0.03	0.06	0.03	0.39	0.34	0.07	0.24	0.16	0.13	0.13	0.06

\*Total number of accidents with sick leave (non itinere) without sick leave and first aid,

\*\*Total number of accidents with sick leave (non itinere) excluding COVID

In 2020, 3 occupational diseases was recorded in the U.S. (2 men and 1 woman) and 1 occupational disease (1 woman) in ROW, including ergonomic diseases

\*\*\*Number of occupational accidents with sick leave (non itinere) excluding COVID / total no. of actual hours worked \*10^6

\*\*\*\*Nº of days not worked due to occupational accidents with sick leave (non itinere) excluding COVID /nº of actual hours worked \*10^3),

The days lost are counted as the difference between the calendar days (without discounting holidays or vacations in the calculation) between the date of discharge and the date of sick leave,

Grifols is committed to positively contributing to social progress. In addition to offering lifeenhancing medicines and diagnostic solutions, the company actively participates in local communities where its operations are based, contributing to job creation, social value and economic development.

#### SOCIAL OUTREACH INITIATIVES



SAVINGS IN THE SPANISH HEALTHCARE SYSTEM

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# COMMITTED TO SOCIETY

# **COMMITTED TO SOCIETY**



Grifols has been dedicated to enhancing the health and well-being of people around the world since its establishment.

The company's new Sustainability Policy outlines the core principles and commitments of Grifols' social and environmental responsibility, while serving as a framework to clearly and systematically integrate them into the business model. This policy not only sets the company's commitment to its social environment as an objective but also ensures that Grifols' business activities have a positive impact on its core stakeholders – employees, patients, donors, customers, suppliers and society as a whole.

In this regard, Grifols contributes to the development of society by promoting and participating in an array of social outreach initiatives that align with its business objectives and trigger a positive ripple effect beyond financial performance. Grifols' social commitment is grounded in four core principles designed to benefit a diverse group of stakeholders while promoting the United Nation's Sustainable Development Goals (SDGs). Specifically, these include SDG 3, regarding health and well-being; SDG 10, aimed at reducing inequality; and SDG 17, on the need to forge partnerships to collectively attain these objectives, among others.

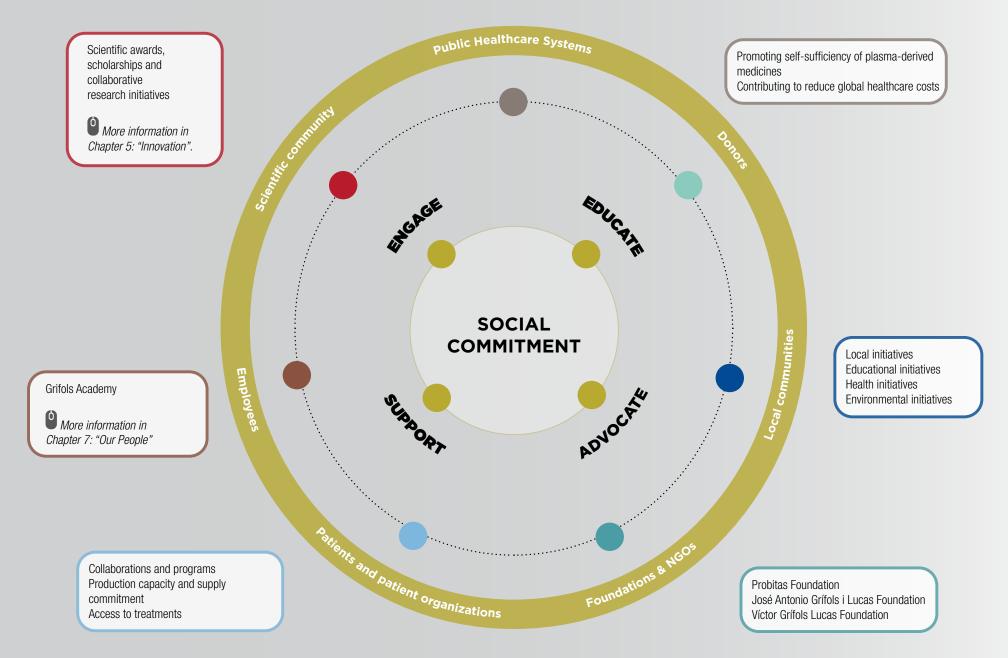
In accordance with the principles and guidelines outlined in its Sustainability Policy, Grifols has started working on a new global Social Action Policy that supports its corporate strategy and is aligned with the Sustainable Development Goals.



# GRIFOLS ALLOCATED OVER EUR 41 MILLION TO SOCIAL OUTREACH INITIATIVES IN 2020

More information on Grifols' contribution to SDGs is included at the beginning of this report. Detailed information on actions taken in 2020 is publicly available on Grifols' corporate website.

# **PRINCIPLES AND MAIN STAKEHOLDERS**



#### **GRIFOLS' SOCIAL ACTIONS DURING COVID-19**

COVID-19 was declared a pandemic on March 11, 2020, by the World Health Organization (WHO). Since then, Grifols has spearheaded numerous initiatives to address the global healthcare crisis, while doing its utmost to serve all stakeholders by minimizing production and delivery delays of any of its products and services, which are essential for patients and healthcare professionals worldwide.

Part of Grifols' efforts have focused on recovering levels of plasma donations by leading and participating in global education and advocacy campaigns to raise awareness of plasma in general and, more specifically, the need for convalescent plasma (antibody-rich plasma from people who have recovered from COVID-19), also known as hyperimmune plasma.

# AWARENESS CAMPAIGNS AND PROMOTION OF PLASMA AS AN ESSENTIAL RAW MATERIAL

#### **GIVE YOUR LIGHT**

In July 2020, a multi-channel plasma-donor recruitment campaign was launched in the U.S. to raise awareness about the importance of plasma donation and recruit more plasma donors into Grifols' plasma centers network. The campaign was encompassed TV, radio, social media, digital and other platforms to reach potential donors. Patient organizations also participated actively through their social media platforms, websites and newsletters.



Grifols partnered with U.S. leading organizations including national blood collectors, research entities, non-profits and other plasma-derived therapy manufacturers on "The Fight Is in Us" (TFIIUS) campaign, aimed at educating and raising awareness on the importance of convalescent plasma donation.





# SERVING SOCIETY: COVID-19 TREATMENTS AND DETECTION TESTS

# PROBITAS FOUNDATION

#### THE TWIN FAMILIES INITIATIVE DURING COVID-19

The COVID-19 pandemic has unleashed extremely negative socio-economic repercussions, especially for at-risk families. To alleviate this problem, the Probitas Foundation launched the "Twin Families" initiative to ensure children in at-risk households receive a healthy meal every day in their school cafeteria

# VÍCTOR GRÍFOLS I LUCAS FOUNDATION

# ADDRESSING COVID-19 FROM A BIOETHICAL STANDPOINT

The Foundation spearheaded 10 initiatives to spark debate and spread knowledge on a range of issues, mostly relating to the pandemic. Welcoming more than 2,600 participants, these events included:

DURING THE PANDEMIC, GRIFOLS' SOCIAL INITIATIVES INCLUDED SUPPORT FOR HOSPITALS AND FOOD COLLECTION Grifols has offered its wealth of experience and expertise on plasma and allocated substantial R+D+i resources to develop potential COVID-19 treatments and detection tests since the outbreak of the pandemic.

COVID-19 has heightened social inequality and economic vulnerability. In response to this, Grifols has organized food drives and Personal Protective Equipment donation campaigns in the areas most affected by the pandemic. In the U.S., Grifols plasma centers collected more than 225,000 kgs of food for local food banks. The company has also offered technical and logistical assistance to hospitals for the storage, preparation and dispensation of medicinal products, as well as support to remodel and expand their facilities to treat COVID-19 patients.

Direct transfusion of convalescent or hyperimmune plasma	Production of a hyperimmune immunoglobulin from convalescent plasma	More than 300 donation centers supporting the collection of convalescent plasma	Molecular test for the detection of SARS-CoV-2, similar to PCR
Inactivation service with methylene blue	Clinical trial stage	Collaboration	In collaboration with Hologic
United States and Europe, including Spain	United States and Spain	United States and Germany	Europe, including Spain, Andorra and others

#### • COVID-19: Bioethics in the Spotlight

- COVID-19: Individual Freedoms Versus the Common Good
- Information Ethics in Times of COVID-19
- Science and Ethics in a Post-Pandemic World
- Bioethics and the Society, Post-COVID-19

## MEASURING SOCIAL AND ECONOMIC IMPACTS

For Grifols, achieving solid economic results goes hand in hand with creating value for its main stakeholders.

With this objective in mind, Grifols calculated the total socio-economic impact of its operations in the United States, Spain, Germany and Ireland in terms of wealth generation and job creation using an inputoutput analysis. Following this approach, it assessed the inputs from these four countries: outlays on local suppliers of goods and services; R+D+i and capital investments; main taxes paid; financial expenses; dividend payments; and employee expenditures based on wages received; and the associated outputs stemming from its operations. In 2020, Grifols also finalized its first project to estimate its contribution to community welfare. Initiated in 2019, the project uses the Social Return on Investment (SROI) methodology to measure the social value created by Grifols' U.S. donation centers, analyzing and quantifying their impact on donors, patients and local communities where these centers are based. This approach promotes Grifols' efforts to capture value beyond financial performance gain by assessing the changes its activities produce in the lives of these key stakeholders. In addition, it serves as a powerful tool in the company's ongoing quest for operational excellence by offering an in-depth understanding of how the change is produced and its consequent impact.

 The main indicators are outlined at the beginning of this report and the specific report is available on Grifols' website in the Corporate Stewardship Reports section. The main indicators are outlined at the beginning of this report and the specific report is available on Grifols' website in the Corporate Stewardship Reports section.



# SUPPORTING PATIENTS AND PATIENT ORGANIZATIONS



Grifols' commitment to patients is manifest in its research, development and manufacture of lifesaving plasma-derived medicines, hospital pharmacy solutions and diagnostic systems.

Grifols partners with patient organizations to help further their missions through a range of initiatives aimed at engagement, education, access to treatment and support. Grifols demonstrates a commitment to patient organization partners by working together strategically to prioritize activities and maximize its impact to patient communities. These collaborations always respect applicable transparency principles and country-specific regulations, including stipulations on public disclosures of information. Grifols follows standard operating procedures (SOPs) to serve as a framework for the eligibility, compliance, ethics and transparency of diverse collaboration agreements, contributions and donations to patient organizations. As an especially difficult year on many fronts, 2020 highlighted the importance of better understanding the patient experience. In alignment with its Strategic plan, Grifols places patients at the heart of its decisionmaking to ensure an in-depth understanding of their evolving needs and challenges. Since the start of the pandemic, it has collaborated closely with numerous patient organizations to closely follow the impact of COVID-19 and offer needed support to these communities.

In 2020, Grifols allocated over EUR 21.4 million -6.5% more than in 2019 - to support product donations and patient-centered programs, among other initiatives.

# COMMITMENTS

- Serve as a source of reliable information for patients
- Promote and facilitate access to Grifols treatments
- Preserve and foster Grifols' emblematic history, passion and pioneering spirit
- Support and participate in patient-centric educational initiatives



# **COLLABORATIONS AND PROGRAMS**

#### EDUCATE

PATIENT ORGANIZATIONS HAVE BEEN ACTIVE IN PLASMA AWARENESS AND EDUCATION CAMPAIGNS

Grifols' awareness campaigns and initiatives achieved record participation among patient organizations in 2020. These programs primarily addressed the role of plasma and industry challenges during the pandemic.

In the U.S., Grifols led the "Give Your Light" campaign, divulged widely by patient organizations, and played an active role in "The Fight Is in Us" campaign. The company has made determined efforts in recent years to establish and expand ties with local communities where its operations are based. These connections intensified in 2020, with joint collaborations to raise awareness on the importance of plasma. Various local organizations shared information on their social networks, websites and newsletters, leveraging their communication channels to help spread the word.

In Europe, there has been an increased focus on helping countries achieve self-sufficiency in plasmaderived medicines. Grifols supported relevant EU patient organizations to carry out specific campaigns to support plasma donation. Likewise, educational and policy materials were co-developed with patient organizations in Germany.

#### ENGAGE

2020 required flexibility to ensure communication and engagement with patients, employees, plasma donors and communities. Grifols rapidly adapted to virtual events early in the year and maintained close connections through this model.

- Patient speakers: Hosted 9 patient speakers, inperson and virtually, during 9 larger Grifols meetings, reaching over 1,000 global employees across all divisions.
- Plasma Donor-Center Tours: Hosted three in-person patient group tours at three U.S. plasma donor centers, welcoming over 30 patients.
- Patient Thank-You Videos: Captured and shared word of gratitude directed at plasma donors and staff, which were shared with essential workers and donors, who continued to safely come into the plasma centers during the pandemic to ensure plasma was collected for patients who require it.
- Patient Organization Presentations: Grifols presented to four patient organizations, delivering up-to-date information about Grifols' plasma-collection efforts and response to the pandemic.

#### ADVOCATE

In the U.S., Grifols worked with patient communities in support of bipartisan legislation HR 7839, the Continuing Access to In-Home IVIG Act. This legislation extends a Medicare demonstration program enabling primary immune deficiency (PID) patients to receive coverage for the administration of IVIG at home. This will ensure that these patients retain access to home infusions for the next three years.

#### SUPPORT

#### SUPPORT FOR THE SPANISH FEDERATION OF RARE DISEASES

One of the most important initiatives in 2020 was the agreement signed with the Spanish Federation of Rare Diseases (FEDER), whose membership encompasses all of the patient communities that Grifols serves in Spain.

Through this collaboration, which included a EUR 42,000 donation, FEDER was able to offer its members online versions of their highly successful educational workshops to rare disease patient organizations.

#### SUPPORT FOR PATIENTS WITH ALPHA-1 ANTITRYPSIN DEFICIENCY

AlfaCare is the first support program for patients with alpha-1 antitrypsin deficiency (AATD). The initiative was launched in Spain in 2018 in collaboration with the Alfa-1 Spain patient organization and backed by a multidisciplinary team of professionals, including psychologists and patient mentors. Highly regarded by AATD patients, AlfaCare complements standard healthcare services with personalized emotional and psychological support, easy-to-understand information about AATD and diverse activities to help patients better cope with the disease. Grifols has rolled out similar programs in other countries including the U.S., Germany and Canada.

Although COVID-19 slowed down the pace of enrollment. AlfaCare has continued its efforts to enhance patient care, drawing on around 200 new registrations during 2020 (roughly 180 patients had signed up through December 2019). Grifols made a special effort to transition its initiatives to a digital format in order to continue to offer support to alpha-1 patients during the pandemic. Among the activities offered were more than 15 virtual-coffee meetings to replace face-to-face patient workshops; Q&A video with pulmonologists to address patients' COVID/AATD-related questions: three webinars with tips on confronting the pandemic; and ongoing online physical activities led by respiratory physiotherapists. Additionally, the recently updated EU supplementary protection certificates (SPCs) - which extends patent protection for new medical products subject to prior marketing approval - opens the door to offer home infusion services in 2021. This option is already available in countries such as Argentina.

### PRODUCTION CAPACITY AND SUPPLY COMMITMENT

Grifols is committed to providing patients with the plasma therapies they need, today and in the future. In order to fulfill this pledge, the company leads in infrastructure investments, both in terms of increasing its access to plasma and optimizing its production facilities, such as its fractionation and purification plants.

The COVID-19 pandemic underscored the strategic relevance of plasma and plasma-derived medicines in ensuring quality of life for thousands of people around the world. Even before the pandemic was declared, the company was working to ensure that its plasma donation centers, production facilities and sales networks remained operational to guarantee the production of its therapies, products and services with minimal delays and disruptions.

Grifols made strategic investments in recent years to increase its access to plasma, enabling it to boost its inventory levels by 28% in 2018 and 13% in 2019. These strategic decisions, as well as other initiatives to improve its supply chain operations, enhanced the company's resilience by mitigating the risks of potential breaks in supply.

Therefore, when the pandemic struck, Grifols was still able to deliver an uninterrupted supply of main plasma proteins throughout 2020 due to the efforts previously made by the company to build a robust inventory of plasma and plasma derivatives.

## GRIFOLS PROVIDED AN UNINTERRUPTED SUPPLY OF PLASMA-DERIVED MEDICINES THROUGHOUT 2020

### ACCESS TO TREATMENTS

#### GRIFOLS PLASMA-BASED THERAPIES: VALUE FOR PATIENTS

In 2020, Grifols finalized its first study to measure the value created by its plasma-derived medicines. Initiated in 2019, the project follows the Social Return on Investment (SROI) methodology to measure the social value generated for patients and estimates the global cost-benefit of its treatments in 2019.

Based on these findings, the quality-of-life improvement (measured in QALYs) of patients treated with Grifols' plasma-based medicines (for the main diseases for which they are indicated) totals EUR 3,636 million. This estimate is calculated by assessing the impact of the main plasma proteins (immunoglobulin, alpha-1 antitrypsin and factor VIII) on patients, compared to alternative treatments or the absence of treatment, based on available scientific sources. The improvement in patients' quality of life compared to the cost of treatment is estimated at 30% globally.

#### PRICE-SETTING POLICY

The production of plasma-derived medicines is a complex and highly regulated process that takes seven to twelve months to complete. As such, increasing product availability is a gradual process that involves expanding the supply of plasma, laboratory facilities and productive capacities.

Grifols is an industry leader in these types of investments in reflection of its longstanding commitment to patients, medical professionals and hospitals.

The company's price-setting policy is grounded in two core principles: first, cost should never be an obstacle to receiving optimal patient care and treatment, as highlighted in the SROI analysis; and second, pricing should guarantee the firm's long-term sustainability and reinforce its commitment to researching and developing new therapies.

Today, Grifols' pricing of plasma-derived therapies enables it to meet supply security, equity and the economic sustainability criteria. It also further ensures that price is not a barrier to treatment for patients.

#### PROGRAMS TO PROMOTE ACCESS TO TREATMENT

The company has been actively working to increase access to treatment. Since 2006, Grifols has supported the PatientCare program to facilitate treatment for hemophilia and primary immunodeficiency patients in the United States. The program has three main projects to address specific needs:

- Grifols Assurance for Patients (GAP), which covers the cost of Grifols products during lapses in medical insurance coverage.
- Grifols Patient Assistance (GPA), which offers treatment to patients who need help temporarily.
- Emergency Supply System, which provides immunoglobulin to physicians to treat patients in emergency situations.

Globally, 75% of hemophilia patients do not have access to adequate treatment. Grifols considers it a moral obligation to provide medicines to patients who require them. In reflection of its commitment to serve patient communities around the world, Grifols has collaborated with the World Federation of Hemophilia (WFH) Humanitarian Aid Program since 2014. From 2014-2021, the company has pledged to donate 200 million international units (IU) of clotting factor medicines to ensure patients in developing countries receive adequate treatment. Based on WFH estimates, these donations will provide around 10,300 doses per year to treat severe bleeding episodes in 6,000 patients during this eight-year timeframe.

As part of its pledge, Grifols has donated more than 170 million IU of product to date, including 43 million IU in 2020.

Grifols has been a proud supporter of the WFH's efforts to improve access to hemophilia treatments for over a decade. In 2020, the WFH agreement extended to include products manufactured outside the U.S., significantly expanding its capacity to benefit more patients worldwide.

MORE THAN 43 MILLION INTERNATIONAL UNITS OF CLOTTING FACTOR MEDICINES DONATED IN 2020

More information on SROI indicators are available at the beginning of this document and the full report is available on Grifols' website in the Corporate Stewardship Reports section.

#### HEALTHCARE FOR PRIORITY DISEASES

AMPAP (Alzhaimar Managamant By Albumin Danlacomant) placma avabanga protocol with	Disease Addressed by Grifols	Country	Potential Impact
AMBAR (Alzheimer Management By Albumin Replacement) plasma exchange protocol with albumin as a potential treatment for mild-to-moderate Alzheimer's disease	Alzheimer	U.S. / Europe / China – Design of	More than 35 million people suffer
	Aizheimei	Centers of Excellence	from AD worldwide

Ebola Project	Disease Addressed by Grifols	Country	Potential Impact
A non-profit initiative to produce anti-Ebola immunoglobulin as a potential treatment	Ebola	Liberia	Highly infectious and deadly disease (55-60% fatality rate)

Phase III PRECIOSA	Disease Addressed by Grifols	Country	Potential Impact
Use of albumin to treat cirrhosis	Cirrhogia		800,000 deaths per year - High
	Cirrhosis		prevalence in the U.S. and Europe

	Disease Addressed by Grifols	Country	Potential Impact
Phase III APACHE Use of albumin to treat patients with acute-on-chronic liver failure	Acute-on-chronic liver failure (ACLF)		ACLF is associated with multiple organ failure and high mortality, affecting roughly 30% of patients hospitalized with cirrhosis complications

#### DIAGNOSTIC SOLUTION: A VITAL SERVICE FOR DEVELOPING COUNTRIES

	Disease Addressed by Grifols	Country	Potential Impact
	HIV		
Specialty Diagnostics	Hepatitis B		
Virological analysis using nucleic acid amplification techniques (NAT) for virus detection	Hepatitis C	÷ .	High clinical impact due to its contribution to the medical decision-
	Zika virus	- making process	
	West Nile virus		
	Babesiosis		

	Disease Addressed by Grifols	Country	Potential Impact
Transfusion Diagnostics Expand the reach of transfusion diagnostic in low-to-middle-income countries, since the use of basic hygiene measures to ensure safe transfusions is not universal	Ensure safe transfusions, critical for surgeries and treating injuries -	Philippines	Priority country*
		India	Priority country*
		Egypt	Priority country*
		Indonesia	Priority country*
		China	Priority country*

	Disease Addressed by Grifols	Country	Potential Impact
Enhance and optimize clinical diagnostics laboratories in vulnerable regions of the world to	HIV	Mali	
		Ecuador	The following diseases are
		Sierra Leone	considered a priority in a priority
	Tuberculosis	Peru	country:
increase rates of diagnosis through the Probitas Foundation	Malaria	Tanzania	- Tuberculosis in Sierra Leone
		Bolivia	- HIV in Tanzania
		Belize	- Malaria in Angola
	Other overlooked tropical and	Angola	C C
	chronic diseases	Ghana	

\*As defined by the Access to Medicine Foundation based on WHO data.

https://accesstomedicinefoundation.org/media/uploads/downloads/5e27136ad13c9\_Access\_to\_Medicine\_Index\_2018.pdf

## SUPPORTING PUBLIC HEALTHCARE SYSTEMS



## COMMITMENT AND CONTRIBUTION TO HELPING COUNTRIES ATTAIN SELF-SUFFICIENCY IN PLASMA-DERIVED MEDICINES

The World Health Organization (WHO), the Council of Europe and other institutions have urged all countries to strengthen their self-sufficiency in plasma-based medicines for the sake of patients. Grifols advances this commitment by supporting and collaborating with countries to help them reach higher levels of selfsufficiency and improve their healthcare systems by lessening their dependency on third parties.

Grifols' leadership in the manufacture of plasmaderived products, technical expertise and solid reputation in the construction and management of plasma donation centers and production facilities are differential factors that enable it to forge strategic partnerships with global healthcare authorities. In 2020, Grifols' commitment achieved three important milestones:

- Acquisition of production facilities in Canada to help the country increase its supply of plasmaderived medicines, working in close collaboration with national health authorities. With this operation, Grifols plans to remodel the industrial facilities, which will create numerous jobs for the country. For more than three decades, it has provided safe plasma medications to Canadian patients and healthcare providers by processing its plasma through an industrial plasma fractionation service contract. Following this acquisition, it becomes the only largescale commercial manufacturer of plasma medicines in Canada.
- Strategic alliance with Egypt's National Service Projects Organization (NSPO) to develop the country's hemoderivatives market through the opening of 20 plasma centers and the construction of production facilities, including plasma-fractionation and proteinpurification plants, a logistics warehouse and a qualitycontrol laboratory. Through this agreement, Grifols will offer its vast industry knowledge and expertise; intellectual property; and all its support, guidance, training, engineering solutions, manufacturing services, know-how and technology expertise. Local operations will abide by the highest safety and quality standards. This added value will help Egypt develop its own infrastructures to strengthen its healthcare system and meet its plasma-supply needs in the medium term.
- Agreement with Italy's Emilia-Romagna region in collaboration with the Italian company Kedrion to process plasma through its industrial plasmafractionation service. This agreement will also provide plasma-derived medicines to patients in the region.

## **CONTRIBUTING TO REDUCING HEALTHCARE COSTS**

### SPAIN'S PUBLIC HEALTHCARE SYSTEM SAVED EUR 67 MILLION

Complementary to its usual activity, Grifols offers its facilities, technology, know-how and technical expertise to public donation centers and public health organizations to process their surplus plasma, purify the proteins and return them as plasmaderived medicines. Regulated by fractionation service agreements, these collaborations generate significant cost savings for public healthcare systems. For example, in Spain, the public healthcare system saved an estimated EUR 67 million in 2020 thanks to this collaboration. The company offers this service in Spain, the Slovak Republic, Italy and Canada.

## GRIFOLS' INDUSTRIAL FRACTIONATION PROGRAMS

## EXPERIENCE, KNOWLEDGE AND EXPERTISE AT THE SERVICE OF BLOOD-BANK AND TRANSFUSION-CENTER PROFESSIONALS

Grifols' industrial fractionation service for hospital plasma is a comprehensive solution that encompasses the logistics of plasma (collection, transport, control and analysis) and its fractionation, purification, dosage and delivery as a finished product.



## A RANGE OF PROGRAMS TO MEET THE NEEDS OF BLOOD BANKS

- Transport and plasma storage services to guarantee the quality of transfusion plasma, including the Contingency Program to address issues with refrigeration equipment; the IPTH Program, which offers additional viral safety measures; and the Secure Program, which focuses on the collection, storage and recovery of frozen plasma.
- **Plasma for hemoderivatives,** including the Apheresis Program, a collaborative effort with blood banks and transfusion centers to encourage plasma donation through plasmapheresis.
- **Laboratory services,** including the Biolab Program, which offers various services including analyses of samples, immunohematology tests and quality control of plasma for laboratories, among others.

- **Quality services,** including the Quality Program, an initiative that provides expert advice on management and quality control systems, as well as plasma-related training initiatives, workshops and educational programs delivered through the Grifols Academy of Plasmapheresis.
- **Grifols Plasma Management Service,** a tool developed to improve and facilitate communication among the various parties that intervene in the follow-up of industrial fractionation contracts.

Since the onset of the pandemic, Grifols has also worked closely with health authorities in countries where it has a major presence, including the United States, Spain and China, to share its knowledge and technology on plasma inactivation for direct transfusions and the potential benefits of convalescent plasma to develop a possible treatment using hyperimmune immunoglobulins.

DURING THE COVID-19 PANDEMIC, GRIFOLS INACTIVATED CONVALESCENT PLASMA FROM BLOOD BANKS FOR DIRECT TRANSFUSION AS A TREATMENT WITHIN THE FRAMEWORK OF SEVERAL ONGOING CLINICAL TRIALS



## SOCIAL INITIATIVES AND COMMUNITY SUPPORT



In alignment with the principles and guidelines in Grifols' Sustainability Policy and the newly created Sustainability Committee, the company has started working on a new Global Social Action Policy integrated into its corporate strategy. Grifols' plan for social action offers the opportunity to contribute to the United Nations 2030 Agenda for Sustainable Development by using corporate resources, such as monetary support, in-kind services and time dedicated by its global employees.

**GRIFOLS' SOCIAL ACTION PLAN** 



Contribute to guarantee access to education and equality of opportunities in the communities where Grifols operates Contribute to drive positive change: gender equality, ethics and values LOCAL DEVELOPMENT

Maximize positive impacts and opportunities to generate shared value in the communities where Grifols operates Get closer to donor communities and engage with communities where production facilities are located Community programs in other countries and humanitarian aid

INITIATIVES CONTRIBUTE TO THE SDGs THROUGH MONETARY SUPPORT, IN-KIND SERVICES AND TIME DEDICATED BY ITS EMPLOYEES

**GRIFOLS' SOCIAL** 



Promote and improve access to healthcare Direct and foundation-led initiatives Promote science as a driver of positive change



Contribute to recover and enhance natural and environmental patrimony Create transversal hub uniting education, health and well-being to local development Direct initiatives and joint projects in collaboration with nature conservation associations Grifols' decisions on investments and donations to social programs and actions are governed by the general guidelines established in its Code of Conduct. The company follows explicit procedures to ensure transparency and fairness of all initiatives and collaborations, as well as alignment with its corporate mission.

Grifols has has local community relations grant committees at each major site to coordinate and manage all of the company's non-healthcare-related donations and in-kind services. In this role, it reviews and approves charitable donations that aim to support community needs. These committees follow a standard operating procedure to supervise all grant and donation applications received in their geographical region and ensures they align with Grifols' Sustainability Policy and corporate mission. To determine eligibility for Grifols' charitable donations, the following criteria are applied:

- The recipient must be considered a charitable organization. In the U.S., entities must be taxexempt under section 501(c)(3) of the Internal Revenue Service Tax code for schools and academic institutions.
- Their primary mission includes efforts to encourage education and STEAM (science, technology, engineering, art and math) vocations, alleviate homelessness and hunger, or improve the natural environment.

• They positively impact communities where Grifols has a permanent office or project site.

Grifols has eight Grants Committees – operational in Clayton (North Carolina), Emeryville, Los Angeles, and San Diego (California) and in Denver (Colorado), Dublin (Ireland), Frankfurt (Germany), San Diego (California) and San Marcos (Texas) – which examine projects where the company could provide the largest impact.

Based on these assessments, they collectively allocated USD 250,000 to various projects and initiatives. Donations totaling USD 335,000 were also approved for Habitat for Humanity and the United Services Organization.

MORE THAN 2,000 EMPLOYEES VOLUNTEERED IN GRIFOLS' SOCIAL OUTREACH ACTIONS, TOGETHER CONTRIBUTING OVER 9,000 HOURS OF THEIR TIME TO LOCAL COMMUNITIES



### **PROMOTING EDUCATION**

Grifols strives to ensure access to education and equal opportunities for young people in communities where it operates, with the goal of generating shared value and sparking interest in STEAM (Science, Technology, Engineering, Arts and Mathematics) fields. The company also supports educational programs to promote gender equality and the formation of ethical values.

#### DESPITE THE PANDEMIC, GRIFOLS LED OR PARTICIPATED IN MORE THAN 100 TRAINING AND EDUCATIONAL ACTIVITIES

#### COLLABORATIONS WITH EDUCATIONAL INITIATIVES

Grifols supports initiatives designed to elevate the access and quality of education through donations and alliances for science-oriented local schools and organizations, where it can contribute its knowledge and expertise. The following table highlights these partnerships.

#### **UNITED STATES**

**Discover the plasma.** A collaboration with Johnston Community College and Johnston County (North Carolina) public schools to develop a module for middle-school students as part of the county's science curriculum.

Operational in 2020 until schools closed as result of the pandemic, it included the purchase of academic materials and educational online support for newly hired teachers in Johnston County.

#### **College Scholarship for Women**

College scholarship at Johnston Community College to support the objectives of the Linda Van Lassiter Women's Society, a philanthropic organization focused on providing higher education opportunities for young women in economically disadvantaged areas of Johnston County.

#### GERMANY

#### **Professional development and internships**

Grifols collaborates with universities to offer student internships at its German facilities, as well as promotes professional development by mentoring trainees in its plasma centers and other departments. In 2020, Grifols trained 37 people in medical and sales internships.

#### Collaboration with stART e.V.

Grifols supports the education of migrant children and young people, helping them acquire German-language skills to prepare them for entry into schools and learning centers.

#### **Orientation Sessions**

The company offers professional orientation sessions to German students.



ACTION	SCOPE Country	COLLABORATION WITH GRIFOLS EMPLOYEES
Educational programs with local communities	U.S.	
"Discover the Plasma" program in local schools in Johnston County public schools until their closing due to the pandemic	U.S.	$\checkmark$
Scholarship at Johnston Community College to support the objectives of Linda Van Lassiter Women's Society, a philanthropic organization focused on providing higher education opportunities for young women in economically disadvantaged areas of Johnston County	U.S.	<i>v</i>
Grifols "Popsicle Stick Bridge Contest" to spark students' interest in science, math and engineering fields	U.S.	$\checkmark$
Development of programs to promote STEM knowledge: "The Importance of Plasma and Grifols, a Great Place to Work"	U.S.	$\checkmark$
Participation in the San Diego State University (SDSU) Spring Festival	U.S.	$\checkmark$
Participation in "Children in need," an after-school enrichment program	U.S.	$\checkmark$
Collection of books from donors and delivery to local schools and public libraries	U.S.	$\checkmark$
Participation in Chocopalooza to raise funds for the Royal Family Kids' Camps	U.S.	$\checkmark$
Collaboration with the stART e.V. program	Germany	
Factory tours and talks with students and interns	Germany	$\checkmark$
Apprentice program at Haema as part of their professional training	Germany	V
Collaborations with universities for internships in Grifols facilities	Germany	$\checkmark$
Professional orientation sessions	Germany	V

## LOCAL DEVELOPMENT: SUPPORTING GRIFOLS' COMMUNITIES



Grifols strives to maximize its positive impact and value creation in its regions of operation, including communities where its plasma donation centers and production facilities are located. Grifols' plasma donation centers network allows the company to work closely with local communities and directly impact their development.

In 2020, Grifols completed its first project to estimate its contribution to community welfare, following the Social Return on Investment (SROI) methodology. This analysis has allowed Grifols to measure the change its operations generate on donors, patients and local communities where its plasma donation centers are located.

#### ACTIVITIES AND PROGRAMS

#### **I** SOCIAL OUTREACH PROGRAMS IN AREAS WHERE PLASMA DONATION CENTERS ARE LOCATED

Grifols' staunch commitment to donors also extends to the communities where its plasma centers are located. The company organizes events that nurture its ties with local communities including donations and volunteer activities.

In 2020, despite COVID-19 restrictions, the number of social outreach initiatives remained stable, with more than 1,700 projects implemented during the year with a very positive impact. In addition, average of 1,900 employees in Grifols' plasma donation centers volunteered over 10,000 hours of their time for food drives, awareness initiatives, school-support programs and fundraising campaigns for non-profit organizations. The following table highlights some of these initiatives.

#### **UNITED STATES**

#### "Box Out Hunger" food collection campaign

In 2020, most of Grifols' plasma donation centers participated in the "Box Out Hunger" campaign, working in collaboration with local food banks to help alleviate food scarcity in their communities. Despite the uncertainty unleashed by the pandemic, Grifols' plasma donation centers collected more than 225,000 kg of food, compared to the 113,000 kg in 2019. Doubling its collections, Grifols helped supply provisions to more than 200 food banks around the country and provide 422,000 meals to 100,000 families.

#### "Plasma Possibilities" initiative, another example of the commitment of donors and donation centers to their communities

Grifols' plasma donors can support their communities by participating in Plasma Possibilities, a unique initiative that allows them to "give back twice" by partially or totally contributing their donor remuneration to one of the participating non-profit organizations.

Since its launch in 2017, Plasma Possibilities offers the chance to help twice: by donating plasma and by helping NGOs. It has helped raise more than USD 80,000 (USD 35,000 in 2020) for more than 40 U.S. non-profit charity organizations (19 in 2020).

More information on SROI indicators are available at the beginning of this document and the full report is available on Grifols' website in the Corporate Stewardship Reports section.

#### **HABITAT FOR HUMANITY**

Grifols has collaborated with Habitat for Humanity in the U.S. since 2014. This NGO organizes efforts to build simple yet dignified homes to improve the living conditions of those most in need and strengthen the fabric of local communities in various cities and areas where Grifols operates.

In 2020, the company sponsored the construction of four homes, with the participation of Grifols' volunteers on building days. In total, 75 employees contributed 600 hours of their time to help build new homes. In addition, the company donated USD 207,500 towards building materials.

	ECONOMIC Contribution	VOLUNTEERS AND HOURS
Habitat for Humanity - Greater Los Angeles, California	USD 75,000	4 construction days, 75 employees who volunteered a total of 600 hours
Habitat for Humanity		No construction days due to COVID-19 restrictions
East Bay/Silicon Valley, California	USD 75,000	No construction days due to covid-19 restrictions
Habitat for Humanity	USD 32.500	No construction days due to COVID 10 restrictions
Wake County, North Carolina	05D 32,500	No construction days due to COVID-19 restrictions
Habitat for Humanity		No construction days due to COVID 10 restrictions
Austin, Texas	USD 25,000	No construction days due to COVID-19 restrictions
Habitat for Humanity San Diego, California	USD 10,000	No construction days due to COVID-19 restrictions

#### **I** UNITED SERVICES ORGANIZATION (USO)

In 2020, Grifols expanded its collaboration with the United Services Organization (USO), a non-profit charity organization chartered by the U.S. Congress that provides welfare and recreational programs and services to military service members and their families. As part of this partnership, the USO helped spread the word on the importance of plasma and plasma donors near USO sites and participate in activities to support the troops. These include activities to support USO mobile units, "No Dough Dinners," movie nights and homecoming events. Despite COVID-19 restrictions, which limited Grifols' access to USO sites, the company took part in 11 events, with 33 employees who collectively volunteered 100 hours of their time.

In 2020, Grifols' collaboration focused on USO centers in: Jacksonville, El Paso, South Texas, Northeast Florida, San Antonio, North Carolina, Hampton Roads and Central, Central Virginia, Las Vegas, Fort Hood, San Diego and Colorado Springs.

ACTION	SCOPE Country	COLLABORATION WITH GRIFOLS Employees
Habitat for Humanity	U.S.	~
Support for United Services Organization (USO)	U.S.	V
COVID 19: "Box Out Hunger" campaign	U.S.	$\checkmark$
Food drives for local food banks in communities affected by the Derecho storm	U.S.	V
Aid campaign for forest fires with product donations to Women's Space. Monetary donations to the United Way	U.S.	$\checkmark$
Collaboration with Street Angel, an organization dedicated to helping the homeless and low-income individuals	Germany	
Collaboration with VKKK, an association that helps pediatric cancer patients and handicapped children	Germany	
Collaborations with diverse associations and NGOs	Germany	
Awareness campaign on the importance of blood and plasma donations	Germany	V

### **PROMOTING HEALTH AND WELL-BEING**

Another major focus of Grifols' social action is to support and promote solidarity actions to enhance the health and well-being of those affected by natural disasters, pandemics and other exceptional events.

#### ACTIVITIES AND PROGRAMS

#### COVID-19

GRIFOLS COLLECTED MORE THAN 225,000 KG OF FOOD FOR LOCAL FOOD BANKS AND OFFERED HOSPITALS TECHNICAL AND LOGISTICAL SUPPORT The COVID-19 outbreak has dramatically heightened social inequality and vulnerability. In the wake of rising unemployment and financial hardship, hunger has become one of the pandemic's leading threats and after-effects. To address this critical challenge, Grifols has organized food drives and Personal Protective Equipment (PPE) donation campaigns in the regions hardest hit by the pandemic. At the same time, it has worked to offer hospitals technical and logistical support to store, prepare and dispense medicines, as well as remodel and expand their facilities to treat COVID-19 patients.

#### ■ DIRECT RELIEF: SUPPORT IN EMERGENCY SITUATIONS WITH MEDICAL PRODUCTS DONATIONS

Grifols supports emergency relief actions by donating critical products and medicines to Direct Relief, a charitable organization that mobilizes and provides essential medical resources to people affected by poverty or emergency situations. Working closely with local agents, emergency management organizations and field teams, Direct Relief helps identify needs and coordinate the distribution of medical aid to communities where and when it is most needed.

In 2020, Grifols partnered with direct relief to provide employees in the U.S. in order to manage HyperTet, Albutein and Plasbumin product donations, among others, and their delivery to Haiti, Pakistan, El Salvador, Dominican Republic, Fiji, Cambodia, Liberia, Malawi, Ghana and Lebanon.

## SUPPORTING SPAIN'S HEALTHCARE SYSTEM

Nearly 300 Grifols employees participated in the 10-km, 30-km and 40-km walks of the Magic Line Solidarity Walk in Barcelona, organized by the SJD Hospital in Barcelona. Achieving record-high employee participation, the company raised EUR 21,165.



ACTION	SCOPE Country	COLLABORATION WITH GRIFOLS Employees
Direct Relief: product donations	U.S.	$\checkmark$
Participation in SDSU's spring festival	U.S.	$\checkmark$
Online delivery of information on COVID-19 via Facebook	U.S.	<b>v</b>
Campaign to collect hygiene products for the Vermillion community	U.S.	V
Children's masks: 5 employees and their partners made 80-100 masks and donated them to schools to give to needy children	U.S.	V
Association with the local boys' and girls' clubs to provide health articles to the families of healthcare workers	U.S.	
Donation of "Hygiene Bags" for the needy, including bottled water, soap, hand sanitizer, disposable masks, deodorant, feminine hygiene products, wet wipes and snacks	U.S.	
Donation of masks for the needy	U.S.	
Shipment of supplies to hospitals in Tijuana, California	U.S.	$\checkmark$
Participation in the job fair and informational session at Metro State University in Denver, Colorado	U.S.	V
Participation in the Magic Line Walk	Spain	V
Sponsorship of the "Walk Against Cancer" in Parets del Vallès (Barcelona)	Spain	V
Sponsorship of Sports Week in Parets del Vallès, with funds raised for COVID-19 research	Spain	V

## **ENGAGED WITH THE ENVIRONMENT**

Contributing to the recovery and enhancement of natural and environmental resources is part of Grifols' social action, acting as a cross-cutting hub entailing education, health, well-being and local development. To this end, the company promotes initiatives, both directly and in collaboration with associations dedicated to environmental protection. Particularly noteworthy is the Grifols Wildlife program, aimed at protecting the biodiversity of company-owned land and favoring  $\rm CO_2$  capture.

#### ACTIVITIES AND PROGRAMS

## BEAUTIFYING CLAYTON'S PROTECTED AREA

Grifols participates in the Wildlife at Work and Corporate Lands for Learning programs, certified by the Wildlife Habitat Council. Students from North Carolina State University (NCSU) visit the property every year to conduct flora and fauna inventories and offer advice on how to improve their protection.

#### **I REHABILITATION OF THE BESÒS** RIVER BASIN IN BARCELONA

In 2014, Grifols signed a collaboration agreement with the Consortium Besòs Tordera to support the rehabilitation of the Tenes River waterways and research on the resurgence of the otter, considered an unequivocal sign of improved biodiversity and water quality.

Other activities include community seminars on the importance of protecting the river basin and the headway that has been made to date. Grifols renewed this collaboration for three years with the Rivus Foundation, focusing on the study of mammals and fish in the area.

#### **BEACH CLEAN-UP EFFORTS**

A group of Grifols' employees proactively joined forces to clean North Carolina's North Topsail beach.

GRIFOLS PROMOTES INITIATIVES, BOTH DIRECTLY AND IN COLLABORATION WITH OTHER ASSOCIATIONS, ON ENVIRONMENTAL-PROTECTION INIATIVES

ACTION	SCOPE COUNTRY	COLLABORATION WITH GRIFOLS Employees
Beach clean-up	U.S.	$\checkmark$
Enhancement of Clayton's protected area	U.S.	V
Rehabilitation support for Besòs River basin in Barcelona	Spain	V



### SPONSORSHIPS AND PATRONAGE IN SPAIN

Approved in 2019, the Grifols Social Initiatives program (GSI) in Spain governs the company's collaborations with organizations focused on promoting social programs, including those related to sports, social needs, culture and education. The endowment in 2020 totaled EUR 600,000.

Grifols uses a set of criteria to determine the eligibility of alliances with organizations, projects and activities. An Evaluation Committee determines which projects receive funding and the duration of the collaboration. All GSI programming.

- Support, complement or extend Grifols' mission and values.
- Comply with all corporate policies on ethics, transparency, conflict of interest, data protection and codes of conduct.
- Have a maximum duration of 3 years, extendable to 5 in exceptional cases. All projects with more than one year of duration are reviewed annually to confirm continuation.
- Have a clear social objective which must be clearly stated in the the application form that candidates must submit.

As part of the admission and evaluation process, applicants must:

- Confirm that their initiatives fall within the scope of Grifols' key action areas: sports, social actions, culture or education.
- Certify honorability, good reputation and good practices in their sphere of activity.
- Be up to date with all payments and obligations to government authorities.

Grifols does not accept applications from entities whose management includes relatives of company employees. In 2020, the company received 46 applications, formally processed 26 and selected 18 for sponsorship.

#### ACTIVITIES AND PROGRAMS

#### **I**FULBRIGHT SCHOLARSHIPS

Grifols has collaborated with the prestigious Fulbright Scholarship Program since 2013. Thanks to its contributions, Spanish scholarship recipients were able to pursue and finalize master's degrees in molecular medicine at the University of Maryland-Baltimore and in pharmaceutical sciences (Translational Medicine and Drug Discovery) at Northeastern University in Boston. Fulbright scholarships are part of an academic aid program sponsored by the U.S. State Department's Bureau of Educational and Cultural Affairs, governments of other countries and privatesector entities.

#### **I COLLABORATION WITH "LA** MARATÓ DE TV3" CAMPAIGN

In 2020, Grifols collaborated with the special edition of "La Marató de TV3," a televised campaign to raise funds for COVID-19 research. Grifols' fully matched the final amount raised during the event.

ACCIÓN	CATEGORÍA
Donation to the Viver de Bell-Iloc Foundation for the construction of an occupational center	Social
Bioinfo4Women Program: Donation to highlight the contribution of women in diverse scientific fields	Social
Donation to the Maria Canals Association to promote music in hospitals as a complementary therapy	Social
Sponsorship of the "Liceu Aprèn" program organized by Gran Teatre del Liceu (Barcelona's opera house) to encourage creativity and bring opera to a wider audience	
Sponsorship of the social outreach program "Palau Vincles" (Palace Connections) of Barcelona's Palau de la Música to foster social inclusion through choral singing	Cultural
Sponsorship of the Sant Cugat Volleyball Club	Sports
Sponsorship of the Junior FC Hockey Team	Sports
Fulbright scholarships	Education
Collaboration with "La Marató de TV3"	Social

## **INITIATIVES THROUGH ASSOCIATIONS AND NGOs**

### **PROBITAS FOUNDATION: IMPROVING THE HEALTH OF AT-RISK POPULATIONS**

The Probitas Foundation was created in 2008 to improve healthcare in areas with limited resources by leveraging Grifols' expertise in global healthcare and clinical diagnostic solutions. The company's shareholders approved an annual allocation of 0.7% of corporate profits before taxes to support this private foundation.

Probitas combines in-house programs – among them, the Global Laboratory Initiative (GLI) and the Child Nutrition Support Program – with external collaborations, including Spain's Child Nutrition Reinforcement Program (Refuerzo de la Alimentación Infantil). These initiatives are channeled through local social and healthcare-focused entities, international NGOs (Red Cross, Save the Children, etc.) and United Nations agencies such as WHO, UNICEF and ACNUR, among others.



### To learn more about Probitas and its core programs, please visit http://www.fundacionprobitas.org

## SUPPORTING THE CORE PRINCIPLES OF THE WORLD HEALTH ORGANIZATION

In 2020, Probitas sponsored a range of local programs offering nutritional, socio-educational, psychosocial and health resources to promote the physical, psychological and emotional health and well-being of children and teenagers in vulnerable populations. Collaborations with community authorities and social organizations included a meal program to ensure students ate a healthy meal every day in the school cafeteria, in addition to socio-educational and leisure activities in safe spaces. The Foundation also sponsored activities and workshops to promote the importance of acquiring healthy habits for eating, rest, hygiene, sport and emotional well-being.

Probitas cooperates with research centers, hospitals, foundations and other partners active in the mental health sphere to support services not covered by the public health systems. These alliances aspire to heighten awareness on the reality of children with mental health issues, as well as efforts to improve early detection, foster social inclusion and reduce the stigma surrounding mental disorders.

The Foundation also works with international health programs targeting the world's most vulnerable collectives in remote, economically disadvantaged regions. In 2020, Probitas offered both monetary and non-financial support by funding sustainable health projects, as well as coordinating, managing and training local collaborators to help them become self-sufficient in the near future.

In 2020, the Probitas Foundation voiced its support once again for the WHO's basic principles of primary health care: universal access to care and needbased coverage; commitment to health equity as part of social justice-oriented development; community participation when defining and implementing health agendas; and cross-industry approaches to health.

#### TWIN FAMILIES INITIATIVE DURING COVID-19

The COVID-19 pandemic has generated socioeconomic difficulties for many, especially at-risk families. To alleviate this problem, the Probitas Foundation launched the Twin Families campaign, pairing families with other more vulnerable families to ensure their children eat a healthy meal every day in the school canteen. In addition to addressing their nutritional needs, meals in school cafeterias offer children at risk of social exclusion a fundamental protective environment, while promoting healthy living habits (food, personal hygiene, physical activity, emotional well-being and rest) and a holistic vision of health.

This project offers socially committed families a platform to help the most vulnerable children and youth in their local communities.

To support this effort, the Grifols People Experience organized the "Donate Your Christmas Basket to Twin Families" campaign among employees in collaboration with Probitas, which defined a list of healthy staple products to donate. Baskets included fresh fruits and vegetables, healthy frozen foods, nuts, dried fruits, legumes, eggs and traditional Christmas foods. Also included were COVID-19 items (masks, hand sanitizer and disposable gloves), diapers and personal hygiene products.

Thanks to this initiative, 1,000 economically vulnerable families were gifted with an assortment of food and other provisions, which were delivered through a network of 17 small- and medium-sized social outreach organizations in Spain. These contributions by Grifols' Spanish personnel were valued at EUR 83,4000.

More than 50 employees participated in the Probitas Foundation's Twin Families initiative through either monthly donations or regular payroll contributions, donating around EUR 20,000 in resources. The initiative also included the participation of collaborating companies such as Osborne Clarke, Kreab, Juve & Camps and Barentz.

Launch: 2018 Scope: **13** entities

#### PROGRAMS AND INITIATIVES ALIGNED WITH SDGs

- 1. Strengthen the capacity of clinical diagnostic laboratories in the world's most vulnerable regions by accessing techniques used in developed countries: Through its Global Laboratory Initiative (GLI), the Probitas Foundation improves global health systems by helping countries diagnose diseases like tuberculosis. HIV and malaria, as well as other communicable and chronic diseases.
- 2. International cooperation to end the fight against neglected tropical diseases (NTDs). among others: Probitas International Cooperation Program works to improve local sanitation infrastructures and ensure the availability of water, sanitation and hygiene to prevent and raise awareness of these diseases.
- 3. Improve the health and well-being of atrisk youth through a holistic approach: The Foundation's Reinforcing Childhood Nutrition (RAI) program guarantees nursery, primary and highschool students a healthy meal a day in the school cafeteria, as well as providing summer school programs.

4. Support projects aiming to improve children. vouth and their families' health by offering services not covered by the public health **system:** The Health, Innovation and Therapies (SIT) program supports direct intervention and innovative therapies, in addition to training, prevention and awareness for healthcare and social welfare professionals who work with children and youth.

- 5. Actions to help young people thrive in their country of origin: The Yakaar Project helps young people develop a business plan or employment search strategy in their country of origin after a training period in Barcelona, with the support of country-specific experts.
- 6. Contribute to combat Ebola: The Foundation has collaborated with Grifols Ebola Project in Liberia since 2015. Its on-the-ground knowledge of the African continent and close ties with the Liberian Ministry of Health and local and international NGOs has helped identify recovered Ebola patients and determine their suitability as potential donors of convalescent plasma, used to manufacture an anti-Ebola immunoglobulin. To date, the Foundation has made more than 3,000 field trips to the country's Plasmapheresis Modular Center in Liberia; trained and hired six local healthcare professionals; and established programs to offer nutritional and medical assistance in local communities aimed at both plasma donors and at-risk families.

#### **CORE PROGRAMS**











**YAKAAR PROJECT Objective:** Develop young people professionally in order to return to their country of origin Launch: 2019-2020 **7** entrepreneurs' scholarships

SOCIAL ACTION CALLS FOR PROPOSALS

**Objetive:** Promote the personal development of at-risk youth Scope: 13 entities - 10,249 beneficiaries

Objective: Improve the health and nutrition of children in at-risk collectives Launch: 2012 Scope: 195 schools and **80**-day centers **25.375** beneficiaries 2.8 million meals or snacks provided

**Objective:** Enhance the health of children and their families in



7.200 beneficiaries **Objective:** Support health projects for the fight against Neglected Tropical Diseases (NTDs) Launch: 2010 Scope: **18** countries **21** entities

situations not covered by the public health system

**114,000** direct and **4.1** million indirect beneficiaries

**Objective:** Strengthen the capacity of clinical diagnostics laboratories in the world's most vulnerable regions Launch: 2010 Scope: **11** countries **29** laboratories, including 4 new labs opened in 2020 68,479 direct and 403,000 indirect beneficiaries

## JOSÉ ANTONIO GRÍFOLS LUCAS FOUNDATION: SUPPORTING COMMUNITIES WHERE DONORS LIVE

The José Antonio Grífols Lucas Foundation was created in 2008 in honor of Dr. Josep Antoni Grífols i Lucas, a global forerunner in the plasmapheresis technique. The Foundation supports a range of activities, including educational and health programs to improve the welfare of the communities and social environments where Grifols U.S. plasma centers are based. In addition, it also promotes research related to donor health and well-being.

In 2020, Grifols revamped the Foundation by broadening its mission and positive impact on the lives of donors and their communities. The Foundation established a new board, updated its by-laws and state filings and has started developing its long-term strategic vision. The Board of Directors includes five members: three who represent plasma-donor interests and local communities, and two Grifols representatives, all of them serving on a voluntary basis.

As part its re-launch, the Board of Directors approved 11 community enhancement grants in 2020 totaling USD 300,000 to support civic, social and educational programs in areas where Grifols donation centers are located. Grants were made with the goal of strengthening community bonds and supporting the needs of the community.

The following table highlights a selection of the organizations supported in 2020.



#### EL SERENO MIDDLE SCHOOL - EL SERENO, CALIFORNIA

El Sereno Middle School is a public school in the city of Los Angeles, California. The grant was used to purchase new computers for the school's STEM lab, which supports over 1,000 local students from diverse backgrounds.



WOLF RIVER CONSERVANCY -MEMPHIS, TENNESEE

The Wolf River Conservancy is dedicated to the protection and enhancement of the Wolf River and its watershed as a sustainable natural resource. The grant will support their continuous online education program for STEAM students.



#### EL PASOANS FIGHTING HUNGER FOOD BANK - EL PASO, TEXAS

This initiative offers home deliveries of food for community members who do not have access to the many food pantry distributions or are quarantined due to COVID-19. The funding resulted in an estimated 1,388 food deliveries.



#### BUSH HILLS CONNECTIONS. BIRMINGHAM. ALABAMA

Bush Hills Community Garden & Urban Farm offers a space for residents to learn how to plant, cultivate, harvest, preserve and prepare a large variety of fresh produce. The grant will support the harvest and distribution of over 9 tons of free fresh produce to local families, public service agencies and shelters.



#### FRIENDS OF BERSTON FIELD HOUSE. FLINT. MICHIGAN

Berston Field House was the first Flint community center available to African Americans. The grant supports the renovation of basketball courts where community residents gather and local tournaments are hosted.



#### VILLAGE OF MAYWOOD CONOR-HEISE MEMORIAL PARK. MAYWOOD. ILLINOIS

This grant will support the beautification and modernization of three basketball courts in Conner/ Heise Park, to enhance an important part of the Maywood community, as well as encourage health and wellness through sports and recreation.



#### CANYON SCHOOL DIST. FOUNDATION - SANDY, UTAH

Canyon School District Foundation is partnering with organizations to provide computing devices and connectivity to students who are unable to attend class in person. The grant went to Sandy Elementary, a Title I school, to equip students for virtual learning.



#### BOCA HELPING HANDS - BOCA RATON, FLORIDA

Boca Helping Hands provides food, medical and financial assistance to meet basic human needs, in addition to education, job training and guidance to foster self-sufficiency. The organization supports Boca Raton and the surrounding Palm Beach County and beyond.



SCHOOL FUEL - SAN MARCOS, TEXAS

School Fuel's mission is to provide the "fuel" for a better learning environment by eliminating hunger in San Marcos classrooms. The Foundation's grant went to weekend nutrition for San Marcos students – an additional 100 children – increasing the organization's reach by 10%.

THE GRIFOLS FOUNDATION SUPPORTS INITIATIVES THAT HAVE A POSITIVE IMPACT ON THE LIVES OF DONORS AND THEIR COMMUNITIES



#### THE ROAD HOME - SALT LAKE CITY, UTAH

The Road Home assists individuals and families experiencing homelessness in Salt Lake County. The Foundation supported their Emergency Shelter and Resource Center Program, a safety net that helps the homeless gain access to essential services and boost their self-sufficiency.



#### FEEDING SOUTH FLORIDA -PEMBROKE PARK, FLORIDA

Feeding South Florida is the largest, food bank serving Palm Beach, Broward, Miami-Dade and Monroe Counties. The pandemic has significantly impacted the South Florida region, which relies heavily on tourism. The Foundation's contribution helped Feeding South Florida source and distribute around 126 tons of food for roughly 231,481 meals.

## **VÍCTOR GRÍFOLS LUCAS FOUNDATION: GUIDED BY BIOETHICS**

Grifols founded the Victor Grifols i Lucas Foundation in 1988 to spark cross-disciplinary debate and dialogue on the subject of bioethics. The Foundation aims to foster ethical attitudes among healthcare organizations, companies and professionals and serve as the catalyst for new ideas, insights and perspectives on the ethics of life.

## VÍCTOR GRÍFOLS i LUCAS

More information on the Grifols Foundation: www.fundaciogrifols.org

#### ACTIVITIES

In 2020, the Foundation organized 10 workshops, conferences and seminars to explore ethical questions, attracting more than 2,000 participants.

#### AWARDS AND SCHOLARSHIPS

In 2020, the Víctor Grífols i Lucas Foundation granted eight scholarships towards bioethics research, three research awards for high school students, three awards for education centers toward ethics and science projects and an award for an audiovisual project on bioethics.

#### **PUBLICATIONS AND ARTICLES**

The Foundation has three editorial collections: "Foundation Notebooks" aimed at disseminating upcoming conferences, debate seminars and workshops; "Reports," which offer summaries and recommendations on current studies; and "Ethical Enriquiries," which highlight reflections and conclusions of experts who weigh in on ethical debates.

In 2020, the Foundation sponsored five publications and articles on bioethical issues, as well as participated in several case studies.

#### EDUCATIONAL INITIATIVES: GRIFOLS CHAIR OF BIOETHICS

Created in collaboration with the University of Vic-Central University (UVIC-UCC), the Grifols Chair of Bioethics aims to generate and transfer knowledge in the sphere of bioethics.

The Chair imparted 10 training and informational sessions in 2020, attracting more than 2,600 participants, most of whom were healthcare professionals. Some of the most noteworthy events centered on the ethical ramifications of COVID-19:

- COVID-19: Bioethics in the Spotlight
- COVID-19: Individual Freedoms Versus the Common Good
- Information Ethics in Times of COVID-19
- Science and Ethics in a Post-Pandemic World

• Bioethics and Society Post-COVID-19

The Grifols Chair of Bioethics also supported frontline research:

- Collaboration with the "UNIV-UCC Students and the 'Big Five'" on the main roots of burnout among healthcare professionals
- Participation in the research project on the impact of COVID-19 in nursing homes, in cooperation with M30 A and the Palliative Care Chair
- Collaboration with the Bioinformàtics Barcelona platform on the "Ethics and Safety of Bioinformatics" research project



Càtedra **de Bioètica** 

UVIC·UCC FUNDACIÓ GRÍFOLS

## ALLIANCES AND ASSOCIATIONS

Grifols collaborates with various public- and private-sector entities, inspired by the power of collective action to drive positive social change.

#### **CORE ALLIANCES: SCOPE AND CONTRIBUTION**

- AECOC: Spanish Association of Manufacturers and
   Organization for International Investment: an Distributors
- AENE: Spanish Association of Manufacturers and Distributors of Enteral Nutrition Products
- AmCham: American Chamber of Commerce in Spain. China and Thailand
- ASEBIO: Spanish Association of Bio Companies
- BIOcom Life Sciences Organization of California
- Biotechnology Innovation Organization (BIO): the MedTech Europe: Trade association representing world's premier biotech trade association whose membership includes industry firms, academic institutions and U.S. state-level centers and organizations
- CAEME: Argentine Association for Pharmaceutical and Biotech Products
- CANIFARMA: Mexican Association of the Pharmacy and Medical Device Industries
- CBDL: Brazilian Chamber of In Vitro Diagnostics Companies
- EMIG: Ethical Medicines Industry Group
- EUCOPE: trade association representing smallto medium-sized pharmaceutical and med-tech firms in Europe
- EURORDIS: a non-governmental patient-driven alliance representing 956 rare disease patient organizations in 73 countries
- Farmafluid: Spanish Association of Fluid Therapy and Parenteral Nutrition Pharmaceutical Laboratories
- Farmindustria: Italian Association of Pharmaceutical Companies

- association of globally focused U.S. firms that promotes foreign investment in the country
- ISPE: International Society of Pharmaceutical Engineering
- JACRI: Japanese Association of Clinical Reagents Industry
- LEEM: French industry association representing drug companies operating in France
- the medical technology industries, manufacturers of in vitro diagnostics and medical devices operating in Europe and diverse national associations.
- National Health Council (U.S.): platform for diverse organizations to forge consensus and drive patient-centered health policy
- North Carolina BIO: trade association for North Carolina's life science industry whose membership includes companies and research institutions working in the pharmaceutical, medical device. diagnostic, clinical research and agricultural biotechnology sectors
- PPTA: Plasma Protein Therapeutics Association
- SIGRE: not-for-profit organization established to ensure proper environmental management of medicines and their in-house packaging
- SINDUSFARMA: Brazilian Association of Pharmaceutical Companies
- United States-Spain Council: An organization of U.S. and Spanish leaders who work to cultivate stronger ties between the two countries

#### **MAIN ALLIANCES**

The following table details the type of activity and puts in order the most representative financial contributions made by Grifols to the main associations with which it collaborates:

ACTIVITY	DESCRIPTION OF POSITIONING/COMMITMENT	CONTRIBUTION 2020
PLASMA INDUSTRY	Grifols supports various industry-related projects including joint efforts to promote: a global code of conduct; awareness campaigns on plasma and its multiple uses; access to its clinical treatments; plasma as an essential raw material; and rare diseases, among other topics	EUR 1,703,269
PHARMACEUTICAL INDUSTRY	Advocacy of policies and practices to support the discovery of life-saving medicines and vaccines and their access around the world. Efforts to strengthen regulatory systems to provide maximum safety, from the production plant to the patient, within an ethical framework grounded on solid codes of conduct <sup>(1)</sup>	EUR 174,694
MEDICAL TECHNOLOGY INDUSTRY	Initiatives to underscore the important impact of medical technologies on society, facilitating their access to individuals, patients, healthcare professionals, operators and healthcare systems. Promotion of value-based innovation to encourage greater sustainability in global healthcare systems and address their evolving needs and expectations. Serve as a reference point of the highest ethical standards in the medical technology industry for activities related to ongoing training, medical education and interactions with healthcare professionals <sup>(2)</sup>	EUR 122,559
BIOTECH INDUSTRY	Participation in various national non-profit associations of biotechnology companies, created to raise awareness of their social impact and promote public policies that support the industry's growth; serving as the sector's voice on local and international levels to enhance its continuous innovation in benefit of human health, agriculture, industry and the environment <sup>(3)</sup>	EUR 396,278

(2) Medtech Europe - Homepage (https://www.medtecheurope.org/)

(3) ICBA - Homepage (https://internationalbiotech.org/about/)

For more details on Grifols' transfer of value in North America are available on the official Open Payment website: https://openpaymentsdata.cms.gov



Grifols is firmly committed to promoting a circular economy and minimizing its environmental impact. The company advocates a sustainable growth model based on a responsible use of energy resources and proper waste management, among other measures.

In parallel, it strives to raise awareness among its key stakeholders on the need protect the planet and work toward the common good.

#### ENVIRONMENTAL RESOURCES



#### CO<sub>2</sub>e EMISSION REDUCTION



emissions

# ENVIRONMENT AND CLIMATE CHANGE

## GRIFOLS' ENVIRONMENTAL MANAGEMENT



Grifols makes concerted efforts to minimize any potential environmental impact that could result from its operations. The company has a range of policies and guidelines to ensure efficient use of all resources and advance its commitment to sustainable development. Grifols' environmental management, approved by senior management and shared organization-wide, are defined by:



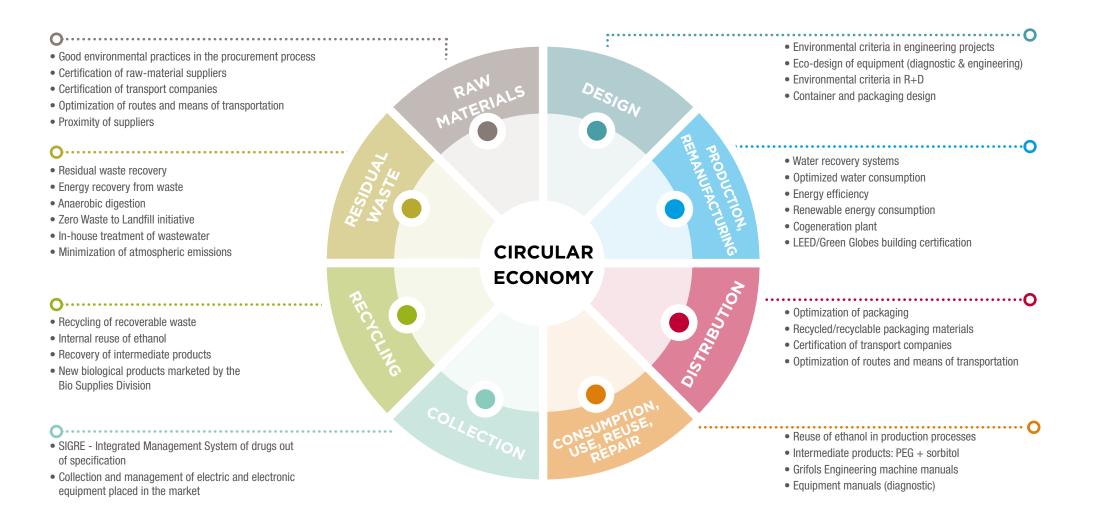
certification. It is the framework for the environmental performance of the entire organization

- Proposals, follow-up and supervision of environmental goals
- Review of follow-up indicators, application of corrective measures and compliance with current legislation
- Identification of opportunities for improvement

- Organize a system to communicate and engage with stakeholders interested in the company's environmental management
- Set up environmental protection and conservation programs for natural spaces on Grifols' properties and areas of influence

## **CIRCULAR ECONOMY**

Grifols' environmental management is based on the concept of a circular economy. Consequently, it prioritizes the efficient use of material resources, water and energy, and aims to reduce waste, while taking into account the life cycles of its products and services. This strategy incorporates the transition towards a low-carbon economy aimed at minimizing the impact of climate change.



### ■ MANAGEMENT AIMS TO OPTIMIZE RESOURCES AND REDUCE ENVIRONMENTAL RISKS

Grifols' environmental management includes several key areas, which collectively aim to optimize resource efficiencies and minimize possible environmental risks.

Foo officiancy	<ul> <li>Systematic integration of environmental criteria in the design of projects, products and services in order to incorporate appropriate prevention and eco-efficiency measures that minimize the company's environmental impact</li> </ul>
Eco-efficiency	<ul> <li>The R&amp;D, Engineering and Grifols Engineering Departments assess and apply the most eco-efficient alternatives from a life cycle perspective</li> </ul>
	<ul> <li>Use of Grifols' "Guidelines for the Design of Containers and Packaging with Environmental Criteria"</li> </ul>
	<ul> <li>Routine review of preventive measures aimed at mitigating the possible impact of environmental risks identified by the company</li> </ul>
Prevention	<ul> <li>Periodic drills in production facilities to evaluate their capacity to react in the event of environmental emergencies or incidents</li> </ul>
	Specific employee training
Specific self-protection plans for each production facility	Define action plans in the event of environmental incidents and assign teams to oversee their implementation
Legal compliance	• Legislative monitoring systems to identify the requirements applicable for each production facility and establish a framework for periodic compliance audits
	<ul> <li>Establishment of 6 environmental commitments for 2030 as part of the company's priority lines of action</li> </ul>
Environmental objectives	• The 2020-2022 Environmental Program details the environmental objectives for this period, each of which has specific goals for Grifols' facilities, worldwide
	Promotion of communication channels to enhance engagement between the company and its main interest groups regarding environmental issues
	<ul> <li>Communication procedures (internal and external) to guarantee an adequate response for each type of communication received</li> </ul>
Environmental engagement and communication initiatives	<ul> <li>Activities to raise awareness related to environmental preservation and the importance of protecting natural resources and ecosystems, developed within the framework of World Environment Day (Barcelona facilities) and Earth Day (industrial complexes in Clayton, North Carolina, and in Emeryville and Los Angeles, California). In 2020, some in-person events were suspended due to COVID-19 restrictions.</li> </ul>
	<ul> <li>Implementation of training and educational activities to inform and update Grifols employees on environmental management issues</li> </ul>
Commitment to environmentally-focused suppliers	• The company advocates for collaborations with environmentally responsible suppliers and partners to amplify the benefits of its sustainable approach and indirectly reduce negative environmental impact

### **ENVIRONMENTAL CERTIFICATIONS**

Grifols' environmental management system is certified by ISO 14001 standards, which ensures the identification and compliance with all applicable environmental legislation; knowledge of the environmental impacts of its products and processes; the implementation of necessary preventative and corrective measures; and the establishment of objectives to boost its environmental performance.

The company continues its efforts to obtain ISO 14001 certification in all of its manufacturing facilities. In Spain, all of Grifols' plants have been ISO-14001-certified since 2004 and 2005. In the U.S., the North Carolina (U.S.) plants are also ISO-14001-certified: the Bioscience Division's Clayton plant was certified in 2016 and the Raleigh offices in 2019. The Diagnostic Division's Emeryville (California) complex has also been ISO-certified since 2018. The company is working to certify the Bioscience Division's Los Angeles plant and continues to make efforts to certify all facilities, prioritizing those with larger manufacturing facilities ahead of those that are smaller in size and have less environmental impact.

At the close of 2020, 75% of Grifols' total production was manufactured in ISO-14001-certified facilities. In parallel, 75% of personnel dedicated to manufacturing operations worked in certified plants. All of Grifols'

plants are thoroughly audited at least every three years by TÜV Rheinland, an independent inspection entity.

The company continues its efforts to integrate the highest standards of sustainability and in 2018, the Clayton plant was honored with the Leadership in Energy and Environmental (LEED) Award for its sustainable design. Furthermore, in 2019, the new Clayton fractionation plant obtained the Green Globes Certification on behalf of the Green Building Initiative<sup>®</sup> (GBI), an entity that assesses and certifies the design and operations of sustainable buildings. The building was also recognized with the Two Green Globes distinction after demonstrating continued solid performance throughout the year.

In 2020, Grifols improved its rating on the Carbon Disclosure Project (CDP), the global disclosure system that annually evaluates organizations' environmental strategies and their climate-change performance. The company has improved its rating over recent years, achieving an "A-" rating.

### PROVISIONS AND GUARANTEES FOR ENVIRONMENTAL RISKS

Grifols has liability insurance to cover accidental contamination to the environment, understood as the disturbance of the natural state of air, groundwater, flora or fauna (or any other situation legally deemed as environmentally harmful), caused by emissions from Grifols facilities due to accidental, sudden and unforeseen consequences. Grifols' responsibility extends to all of its companies, manufacturing facilities and sales offices in all of the countries in which it operates.

In 2020, the company received no economic sanctions in regards to environmental damage.

#### THE ENVIRONMENTAL IMPACT OF COVID-19

The outbreak of COVID-19 led to mobility restrictions for most of the world's population, leading to a dramatic reduction in  $CO_2$  emissions. In Grifols' case, the pandemic significantly reduced airline travel, which fell by 72% remote connections by 369%. For its part, the roll-out of teleworking practices led to a 12.9% reduction in Grifols' total  $CO_2$  emissions during the year.

In terms of changes in waste management, no changes were noted since they types of waste Grifols generates remained stable.

## **RESOURCE ALLOCATION TO MINIMIZE ENVIRONMENTAL IMPACTS**



Despite the global challenges of 2020, Grifols allocated significant resources to environmental activities as part of its efforts to bolster its environmental performance and advance its 2020-2022 Environmental Program objectives.

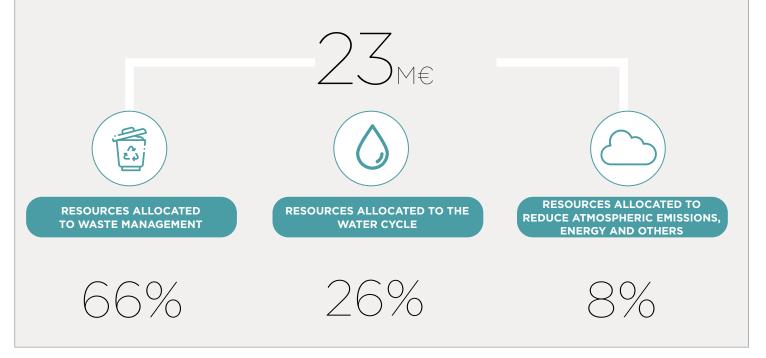
### TOTAL RESOURCES ALLOCATED TO ENVIRONMENTAL MANAGEMENT INCREASED BY 6.9%.

In 2020, Grifols allocated EUR 23.2 million to minimize its environmental impact, a 6.9% increase over the previous year.

Total investment in environmental assets totaled EUR 2.8 million in 2020 compared to EUR 1.9 million in 2019, representing a 55% increase. Forty percent (40%) of this investment were allocated to reduce energy consumption and atmospheric emissions.

Throughout Grifols' various facilities, seventy-three percent (72%) of environmental expenditure stem from waste management. Thus, expenses rose to EUR 20.5 million, an increase from the EUR 19.9 million reported in 2019.

#### **RESOURCE ALLOCATION (INCLUDING EXPENSES AND INVESTMENTS)**



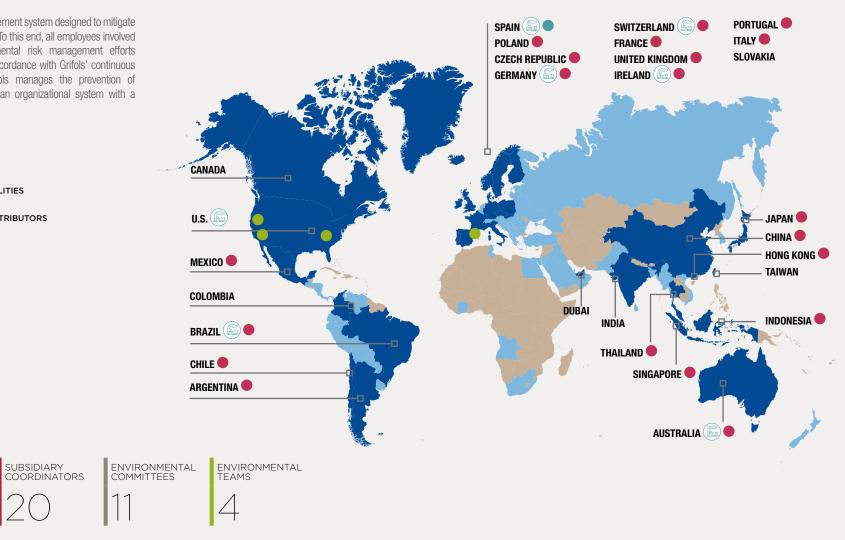
#### HUMAN CAPITAL TO PREVENT ENVIRONMENTAL RISKS

Grifols' centers have a management system designed to mitigate potential environmental risks. To this end, all employees involved in the company's environmental risk management efforts receive specific training in accordance with Grifols' continuous development initiatives. Grifols manages the prevention of environmental risks through an organizational system with a broad global reach.



CORPORATE DEPARTMENT

GRIFOLS' SUBSIDIARIES
 PRESENCE THROUGH DISTRIBUTORS



## **SIX COMMITMENTS FOR 2030**



#### **REDUCING EMISSIONS**

GOAL Reduce greenhouse gas emissions per unit of product by 40%

#### **PROGRESS IN 2020**

In 2020, CO<sub>2</sub>e emissions per unit of sales fell by 8.1% in relation to 2018, taking into account Scope 1 and Scope 2 emissions. Higher consumption of renewable electricity sources favored the decrease in emissions.



#### ENERGY EFFICIENCY

Increase energy efficiency per unit of product by 15% by systematically integrating ecoefficiency measures in new projects and existing facilities

#### PROGRESS IN 2020

Grifols' total energy consumption in 2020 declined by 9.4% compared to unit sales. Sales increased by 19% compared to 2018 and energy consumption only increased by 7.8% in absolute terms. In the Bioscience Division, which generated 79% of Grifols' total sales in 2020, energy consumption per unit of production was 2.1% higher than in 2018. In some facilities, production levels were lower than expected due to COVID-19 restrictions and constraints in the supply of some raw materials. Nevertheless, Grifols' facilities continue to maintain their baseline energy consumption. Some of the new facilities made further inroads in their validation processes, including facilities in the United States and Ireland, which increased energy consumption without increasing production. Consumption in plasma centers remained stable.

#### **RENEWABLE ENERGIES**

Consume 70% of electricity using renewable energies

#### PROGRESS IN 2020

In 2020, renewable energy accounted for 5.4% of Grifols' renewable electricity consumption. At the end of 2020, one of the two photovoltaic plants planned for the Hospital Division's Murcia facilities launched operations. Grifols purchased 16 million kWh of renewable electricity for its plants in Spain and 7 million kWh for the Bioscience Division's plant in Ireland.

These actions, initiated in 2020, along with others defined in the Corporate Environmental Program, will enable the company to reach its 2030 target.



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#### DECARBONIZATION

Facilitate the decarbonization of transport in business trips and employee commutes by reducing air travel, carbon offsetting and promoting work from home, among other measures.

#### PROGRESS IN 2020

The pandemic significantly catalyzed this process, accelerating practices originally planned for 2020 but were not yet fully implemented. This year, 20,000 fewer business airline trips were made compared to 2018, reducing air-travel-related CO<sub>2</sub>e emissions by 75%. In total, the decline in business travel led to a 8,631 tCO<sub>2</sub>e decrease in emissions, 68% less than in 2018. The average number of employees working remotely increased by 505% compared to 2018. CO<sub>2</sub>e emissions from employee commutes fell by 11,869 tCO<sub>2</sub>e, 30% of 2018 levels.

#### GRIFOLS 2020 ANNUAL INTEGRATED REPOR



#### **CIRCULAR ECONOMY**

Continue to implement circular economy measures in every stage of the operational life cycle to encourage waste reduction and recovery, as well as optimize the consumption of water, raw materials and intermediate products.

#### **PROGRESS IN 2020**

The Bio Supplies Division continued to market Bioscience Division materials not used in any of Grifols' plasma-derived products. Obtained from Grifols' facilities in Spain, the United States and Germany, these materials were previously considered waste and managed by authorized waste managers. Today, they are marketed and sold as diagnostic products to companies that produce reagents. In 2020, the Bioscience Division's U.S. reverse osmosis systems were fully operational, further boosting water savings from what was already achieved in 2019.

#### **PROTECTING BIODIVERSITY**

Protect biodiversity on Grifols properties through the Grifols Wildlife Program, promoting CO<sub>2</sub> capture

#### **PROGRESS IN 2020**

Promotion of Grifols Wildlife program, which includes several projects in the conservation area surrounding the company's Clayton, North Carolina (U.S.) plants Collaboration agreement to promote initiatives in Barcelona's Besòs River basin (Spain).

#### BIODIVERSITY

#### **CLAYTON'S CONSERVATION AREAS**

Grifols owns more than 121 hectares (300 acres) of forest adjacent to its Clayton production facilities, which employees and their families are free to enjoy. This protected area provides a suitable habitat for numerous aquatic and terrestrial species and is certified by the Wildlife at Work and Corporate Lands for Learning programs, an initiative promoted by the Wildlife Habitat Council (WHC).

Various biodiversity-protection and educational activities are carried out throughout the year within the framework of these programs, developed under the guidance of WHC Forest, Grasslands, Wetlands and Water Bodies projects. In 2020, these included the following:

- Flora and fauna inventory
- Collaboration with students from the University of North Carolina's (NCSU) Fisheries, Wildlife, and Conservation Biology Program to conduct inventories, build and monitor bluebird houses, maintain and improve roads, bridges and signage at the Grifols Wildlife Habitat, to ensure that it is accessible, safe, and attractive for educational and recreational use
- Removal of invasive species in the forested area to favor the establishment of native species
- Fishing site for Grifols employees
- Improved signage, trail maintenance and installation of benches

In 2020, the WHC recertified the Wildlife Habitat Area in the "silver" category until 2022. Throughout the year, some activities had to be cancelled or postponed due to pandemic-related restrictions.

#### **BESÒS RIVER BASIN IN BARCELONA**

In 2019, Grifols signed a three-years (2020-2022) collaboration agreement with the Rivus Foundation, promoted by the Besòs Tordera Consortium, to finance two lines of research and support conservation and environmental education projects in the Besòs river system. In 2014, images of an otter were captured in the Tenes River, a milestone event since the species had virtually disappeared from the basin during the 1960s. Since then, Grifols collaborates in an agreement to support research on the return of the otter in the Besòs and Tordera River basins, regarded as the latest fronts of expansion and recovery of the otter in Catalonia, since virtually disappearing at the end of the last century from the entire region.

The main activities carried out in 2020 included the following:

- Four otter-monitoring campaigns and two fish-monitoring campaigns in the Besòs and Tordera basins, with a total of 70 stations evaluated. Both the otter, as the top of the aquatic food chain, and the fish are good indicators of the river system's water quality.
- In the area of education, training and communication: the production of films for audiovisual content, outreach initiatives through different media, creation of informational material and educational activities in schools and universities were carried out.

## COMPLIANCE WITH THE 2020-2022 ENVIRONMENTAL PLAN



Grifols' 2020-2022 Environmental Plan outlines the objectives established for this period, with concrete targets for the company's global facilities. The following table summarizes these objectives and their corresponding degrees of fulfillment to date.

## ATMOSPHERIC EMISSIONS

SCOPE OF CARBON FOOTPRINT	OBJECTIVE	TARGET	PROGRESS IN 2020
SCOPE 2	Reduction of CO <sub>2</sub> e emissions by 23,400 tons per year by using 68 million kWh of renewable electric energy	<ul> <li>Construction of a 150 kW photovoltaic plant in Murcia (Spain) for the Hospital Division</li> <li>Purchase of 18 million kWh of renewable electrical energy per year through a PPA (Power Purchasing Agreement) for the Bioscience division's facilities in Barcelona</li> <li>Purchase of 50 million kWh of renewable electricity per year among Grifols' different plants. Savings of 17,000 tonnes of CO<sub>2</sub></li> </ul>	50%
SCOPE 1 AND 2	Reduction of CO <sub>2</sub> e emissions by 6,700 tons per year by implementing eco- efficiency measures in existing plants	<ul> <li>Study improvements in the cooling system in the Bioscience Division's Barcelona plant</li> <li>Increase the electrical energy generated and useful heat produced by the cogeneration plant in the Bioscience Division facility in Barcelona</li> <li>Installation of a new variable speed compressor in the Bioscience Division facility in Clayton</li> <li>Improvements in the compressed-air network in the Hospital Division plant in Murcia</li> <li>Implementation of a building management system (BMS) in the Madrid work center</li> <li>Replace refrigerant gases with others with lower Global Warming Potential (GWP) in cooling systems in the Haema (Germany) and Biomat (Barcelona) facilities</li> <li>Apply eco-efficiency measures in lighting and air conditioning systems in Grifols' Italian offices and warehouse</li> <li>Replace current lighting with LED in Bioscience Division's quality control building in the Los Angeles facility</li> </ul>	50%
	Reduction of $CO_2e$ emissions by 1,860 tons per year by implementing ecoefficiency measures in new plants	<ul> <li>Implement LEED Certification (silver/gold) measures in the new SC5 building in Sant Cugat del Vallès. Savings of 188,000 kWh per year compared to a standard building</li> <li>Earn Green Globes certification for the new manufacturing buildings of the Bioscience Division in Clayton. Savings of 1,800 tons of CO<sub>2</sub>.</li> <li>Installation of a new refrigeration plant with ammonia as a natural refrigerant gas in Grifols' international warehouse in Barcelona. Zero Global Warming Potential (GWP)</li> </ul>	55%
SCOPE 3	Decarbonization in business trips and employee commutes	<ul> <li>Increase teleworking in all of Grifols facilities where feasible.</li> <li>Increase the use of videoconferencing to reduce business travel</li> <li>Carbon offsetting in business travel with airlines and car rental companies</li> </ul>	65%



CARBON	OBJECTIVE	TARGET	DEGREE OF
FOOTPRINT			FULFILLMENT OF
			OBJECTIVES
			(2020 OVERVIEW)
SCOPE 2	Study options to boost energy efficiency	Perform energy audits in the Haema facilities (Germany) and an energy study in Biomat's refrigeration units in Barcelona	30%
		<ul> <li>Adapt work instructions to include good practices in energy efficiency in the R+D+i building in Raleigh, North Carolina</li> </ul>	



OBJECTIVE	TARGET	DEGREE OF FULFILLMENT OF OBJECTIVES (2020 OVERVIEW)
Reduction of water consumption of 87,700 m <sup>3</sup> per year in existing facilities	<ul> <li>Replace a reverse osmosis unit to treat processed water with a high-efficiency unit in the Bioscience Division in Clayton</li> <li>Implement more efficient automated cleaning processes in specific manufacturing areas of the Bioscience and Hospital Divisions in Spain</li> <li>Implement projects to recover water from water albumin pasteurization machines in the Bioscience Division facilities in the United States and Ireland. Action in development at a site located in a water-stressed area in California</li> </ul>	35%
400 m <sup>3</sup> water savings per year in the new facilities	• Implement measures to reduce consumption and reuse water in the new building in Sant Cugat del Vallès as part of the LEED Certification project	35%
Explore systems for conserving water during the manufacturing process and other uses	• Explore water-conservation options for irrigation in the Bioscience Division's Los Angeles facilities and implementation of good water conversation practices in the Clayton manufacturing facilities. Action in development at a site located in a water-stressed area in California	15%
Reduce parameters of wastewater discharges	<ul> <li>Expand Bioscience Division's wastewater treatment plants in Barcelona (Spain) and Clayton (U.S.) to reduce discharge levels of organic matter</li> <li>Reduce suspended solids and nitrogen discharged into wastewater in the Clayton facility (U.S.)</li> </ul>	50 % for actions to reduce organic matter 30% for actions to reduce nitrogen and suspended solids

OBJECTIVE	TARGET	PROGRESS IN 2020
Maintain "Zero Waste to Landfill" certification	Maintain certification in the Bioscience plant in Clayton, North Carolina	100%
Reduce quantity of generated waste by 4,700 tons per year	<ul> <li>Expand capacity for storage and treatment of polyethylene glycol in the Bioscience facilities in Barcelona</li> </ul>	0%
Increase waste recycling by 500 tons per year	• Install a new plastic bottle shredder and cleaning system in the Bioscience Division's Clayton facilities to recycle all emptied plasma bottles	100%
Study more sustainable management solutions for 628 tons of waste in Bioscience and Diagnostic Divisions	<ul> <li>Carry out a study to reduce 618 tons of hazardous waste in the Bioscience Division's Barcelona plant</li> <li>Reduce the quantity of landfilled or incinerated waste by 9.5 tons per year in the Los Angeles and Emeryvilleplants</li> </ul>	65%
New hazardous waste storage in Clayton	Build a new hazardous waste storage with 70 drums capacity in the Bioscience Division's Clayton facilities	5%



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## **RAW MATERIAL CONSUMPTION**

OBJECTIVE	TARGET	PROGRESS IN 2020
Increase alcohol recycling by 76 tons per year	<ul> <li>Implement improvements in the ethanol distillation tower in the Los Angeles manufacturing plant to increase ethanol recycling by 8%</li> </ul>	60%
Decrease caustic soda consumption by 28 tons per year	<ul> <li>Implement higher-efficiency automated cleaning reactors and production lines in the Bioscience and Hospital Division facilities in Barcelona</li> </ul>	35%
Reduce consumption of cardboard and plastic by 1.1 tons per year	<ul> <li>Modify packaging of diagnostic products manufactured in the Diagnostic Division's Barcelona facilities to reduce the amount of packaging materials</li> </ul>	50%



OBJECTIVE	TARGET	PROGRESS IN 2020
Develop biodiversity protection programs in natural areas around Grifols'	<ul> <li>Maintain protection, inventory and training programs and the Wildlife Habitat Area certification in the natural areas of Clayton</li> <li>Establish collaboration agreements to protect the biodiversity of Grifols' areas of influence near its Barcelona facilities</li> </ul>	100%
Promote the use of clean energy and good commuting practices	<ul> <li>Install new charging stations for electric vehicles in the Hospital Division facilities in Murcia</li> </ul>	0%
Promote the sustainable construction of new buildings: LEED or Green Globes certifications	<ul> <li>Earn Silver or Gold LEED for the new office building in Sant Cugat del Vallès</li> <li>Earn the Green Globes certification in all new Bioscience Division's manufacturing buildings in Clayton</li> </ul>	70%

# CLIMATE CHANGE: MITIGATION AND ADAPTION



# MANAGING CLIMATE RISKS AND OPPORTUNITIES

Grifols recognizes the importance of informing its stakeholders on the company's climate-change impact and measures to manage associated risks and opportunities. In 2020, Grifols confirmed its management of climate-related risks and opportunities, identified in 2019 following the Task Force on Climate-Related Financial Disclosures (TCFD) guidelines, with a focus on four main areas: governance, risk management, strategy and establishment of objectives and metrics.

## **1. GOVERNANCE**

Grifols Board of Directors is responsible for approving the corporate risk policy, corporate responsibility policy and the environmental policy, which include the management of environmental risks associated with regulatory changes and the establishment of commitments to mitigate climate change risk. Furthermore, the Board of Directors has approved this report, which includes objectives and performance indicators related to climate change.

Grifols' Board of Directors continued to reinforce the company's corporate governance with the creation of a new sustainability committee at the end of 2020. This committee will advance Grifols' efforts as a responsible and transparent company, committed to its diverse

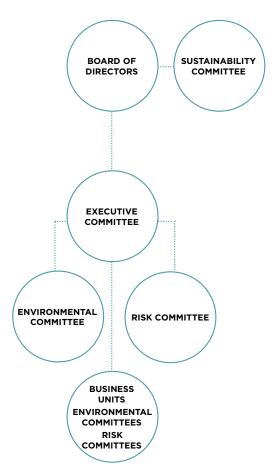
stakeholders through the continuous improvement of its economic, social, environmental and corporate governance performance.

The Sustainability Committee will establish the core principles and commitments regarding the company's environmental and social responsibility and oversee the integration of financial and non-financial information related to ESG (environment, social and corporate governance) factors. In this context, Grifols' Board of Directors has also approved a new Sustainability Policy, aimed at reinforcing these basic principles and commitments and facilitating their integration into Grifols' business model.

The Executive Committee is the committee that routinely monitors Grifols' performance on its diverse environmental programs, including indicators and action lines related to climate change. It also supervises this report, which outlines Grifols' performance on climate-change issues.

The Chief Industrial Officer (CIO), in addition to serving on the Executive Committee, is a member of the Environmental Committee. The CIO is responsible for regularly updating the CEOs on the company's environmental performance. The CIO also approves the Environmental Plan and the economic and human resources required to meet those objectives. Furthermore, the CIO approves the Grifols Energy Policy and oversees the Global Facilities Department, responsible for approving investments related to energy efficiency projects and the control of energy expenditures, in addition to reducing atmospheric emissions.

Finally, the Risk Committee, which reports to the Board of Directors, is responsible for developing the risk management model and supervising the most relevant risks, including climate-related risks.



### 2. RISK MANAGEMENT

Based on its internal risk management procedure and Task Force recommendations, Grifols adapted and prioritized its climate risks and opportunities identification to TCFD rating, taking into account their probability of occurrence and financial impact on previously defined timeframes.

A complete list of climate risks and opportunities, each reflecting their financial impact on the business model, is included in the annex at the end of this chapter. To formulate this table, the first step was categorizing the financial impacts as follows:

- High: > 200 M€
- Medium-high: >20 M€ ≤ 200 M€
- Medium: >10 M€ ≤ 20 M€
- Low:  $\leq 10$  M

The financial impact associated with all transitory risks was deemed low, while the impact of specific physical risks and opportunities was determined as medium. As shown in the following table, additional aspects were assessed for risks and opportunities with impacts higher than EUR 10 million:

- Likelihood of occurrence, classified as unlikely, likely or very likely
- Timeframe:
- Short term: 0  $\leq$  3 years
- Medium term:  $>3 \le 6$  years
- Long term: > 6 years
- Area of financial impact:
- OPEX
- CAPEX
- Acquisition or divestment
- Access to capital

None of the risks were determined to have a high or medium-high impact. In terms of physical risks and their corresponding financial impacts, the following were determined as relevant, all with a medium impact (between EUR 10 million and 20 million).

Associated financial impact	Probability	Timeframe	Impact on financial strategy
Increase of costs due to unexpected losses of damaged facilities	Likely	Long term	OPEX and CAPEX
Decrease of revenues due to lower production capacity (transportation difficulties or supply chain interruptions)	Likely	Long term	OPEX
Increase in operational costs due to variability in available resources, e.g. water scarcity	Likely	Long term	OPEX
lı C	hcrease of costs due to unexpected losses of damaged facilities Decrease of revenues due to lower production capacity (transportation difficulties or supply chain interruptions)	Ancrease of costs due to unexpected losses of damaged facilities Likely Likely Decrease of revenues due to lower production capacity (transportation difficulties or supply chain interruptions) Likely	Increase of costs due to unexpected losses of damaged facilities       Likely       Long term         Decrease of revenues due to lower production capacity (transportation difficulties or supply chain interruptions)       Likely       Long term

In line with its internal risk management procedure, Grifols is currently managing these risks by diversifying its production, establishing contingency and emergency plans, designing facilities to withstand extreme weather events and cutting down on water consumption in production processes.

One of Grifols' most important manufacturing plants is located in North Carolina, an area prone to heavy rains or hurricanes. In Barcelona, Grifols' packaging facility is located near the Tenes River, a small waterway. While it could potentially be affected by floods, there is no historical record of such an occurrence, so its probability is low, although climate-change events could increase its likelihood in the future. These facilities have been specifically designed to resist extreme weather events, so damages would primarily only affect facades and roof replacements. In the North Carolina facilities, emergency and contingency plans have been developed to ensure they can withstand extreme events like hurricanes and in the design stage extreme-weather-resistant materials and structures were selected. The management cost related is nil. Some of Grifols most important production centers are based in Barcelona and Murcia, Spain and the U.S. state of California, all of which have a Mediterranean climate. These plants could be affected by droughts – more likely as a result of climate change – which in turn could affect the availability of groundwater used in the production process. In Barcelona, water used in manufacturing comes from municipal sources and Grifols' own wells, which could be impacted after a long period without rain. In 2020, Grifols consumed 864,079 m<sup>3</sup> of water in Spain, 36% of which came from wells, down from 37.8% in 2019. That said, the municipal network provides more than enough water to meet the plants' needs and it is unlikely this supply would diminish since Grifols is considered an essential company.

Using the same aforementioned method, no high or medium-high impact opportunities were identified. The opportunities deemed as relevant and their associated financial impacts (between EUR 10 million and 20 million) are outlined in the following table:

Relevant climate opportunity	Associated financial impact	Likelihood	Timeframe	Impact on financial strategy
More efficient production and distribution processes	Reduction of operational costs due to lower energy and water expenditures	Likely	Long term	OPEX and CAPEX
Circular economy	Reduction of operational costs by taking the complete life cycle into consideration	Likely	Long term	OPEX
Access to new markets	Increase in revenues due to access to new and/or emerging markets	Likely	Long term	OPEX, CAPEX and Access to capital
Resilience	Increase in market value through resilience and/or adaptive capacity	Likely	Long term	CAPEX

To manage these relevant opportunities, Grifols integrated its eco-efficiency and circular economy objectives into its 2020-2022 Environmental Program. It also predicts access to new markets through new diagnostic solutions, to address the possibility of future needs arising from climate change. Lastly, the company manages its resilience or adaptive capacity by continuously promoting innovation and development, including the design of high-efficiency technologies.

#### **3. STRATEGY**

As mentioned in the "About Grifols" chapter, business excellence and innovation are two fundamental pillars of Grifols' corporate strategy. Both rely directly on climate-change objectives outlined in the Environmental Program and are driven by the Corporate Risk and Energy Policies. In this way, climate-related risks and opportunities are already interwoven into Grifols' strategy and decision-making framework.

Climate risks and opportunities affect Grifols' business, financial strategy and planning, particularly in the areas of operations, products and services. For this reason, climate change is used as an input in operational cost planning and capital allocations, especially when implementing eco-efficiency measures and strategies to reduce atmospheric emissions. Grifols also takes into account existing and future regulatory requirements, implementing procedures to ensure compliance (EV-SOP-000004 Compliance Obligations), which are subject to biannual audits. The Environmental Committee is responsible for carrying out any necessary corrective measures.

Since the risks determined as relevant are physical, Grifols' climate strategy also includes the qualitative analysis of future physical scenarios, the most relevant being those related to water stress, both for Spain as well as for the United States. Taking into account the worst-case physical scenario provided by Spain's State Meteorology Agency (RCP 8.5 2046-2065), Grifols has a robust strategy with respect to its current management model. However, this scenario could increase the relevance of risks in the Murcia plant, where the associated financial impact of water scarcity could grow. Grifols is currently managing these risks and specifically designed the plant to enhance its water consumption efficiency. Nonetheless, the company is aware of the need to increase its strategic resilience in this region.

Using the World Resources Institute's risk-mapping tool, "WRI Aqueduct Water Risk Atlas," Grifols has also taken into account future physical scenarios in the United States. Based on these scenarios, 2040 variables would not be substantially affected in North Carolina or California. As mentioned in previous yearly reports, Grifols is aware that its California plants are located in high-water-stress regions. As a result, it makes concerted efforts to reduce water consumption as part of a robust and resilient long-term strategy



### 4. METRICS AND OBJECTIVES

Grifols continuously measures and monitors its achievements of the objectives included in its environmental programs, allowing it to mitigate its relevant physical risks and leverage transitional opportunities. These programs include both qualitative and quantitative objectives aimed at reducing atmospheric emissions (currently measured in reduction of tons of  $CO_2e$ ) and decreasing water consumption to manage risks associated with water shortages. Within the framework of the European Union objectives, Grifols also commits to using 70% of renewable electric energy by 2030.

With regard to the link between the remuneration policy and performance indicators, it should be noted that the Energy Manager's incentives are tied to energy-efficiency improvements in Grifols' production processes. Finally, it is also worth highlighting that the company is not subject to emission-trading schemes nor an internal carbon price. Grifols is analyzing its areas of improvement with respect to the TCFD recommendations in its four main areas: governance, risk management, strategy, objectives and metrics. In this regard, it will devise an action plan to continue improving its performance and communication initiatives on climate-related issues. Some of these possible actions include:

- Integrating relevant climate-related risks into current decision making and strategy formulation, including planning, assumptions and objectives.
- Defining specific metrics and objectives in order to measure and manage all relevant climate risks and opportunities.

Every year, Grifols participates in the Carbon Disclosure Project (CDP), which assesses the firm's corporate strategy and performance related to climate change. The 2020 questionnaire was submitted in July, with Grifols earning an "A-" rating for its efforts to effectively diminish its impact on climate change. Grifols has various objectives focused on reducing its atmospheric emissions, measuring and managing their impact, risks and opportunities, and developing solid policies and strategies to both minimize its environmental impact while leveraging opportunities.

The following table summarizes the key performance indicators used to measure Grifols' performance regarding financial impacts of relevant risks:

GRIFOLS SETS TARGETS TO REDUCE IT ATMOSPHERIC EMISSIONS AND MANAGES ITS ENVIRONMENTAL-RELATED RISKS AND IMPACTS

Relevant climate risks	Associated financial impact	l l l l l l l l l l l l l l l l l l l	(PIs
Acute physical risk: Increase in the frequency and severity of extreme climate events	Increase in costs due to unexpected losses of damaged facilities Reduction of income due to a decrease in production capacity (transportation difficulties or interruptions in the supply chain)	<ul> <li>Annual losses due to damage to the facilities, derived from extreme weather events (€)</li> <li>Increase in associated costs (€)</li> <li>Number of extreme weather events that occurred in the areas of operation in the last year.</li> </ul>	<ul> <li>Water consumption (m<sup>3</sup>)</li> <li>Water costs (€) per facility</li> <li>Renewable energy consumption (MWh)</li> <li>Electricity consumption (MWh)</li> <li>Electricity costs (€) per facility</li> </ul>
Chronic physical risk: Changes in climate patterns	Increase in operational costs due to the variability of resources, such as water scarcity	<ul> <li>Production capacity (Liters of plasma in Bioscience, sales in Diagnostic, liters packed in Hospital)</li> <li>These consumption and emission indicators are express (Liters of plasma in Bioscience, sales in Diagnostic, liter</li> </ul>	<ul> <li>Natural gas consumption (MWh)</li> <li>Natural gas costs per facility</li> <li>Carbon footprint / atmospheric emissions (tCO<sub>2</sub>e)</li> <li>sed both in absolute value and relative to production</li> </ul>

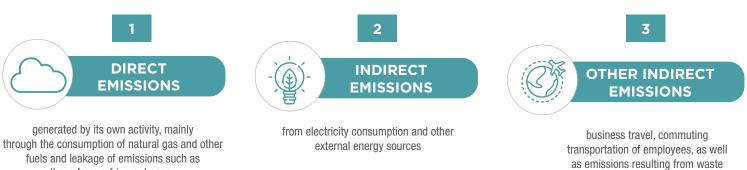
treatment and recovery

# **EMISSIONS**

Grifols calculates its carbon footprint to identify greenhouse gas emissions generated by its operations and their impact on climate change. These calculations are based on the Greenhouse Gas Protocol (GHG), the international standard used to measure and report GHG emissions.

those from refrigerant gases

## **EMISSIONS ARE CLASSIFIED INTO THREE SCOPES**



TELEWORK CONTRIBUTES TO REDUCING GRIFOLS CO<sub>2</sub> EMISSIONS, WHICH FELL BY 12.9% IN 2020

At the end of this chapter, total emissions broken down by Scope according to the GHG methodology are shown



Globally, Grifols' efforts have led to an 8.1% reduction in its Scope 1 and  $2 \text{ CO}_2 \text{e}$  emissions compared to 2018. The company aspires to reduce its  $\text{CO}_2 \text{e}$  emissions by 32,360 metric tons by 2022 in accordance with the 2020-2022 Environmental Program.

In 2020, total emissions amounted to 287,992 tonnes of  $CO_2e$ , a 12.9% decrease over the previous year, stemming primarily from an increase in teleworking and greater use of videoconferencing, and a consequent decline in employee Commuting and fewer business trips. At the same time, changes in other emission factors like electricity and discharges from waste generation also impacted this value. The reduction of the emission factors associated with the generation of electricity in the different geographical areas has resulted in a containment of carbon dioxide emissions.

Refrigerant gas leaks increased by 5.4% compared to the previous year as a result of an increase in manufacturing operations in the Bioscience Division's U.S. facilities. For this reason, the 2020-2022 Environmental Plan includes specific objectives to replace some of the Bioscience Division's current refrigerant installations with systems whose refrigerant gas has a lower Global Warming Potential (GWP).

Furthermore, atmospheric emissions of other pollutants such as NOx, CO and  $SO_2$  are generated by the combustion of natural gas in Grifols' production facilities, as well as by the fuel used in the generators. However, the emissions of these compounds in Grifols production plants are below the limits established by the corresponding environmental authorities.

# GRIFOLS LAUNCHED A NUMBER OF INITIATIVES TO REDUCE ITS GREENHOUSE GAS EMISSIONS AND IMPROVE ITS ENERGY PERFORMANCE, AS OUTLINED IN ITS 2020-2022 ENVIRONMENTAL PROGRAM

- In 2020, generation began in one of the two planned photovoltaic plants in the Hospital Division's Murcia facilities. The plant has a capacity of 100 kW and is installed on the roof of the silo, located on the compound. The annual 150,000 kWh generated will partially cover the demand from the facilities.
- Purchase of 16 million kWh of renewable electricity for Spanish plants and 7 million kWh for the Bioscience Division's plant in Ireland.
- Realization of a viability study to purchase 25 million kWh per year of green energy in Spain through a PPA, expected to launch in the coming months.
- Increase in the generation of electrical energy and useful heat produced by the cogeneration plant in the Bioscience Division's Barcelona facility, boosting operating hours by 20% compared to 2018.
- Various energy audits carried out in headquarters, donation centers and analytical labs in the manufacturing facilities of the Bioscience and Bio Supplies Divisions in Germany.
- Completion of a study to replace refrigerant gases in the cooling systems of the Bioscience Division facilities in Spain with others that have a lower Global Warming Potential.

# ■ INITIATIVES TO REDUCE ATMOSPHERIC EMISSIONS

### LIMITING AIR TRAVEL

Grifols is cutting back on air travel to reduce the environmental footprint caused by aircraft emissions. In 2020, the COVID-19 pandemic exceptionally limited airline travel, which dropped by 72%. After the WHO declared a pandemic, the number of videoconferences from corporate offices increased and the use of remote tools increased exponentially, greatly facilitating work from home.

## GRIFOLS OFFSETS CARBON EMISSIONS FROM ITS BUSINESS TRAVEL

In 2019, Grifols signed an agreement with Air France, KLM and Delta Airlines to offset its travel-related carbon footprint. This accord – a groundbreaking initiative for a company in the healthcare sector – is important given the global reach of Grifols' production, industrial and commercial operations.

Despite offsetting 1,500 tons of  $CO_2$ ein 2019 through reforestation projects, this initiative was slowed down in 2020 due to COVID-19 impacts on the airline industry. Grifols intends to reinitiate and expand these programs once the global situation has recovered. In 2020, emission reductions from this initiative fell by 8,768 tons of  $CO_2$ e.

INCREASE IN WORKING FROM HOME

At the end of 2019, Grifols launched a pilot plan to facilitate working from home whenever feasible, offering employees the option to work remotely. In 2020, the pandemic accelerated its implementation and made it the norm. Daily remote connections have increased by 369% since 2019 and employees engaged in more than 500,000 connections via online systems like Skype or MS Teams.

## DRIVING BIODIVERSITY THROUGH GRIFOLS WILDLIFE

Details in specific section on Biodiversity included in this chapter.

## EFFORTS TO MITIGATE TRANSPORT-RELATED ENVIRONMENTAL IMPACTS

Grifols has carried out various initiatives over the years to reduce the impact of emissions generated from employees commuting to and from work.

- The Parets del Vallès facility offers its staff a bus service from various locations at different times throughout the day.
- At the Sant Cugat headquarters, in collaboration with other companies, public transport lines were created from Barcelona, although these have been temporarily suspended due to the rise in teleworking.
- The North Carolina complex offers employees a vanpooling service, subsidized by the company.
- In recent years, electric car charging stations have been installed at the main manufacturing centers.

- At the Diagnostic Division's facilities in Switzerland, Grifols subsidizes the purchase of public transport passes.
- The Diagnostic Division launched the Secure Remote Support project which consists of remotely connecting the systems distributed by the subsidiaries of this division with the Grifols' technical service to solve customer incidents remotely and avoid the need for displacements. Scheduled to be fully deployed by 2021, this initiative will help to reduce atmospheric emissions generated by various means of transport, especially airline travel in geographically extensive areas.

# SUSTAINABLE RESOURCE MANAGEMENT



# WATER CYCLE

## WATER CONSUMPTION

Grifols operates in regions prone to water shortages, which is why it applies water-saving measures when designing new facilities and modifies existing facilities to reduce water consumption. Among these measures are the recovery of clean water from manufacturing processes for auxiliary purposes, the use of automated CIP cleaning systems to reduce the amount of water used to clean reactors and equipment, and reducing consumption in water treatment systems through reverse osmosis.

As a result, the company is able to limit its water consumption while expanding its industrial activity. Grifols has established water-saving measures in 75% of its manufacturing centers, which account for more than 95% of its production.

In 2020, total water consumption totaled 3,056,928  $\rm m^3,~a~4\%$  decline compared to 2019, the same variation that occurred between 2019 and 2018.

Consumption per division is as follows:

- The Bioscience Science, which generates 79% of the group's revenues, reduced its water consumption by 4% due to lower production levels stemming from the pandemic and the implementation of new reverse osmosis equipment installed in recent years.
- The Diagnostic Division's consumption remained stable despite higher sales volumes, reducing its perunit consumption by 6%.
- The Hospital Division decreased its per-unit consumption by 21% after consolidating its Murcia manufacturing centers into a single facility. The Barcelona plant installed a more efficient automatic reactor cleaning system (CIP), which saves 1,200 m<sup>3</sup> per year in water and reduces the consumption of chemical products like caustic soda.

In 2020, 19.3% of Grifols' water consumption occurred in water-stressed regions, maintaining similar levels as previous years. Municipal utilities provide 89.9% of the water consumed, while the remaining 10.2% comes from wells located around Grifols' Barcelona manufacturing facilities.

In 2020, the abbreviated version of the CDP Water Security was presented for the first time.

GRIFOLS REDUCED ITS WATER CONSUMPTION BY 4% FOR THE SECOND CONSECUTIVE YEAR

## WASTEWATER / DISCHARGE

Grifols complies with all legislation and permits applicable to the elimination of wastewater in all of its facilities. Wastewater is pre-treated in its plants and purified in municipal treatment systems. In 2020, 2.4 million  $m^3$  of wastewater were discharged into public sewage systems.

Of the water consumed, 20% is incorporated into the product during the manufacturing process or used in auxiliary processes such as cooling towers, while 80% is discharged systems. In 2020, the Barcelona and Clayton facilities treated 1,032,030 m<sup>3</sup> (42.2%) of wastewater in-house with biological systems prior to discharge. Projects are underway to expand in-house treatments in both plants, as outlined in the 2022-2022 Environmental Program.

In water-stressed regions, the distribution of discharges corresponds with water consumption, with no significant variations from previous years.

The most significant discharge parameter in Grifols' companies is Chemical Oxygen Demand (COD), used to measure the need to oxidize of organic and inorganic materials. In 2020, 2,450 tons of COD were discharged, deriving primarily from the Bioscience Division's facilities in Barcelona. In addition, 575 tons of suspended solids were discharged.

Grifols does not work with genetically modified organisms or products capable of creating persistent organic compounds, so it generates no discharges of this nature. The contribution of nitrogen or phosphorous to wastewater is minor since it stems mainly from biomedical and non-production-related discharges.

GRIFOLS TREATS MORE THAN 40% OF ITS WASTEWATER USING A BIOLOGICAL PROCESS SYSTEM



# ENERGY CONSUMPTION WORLDWIDE

Grifols' energy consumption comes from several sources including electricity, natural gas, other fuels and thermal energy ("District heating"). In 2020, overall consumption totaled 824 million kWh. Energy consumption relative to sales was 154.316 kWh/M€, a 3% decrease over 2019.

## ELECTRICITY

In 2020, Grifols consumed a total of 428 million kWh, a 4.7% increase compared to 2019. Consumption relative to sales remained stable, while consumption relative to production increased in the Bioscience and Bio Supplies Division and decreased in the Diagnostic and Hospital Divisions. The Environmental Program outlines several measures to reduce electrical consumption across all Grifols divisions.

The Bioscience Division consumes 86.7% of all the electrical energy consumed by Grifols. When considering the Bioscience Division as a whole, energy consumption increased by 6%, while production decreased by 4.4%. This gap stems from a minimum base usage uncorrelated with production, such as consumption to power auxiliary air-conditioning, airtreatment and lighting installations. The division's consumption also includes electricity used in Grifols' plasma centers, which increased in 2020. Electrical consumption of the albumin manufacturing plant in Ireland, whose validation began in 2020, also rose considerably.

The Diagnostic Division's electricity consumption increased by 1.5% to 33.2 million kWh, growing at a lower rate than output. In 2020, Grifols' Murcia manufacturing processes were consolidated in a more energy-efficient plant thus resulting in the Hospital Division consuming 13.1 million kWh, a 27.4% decline relative to production..

In terms of consumption by geographic region, 74% was consumed in the United States, where several manufacturing plants and most plasma donation centers are located.

In 2020, 23.2 million kWh of renewable energy was consumed in Spain and Ireland.

#### NATURAL GAS

In 2020, Grifols consumed 420.6 million kWh in natural gas, 4% less than in 2019. The Bioscience Division accounts for 88.8% of this total, of which 30% is used at its cogeneration plant in Spain. The division's 2020 consumption was 113.4 million of kWh in natural gas, similar to 2019.

The Diagnostic Division increased its consumption of natural gas by 4% in absolute terms, although these levels declined related to sales. The Hospital Division decreased its consumption by 14% compared to 2019 in absolute terms and by 22.8% relative to production.

By region, the United States and Spain – where most of the Bioscience Division's manufacturing activities are located – accounted for most of Grifols' natural gas consumption.

# GRIFOLS' ENERGY CONSUMPTION RELATIVE TO SALES DECREASED BY 3%

THE NEW 100 KW PHOTOVOLTAIC PLANT IN MURCIA GENERATES 150,000 KWH PER YEAR FOR SELF-CONSUMPTION, ENABLING THE PLANT TO REDUCE ITS ENERGY DEMAND

### **OTHER FUELS**

Although to a lesser extent, the Bioscience Division also consumes other fuels besides natural gas, including diesel, gasoline and propane for its boilers, emergency generators, equipment and vehicles. The division consumed 6.3 million of kWh in 2020, a 27% increase compared to 2019 due primarily to COVID-19 impacts.

More specifically, the Clayton facility had to use diesel instead of natural gas during the gas provider's maintenance operations and also consumed more propane to process convalescent plasma.

In Germany, some facilities use district heating for heating and water heating. This system entails the production of thermal energy in centralized plants and its distribution to consumers through a network of insulated pipes – usually underground – with a fluid, usually hot water. In 2020, consumption via this system totaled 9.9 million of kWh.

### COGENERATION

The Bioscience Division's facilities in Barcelona are equipped with a 6.1 MW cogeneration plant. This plant generates electricity which is sold back to the grid and useful heat utilized in Grifols facilities.

In 2020, the cogeneration plant produced 41.3 million of kWh of electricity, a 2% increase over the previous year, and 30.5 million of kWh of useful heat. Meanwhile, it led to a primary energy saving (PES) of 16.0% and a decline in  $CO_2e$  emissions of 3,880 tonnes compared to emissions generated by conventional plants.

THE BARCELONA COGENERATION PLANT GENERATED 2% MORE ELECTRICITY, LEADING TO A 16% SAVINGS IN PRIMARY ENERGY



# **RAW MATERIALS CONSUMPTION**

Sustainable consumption and production require optimizing use of energy and resources.

Plasma is the main raw material used by the Bioscience Division while ethanol, polyethylene glycol and sorbitol, among other materials, are used during the fractionation and purification processes of different plasma proteins.

In 2020, Grifols fractionated a total of 11 million liters of plasma, a process that entails extracting proteins with therapeutic properties for use in Grifols' products. During fractionation, plasma undergoes several variations of temperature, pH and alcohol concentration (ethanol) levels. Each adjustment facilitates the precipitation of one of these proteins. Once all of the therapeutic proteins have been extracted from the plasma, the remaining solids are discarded. Although waste-management practices vary depending on the product and region in question, these solids may be discharged in various ways: to controlled landfills for non-hazardous waste, facilities dedicated to the manufacture of substitute solid fuel (for cases when the pulp has a certain calorific value), anaerobic digestion or autoclave management.

On the other hand, plasma not suitable for fractionation is managed through authorized incineration plants. In relation to other raw materials, 74% (73% in 2019) of ethanol consumed was recovered in distillation towers and reutilized in Grifols' facilities.

In the Diagnostic Division, the main raw material is plastic, used to manufacture DG Gel<sup>®</sup> diagnostic cards, base panels in machines (41,340 units in 2020) and red-blood-cell reagents in diagnostic kits (263,294 liters in 2020). PVC is also used to manufacture storage and collection bags for blood components (505 tons in 2020).

In 2020, the division reduced its plastic consumption by 0.752 million tons by eliminating the diagnostic cardholders. The division also consumed less plastic by reducing the number of CDs in its diagnostic kits, in particular the BLOODchip product line. Customers can now access this information on the DxNET web platform, a modification that decreased the number of CDs by 1,500 units per year.

In the Hospital Division, all materials relate to the production of glucose solutions, saline solutions in

polypropylene packaging, and glass. In 2020, its main raw material was polypropylene used to manufacture bags for intravenous solutions. Total purchased materials amounted to 931 tons in 2020 (799 tons in 2019). Bags for parenteral solutions containing PVC are not manufactured.

# PLASMA IS THE MAIN RAW MATERIAL USED IN GRIFOLS' MANUFACTURING FACILITIES



# WASTE



Grifols waste management strategy aims to prevent and reduce waste and encourage recovery whenever possible rather than landfill disposal or incineration. In 2020, the volume of recovered waste amounted to 20,276 metric tons, which represents 41% of total generated waste. The company continues to reinforce its commitment to waste management treatments by promoting anaerobic digestion, energy recovery and recycling, with the aim of increasing its waste recycling by 500 tons more per year.

Grifols generated a total of 48,978 metric tons of waste in 2020, 7% more than in 2019. The most significant change was in the Bioscience Division due to the increase in polyethylene glycol waste management, and waste from the construction of a new protein purification plant at the North Carolina complex, including concrete, wood, plastic and scrap waste. On the other hand, the management of biomedical and general waste increased due to the expansion in plasma donation centers in the United States. In the rest of the world, waste management grew in Germany and Brazil as a result of significant upturns in production.

Grifols manufacturing facilities generated 25,334 tonnes of waste, of which 74% was recovered (through recycling, reuse, composting, energy recovery or by-products). On the other hand, other facilities such as donation centers and offices generated 23,644 tonnes of waste, of which 6% was recovered. In the case of plasma donation centers, waste recovery is difficult given their broad geographic distribution, smaller size in comparison to industrial facilities, the characteristics of the biomedical waste generated, and the availability of recycling points in each location.

With regard to electric and electronic equipment released in the European market, Grifols oversees their waste management at the end of their useful lives in accordance with current EU legislation.

Grifols participates in various waste management programs for the handling and recycling of electric and electronic equipment, including ECOASIMELEC in Spain and Recycla in Chile.

The Bioscience Division's production facilities in Clayton maintain their "Zero Waste to Landfill" certification for obtaining a waste recovery rate of more than 98%.

# MEDICATION WASTE MANAGEMENT

Most of Grifols' products are utilized in hospital environments, which apply recycling and waste management criteria specific to each center. Grifols products intended for home use are dispensed in pharmacies by home care companies or hospital suppliers. Each of these entities has its own procedures regarding the safe collection and disposal of selfinjectable devices.

Grifols also takes part in various drug waste management programs. In Spain, the company participates in SIGRE, an integrated system for the management and recycling of medicines and packaging; and in the U.S., it forms part of the Pharmaceutical Product Stewardship Work Group (PPSWG), an association of major manufacturers of prescription and over-the-counter medicines formed to address household disposal regulations. PPSWG offers members a platform to organize and present sciencebased data on safe pharmaceutical disposal practices. It also leads industry efforts to raise awareness on proper disposal methods and incorporate new wastedisposal legislation. For cases in which Grifols medications are not marketable, the company employs waste handlers who separate the packaging from the medicines and classify them by material (paper, cardboard, glass, plastics, etc.) for subsequent recycling by companies specialized in each material. The medicine is disposed of through authorized waste handlers. Other methods used by contracted waste handlers are incineration and incineration with energy recovery.

Drug package inserts indicate the correct waste management practices in accordance with country-specific legislation.

# GRIFOLS ADVANCES ITS COMMITMENT TO "ZERO WASTE TO LANDFILL"

# **TABLES**

# **ENVIRONMENTAL COSTS**

EXPENSES			
Thousands of euros	2020	2019	2018
Waste management	14,845.4	14,191.0	11,419.2
Water cycle	5,159.1	5,099.5	3,718.2
Reducing atmospheric emissions, energy	73.3	94.1	74.2
Others	416.7	489.9	290.3
TOTAL	20,494.5	19,874.5	15,501.9

# **ENVIRONMENTAL INVESTMENTS**

INVESTMENTS			
Thousands of euros	2020	2019	2018
Waste management	506.7	130.1	52.6
Water cycle	909.8	630.2	2,084.6
Reducing atmospheric emissions, energy	1,096.0	515.0	121.5
Others	238.0	601.0	474.0
TOTAL	2,750.6	1,876.3	2,732.7

# **EMISSIONS**

#### TOTAL EMISSIONS

%	2020	Spain	U.S.	Rest of the world	2019	Spain	U.S.	Rest of the world
Scope 1	111,435	31.0%	63.4%	5.6%	112,564	31.5%	63.4%	5.1%
Scope 2	127,596	8.2%	85.9%	5.9%	131,441	12.1%	84.0%	3.8%
Scope 3	48,961	21.7%	73.6%	4.6%	86,515	16.1%	77.1%	6.8%

#### **TOTAL EMISSIONS BY ORIGIN**

T CO <sub>2</sub> e	2020	2019	2018
Scope 1	111,435	112,564	98,043
Natural Gas	76,629	79,833	75,556
Fugitive Emissions	32,737	31,057	19,975
Other fuel (Gasoline, diesesl and propane)	2,069	1,674	2,512
Scope 2	127,596	131,442	120,493
Electricity	125,300	131,442	120,493
District heating	2,296	-	-
Scope 3	48,961	86,515	77,388
Employee Commuting	28,307	50,211	40,076
Business Travel	3,904	11,343	12,535
Waste Management	9,754	17,056	16,112
Container Transportation	6,995	7,905	8,665
TOTAL	287,992	330,521	295,924

Source emission factors: GHG Protocol. Catalan Office of Climate Change. Environmental Protection Agency (US). Department for Environment. Food & Rural Affairs (UK)

# REFRIGERANT GAS LEAKS Absolute value, T

Absolute value, T	2020	2019	2018
HCFC (T)	4.65	1.19	0.34
HFC (T)	10.15	5.60	5.75
Others (T)	0.40	0.00	0.01

#### **OTHER EMISSIONS**

Absolute value, T	2020	2019	2018
NOx (T)	59.96	59.07	66.51
C0 (T)	52.64	59.53	58.47
S0 <sub>2</sub> (T)	0.42	0.44	1.44

#### NOx EMISSIONS INTENSITY

T NOx/million euros	2020	2019	2018
Total Grifols	0.01	0.01	0.01

CO EMISSIONS INTENSITY			
T CO/million euros	2019	2019	2018
Total Grifols	0.01	0.01	0.01
SO <sub>2</sub> EMISSIONS INTENSITY			
T SO <sub>2</sub> /million euros	2019	2019	2018
Total Grifols	0.00	-	-
CO <sub>2</sub> e EMISSIONS INTENSITY			
T CO <sub>2</sub> e/million euros	2020	2019	2018
Total Grifols	53.93	64.8	66.6

T CO₂e/million euros	2020	2019	2018
Total Grifols	44.76	47.86	48.71

CO <sub>2</sub> EMISSIONS RELATED TO TRANSPORTATION						
	2020	2019	2018			
CO <sub>2</sub> emissions from transportation* (t CO <sub>2</sub> )	39,207	69,459	61,276			
$CO_2$ emissions from transportation / Sales (T $CO_2$ / million euros)	7.3	13.62	13.66			

\* Emissions from container transport, employee commuting and business travel have been considered.

# SUSTAINABLE RESOURCE MANAGEMENT

# WATER CYCLE

TOTAL	3,056,928	3,185,460	3,321,569
Others	5,409	3,222	1,186
TOTAL	3,051,519	3,182,238	3,320,383
Bio Supplies	19,390	20,819	-
Hospital	191,193	209,420	168,578
Diagnostic	165,422	167,039	177,106
Bioscience	2,675,514	2,784,960	2,974,699
m <sup>3</sup>	2020	2019	2018
BY DIVISION			

### VALUE RELATIVE TO PRODUCTION

m <sup>3</sup> /Production index	2020	2019	2018
Bioscience*	0.058	0.058	0.068
Diagnostic**	213	228	252
Hospital***	0.007	0.009	0.007
Bio Supplies **	87	78	-

Production index: \* liters of plasma: fractionated+ equivalent \*\* sales \*\*\* liters dosed and filled

## VALUE RELATIVE TO SALES

m <sup>3</sup> /million euros	2020	2019	2018
Bioscience	631	697	846
Diagnostic	213	228	252
Hospital	1,611	1,558	1,411
Bio Supplies	87	78	-
Others	169	141	-
TOTAL	573	625	770

METRIC TONS OF CO <sub>2</sub> e									
Year	Scope 1	Scope 1	Scope 2	Scope 2	Scope 1+2	Scope 1+2	Scope 3	Scope 3	Scope 3
	Disclosed	Estimate Key	Disclosed	Estimate Key	Disclosed	Estimate Key	upstream	downstream	undefined
2020	111,435	NA	127,596	NA	239,031	NA	2,170	14,580	32,211
2019	112,564	NA	131,442	NA	244,006	NA	2,259	22,702	61,554
2018	98,043	NA	120,493	NA	218,536	NA	298	21,796	52,611

#### BY COUNTRY

2020	2019	2018
864,079	916,778	861,075
2,107,996	2,215,723	2,434,000
84,853	52,959	26,494
3,056,928	3,185,460	3,321,569
	864,079 2,107,996 84,853	864,079         916,778           2,107,996         2,215,723           84,853         52,959

#### BY SOURCE AND WATER-STRESSED REGIONS

	2020	Totol	By source		% of consumption in
	2020	Total -	Groundwater	Groundwater Third-party water	
	Bioscience	2,675,514	187,582	2,487,932	18.0%
Water	Diagnostic	165,422		165,422	62.0%
consumption	Hospital	191,193	120,182	71,011	0.0%
(m <sup>3</sup> )	Bio Supplies	19,390		19,390	0.0%
	Others	5,409	2,785	2,624	0.0%
TOTAL		3,056,928	310,549	2,746,379	19.3%

\*Areas with high and extremely high risk according to World Resources Institute

2010	Total	By source Total Groundwater Third-party water		% of consumption in
2019	Total -			water-stressed regions*
Bioscience	2,784,960	235,534	2,549,426	16.6%
Diagnostic	167,039		167,039	68.8%
Hospital	209,420	111,125	98,295	0.0%
Bio Supplies	20,819		20,819	0.1%
Others	3,222		3,222	0.0%
	3,185,460	346,659	2,838,801	18.2%
	Diagnostic Hospital Bio Supplies	Bioscience         2,784,960           Diagnostic         167,039           Hospital         209,420           Bio Supplies         20,819           Others         3,222	2019         Total           Bioscience         2,784,960         235,534           Diagnostic         167,039           Hospital         209,420         111,125           Bio Supplies         20,819           Others         3,222	2019         Total         Groundwater         Third-party water           Bioscience         2,784,960         235,534         2,549,426           Diagnostic         167,039         167,039           Hospital         209,420         111,125         98,295           Bio Supplies         20,819         20,819         20,819           Others         3,222         3,222         3,222

\*Areas with high and extremely high risk according to World Resources Institute

## WASTEWATER

#### COD DISCHARGED

	2020	2019	2018
Total (T)	2,450	2,147	2,157
Relative to sales (T/million euros)	0.46	0.42	0.48

### SUSPENDED SOLIDS DISCHARGED

	2020
Total (T)	575
Relative to sales (T/million euros)	0.11

#### WASTEWATER DISCHARGED BY SOURCE AND STRESS AREAS

	2020	By destination	By trea	atment	By region
		Total (Public sewer system)	No internal treatment*	Biological systems prior to discharge**	% of discharged on water-stressed regions***
	Bioscience	2,145,941	1,113,911	1,032,030	14.5%
Water	Diagnostic	137,816	137,816		64.6%
discharged	Hospital	137,649	137,649		0.0%
(m <sup>3</sup> )	<b>Bio Supplies</b>	19,390	19,390		0.0%
	Others	4,709	4,709		0.0%
TOTAL		2,445,505	1,413,475	1,032,030	16.3%

\* Wastewater discharged into the sewer system with subsequent treatment of municipal services

\*\* Internal pretreatment processes

\*\*\* Areas with high and extremely high risk according to World Resources Institute

	2019	By destination	By trea	itment	By region
		Total (Public sewer system)	No internal treatment*	Biological systems prior to discharge**	% of discharged on water-stressed regions***
Water	Bioscience	1,910,350	900,128	1,010,222	13.5%
discharged	Diagnostic	109,413	109,413		67.6%
(m <sup>3</sup> )	Hospital	138,174	138,174		0.0%
	Bio Supplies	20,779	20,779		0.1%
	Others	1,623	1,623		0.0%
TOTAL		2,180,339	1,170,117	1,010,222	14.6%

\* Wastewater discharged into the sewer system with subsequent treatment of municipal services

\*\* Internal pretreatment processes

\*\*\* Areas with high and extremely high risk according to World Resources Institute

# ELECTRICITY

2020	2019	2018
371,404,503	351,397,467	333,293,034
33,240,848	32,741,087	34,367,035
13,188,914	15,690,577	16,380,793
10,221,448	9,275,108	-
428,055,713	409,104,239	384,040,862
330,561	226,747	6,716
428,386,274	409,330,986	384,047,578
	371,404,503 33,240,848 13,188,914 10,221,448 <b>428,055,713</b> 330,561	371,404,503         351,397,467           33,240,848         32,741,087           13,188,914         15,690,577           10,221,448         9,275,108 <b>428,055,713 409,104,239</b> 330,561         226,747

BY COUNTRY			
kWh	2020	2019	2018
Spain	91,596,849	87,807,905	89,577,371
U.S.	316,886,948	304,578,749	281,689,624
Rest of the world	19,902,477	16,944,332	12,780,583
TOTAL	428,386,274	409,330,986	384,047,578

#### VALUE RELATIVE TO SALES

kWh/million euros	2020	2019	2018
Bioscience	87,544	87,993	94,774
Diagnostic	42,842	44,631	48,937
Hospital	111,135	116,711	137,131
Bio Supplies	45,613	34,798	-
Others	10,333	9,936	-
TOTAL	80,222	80,282	85,596

## VALUE RELATIVE TO PRODUCTION

kWh/Production index	2020	2019	2018
Bioscience*	8.12	7.34	7.65
Diagnostic**	42,842	44,630	48,937
Hospital***	0.49	0.68	0.66
Bio Supplies **	45,613	34,798	-

# **NATURAL GAS**

BY DIVISION			
kWh	2020	2019	2018
Bioscience	373,530,824	388,359,652	358,704,138
Diagnostic	25,751,915	24,809,400	26,052,844
Hospital	20,629,846	24,019,915	20,886,079
Bio Supplies	716,183	1,028,809	-
TOTAL	420,628,768	438,217,776	405,643,061

### **BY COUNTRY**

kWh	2020	2019	2018
Spain *	172,171,007	176,214,583	158,062,145
U.S.	245,442,818	261,524,254	247,161,414
Rest of the world	3,014,943	478,939	419,502
TOTAL	420,628,768	438,217,776	405,643,061

\* Cogeneration plant natural gas consumption is included in Spain totals.

### **VALUE RELATIVE TO SALES**

kWh/million euros	2020	2019	2018
Bioscience	88,045	97,249	102,000
Diagnostic	33,190	33,819	37,098
Hospital	173,835	178,666	174,846
Bio Supplies	3,196	3,860	-
TOTAL	78,769	85,947	90,410

#### VALUE RELATIVE TO PRODUCTION

kWh/Production index	2020	2019	2018
Bioscience*	8.2	8.1	8.2
Diagnostic**	33,190	33,819	37,098
Hospital***	0.8	1.0	0.8
Bio Supplies **	3,196	3,860	-

Production index: \* liters of plasma: fractionated+ equivalent \*\* sales \*\*\* liters dosed and filled

Production index: \* liters of plasma: fractionated+ equivalent \*\* sales \*\*\* liters dosed and filed

# **TOTAL ENERGY CONSUMPTION**

#### CONSUMPTION VALUE RELATIVE TO SALES

kWh	2020	2019	2018
Bioscience	714,646,381	704,141,701	666,727,048
Diagnostic	59,045,724	57,550,487	60,419,879
Hospital	33,818,760	39,710,492	37,266,872
Bio Supplies	16,214,210	10,303,917	-
Others	330,561	226,747	6,716
TOTAL	824,055,636	811,933,344	764,420,515

# **COGENERATION PLANT**

COGENERATION FIGURES			
Cogeneration	2020	2019	2018
Natural gas consumed (kwh)	113,433,940	114,823,979	89,417,050
Total electricity generated (kwh)	41,257,500	40,567,330	32,984,680
Useful heat recovered (kwh)	30,522,770	30,827,760	25,266,980
Global output	70.4%	69.4%	71.6%
Primary energy saving (pes)	16.0%	13.9%	17.6%
CO <sub>2</sub> emissions (t)	20,418	20,898	16,315
CO <sub>2</sub> emissions savings (t)	3,880	3,363	3,492

# TOTAL ENERGY CONSUMPTION RELATIVE TO SALES

#### **CONSUMPTION VALUE RELATIVE TO SALES** kWh/million euros 2020 2019 2018 168,449 176,324 189,589 Bioscience Diagnostic 76,100 78,449 86,036 284,970 295,377 Hospital 311,977 **Bio Supplies** 72,356 38,658 -10,332 9,936 299 Others TOTAL 154,316 159,244 170,374

#### Emissions savings have been calculated following the basis of the European Union Emission Trading Scheme EU ETS.

# **MAIN MATERIALS**

#### **BIOSCIENCE MAIN MATERIALS CONSUMED**

Total Quantity (T)	2020	2019	2018
Sorbitol	1,405	1,891	1,994
Ethanol	3,071	3,303	2,781
Polyethylene glycol	1,597	2,088	2,245
Glass packaging	321	292	325
Total	6,394	7,574	7,345

#### DIAGNOSTIC MAIN MATERIALS CONSUMED

Total Quantity (T)	2020	2019	2018
Circuit boards (units)	41,340	39,144	31,991
PP Plastic Cards	269	264.6	248
Glass packaging	33	22.6	20
Plastic packaging	20	18	23
Red cell reagents (liters)	263,294	234,382	274,034
PVC	505	463	573

#### **HOSPITAL MAIN MATERIALS CONSUMED**

Total Quantity (T)	2020	2019	2018
PP	931	798	618
Glucose	276	192	206
Sodium chloride	204	246	212
Glass packaging	1,162	930	800
Total	2,573	2,166	1,836

# **WASTE**

## GENERATED WASTE BY TYPE AND DISPOSAL METHOD ABSOLUTE VALUE

Т		TREATMENT	2020
	Hazardous waste	Energy recovery and by-products	695
		Reused	97
Maata diyartad from		Recycled	2.745
Waste diverted from disposal	N	Energy recovery and by-products	5.416
uispusai	Non-	Reused	218
	hazardous waste	Recycled	9.080
		Composted	2.025
Waste directed to	Hazardous waste	Incineration (with energy recovery)	0
		Incineration (without energy recovery)	0
		Landfill disposal	5
		Other disposal treatments	6.809
disposal	Non- hazardous waste	Incineration (with energy recovery)	0
		Incineration (without energy recovery)	27
		Landfill disposal	20.076
	wasio	Other disposal treatments	1.785
TOTAL			48.978

#### GENERATED WASTE BY TYPE AND DISPOSAL METHOD RELATIVE VALUE

T/million euros		TREATMENT	2020
	Hazardous waste	Energy recovery and by-products	0.13
		Reused	0.02
Masta diversal fuero		Recycled	0.51
Waste diverted from		Energy recovery and by-products	1.01
disposal	Non-	Reused	0.04
	hazardous waste	Recycled	1.70
		Composted	0.38
	Hazardous waste	Incineration (with energy recovery)	0.00
Waste directed to		Incineration (without energy recovery)	0.00
		Landfill disposal	0.00
		Other disposal treatments	1.28
disposal	Non- hazardous waste	Incineration (with energy recovery)	0.00
		Incineration (without energy recovery)	0.01
		Landfill disposal	3.76
		Other disposal treatments	0.33
TOTAL			9.17

## ABSOLUTE VALUE BY DIVISION

Т	2020	2019	2018
Bioscience	44,746	41,906	38,909
Diagnostic	1,302	833	810
Hospital	1,122	1,219	1,505
Bio Supplies	1,763	1,790	-
Others	45	86	0
Total	48,978	45,834	41,224

#### **ABSOLUTE VALUE BY COUNTRY**

Т	2020	2019	2018
Spain	5,846	5,888	6,237
U.S.	41,689	38,556	34,148
Rest of the world	1,443	1,390	839
TOTAL	48,978	45,834	41,224

# APPENDIX: COMPLETE LIST OF ANALYZED CLIMATE RISKS AND OPPORTUNITIES

Climate-Related Risks & Opportunities	Potential Financial Impacts	Gross Impact
ransitional Risks		
Political and legal		
ncreased pricing of GHG emissions	Increased operating costs, due to more expensive carbon rights	Low
	Increased operating costs, due to the increase in energy taxes (fossil fuels)	Low
Enhanced emissions-reporting obligations	Increased operating costs, including higher compliance costs related to reporting obligations	Low
	Increased operating costs, including higher insurance premiums	Low
Nandates on and regulation of existing products and services	Write-offs, asset impairment and early retirement of existing assets due to policy changes	Low
	Depreciation of office buildings due to policy changes	Low
Exposure to litigation	Increased operating costs and/or reduced demand for products and services resulting from fines and judgments	Low
lechnology		
Substitution of existing products and services with lower	Write-offs and early retirement of existing assets	Low
emissions options		-
Insuccessful investment in new technologies	Write-offs and early retirement of existing assets	Low
Costs of transitioning to lower emissions technology	Research and development (R&D) expenditures in new and alternative technologies	Low
5 5,	Costs to adopt/deploy new practices and processes	Low
Market		
Changing customer behavior	Reduced demand for goods and services due to shift in consumer preferences	Low
Incertainty in market signals	Abrupt and unexpected shifts in energy costs	Low
	Changes in revenue mix and sources, resulting in decreased revenues	Low
ncreased cost of raw materials	Re-pricing of assets (e.g., fossil fuel reserves, land valuations, securities valuations)	Low
	Increased production costs due to changing input prices (e.g., energy, water) and output requirements	Low
Reputation		
Shifts in consumer preferences	Reduced revenue from decreased demand for goods/services in carbon intensive sectors	Low
Sector Stigmatization	Reduction in capital availability	Low
	Reduced revenue from decreased production capacity (e.g., delayed planning approvals, supply chain interruptions)	Low
ncreased stakeholder concern or negative stakeholder	Reduced revenues due to the sustainability performance not aligning with customer expectation	Low
eedback	Reduced revenues due to non-compliance with Grifols own voluntary commitments having a negative effect on clients, employees and other stakeholders	Low

Climate-Related Risks & Opportunities	Potential Financial Impacts	Gross Impact
Physical Risks		
Accute Risks		÷
	Increased insurance claims liability arising from climate-related impacts on assets in "high-risk" locations	Low
ncreased frequency and severity of extreme weather events	Increased capital costs due to unexpected losses from damage to facilities	Medium
uch as cyclones and floods	Reduced revenue from decreased production capacity (transport difficulties, supply chain interruptions)	Medium
	Higher costs from negative impacts on workforce (health, safety, absenteeism)	Low
	Write-offs and early retirement of existing assets located in "high-risk regions"	Low
hronic Risks		
hanges in precipitation patterns and extreme variability in reather patterns	Increased operating costs (e.g., higher compliance costs, increased insurance premiums) - Increased operating costs due to resources variability (eg. water) and higher compliance/insurance costs	Medium
sing mean temperatures	Increased operating costs due to more energy demand, including refrigeration costs	Low
ising sea levels	Increased insurance premiums on assets in "high-risk" locations, especially in the Mediterranean region (higher likelihood of a rise in sea levels)	Low
pportunities		
esource Efficiency		
the form off interview for a second	Reduced operating costs through the promotion of more efficient modes of transport in the company's fleet (Scope 1)	Low
se of more efficient modes of transport	Reduced operating costs through the promotion of more efficient modes of transport on business trips (Scope 3)	Low
se of more efficient production and distribution processes	Reduced operating costs by improvements of operational eco-efficiency, especially in terms of consumption and	Medium
nergy and water).	management of energy and water. This impact includes the adoption of Voluntary Standards such as ISO14001 or EMAS	MEUIUIII
ircular economy	Reduced operating costs, taking into account the infrastructure life cycle assessment	Medium
	Increased value of fixed assets (highly rated energy efficient buildings)	Low
love to more efficient buildings	Increased benefits from new services related to energy efficiency in buildings	Low
	Reduced operating costs due to value decrease of utilities bills	Low
nergy Source		
	Reduced sensitivity to changes in carbon prices, due to GHG emissions reduction	Low
	Reduced exposure to increases in future fossil fuel prices	Low
se of lower-emission energy sources	Returns on investment in low-emission technology	Low
or invertentionin chergy sources	Increased capital availability (e.g., as more investors favor lower-emissions producers)	Low
	Reputational benefits resulting in increased demand for goods/services	Low
	Reduced operational costs (e.g., through the use of lowest cost abatement)	Low
se of supportive policy incentives	Reduced operational and compliance costs to adapt to new legislative trends and requirements	Low
as of now technologies	Reduced operational costs due to the usage of new and more efficient technologies	Low
se of new technologies	Increased capital availability (e.g., as more investors favor lower-emissions producers)	Low
articipation in the carbon market	Increased benefits from participation in the carbon market	Low

Climate-Related Risks & Opportunities	Potential Financial Impacts	Gross Impact
Products and services		
Development and/or expansion of low emission goods and	Increased revenue through the demand for lower emissions products and services	Low
services	Better competitive position to reflect shifting consumer preferences, resulting in increased revenues	Low
Development of climate adaptation	Increased revenue through new solutions to adaptation needs (related to the core business)	Low
Development of new products or services through R&D and innovation	Increased revenue through new products for new diseases related to climate change.	Low
Ability to diversify business activities	Increased revenue from alternative energy activities, different to the core business ones	Low
Shift in consumer preferences	Increased revenue through a better competitive position that reflects shifting consumer preferences	Low
Markets		
	Increased revenues through access to new and emerging markets (e.g., partnerships with governments, development banks)	Medium
Access to new markets	Increased diversification of financial assets (e.g., green bonds and infrastructure)	Low
	Increased share of revenues from the participation and agreements with public-sector initiatives and shareholders	Low
Resilience		
Participation in renewable energy programs and the adoption of energy efficiency measures	Increased market valuation through resilience planning or adaptation capabilities. For example, through R&D in more efficient technologies	Medium
Resource substitutes/diversification	Increased supply chain reliability and the ability to operate under various conditions	Low

This annual report reflects Grifols' commitment to transparency regarding its financial and non-financial performance. These disclosures comply with current legislation, as well as provide an overview of the company's efforts to promote Sustainable Development Goals.

COMMITMENT TO TRANSPARENCY AND DISCLOSURE

REGULATORY FRAMEWORK: GRI, SABS, LAW 11/2018 AND SDGs



# **ABOUT THIS REPORT**

In its commitment to transparency and efficiency, Grifols has prepared a Integrated Annual Report based on the recommendations contained in the "International Integrated Reporting Framework" of the International Integrated Reporting Council (IIRC) and the "International Integrated Reporting Council (IIRC), the "Guidelines for Preparation of the Listed Company Management Reports" of the Spanish National Securities Market Commission. This Integrated Annual Report presents Group's financial and non-financial information which complies with the provisions of current regulations<sup>1</sup>.

This report also includes the Statement of Non-Financial Information (see Annex I "Index of context required by Law 11/2018, of December 28, regarding non-financial information and diversity") also presents the impact of its business on environmental and social issues, as well as on workforce, on human rights and the fight against corruption and bribery, including any measures that may have been adopted to support the principle of equality and opportunity among men and women, non-discrimination and inclusion of the disabled and universal accessibility. This report has been prepared in accordance with the GRI Standards: Core Option, as detailed in Annex II "GRI Content Index". In addition, the SASB standards referring to the "Biotechnology and Pharmaceuticals" sector have been included, as can be seen in Annex III "SASB Content Index".

In addition, this report shows Grifols' commitment in relation to its contribution to the Sustainable Development Goals. Annex IV "Index of Grifols' contribution to the SDGs" contains the list of the SDGs to which it contributes, as well as a detail of the main contributions made in 2020.

The financial information presented in this report, unless expressly stated to the contrary, was prepared in accordance with the Group's reporting model and should be read jointly with the 2020 Consolidated Financial Statements, which have been subject to an external audit. Some of the financial indicators and ratios are classified as Alternative Performance Metrics (APMs) in accordance with European Securities Markets Authority (ESMA) guidelines. Annex V, "Non-GAAP Measures Reconciliation", includes the reconciliation between the adjusted figures and those corresponding to IFRS-EU financial information.

# BASES FOR THE PREPARATION OF THE NON-FINANCIAL INFORMATION STATEMENT

In compliance with Law 11/2018, of December 28, regarding non-financial information and diversity, Grifols includes its Non-Financial Information Statement (EINF, for its initials in Spanish) in the Integrated Annual Report for the period January 1 to December 31, 2020 as a separate document from the consolidated annual accounts. This report is public and can be consulted on the corporate website www.grifols.com.

Grifols performs an annual materiality analysis to identify the most relevant non-financial risks and issues which could impact its stakeholders. As detailed in Annex I "Index of context required by Law 11/2018, of December 28, regarding non-financial information and diversity", the EINF has been prepared taking into account the standards of the Global Reporting Initiative (GRI). For this, Grifols has defined its content taking into account the inclusion of stakeholders, the context of sustainability and the principles of materiality and completeness.

# SCOPE OF THIS REPORT

This report covers the period from January 1 to December 31, 2020, corresponding with Grifols' fiscal year. In sections with historical data, figures appear from the last three years (2018-2020), classified by Grifols' four main divisions (Bioscience, Hospital, Diagnostics and Bio Supplies) and regions.

For the purposes of this report, Grifols S.A. and its subsidiaries will be considered "Grifols". The information reported includes all subsidiaries with a shareholding of more than 51%, meaning all companies in which the Company has control and therefore are fully consolidated. A list of Grifols subsidiaries is available in Appendix I in the 2020 Consolidated Financial Statements.

Financial information included in this report comes from the Consolidated Financial Statements of the fiscal year ending on December 31, 2020.

The report addresses the entirety of Grifols' operations, ranging from procurement (including plasma collection) and manufacturing processes to commercial subsidiaries, taking into consideration the following points:

• Due to the complexity and global distribution of Grifols' business operations, the scope of some of the non-financial indicators may differ from the established standard. In cases in which reported indicators have exceptions to the scope, these have been adequately identified.

• The indicators contained herein were compiled by Grifols. The procedure used to obtain information ensures methodological rigor and historical comparisons.

Chapter 9: Environment and Climate Change

- The data provided by Grifols in this section represents both its production and commercial activity, except for the commercial subsidiaries with less than 10 employees, as well as Plasmavita Healthcare GmbH, Green Cross North America, Inc, Green Cross Biotherapeutics, Inc. and Alkahest, Inc.
- Since most of Grifols' manufacturing facilities are based in the U.S. and Spain, the environmental information included in this section is classified by division and region: U.S., Spain and Rest of the World (ROW).

Chapter 7: Our People

- Grifols has included figures from the past two years and classified them by gender (male, female), age and region (North America, Europe and ROW) in all cases where historical figures are available. North America includes the U.S. and Canada, while Europe includes the Czech Republic, France, Germany, Ireland, Italy, Poland, Portugal, Spain, Sweden, Switzerland and the United Kingdom.
- The calculation of the accident rates includes the most significant facilities, excluding investees dedicated to research initiatives.

# **PRINCIPLES**

This report has been prepared in accordance with the GRI Standards: Core option.

Grifols defined the content of this report using GRI standards:

**Stakeholder inclusiveness:** Grifols maintains an ongoing dialogue with its stakeholders. The group is able to effectively address their expectations and interests by anticipating their needs.

**Context of sustainability:** Grifols aspire to contribute to economic, environmental and social progress on local, regional and global levels. Its 2020 performance is contextualized within its countries of operation.

**Materiality:** This report features the corporate issues that had the greatest economic, environmental and social impact, as well as those that could significantly shape stakeholder decisions and opinions.

**Completeness:** The topics highlighted in this report adequately reflect the group's most significant social, economic and environmental impacts, and allow stakeholders to assess their effectiveness throughout the 2020 fiscal year.

# STAKEHOLDERS RELATIONS

Deeply aware of the vital role that stakeholders play in its success, Grifols has several communication channels in place in order to ensure an open and fluid dialogue and stay abreast of their needs and expectations. This report serves as yet another platform to offer information to stakeholders in a clear, concise and ethical manner.

Grifols uses a variety of communication channels to interact with its stakeholder groups, including its corporate website.

	Stakeholders	Communication Channels
	Patients, patient organizations	Grifols has open lines for on-going communications (email, phone calls). It organizes monthly calls with patient organizations to discuss key updates, topics and events.
Ĵ Ĵ	Plasma donors	Grifols provides information to plasma donors through its website, educational videos and other communication channels. Donors can communicate with Grifols through plasma collection centers and the website.
	Customers	Grifols engages with customers (public and private; wholesalers, distributors, group purchasing organizations (GPOs), blood banks, hospitals and care institutions, National Health Systems) to provide clear and honest information about all of our products.
<u>၍</u>	Regulatory bodies	Grifols uses formal channels when engaging with regulatory bodies such as the FDA, EMA and AEMPS and others, for matters related to clinical trials, plasma donation center authorizations, validation of production facilities and other authorizations regarding the commercialization of therapeutic treatments, including new drugs, indications.
	Suppliers (non-plasma materials)	Formal communication channels are used during certification processes, assessments and audits. For daily operations, informal channels are also used.
	Financial community	As appropriate, Grifols discloses material information in compliance with regulations of stock exchanges where the company is listed (CNMV, SEC, NASDAQ, ISE, etc.) and uses the suitable channel for each case. Grifols communicates with all of its shareholders, investors, analysts and other stakeholders by organizing and attending meetings, including General Shareholders Meetings, work meetings, conference calls and roadshows. Furthermore, Grifols publishes an annual report and quarterly earnings releases, and press releases on the Grifols corporate website and makes them available through distribution lists when necessary. Grifols hosts an annual capital-markets day designed specifically for investors and analysts that features more in-depth management presentations.
မ လိုလိုလို လိုလိုလို	Employees	Grifols maintains a continuously updated intranet site for employees, and has a screen system in their facilities that displays information of general interest for its employees. It also publishes an in-house magazine (Revista GO) and organizes biannual meetings, as well as engaging in informal day-to-day communications with employees. Meetings with the employees' legal representatives are also regularly held.
₽ H2	Local community & NGOs	Grifols works collaboratively and in partnership with numerous NGOs through its foundations and directly and supports a range of community initiatives in locations where the company operates.
	Media	Grifols maintains clear and transparent communications with journalists and other media representatives. The company publishes press releases to announce important events like quarterly and annual results, organizes regular visits to manufacturing facilities and hosts an annual meeting with journalists (Annual Press Day).
1771 1771	Scientific community, research partners	Collaboration with research partners and other scientific institutions is essential to the ongoing innovation of Grifols products and processes. Activities with the scientific community include involvement in R+D+i projects, investments and partnerships.
	Institutional bodies	Institutional bodies, trade groups and other professional organizations are engaged in both formal and informal channels to organize forums, congresses and other business- related meetings.

102-40, 102-42

# **MATERIALITY**

On an annual basis, Grifols conducts a materiality study in order to identify the most relevant matters for its stakeholders, as well as those that have the greatest impact on its business.

This study allows the company to know the importance of matters related to the business strategy, identify the expectations and needs of the interested parties and specify the planning for accountability. It combines the internal vision of the different businesses and the external vision of the stakeholders, applying the "Reporting Principles for defining report content" of Global Reporting Initiative (GRI) in accordance to the GRI 101: Foundation Standard.

## **TOPICS IDENTIFICATION**

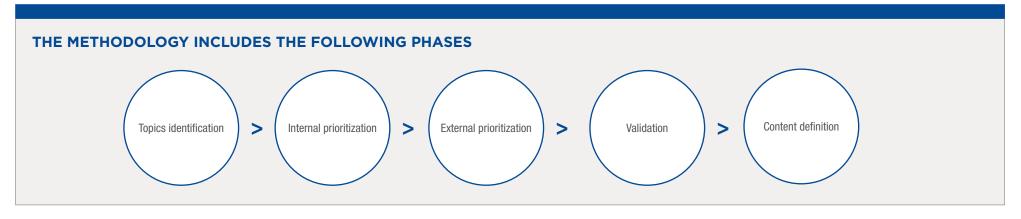
In this first step, material issues from previous years are taken as a reference along with other proposed issues derived from current trends. Next, an analysis of these issues and the subtopics they include is carried out, taking into account their relevance in the following strategic sources and resources:

- Topics highlighted as relevant by SAM Corporate Sustainability Assessment (CSA) for the pharmaceutical sector
- Topics identified as relevant to the pharmaceutical sector in the GRI Sustainability Topics for Sectors document titled "What Do Stakeholders Want to Know"

- Selection of topics from the GRI Standards
- The sectoral materiality of the Sustainability Accounting Standards Board (SASB) for the "Biotechnology and Pharmaceuticals" and "Medical Equipment and Supplies" industries
- Matters highlighted as relevant by SAM Corporate Sustainability Assessment (CSA) in the "Biotechnology", "Health Care Equipment & Supplies" and "Pharmaceuticals" sectors
- Latest Global Risk Report published by the World Economic Forum

• New issues in the information sources consulted

Based on this analysis, the following is determined: new topics that must be added to the materiality matrix, new topics that must be modified, new subtopics to be included, and topics that must be eliminated because they do not seem relevant in the current study. The final list of topics is shown below, indicating the area to which they belong: economic area (blue), social area (red) and environmental area (green).



Very relevant issues	ISSUES	Linked SASB Standards
Innovation	Strategy and investments in I+D	
	Intellectual property	
	Product innovation; Research projects; Digitization	
	Contribution to global health and the fight against future challenges	
Safety and quality in the	Product quality and safety to meet customer expectations	
supply chain	Quality management in the supply chain	
	Safety standards	
	Traceability	HC-BP 260a.1
	Product recall management	HC-BP 250a.3
Plasma and plasma donors	Donor Commitment	
	Ethical standards in plasma donation	
	Donor Eligibility	
	Plasma donation	
	Commitment to donor communities	
Business ethics	Codes and policies in ethics	HC-BP-510a.2
	Anti-corruption, bribery and money laundering	
	Complaint channels; Responsible marketing	HC-BP-270a.2
	Bioethics: Ethical research practices in the process of developing medicines and therapies	
Attraction and retention	Recruitment	HC-BP-330a.1
of talent	Formation and development; Performance review; Compensation & Benefits	
Transparency	Reporting Practices	
	Transparency in value transfers	
	Transparency in clinical trials	
Risks and compliance	Normative compliance	
	Risk management, including the violation of human rights	

Very relevant issues	ISSUES	Linked SASB Standards
Commitment to the patient	Education and Awareness about treatments	HC-BP-210a.1
	Support to patient organizations	
	Public and private partnerships to improve access to treatments	HC-BP-240a.1.
	Accessibility	
Business strategy and	Economic results and value creation	
value creation	Investments and acquisitions	
	Fiscal strategy; Global expansion	
Health, safety and	Health and safety performance	
occupational well-being	Risk prevention measures; Wellness Promotion Programs	
	Training and awareness	
Data Protection & Cybersecurity	Data privacy in donors, patients, staff, health professionals, suppliers and customers	
	Cybersecurity	
Climate strategy	Carbon footprint measurement	
	Strategy to reduce greenhouse gas emissions	
	Risk management and climate opportunities, including water stress	
	Use of renewable energy	
Eco-efficiency and Circular	Environmental policies and programs	
Economy	Efficient use of resources: water, materials and energy	
	Strategy to prevent and minimize waste	
	Hazardous waste and wastewater management	
Commitment to the	Social contribution and philanthropy	
community	Commitment to local communities	
	Foundations; Scholarships, sponsorships and distinctions in technological research	
Diversity and inclusion	Equal opportunities; gender gap, conciliation and disability	
	Diversity: promotion and awareness	
	Anti-discrimination policies; Formal Complaint Mechanisms	

## INTERNAL PRIORITIZATION

The objective of this step is to assess the importance that Grifols gives internally to the topics identified above and to determine its priority ones.

To carry out this prioritization, face-to-face interviews are held with the Directors and those responsible for the areas related to these matters. Among them: Human Resources, Health and Safety, Quality, Innovation, Environment, Public Affairs and Patient Relationship. Likewise, relevance given by the Grifols Strategic Plan and 20-F to each of these topics is analyzed.

Finally, the scores attributed by the analyzed sources for each identified topic are consolidated taking into account the weight attributed. The results are normalized, shown on the X-axis of the materiality matrix below.

## **EXTERNAL PRIORITIZATION**

To carry out the external prioritization of the topics, an analysis of the following sources and resources is carried out:

- Trends defined by Forbes in "Trends that Will Shake the World," the World Economic Forum's "World Risks Landscape" and the changing regulatory environment
- Press analysis in the last year
- Benchmarking of the main competitors
- Dow Jones Sustainability Index evaluation criteria in the "Biotechnology" sector

Finally, the scores attributed by the analyzed sources for each identified topic are consolidated taking into account the weight attributed. The results are normalized, shown on the Y-axis of the materiality matrix below.

	Transparency	Innovation Supply chain Quality & Safety Plasma and plasma donors Business ethics Talent atraction and retention		
IMPACT ON STAKEHOLDERS	Climate Strategy Ecoefficiency and circular economy Diversity & inclusion	Risk & Compliance Commitment with patient Business strategy and value creation Employee safety health and well-being Data protection & Cibersegurity		
IMPACT O		Community engagement and socal contribution		
	Very relevant     SIGNIFICANCE TO BUSINESS     Relevant     Less relevant			

## VALIDATION

The resulting matrix is validated by Grifols' Sustainability responsible team, verifying the consistency of the evaluations given in the previous phases.

## CONTENT DEFINITION

The "GRI Content Index" section of this report shows the GRI Standards associated to each issue, its coverage according to the Disclosure 103-1 from the GRI Standard GRI 103 and the location of the response for each of them. Finally, in 2020 it is necessary to highlight:

- The introduction of extra information content related to the management of Covid-19 in the main chapters of the Integrated Annual Report.
- The extension of the response to the SASB Standards of the Biotechnology and Pharmaceutical sector as detailed in Annex III "SASB Content Index".

# INDEPENDENT REVIEW REPORT



KPMG Asesores, S.L. Torre Realia Plaça d'Europa, 41-43 08908 L'Hospitalet de Llobregat Barcelona

#### Independent Assurance Report to the Management of Grifols, S.A.

(Translation from the original in Spanish. In the case of discrepancy, the Spanish language version prevails)

To the Management of Grifols, S.A.

In accordance with our engagement letter, we performed a limited assurance review on the nonfinancial information contained in the Integrated Annual Report of Grifols, S.A. (hereinafter GRIFOLS) for the year ended 31 December 2020 (hereinafter "the Report"). The information reviewed corresponds to the indicators referred in the GRI Content Index and the SASB Content Index.

#### Management responsibilities

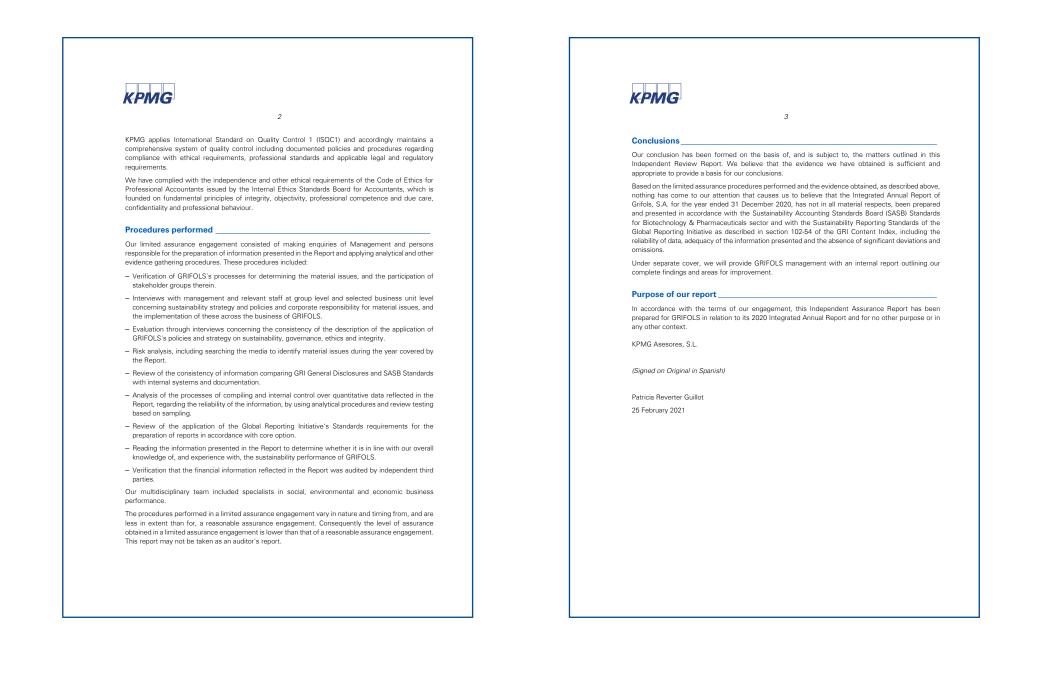
GRIFOLS Management is responsible for the preparation and presentation of the Report in accordance with the Sustainability Accounting Standards Board (SASB) Standards for Biotechnology & Pharmaceuticals sector and with the Sustainability Reporting Standards of the Global Reporting Initiative (GRI Standards) in its core option as described in section 102-54 of the GRI Content index of the Report. It is also responsible for compliance with Materiality Disclosure Service, obtaining confirmation from the Global Reporting Initiative on the proper application of these. Management is also responsible for the information and assertions contained within the Report; for determining GRIFOLS's objectives in respect of the selection and presentation of sustainable development performance, including the identification of stakeholders and material issues; and for establishing and maintaining appropriate performance management and internal control systems from which the reported performance information is derived.

These responsibilities include the establishment of appropriate controls that GRIFOLS management consider necessary to enable that the preparation of indicators with a limited assurance review would be free of material errors due to fraud or errors.

#### Our responsibility

Our responsibility is to carry out a limited assurance review and to express a conclusion based on the work performed, referring exclusively to the information corresponding to 2020. We conducted our engagement in accordance with International Standard on Assurance Engagements (ISAE) 3000 Revised, "Assurance Engagements other than Audits or Reviews of Historical Financial Information" and with International Standard ISAE 3410, Assurance Engagements on Greenhouse Gas Statements, issued by the International Auditing and Assurance Engagements (IAASB) and with the Performance Guide on the revision of Corporate Responsibility Reports of the Instituto de Censores Jurados de Cuentas de España (ICJCE). These standards require that we plan and perform the engagement to obtain limited assurance about whether the Report is free from material misstatement.

KPMG Asesores S.L., a limited liability Spanish company and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. Plaga d'Europa, 14-43 - 08808 L'Hospitalet de Llobregat – Barcelona Reg. Mer Madrid, T. 14.972, F. 53, Sec. 8 , H. M -249.480, Inscrip. 1.<sup>a</sup> N.I.F. B-82498650



# ANNEX I: "INDEX OF CONTENTS REQUIRED BY LAW 11/2018, OF DECEMBER 28, REGARDING NON-FINANCIAL INFORMATION AND DIVERSITY"

The selected GRI Disclosures below refer to those published in 2016, except those that have undergone updates and in which case the year of publication is indicated.

Information requested by the Law 11/2018	Materiality	Page number(s)	Reporting criteria: GRI (2016 version except indicated)
General information			
A brief description of the business model that includes its business environment, its organization and structure	Material	18-20, 24-25	GRI 102-2 GRI 102-7
Markets in which it operates	Material	30-31	GRI 102-3 GRI 102-4 GRI 102-6
Objectives and strategies of the organization	Material	32-33	GRI 102-14
Vain factors and trends that can affect its future evolution	Material	54-55	GRI 102-14
Reporting framework used	Material	242	GRI 102-54
Principle of materiality	Material	245-247	GRI 102-46 GRI 102-47
Invironmental Issues			
Anagement approach: description and results of the policies related to these issues, as well as the main risks related to those issues related to the proup's activities.	Material	206	GRI 102-15 GRI 103-2
Detailed general information			
Detailed information on the actual and predictable effects of the company's activities on the environment and, when applicable, health and safety.	Material	208	GRI 102-15
invironmental assessment or certification procedures	Material	209	GRI 103-2
Resources dedicated to the prevention of environmental risks	Material	210-211, 231	GRI 103-2
upplication of the precautionary principle	Material	208	GRI 102-11
mount of provisions and guarantees for environmental risks	Material	209	GRI 103-2
Contamination			
Measures to prevent, reduce or repair emissions that seriously affect the environment; considering any form of activity-specific air pollution, including noise and light pollution	Material	224	GRI 103-2 GRI 305-7

Information requested by the Law 11/2018	Materiality	Page number(s)	Reporting criteria: GRI (2016 version except indicated)
Circular Economy and Waste Prevention and Management			
Prevention, recycling, reutilization and other recovery and waste disposal measures.	Material	207, 210, 213, 216, 230	GRI 103-2 GRI 306-3 (2020) GRI 306-4 (2020) GRI 306-5 (2020)
Actions to fight food waste	Not material	246	No aplica
Sustainable Use of Resources			
Water consumption and supply in accordance with the local limitations	Material	225, 232-233	GRI 303-5 (2018)
Consumption of raw materials and measures taken to improve the efficiency of their use	Material	207, 213, 229, 235-236	GRI 301-1
Direct and indirect energy consumption	Material	212, 227-228, 234-235	GRI 302-1 GRI 302-3
Measures taken to improve energy efficiency	Material	212	GRI 103-2 GRI 302-4
Jse of renewable energy	Material	212, 223, 227-228, 235	GRI 302-1
Climate Change			
Greenhouse gas emissions generated as a result of the company's activities, including the use of the goods and services it produces	Material	222-224, 231-232	GRI 305-1 GRI 305-2 GRI 305-3 GRI 305-4
Measures taken to adapt to the consequences of climate change	Material	224	GRI 103-2 GRI 201-2
Voluntary measures for medium and long-term reduction goals to reduce greenhouse gas emissions and the means implemented for this purpose	Material	212, 214	GRI 103-2
Biodiversity Protection			
Neasures taken to preserve or restore biodiversity	Material	196, 213, 216, 224	GRI 103-2
mpacts caused by activities or operations in protected areas	Material	213	GRI 304-2
Social and Personnel matters			
Management approach: description and results of the policies related to these matters as well as the main risks related to those issues linked to the group's activities.	Material	142-143	GRI 102-15 GRI 103-2
Employment			
Total number and distribution of employees by country, gender, age and professional category	Material	63, 146, 148, 165-166	GRI 102-8 GRI 405-1
Total number and distribution of employment contract modalities and annual average of indefinite contracts, temporary contracts and part-time contracts by gender, age and professional category	Material	146, 165-166	GRI 102-8

Information requested by the Law 11/2018	Materiality	Page number(s)	Reporting criteria: GRI (2016 version except indicated)
Number of dismissals by gender, age and professional classification	Material	167	GRI 103-2 GRI 401-1
Average remuneration and its evolution disaggregated by sex, age and professional classification or equal value	Material	170-171	GRI 103-2 GRI 405-2
Gender gap, the remuneration of equal or average company jobs	Material	157-158, 169	GRI 103-2 GRI 405-2
Average remuneration of directors and executives, including variable remuneration, allowances, allowances, payment to long-term savings forecasting systems and any other perception disaggregated by sex	Material	169	GRI 103-2 GRI 405-2
Implementation of policies work disconnection	Material	164	GRI 103-2
Number of employees with disabilities	Material	150	GRI 405-1 b
Organization of Work			
Organization of working time	Material	142, 164	GRI 103-2
Number of hours of absenteeism	Material	168	GRI 103-2
Measures aimed at facilitating the enjoyment of conciliation and promoting the co-responsible exercise of these by both parents	Material	164	GRI 103-2 GRI 401-3
Health and Safety			
Health and safety conditions at work	Material	161-163	GRI 103-2 GRI 403-1 (2018) GRI 403-2 a (2018) GRI 403-3 (2018) GRI 403-7 (2018) GRI 403-7 (2018)
Occupational accidents, their frequency and severity, as well as occupational diseases; disaggregated by gender	Material	171	GRI 403-9 a, d, e (2018) GRI 403-10 a (2018)
Social Relationships			
Organization of social dialogue including procedures for informing and consulting staff and negotiating with them	Material	159	GRI 103-2
Percentage of employees covered by collective agreement by country	Material	160	GRI 102-41
Balance of collective agreements, particularly in the field of health and safety at work	Material	160	GRI 403-4 (2018)
Training			
Policies implemented in the field of training	Material	151-156	GRI 103-2 GRI 404-2
Total number of training hours by professional category	Material	153, 168	GRI 404-1

Information requested by the Law 11/2018	Materiality	Page number(s)	Reporting criteria: GRI (2016 version except indicated)
Universal accessibility			
Integration and universal accessibility of people with disabilities	Material	150	GRI 103-2
Equality			
Measures taken to promote equal treatment and opportunities for women and men	Material	147,149	GRI 103-2
Equality plans, measures taken to promote employment, protocols against sexual and gender harassment	Material	149-150	GRI 103-2
Policy against all types of discrimination and, when applicable, diversity management	Material	147, 150	GRI 103-2
Respect for human rights			
Management approach: description and results of the policies related to these matters as well as the main risks related to those issues linked to the group's activities.	Material	69, 134	GRI 102-15 GRI 103-2
Aplicación de procedimientos de diligencia debida			
Application of due diligence procedures in the field of human rights and prevention of risks of violation of human rights and, where appropriate, measures to mitigate, manage and repair possible abuses committed	Material	69	GRI 102-16 GRI 102-17
Complaints for cases of human rights violation	Material	69 - The Global Compact considers discrimination as a violation of human rights. Grifols' Code of Conduct includes a commitment to maintain a work environment free of discrimination and harassment based on race, religion, nationality, gender, disability, sexual orientation, age, or for any other reason. Alle- gations of discrimination received through the Grifols Ethics Helpline have been investigated and, where appropriate, corrective action has been taken.	GRI 103-2 GRI 406-1
Measures implemented to promote and comply with the provisions of the ILO fundamental conventions related to respect for freedom of association and the right to collective bargaining; the elimination of discrimination in employment and occupation; the elimination of forced or compulsory labor; the effective abolition of child labor	Material	69	GRI 103-2

nformation requested by the Law 11/2018	Materiality	Page number(s)	Reporting criteria: GRI (2016 version except indicated)
Fight against corruption and bribery			
Management approach: description and results of the policies related to these matters as well as the main risks related to those issues linked to the group's activities.	Material	58, 60	GRI 102-15 GRI 103-2
Measures taken to prevent corruption and bribery	Material	70-73	GRI 103-2 GRI 102-16 GRI 102-17 GRI 205-3
Measures to fight money laundering	Material	70	GRI 103-2 GRI 102-16 GRI 102-17
Contributions to foundations an NGOs	Material	203	GRI 102-13
nformation about society			
Management approach: description and results of the policies related to these matters as well as the main risks related to those issues linked to the group's activities.	Material	18-23, 174-175	GRI 102-15 GRI 103-2
Commitment of the company to sustainable development			
The impact of the company's activity on employment and local development	Material	26-27, 178, 190, 202	GRI 103-2
The impact of society's activity on local populations and in the territory	Material	28-29, 174, 178, 186, 192, 198- 201	GRI 103-2
The relations maintained with the actors of the local communities and the modalities of the dialogue with these	Material	180,181, 187-188	GRI 102-43
Partnership or sponsorship actions	Material	174, 179, 181-182,189, 193-194, 197	GRI 103-2
Subcontracting and suppliers			
nclusion in the purchasing policy of social, gender equality and environmental issues	Material	84-85	GRI 103-2
Consideration in the relations with suppliers and subcontractors of their social and environmental responsibility	Material	84-85	GRI 102-9
Supervision and audit systems and their results	Material	85	GRI 102-9
Consumers			
Measures for the health and safety of consumers	Material	77, 82-85	GRI 103-2 GRI 416-1
Complaint systems, complaints received and resolution thereof	Material	88	GRI 103-2 GRI 418-1
Tax information			
Profit obtained country by country	Material	52	GRI 103-2
Taxes earned on benefits paid (per country)	Material	52	GRI 103-2
Public grants received (per country)	Material	52	GRI 201-4

### ANNEX II: GRI CONTENT INDEX



For the Materiality Disclosures Service, GRI Services reviewed that the GRI content index is clearly presented and the references for Disclosures 102-40 to 102-49 align with appropriate sections in the body of the report. The service was performed on the English version of the report.

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
GRI 101: Foundation 2	2016			
General Disclosures				
	Organizational P	rofile		
	102-1	Name of the organization	Grifols S.A.	
	102-2	Activities, brands, products and services	24	
	102-3	Location of headquarters	Avinguda de la Generalitat, 152-158 08174 Sant Cugat del Vallés	
	102-4	Location of operations	30-31	
	102-5	Ownership and legal form	Details available in the Annual Corporate Governance Report https://www.grifols.com/en/web/internationa investor-relations/annual-corporate-governance-report	/
	102-6	Markets served	24, 30-31	
	102-7	Scale of the organization	10-11, 37	
GRI 102: General	102-8	Information on employees and other workers	146, 165	
Disclosures 2016	102-9	Supply chain	83-84, 90-91, 94-96	
	102-10	Significant changes to the organization and its supply chain	83-84	
	102-11	Precautionary principle or approach	206	
	102-12	External initiatives	Grifols has not adopted any externally-developed economic, environmental or social projects or principles	
	102-13	Membership of associations	203	
	Strategy			
	102-14	Statement from senior decision-maker	5-7	
	Ethics and Integ	rity		
	102-16	Values, principles, standards and norms of behavior	18, 60	
	Governance			
	102-18	Governance structure	58, 61-62, 68	

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
	Stakeholder Eng	jagement		
	102-40	List of stakeholder groups	244	
	102-41	Collective bargaining agreements	160	
	102-42	Identifying and selecting stakeholders	243-244	
	102-43	Approach to stakeholder engagement	242-243, 245	
	102-44	Key topics and concerns raised	245-247	
	Reporting practi	се		
	102-45	Entities included in the consolidated financial statements	A list of Grifols subsidiaries is disclosed in the Annex I of the Consolidated Financial Statements on the following link: https://www.grifols.com/en/annual-accounts	
	102-46	Defining report content and topic boundaries	242-243, 245-247	
	102-47	List of material topics	246-247	
	102-48	Restatements of information	165, 168 Information included with a different organizational or time scope to the one used in 2019, has been explained and disclosed.	
GRI 102: General Disclosures 2016	102-49	Changes in reporting	242-243	
	102-50	Reporting period	242	
	102-51	Date of most recent report	2019 Integrated Annual Report was published on February 2020.	
	102-52	Reporting cycle	Annual	
	102-53	Contact point for questions regarding the report	GRIFOLS S.A Investor Relations Avinguda de la Generalitat, 152 Parc empresarial Can Sant Joan 08174 Sant Cugat del Vallès, Barcelona - España	
	102-33		Contact information: Tel. (+34) 935 710 221 Fax: (+34)34 935 712 201 inversores@grifols.com	
	102-54	Claims of reporting in accordance with the GRI Standards	242 This report has been prepared in accordance with the GRI Standards: Core option	
	102-55	GRI content index	255-263	
	102-56	External assurance	248-249	

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
Material topics				
Innovation				
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	100, 102-109, 118-121	
	103-3	Evaluation of the management approach	101, 110-117, 122-123	
Safety and Quality in	he Supply Chain	(GRI 416: Customer Health and Safety 2016)		
GRI 103: Management	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization is linked to the impact through its business relations.	
Approach 2016	103-2	The management approach and its components	82-89	
	103-3	Evaluation of the management approach	97	
GRI 416: Customer	416-1	Assessment of the health and safety impacts of product and service categories	d 97	
Health and Safety 2016	416-2	Incidents of non-compliance concerning the health and safety impacts of products and services	85	
Plasma and plasma d	onnors			
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	127-134, 136-138	
100100112010	103-3	Evaluation of the management approach	132, 134-136, 138-139	
Business Ethics (GRI 2	205: Anti-corruption	on 2016, GRI 206: Anti-competitive Behavior 2016)		
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	18-19, 60, 69-73	
100100112010	103-3	Evaluation of the management approach	18, 72-73	
	205-1	Operations assessed for risks related to corruption	71	
GRI 205: Anti- corruption 2016	205-2	Communication and training about anti-corruption policies and procedures	72-73	Training breakdown by category is not available for publication in this report. Specific measures are being taken in the collection of information and the process to treat the data to be able to give this detail in the next five years
	205-3	Confirmed incidents of corruption and actions taken	71-72	

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
GRI 206: Anti- competitive Behavior 2016	206-1	Legal actions for anti-competitive behavior, anti-trust and monopoly practices	70	
Attraction and retention	n of talent (GRI 4	01: Employment 2016, GRI 402: Labor/Management Relations 2	2016, GRI 404: Training and education 2016)	
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	142-143, 151-156	
	103-3	Evaluation of the management approach	144-145, 153	
GRI 401: Employment 2016	401-1	New employee hires and employee turnover	<ul> <li>167</li> <li>New hires by region:</li> <li>United States: 5,684 employees, rate 34%</li> <li>Europe: 1,033 employees, rate 16%</li> <li>Rest of the world: 45 employees, rate 7%</li> <li>New hires by age group:</li> <li>&lt;30: 4,011 employees, rate 58%</li> <li>30-50: 2,354 employees, rate 19%</li> <li>&gt;50: 397 employees, rate 9%</li> <li>Total number of departures and turnover rate by region:</li> <li>United States: 6,930 employees, rate 42%</li> <li>Europe: 711 employees, rate 11%</li> <li>Rest of the world: 47 employees, rate 7%</li> <li>Total number of departures and turnover rate by age group:</li> <li>&lt;30: 4,081 employees, rate 59%</li> <li>30-50: 2,978 employees, rate 24%</li> <li>&gt;50: 629 employees, rate 14%</li> </ul>	
	401-2	Benefits provided to full-time employees that are not provided to temporary or part-time employees	All employees at the main locations, except from the U.S., receive the same benefits and employment I according to their category, regardless of the type of contract (full-time or part-time). In the U.S., all full employees who work an average of 30 hours or more per week, as well as their spouse and children, a covered by various insurance policies (life insurance, group accident insurance, short-term and long-te disability insurance, and occupational travel accident insurance). They also have access to a Health Rei sement Account (for EHP members only), participate in the Employee Assistance Program, LiveWell Wel Incentive Program, 401k Match, training reimbursement, PTO Pay, Holiday Pay, and adoption assistance Part-time workers receive the 401k, work travel accident insurance, and participate in the Employee As ce Program.	-time re rm mbur- Iness e.
	401-3	Parental leave	100% of Grifols employees are entitled to maternity/paternity leave where provided for by state, feduregional or local laws; in 2020, 326 women and 145 men between Spain, the United States and the of the World (considering Ireland and Germany) have taken parental leave. During the reporting period people (268 women and 131 men) have returned to work after the end of parental leave, which reprare return to work rate of 96% (95% in women and 99% in men). Of the total number of people who re to work after finishing parental leave in 2019, 71% (65% women and 84% men) are still with the context of the total states are state	Rest d 399 esents eturned

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
GRI 402: Labor/ Management Relations 2016	402-1	Minimum notice periods regarding operational changes	Significant operational changes in the organization that may substantially affect employees are notified with the minimum notice required in compliance with applicable legislation and collective bargaining agreements.	
	404-1	Average hours of training per year per employee	168 Average training hours per employee by professional category: Executives 17.38h; Directors 27.65h; Senior management 44.12h; Management 37.43h; Professional Senior 42.82h; Professionals 46.33h; Administrative/ Production operators 127.36h. Average training hours per employee are based on the accumulated average number of employees (FTE average).	
	404-2	Programs for upgrading employee skills and transition assistance programs	154-156	
GRI 404: Training and Education 2016		Percentage of employees receiving regular performance and career development reviews	I In 2020, 90.5% of all subject employees have participated in a regular performance and professional development evaluation. Males: 89.1%. Women: 91.6%	
	404-3		By professional category: Executives: 73.8%. Directors: 93.3% Senior Management: 94.0% Management: 94.6% Senior Professional: 95.9% Professional: 92.2% Administratives/Manufactiring operators: 89.0%	
Transparency (GRI 207	: Tax 2019)			
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	51-53, 74-76	
	103-3	Evaluation of the management approach	52, 75-76	
	207-1	Approach to tax	51-53	
	207-2	Tax governance, control, and risk management	51, 53	
GRI 207: Tax 2019	207-3	Stakeholder engagement and management of concerns related to tax	51, 53	
	207-4	Country-by-country reporting	52	Country-by-country information is not available for publication in this report.

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
Risks and compliance				
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	58, 60, 69-73, 79	
	103-3	Evaluation of the management approach	60, 69, 72	
Compromise with the	patient			
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	179-184	
	103-3	Evaluation of the management approach	179-184	
Business Strategy and Value Creation (GRI 201: Economic Performance 2016)				
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	36-42	
Approach 2010	103-3	Evaluation of the management approach	36-42	
GRI 201: Economic Performance 2016	201-1	Direct economic value generated and distributed	37, 42	
Health, safety and occ	upational well-be	eing (GRI 403: Occupational Health and Safety 2018)		
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	161-163	
	103-3	Evaluation of the management approach	161-162	

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
	403-1	Occupational health and safety management system	161-163	
	403-2	Hazard identification, risk assessment, and incident investigation	161	
	403-3	Occupational health services	161	
GRI 403:	403-4	Worker participation, consultation, and communication on occupational health and safety	160	
Occupational Health and Safety 2018	403-5	Worker training on occupational health and safety	152-153, 161, 163	
	403-6	Promotion of worker health	161-163	
	403-7	Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	163-163	
	403-9	Work-related injuries	171	
	403-10	Work-related ill health	171	
Data Protection (GRI 4	18: Customer Priv	acy 2016)		
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	77-78	
	103-3	Evaluation of the management approach	77-78	
GRI 418: Customer Privacy 2016	418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	There has not been any claim regarding privacy violations and client's data loss	
Climate Strategy (GRI	201: Economic Pe	rformance 2016; GRI 305: Emissions 2016)		
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	206-207, 209, 222-224	
	103-3	Evaluation of the management approach	214-216, 221	
GRI 201: Economic Performance 2016	201-2	Financial implications and other risks and opportunities due to climate change	217-221	

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)	
	305-1	Direct (Scope 1) GHG emissions	223, 231-232		
	305-2	Energy indirect (Scope 2) GHG emissions	223, 231-232		
GRI 305: Emissions	305-3	Other indirect (Scope 3) GHG emissions	223, 231-232		
2016	305-4	GHG emissions intensity	223, 231-232		
	305-6	Emissions of ozone-depleting substances (ODS)	223		
	305-7	Nitrogen oxides (NOx), sulfur oxides (SOx) and other significant aire emissions	223, 231-232		
Eco-efficiency and Cir	Eco-efficiency and Circular Economy (GRI 301: Materials 2016, GRI 302: Energy 2016, GRI 303: Water and Effluents 2018, GRI 306: Waste 2020, GRI 307: Environmental Compliance 2016)				
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact		
Management Approach 2016	103-2	The management approach and its components	206-209		
	103-3	Evaluation of the management approach	214-216, 221		
GRI 301: Materials 2016	301-1	301-1 Materials used by weight or volume		Due to the nature of the materials used by Grifols, disclosure by renewable and not renewable is not	
			229, 235-236	applicable	
	302-1	Energy consumption within the organization	234-235		
GRI 302: Energy 2016	302-3	Energy intensity	234-235 All rates are reported using energy consumption within the organization		
	302-4	Reduction of energy consumption	227-228		
	303-1	Interactions with water as a shared resource	225-226		
GRI 303: Water and Effluents 2018	303-2	Management of water discharge-related impacts	225-226		
	303-05	Water consumption	232-233		

GRI Standard	Disclosure		Page Number (s), URL and/or direct answer	Identified omission(s)
	306-1	Waste generation and significant waste-related impacts	230	
GRI 306: Waste 2020	306-2	Management of significant waste-related impacts	230	The information regarding significant waste-related impacts is not avai- lable for publication in this report. Specific measures are being taken in the collection of information and the process to treat the data to be able to give this detail in the next five years
	306-4	Waste diverted from disposal	236	
	306-5	Waste directed to disposal	236	
GRI 307: Environmental	307-1	Non-compliance with environmental laws and regulations		
Compliance 2016			209	
Compromise with the	Community (GRI 2	203: Indirect Economic Impacts 2016)		
GRI 103:	103-1	Explanation of the material topic and its Boundary	246, 175 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	174-177, 179, 181-192	
	103-3	Evaluation of the management approach	26-29, 139, 178-179, 183-184, 199	
GRI 203: Indirect Economic Impacts 2016	203-1	Infrastructure investments and services supported	9, 139	
Diversity and Inclusion	n (GRI 405: Diversi	ty and Equal Opportunity 2016, GRI 406: Non-discrimination 2	016)	
GRI 103:	103-1	Explanation of the material topic and its Boundary	246 Coverage: Inside and outside the organization. The organization contributes directly to the impact	
Management Approach 2016	103-2	The management approach and its components	146-150, 157-158	
	103-3	Evaluation of the management approach	148, 150, 157	
GRI 405: Diversity and Equal	405-1	Diversity of governance bodies and employees		
Opportunity 2016			63, 148, 166	
GRI 406: Non- discrimination 2016	406-1	Incidents of discrimination and corrective actions taken	69, 150	

### ANNEX III: SASB CONTENT INDEX

SASB Indicator Accounting metric		
		Disclosure and/or references
Safety of Clinical Trial Participants		
	Pg	g. 108 - Grifol's pledge in clinical trials
HC-BP-210a.1 Discussion, by world region, of management process for safety during clinical trials	htt htt	or more information please visit: .tps://www.clinicaltrialsregister.eu/ctr-search/search/ tps://www.clinicaltrials.gov/ .tps://eudract.ema.europa.eu/
HC-BP-210a.2 Number of FDA Sponsor Inspections related to clinical tri gilance that resulted in: (1) Voluntary Action Indicated (VA (OAI)	Al) and (2) Official Action Indicated	rifols has not received any FDA Sponsor Inspections related to clinical trial management and pharmacovigilance that resulted VAI or OAI.
HC-BP-210a.3 Total amount of monetary losses as a result of legal proc trials in developing countries	ceedings associated with clinical Th	nere has not been any monetary loss as a result of legal proceedings associated with clinical trials in developing countries.
Access to Medicines		
HC-BP-240a.1 Description of actions and initiatives to promote access t diseases and in priority countries as defined by the Acce		g. 22 - Further information on SDG 3 is at Grifols Sustainability Development Goals Contribution Report 2020, available n Grifols website (Corporate Stewardship Reports section)
HC-BP-240a.2 List of products on the WHO List of Prequalified Medicina cation of Medicines Programme (PQP)	al Products as part of its Prequalifi-Gr	rifols has no products on the WHO List of Prequalified Medicinal Products.
Affordability & Pricing		
HC-BP-240b.1 Number of settlements of Abbreviated New Drug Applica payments and/or provisions to delay bringing an authoriz defined time period		rifols does not market generic products.
HC-BP-240b.2 Percentage change in: (1) average list price and (2) avera portfolio compared to previous year	age net price across U.S. product Th	nis information is not reported regarding confidentiality issues
HC-BP-240b.3 Percentage change in: (1) list price and (2) net price of provide to previous year	roduct with largest increase Th	nis information is not reported regarding confidentiality issues
Drug Safety		
HC-BP-250a.1 List of products listed in the Food and Drug Administratic for Human Medical Products database		vailable at FDA Safety Information and Adverse Event Reporting Program: https://www.fda.gov/safety/medwatch-fda-safe- -information-and-adverse-event-reporting-program
HC-BP-250a.2 Number of fatalities associated with products as reported Reporting System	a in the FDA Adverse Event htl	vailable at FDA Adverse Event Reporting System (FAERS) Public Dashboard ttps://www.fda.gov/drugs/questions-and-answers-fdas-adverse-event-reporting-system-faers/fda-adverse-event-repor- ng-system-faers-public-dashboard
HC-BP-250a.3 Number of recalls issued, total units recalled	Pg	g. 85 - Evolution number of audits and inspections g. 89 - Product recall system
HC-BP-250a.4 Total amount of product accepted for takeback, reuse, or	r disposal Pg	g. 230 - Medication waste management

	Sustainability Accounting Standards E	Board (SASB) - Biotechnology & Pharmaceuticals
SASB Indicator	Accounting metric	Disclosure and/or references
HC-BP-250a.5	Number of FDA enforcement actions taken in response to violations of current Good Manufacturing Practices (cGMP), by type	The FDA performed 26 inspections to Grifols Plasma Centers and Fractionation Facilities and issued 3 Form 483 observations in 2020. Grifols did not receive any FDA enforcement actions associated with warning letters, seizures, recalls or consent decrees in 2020. Grifols responded to the FDA with the appropriate Corrective and Preventive Actions to address the observations received.
Counterfeit Drugs		
HC-BP-260a.1	Description of methods and technologies used to maintain traceability of products throu- ghout the supply chain and prevent counterfeiting	Pg. 91 - Safety and quality in the Bioscience division - Product tracking and traceability
HC-BP-260a.2	Discussion of process for alerting customers and business partners of potential or known risks associated with counterfeit products	Grifols has an internal Policy on prevention, detection and communication of falsifications. According to this policy, suspected counterfeit drugs and counterfeit product detection confirmation must be notified to the corresponding regulatory authorities in a timely manner and in accordance with the current applicable regulation.
HC-BP-260a.3	Number of actions that led to raids, seizure, arrests, and/or filing of criminal charges related to counterfeit products	This information is not reported regarding confidentiality issues
Ethical Marketing		
HC-BP-270a.1	Total amount of monetary losses as a result of legal proceedings associated with false marketing claims	Grifols publishes all the legal and regulatory procedures required on The Annual Form 20-F, as well as in Note 29 of the Conso- lidated Annual Accounts 20-F 2020: https://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=0001438569&owner=exclude&count=40 Group Annual Consolidated Accounts 2020: https://www.grifols.com/en/annual-accounts
HC-BP-270a.2	Description of code of ethics governing promotion of off-label use of products	Pg. 60 - Compliance and character: Our Ethical Approach Pg. 74-75 - Interactions with healthcare organizations and professionals
Employee Recruitment,	Development & Retention	
HC-BP-330a.1	Discussion of talent recruitment and retention efforts for scientists and research and development personnel	Pg. 151-156 - Talent management
HC-BP-330a.2	(1) Voluntary and (2) involuntary turnover rate for: (a) executives/senior managers, (b) midlevel managers, (c) professionals, and (d) all others	Pg. 167 - Tables of Personnel Turnover and dismissal
Supply Chain Managem	ent	
HC-BP-430a.1	Percentage of (1) entity's facilities and (2) Tier I suppliers' facilities participating in the Rx-360 International Pharmaceutical Supply Chain Consortium audit program or equivalent third party audit programs for integrity of supply chain and ingredients	Grifols does not have its own facilities, nor Tier I suppliers participating in the audit program of the Rx-360 International Phar- maceutical Supply Chain Consortium or equivalent programs.
Business Ethics		
HC-BP-510a.1	Total amount of monetary losses as a result of legal proceedings associated with corrup- tion and bribery	Grifols publishes all the legal and regulatory procedures required on The Annual Form 20-F, as well as in Note 29 of the Conso- lidated Annual Accounts 20-F 2020: https://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=0001438569&owner=exclude&count=40 Group Annual Consolidated Accounts 2020: https://www.grifols.com/en/annual-accounts
HC-BP-510a.2	Description of code of ethics governing interactions with health care professionals	Pg. 60 - Compliance and character: Our Ethical Approach Pg. 74-75 - Interactions with healthcare organizations and professionals
Activity metrics		
HC-BP-000.A	Number of patients treated	This information is not reported regarding confidentiality issues
HC-BP-000.B	Number of drugs (1) in portfolio and (2) in research and development (Phases 1-3)	This information is not reported regarding confidentiality issues

### ANNEX IV: INDEX OF GRIFOLS' CONTRIBUTION TO THE SDGs

This index includes the SDGs, their respective targets and Grifols contribution to their achievement. The main references where supporting information on the contribution to each target can be found in the 2020 Integrated Annual Report are listed below. The report "Joining Efforts: Grifols' Contribution to the 2020 Sustainable Development Goals" - available at www.grifols.com - includes detailed information on the contribution to the Sustainable Development Goals.

SDG		Targets	Section within the Integrated Annual Report	Sub-section within the Integrated Annual Report	Detailed information on the contribution
			5. Innovation	A robust innovation ecosystem	<ul> <li>Grifols' innovation ecosystem coordinated a global response to help combat covid-19 - page 105-107</li> </ul>
		3.3. End the epidemics of AIDS, tuberculosis, malaria, and neglected	5. Innovation	R&D by divisions	<ul> <li>Bioscience Division - page 113-114</li> <li>Diagnostic Division - page 115</li> <li>Hospital Division - page 116</li> </ul>
		tropical diseases and combat hepatitis, water-borne diseases, and other communicable diseases.	6. Our donors	Plasma, donation and donors	<ul> <li>Only the generosity of plasma donors makes plasma-derived medicines possible - page 127</li> </ul>
	3 2722132 		6. Our donors	Donating plasma is safe	<ul> <li>Hyperimmune-plasma donors are playing a critical role in the fight against Covid-19 - page 133</li> </ul>
			8. Committed to society	Programs and initiatives aligned with the SDGs	<ul> <li>Global Laboratory Initiative (GLI) – page 199</li> <li>Ebola project - page 199</li> </ul>
		3.4. Reduce pre-mature mortality from non-communicable diseases (NCDs) by one-third through prevention and treatment and promote mental health and wellbeing.	5. Innovation	A robust innovation ecosystem	<ul> <li>Grifols' innovation beyond plasma-derived products in diverse therapeutic areas - page 103</li> </ul>
				Core research projects	Fighting Alzheimer's disease: the AMBAR project - page 110-111
Priority Objectives				R&D by divisions	<ul> <li>Bioscience Division - page 113-114</li> <li>Diagnostic Division - page 115</li> <li>Hospital Division - page 116</li> </ul>
			1. About Grifols	Grifols creates value beyond its financial performance	· Grifols' socioeconomic impact in 2020 – page 26-27
		8.5. Provide decent work for all women and men, including young people and persons with disabilities through full and productive employment with equal pay.		Team development	· Team development - page 146
			7. Our people	Team development	<ul> <li>Diversity and inclusion: linchpins of success - page 147</li> <li>Equal opportunities - page 149</li> <li>Integration of people with disabilities - page 150</li> <li>Anti-discrimination principles and actions - page 150</li> </ul>
				Quality employment	<ul> <li>Grifols gender pay gap: a commitment to improvement – page 157</li> <li>Grifols' progress towards gender equality - page 158</li> </ul>
		8.8. Protect labor rights and promote safe and secure working environments for all workers.		Occupational health and well-being	<ul> <li>Comprehensive health and safety management – page 161</li> <li>Performance in the area of health and safety - page 162</li> <li>Work-life balance - page 164</li> </ul>

SDG		Targets	Section within the Integrated Annual Report	Sub-section within the Integrated Annual Report	Detailed information on the contribution
		9.4. Upgrade infrastructure and retrofit industries to make them sustainable and with increased resources use efficiency and greater adoption of clean and environmentally sound technologies and industrial	5. Innovation	R&D by divisions	<ul> <li>Bioscience Division - page 113-114</li> <li>Diagnostic Division - page 115</li> <li>Hospital Division - page 116</li> </ul>
		processes		Digital innovation	· Digital innovation - page 119
	Q STT BOOM			R+D+I resource allocations	· R+D+I resource allocations - page 101
	28	9.5 Enhance scientific research, upgrade the technological capabilities		Ethics, science and innovation	· Grifols' pledge in clinical trials – page 108-109
	$\Phi \Psi$	of industrial sectors in all countries, including encouraging innovation	5. Innovation	Core research projects	· Fighting Alzheimer's disease: the AMBAR project - page 110-111
		and substantially increasing the number of research and development workers and public and private research and development spending.	. moraton	Supporting global research	<ul> <li>Grifols Scientific Awards - page 120</li> <li>Sponsoring frontline research: ISR program - page 121</li> <li>Grifols Chair for the Study of Cirrhosis celebrates its fifth anniversary – page 121</li> <li>Research publications - page 122-132</li> </ul>
iority	2 200	12.2. Achieve sustainable management and efficient use of natural resources.	9. Environment and climate change	Grifols' environmental management	· Grifols' environmental management – page 207
bjectives				Resource allocation to minimize environmental impacts	<ul> <li>Resource Allocation (including expenses and investments)- page 210</li> <li>Human capital to prevent environmental risks – page 211</li> </ul>
				Sustainable resource management	<ul> <li>Water cycle - page 225-226</li> <li>Energy consumption - page 227-228</li> <li>Raw materials consumption – page 228</li> </ul>
		12.5. Substantially reduce waste generation through prevention,	9. Environment and climate	Grifols' environmental management	· Circular economy - page 207
-		reduction, recycling, and reuse.	change	Waste	· Waste - page 230
	13.1. Strengthen resilience and adaptive capacity to climate-related hazards and natural disasters in all countries.		9. Environment and climate change	Climate change: mitigation and adaption	<ul> <li>Managing climate risks and opportunities - page 217-221</li> <li>Emissions - page 222-223</li> <li>Initiatives to reduce atmospheric emissions – page 224</li> </ul>

SDG	Targets	Section within the Integrated Annual Report	Sub-section within the Integrated Annual Report	Detailed information on the contribution
	4.3. Ensure equal access for all women and men to affordable and	7. Our people quality	Talent management	<ul> <li>Employee training: the key to Grifols' sustainable growth - page 152</li> <li>Overview of training at Grifols - page 153</li> <li>Training programs - page 154-155</li> </ul>
4	technical, vocational, and tertiary education. 4.5. Eliminate gender disparities in education by ensuring equal ac to all levels of educational and vocational training for the vulnerable		Supporting patients and patient organizations	· Collaborations and programs - page 180
	including persons with disabilities, indigenous peoples, and childre vulnerable situations	n in 8. Committed to society	Social actions and community	· Promoting education: collaborations with educational initiatives - page 190
			support	<ul> <li>José Antonio Grífols Lucas foundation: driving healthcare and educational programs – page 200-201</li> </ul>
			Team development	· Equal opportunities - page 149
	5.1. End all forms of discrimination against women and girls every	where. 7. Our people	Quality employment	<ul> <li>Grifols gender pay gap: a commitment to improvement – page 157</li> <li>Grifols' progress towards gender equality - page 158</li> </ul>
	5.5. Ensure equal opportunities for leadership and full and effective participation for women at all levels of decision-making in political, economic, and public life.		Team development	<ul> <li>Team development - page 146</li> <li>Diversity at a glance in 2020 – page 148</li> </ul>
evant		6. Our donors	Grifols plasma donation centers create value	· Measuring the social value of Grifols plasma donations centers - page 139
jectives			Grifols' social commitment	· 2020 initiatives - page 174
10	10.2. Empower and promote the social, economic and political incl		Supporting patients and patient organizations	Collaborations and programs - page 180-181     Access to treatments - page 182
	of all irrespective of age, sex, disability, race, ethnicity, origin, religion or economic or other status.	on or 8. Committed to society	Social actions and community support	<ul> <li>Promoting education - page 190-191</li> <li>Local development: supporting Grifols' communities- page 191-192</li> <li>Promoting health and well-being – page 194-195</li> <li>Initiatives through associations and NGOs - page 198-202</li> </ul>
			Local development: supporting local communities	- Volunteering in the U.S page 192
16	16.5 Substantially reduce corruption and bribery in all its forms.	3. Corporate governance	Corporate pillars of Grifols' corporate governance	<ul> <li>Driven by ethics and integrity - page 69</li> <li>Against corruption and bribery - page 70-73</li> </ul>
	16.10 Ensure public access to information and protect fundamenta freedoms, in accordance with national legislation and international agreements.		Corporate pillars of Grifols' corporate governance	· Transparency as a value, obligation, and commitment - page 74-76

SDG		Targets	Section within the Integrated Annual Report	Sub-section within the Integrated Annual Report	Detailed information on the contribution
		17.6 Enhance North-South, South-South and triangular regional and international cooperation on and access to science, technology and innovation and enhance knowledge sharing on mutually agreed terms, including through improved coordination among existing mechanisms, in particular at the United Nations level, and through a global technology facilitation mechanism.	5. Innovation	A robust innovation ecosystem	<ul> <li>A boy overcomes retinal cancer thanks to a groundbreaking treatment based on an oncolytic virus - page 104</li> </ul>
			8. Committed to society	Supporting public healthcare systems	<ul> <li>Commitment and contribution to helping countries attain self-sufficiency of plasma- derived medicines - page 185</li> </ul>
				Social actions and community support	· Initiatives through associations and NGOs - page 198-202
			5. Innovation	R+D+I resource allocations	· R+D+I resource allocations – page 101
	17 INTERE	<ul> <li>17.16 Enhance the global partnership for sustainable development, complemented by multi-stakeholder partnerships that mobilize and share knowledge, expertise, technology and financial resources, to support the achievement of the sustainable development goals in all countries, in particular developing countries.</li> <li>17.17 Encourage and promote effective public, public-private and civil society partnerships, building on the experience and resourcing strategies of partnerships.</li> </ul>		Core research projects	<ul> <li>Grifols moves forward with its plans to make AMBAR a viable treatment option for Alzheimer's patients - page 111</li> </ul>
				Manufacturing innovations	· Manufacturing innovations – page 118
			7. Our people	Talent management	· Executive development – page 154
			9. Environment and climate change	Waste	<ul> <li>Participation in SIGRE program, Pharmaceutical Products Administration Working Group, ECOASIMELEC program and Zero Waste to Landfill program of Underwriters Laboratories (UL),- page 230</li> </ul>
			8. Committed to society	Supporting public healthcare systems	· Contributing to reducing healthcare costs: industrial fractionation- page 186
				Engaged with the environment	<ul> <li>Embellishing Clayton's protected area - page 196</li> <li>Rehabilitation of the Besós river basin in Barcelona – page 196</li> </ul>

### ANNEX V: NON-GAAP MEASURES RECONCILIATION

NET REVENUE RECONCILIATION BY DIVISION AT CONSTANT CURREN	CY		
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED NET REVENUES	5,340,038	5,098,691	4.7%
VARIATION DUE TO EXCHANGE RATE EFFECTS	67,927		
NET REVENUES AT CONSTANT CURRENCY	5,407,965	5,098,691	6.1%
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED BIOSCIENCE NET REVENUES	4,242,502	3,993,462	6.2%
VARIATION DUE TO EXCHANGE RATE EFFECTS	53,508		
REPORTED BIOSCIENCE NET REVENUES AT CONSTANT CURRENCY	4,296,010	3,993,462	7.6%
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED DIAGNOSTIC NET REVENUES	775,889	733,604	5.8%
VARIATION DUE TO EXCHANGE RATE EFFECTS	11,318		
REPORTED DIAGNOSTIC NET REVENUES AT CONSTANT CURRENCY	787,207	733,604	7.3%
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED HOSPITAL NET REVENUES	118,675		(11.7%)
VARIATION DUE TO EXCHANGE RATE EFFECTS	1,948	134,441	(11.770)
REPORTED HOSPITAL NET REVENUES AT CONSTANT CURRENCY	<b>120,623</b>	134,441	(10.3%)
	120,023	134,441	(10.370)
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED BIO SUPPLIES NET REVENUES	224,090	266,540	(15.9%)
VARIATION DUE TO EXCHANGE RATE EFFECTS	1,578		
REPORTED BIO SUPPLIES NET REVENUES AT CONSTANT CURRENCY	225,668	266,540	(15.3%)
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED OTHERS NET REVENUES	31,989	22,820	40.2%
VARIATION DUE TO EXCHANGE RATE EFFECTS	58		
REPORTED OTHERS NET REVENUES AT CONSTANT CURRENCY	32,047	22,820	40.4%

In thousands of euros	12M 2020	12M 2019	% Var
REPORTED INTERSEGMENTS NET REVENUES	(53,107)	(52,176)	1.8%
VARIATION DUE TO EXCHANGE RATE EFFECTS	(484)		
REPORTED INTERSEGMENTS NET REVENUES AT CONSTANT CURRENCY	(53,591)	3,591) (52,176) 2	
NET REVENUE RECONCILIATION BY REGION AT CONSTANT CU	IRRENCY		
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED U,S, + CANADA NET REVENUES	3,599,746	3,390,811	6.2%
VARIATION DUE TO EXCHANGE RATE EFFECTS	33,107		
U.S. + CANADA NET REVENUES AT CONSTANT CURRENCY	3,632,853	3,390,811	7.1%
	4014 0000	1011 0010	0/14
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED EU NET REVENUES	834,492	799,460	4.4%
VARIATION DUE TO EXCHANGE RATE EFFECTS	1,094		
EU NET REVENUES AT CONSTANT CURRENCY	835,586	799,460	4.5%
In thousands of euros	12M 2020	12M 2019	% Var
REPORTED ROW NET REVENUES	905,800	908,420	(0.3%)
VARIATION DUE TO EXCHANGE RATE EFFECTS	33,726	,	()
ROW NET REVENUES AT CONSTANT CURRENCY	939,526	908,420	3.4%

In millions of euros	12M 2020	12M 2019	% Var
R&D RECURRENT EXPENSES IN P&L	294.2	276.0	
R&D CAPITALIZED	35.2	53.6	
R&D DEPRECIATION & AMORTIZATION & WRITE OFFS	(32.8)	(22.5)	
R&D CAPEX FIXED ASSETS	1.7	5.2	
R&D EXTERNAL	-	16.7	
R&D NET INVESTMENT	298.3	329.0	(9.3%)
	1011 0000	1011 0010	0/ 14
In thousands of euros	12M 2020	12M 2019	% Var
PP&E ADDITIONS	296,759	325,277	
SOFTWARE ADDITIONS	27,939	21,846	
INTEREST CAPITALIZED	(16,606)	(14,894)	
CAPEX	308,092	332,229	(7.3%)
In millions of euros except ratio	12M 2020	12M 2019	% Var
NET FINANCIAL DEBT	5,713.7	5,724.9	
EBITDA ADJUSTED 12M	1,263.9	1,373.3	
NET LEVERAGE RATIO (1)	4.52 x	4.17 x	
(1) Excludes the impact of IFRS 16			
In thousands of euros	12M 2020	12M 2019	% Var
EBIT	996,132	1,131,365	
D&A	327,912	302,455	
EBITDA	1,324,044	1,433,820	(7.7%)
% NR	24.8%	28.1%	
In thousands of ourse	12M 2020	1010 2010	0/ Vor

In thousands of euros	12M 2020	12M 2019	% Var
EBIT	996,132	1,131,365	
D&A	327,912	302,455	
IFRS 16	(74,432)	(65,483)	
NON-RECURRING ITEMS (2)	14,327	4,918	
EBITDA ADJUSTED 12M	1,263,939	1,373,255	(8.0%)
(2) Non requiring items related to acquisitions			

(2) Non-recurring items related to acquisitions

In millions of euros	2020	2019	% Var
GROUP PROFIT	618.5	625.1	(1.1%)
% Net revenues	11.6%	12.3%	-
Amortization of deferred financial expenses	50.5	62.3	(18.9%)
Amortization of intangible assets acquired in business combinations	48.3	49.9	(3.2%)
Non-recurring items <sup>(1)</sup>	(161.5)	32.2	(601.6%)
IFRS 16	23.2	27.4	(15.3%)
Deferred financial expenses impact related to refinancing	-	(97.9)	-
Tax impacts	(8.7)	(8.1)	7.4%
COVID-19 impact	205.0	-	-
Tax impacts COVID-19 impacts	(38.9)	-	-
ADJUSTED GROUP NET PROFIT	736.4	690.9	6.6%
% Net revenues	13.8%	13.6%	-

(1) 2020 non-recurring items mainly include EUR 56.5 million capital gain related to the closing of the Shanghai RAAS transaction and EUR 86.7 million write-up of the equity stake in Alkahest following the acquisition of the remaining equity capital.

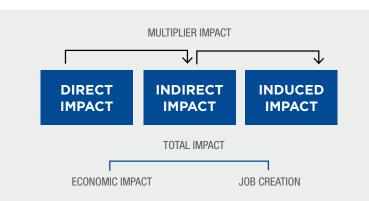
#### GROUP PROFIT RECONCILIATION

### ANNEX VI: SOCIOECONOMIC IMPACT

Grifols determined the socio-economic impact of its operations in terms of wealth generation and job creation in the United States, Spain, Germany and Ireland.

An input-output analysis was used for this purpose. Following this approach, it is possible to estimate the outputs associated with Grifols' activities based on core inputs (expenditures on supplies of goods and services, R+D+i and capital investments, main taxes paid, financial expenses, dividend payments, and employee expenditures based on wages received).

The input-output framework is an accounting instrument that represents all production and distribution operations of an economy in a given timeframe. This model enables observing the different flows of intersectoral transactions in a specific economy in a reference year.



**INPUT-OUTPUT MODEL** 

	Spain	Ireland	Germany: Except plasma centers	Germany: plasma centers	Total Germany	% of plasma centers in Germany
Economic impact (Millions of euros)						
Direct	731	102	48	128	176	73%
Indirect	353	52	23	57	79	71%
Induced	431	55	21	51	72	71%
Total impact	1,515	209	91	236	327	72%
Impact on the employment (n° people)						
Direct	4,134	239	137	1,382	1,519	91%
Indirect	9,133	565	385	1,148	1,532	75%
Induced	2,951	124	127	327	455	72%
Total employment	16,218	928	649	2,857	3,506	81%
		U.S.: Except plasma cente	ers U.S.: plasma	i centers	Total U.S.	% in plasma centers
Economic impact (Millions of dollars)						
Direct		1,7	62	1,724	3,487	49%
Indirect		7	50	720	1,469	49%
Induced		5	91	596	1,187	50%
Total impact		3,1	04	3,040	6,143	49%
Impact on the employment (n° people)						
Direct		4,4	16	12,188	16,604	73%
Indirect		33,6	82	63,563	97,245	65%
Induced		2,1	75	2,416	4,592	53%
Total employment		40,2	73	78,167	118,440	66%

# ANNEX VII: METHODOLOGY AND CALCULATION OF THE ADJUSTED AND UNADJUSTED WAGE GAP

- The following groups have been excluded from the calculation:
- Co-CEOs
- Partial retirees
- Expatriates or displaced employee
- Employees of foundations
- Aigües Minerals Vilajuïga, Alkahest, Green Cross, MedKeeper and IBBI since these companies are still not 100% integrated into Grifols' systems and policy framework.
- In total, 20,593 employees have been included in the wage gap calculation, distributed by country as follows:
- U.S.: 14,769
- Spain: 4,214
- Germany: 1,374
- Ireland: 236
- In 2020, the adjusted wage gap was also computed. The methodology consisted of the use of econometric
  models that compare the annual salaries at 100% of the working hours of men and women, isolating the
  effects generated by any and all possible differences identified between the two (socioeconomic factors, job
  characteristics, etc.). In other words, the adjusted salary gap measures the difference in retribution for the same
  job or one of equal value and is calculated using the multiple lineal regression model as follows:

$$ln(W_i) = \beta_0 + \beta_1 * Sexo_i + \sum_{j=2}^M \beta_j * X_{ij} + \mu_i$$

- For the calculation of the adjusted and unadjusted wage gap, the gross annual fixed salaries of each person at full time have been taken into account.
- For the econometric calculation of the adjusted wage gap, the following variables were taken into account: age, seniority, educational level, maternity / paternity leave, professional category, contract type and work schedule.
- In addition, for the U.S., the type of activity (plasma/non-plasma) was also taken into account. In order to attain an accurate figure, the calculation excluded workers for whom up-to-date information was lacking on any of the variables.
- In contrast to last year, the information of the professional category called "Top Management", which has been disclosed in the 2019 Consolidated Annual Report, has been separated in two levels ("Executives" and "Directors").
- The results for each country are shown separately, so as not to have to apply a currency exchange rate that distorts the result.
- For reasons of confidentiality and protection of personal data, wage gap data are not shown for those professional categories in which there is not a minimum of 3 persons of each sex.
- In the case of Ireland or other small groups, the adjusted wage gap data is not shown because it was not possible to obtain data with sufficient statistical significance using the econometric model. For these cases, only the unadjusted wage gap data is shown.

### ANNEX VIII: GLOSSARY AND ABBREVIATIONS

- Alpha-1 antitrypsin deficiency (AATD): Inherited disease characterized by low levels of, or no,alpha-1 antitrypsin (AAT) in the blood. This protein made in the liver, reaches other organs (such as the lungs), after being released into the blood stream, enabling its normal function.
- Albumin: The most abundant protein found in plasma (approximately 60% of human plasma). Produced in the liver, it is important in regulating blood volume by maintaining the oncotic pressure of the blood compartment.
- Alzheimer's disease: This is the most common form of dementia. This incurable, degenerative, and terminal disease was first described by German psychiatrist and neuropathologist Alois Alzheimer in 1906 and was named after him.
- Autoimmune disease: Condition in which the immune system mistakenly attacks healthy cells.
- Babesiosis/Babesia virus: Disease caused by microscopic parasites that infect red blood cells.
- Beta-amyloid: Protein strongly implicated in Alzheimer's diseases. Beta-amyloid is the main component of certain deposits found in the brains of patients of Alzheimer's disease.
- CIDP (Chronic Inflammatory Demyelinating Polyneuropathy): Neurological disorder which causes gradual weakness, numbness, pain in arms and legs and difficulty in walking.

- Cirrhosis: Medical condition which is a result of advanced liver disease. It is characterized by there placement of liver tissue by fibrosis (scar tissue) and regenerative nodules (lumps that occur due to attempted repair of damaged tissue).
- COVID-19: Infectious disease caused by a new strain of coronavirus. 'CO' stands for corona, 'VI' for virus, and 'D' for disease.
- ELISA: Enzyme-linked immunosorbent assay.
- EMA: European Medicines Agency
- Factor VIII or FVIII: This is an essential blood clotting factor also known as anti-hemophilic factor(AHF). In humans, Factor VIII is encoded by the F8 gene. Defects in this gene results in hemophilia A, a sexlinked disease that occurs predominantly in males.
   FVIII concentrated from donated blood plasma, or alternatively recombinant FVIII, or rFVIII can be given to hemophiliacs to restore hemostasis.
- Factor IX: This is an important blood clotting factor also known as Christmas factor or plasma thromboplastin component (PTC). It is one of the serine proteases of the coagulation system and belongs to the peptidase family S1. In humans, a deficiency of this protein causes hemophilia B, a sex-linked disease that occurs predominantly in males.
- FDA: Food and Drug Administration. U.S. Health Authority.

- Fibrin sealant: Surgical adhesive material derived from plasma.
- Fibrinogen: Coagulation factor found in human plasma crucial for blood clot formation.
- Fractionation: Process of separating plasma into its component parts, such as albumin, immunoglobulin, alpha-1 antitrypsin and coagulation factors.
- GPO: Group Purchasing Organization.
- HBV: Hepatitis B Virus.
- HCV: Hepatitis C Virus.
- Hematology: The study of blood, blood-forming organs, and blood diseases.
- Hemoderivative: Proteins obtained by fractionation of human blood plasma. See plasma derived proteins
- Hemophilia: Genetic deficiency characterized by the lack of one of the clotting factors. It has two main variants:
- Hemophilia A: genetic deficiency of coagulation Factor VIII, which causes increased bleeding (usually affects males).
- Hemofilia B: genetic deficiency of coagulation Factor IX.

- Hemotherapy: Treatment of a disease using blood, blood components and its derivatives.
- HAE (Hereditary Angioedema): Rare but serious genetic disorder characterized by recurrent episodes of severe swelling (angioedema), particularly of the face and airways, and abdominal cramping. It is caused by low levels or improper function of the C1-esterase inhibitor protein.
- HIV: Human Immunodeficiency Virus.
- IA: Immunoassays. These are systems available in several formats that may be used to detect antibodies, recombinant proteins or a combination of the two.
- Immunoglobulins: Also known as antibodies, are proteins derived from plasma. They control de body's immune response. They have multiple indications and some of their main uses are to treat: (i) immune deficiencies, (ii) inflammatory and autoimmune diseases and (iii) acute infections. IVIG is an immunoglobulin administered intravenously that contains IgG (immunoglobulin (antibody) G).
- Intravenous: Administration of drugs or fluids directly into a vein.
- Immunohematology: A branch of hematology related to the study of recombinant proteins and antibodies and their effects on blood and the relationships between blood disorders and the immune system. Also referred to as Transfusional Medicine - blood

bank, its main activities include blood typing, compatibility tests and crossmatching and antibody identification.

- Immunology: This is a branch of biomedical science that covers the study of all aspects of the immune system in organisms. It deals with the physiological functioning of the immune system in states of both health and disease; malfunctions (autoimmune diseases, hypersensitivities, immune deficiency, transplant rejection) and the physical, chemical and physiological characteristics of the components of the immune system in vitro, in situ, and in vivo.
- Immunoglobulin (IgG): Also known as antibodies, are proteins derived from plasma. They control de body's immune response. They have multiple indications and some of their main uses are to treat: (i) immune deficiencies, (ii) inflammatory and autoimmune diseases and (iii) acute infections. IVIG is an immunoglobulin administered intravenously that contains IgG (immunoglobulin (antibody) G).
- ITP (Chronic immune thrombocytopenia): Autoimmune disorder in which patients produce antiplatelet autoantibodies and specialized white blood cells that destroy their blood platelets. This results in a low blood platelet count (thrombocytopenia) that may produce bruising or excessive bleeding.
- IVD: In vitro Diagnostic.

- IV solutions/Intravenous solution: Medicine or homogeneous mixture of a substance in liquid, enabling it to be infused into the circulatory system through a needle.
- Molecular Diagnostics: Discipline that studies genomic (DNA) and proteomic (proteins)expression patterns and uses the information to distinguish between normal, precancerous, and cancerous tissues at the molecular level.
- Monoclonal antibody (mAb): Antibody produced by a single clone of cells typically used in immunotherapy (such as in the treatment of autoimmune or inflammatory disorders and cancer), diagnostic testing and cell identification and tracing. Monoclonal antibodies are a cornerstone of immunology and are increasingly coming into use as therapeutic agents.
- Myasthenia Gravis (MG): Chronic autoimmune, neuromuscular disease that causes weakness in the skeletal muscles that worsens after periods of activity and improves after periods of rest. These muscles are responsible for functions involving breathing and moving parts of the body.
- NAT: Nucleic Acid Amplification Testing.
- Neurology: Science that deals with the anatomy, functions and organic disorders of nerves and the nervous system.
- Northamerica: includes the U.S. and Canada

- Pandemic: The worldwide spread of a new disease.
- PCR: Polymerase chain reaction is a method widely used to rapidly make millions to billions of copies of a specific DNA sample, allowing scientists to take a very small sample of DNA and amplify it to a large enough amount to study in detail.
- pdFVIII: Plasma-derived Factor VIII.
- Pharmacovigilance: Practice of monitoring the effects of medical drugs after they have been licensed for use, especially in order to identify and evaluate previously unreported adverse reactions
- Plasma: Yellow-coloured liquid part of the blood, consisting of a mix of a large number of proteins in solution.
- Plasma-derived proteins: Purified plasma proteins with therapeutic properties that are obtained through the fractionation of human plasma. Albumin, immunoglobulins, factor VIII and alpha-1 antitrypsin are the main plasma proteins.
- Plasmapheresis: Plasmapheresis is a technique which separates plasma from other blood components, such as red blood cells, platelets and other cells. These unused blood components are suspended in saline solution and immediately reinjected back into the donor. Because the donor is only providing plasma and not whole blood, the recovery process is faster and better tolerated,

and the donor is able to make donations more frequently. Plasmapheresis was developed by Jose Antonio Grifols Lucas in the year 1951. It is the only procedure that is capable of obtaining sufficient quantities of plasma to cover the manufacturing needs for the different plasma protein therapies.

- PPTA: Plasma Protein Therapeutics Association.
- Primary immunodeficiency: Inherited condition where there is an impaired immune response, weakening the immune system and allowing infections and other health problems to occur more easily. It may be in one or more aspects of the immune system.
- Prolastin<sup>®</sup>/Prolastin<sup>®</sup> -C: This is a concentrated form of alpha-1 antitrypsin (AAT), derived from human plasma and approved only for chronic, or ongoing, replacement therapy in people with genetic AAT deficiency. Given as prescribed, Prolastin raises the levels of AAT in the blood and lungs. Raising the AAT level may help reduce the damage to the lungs caused by destructive enzymes.
- Recombinant: Protein prepared by recombinant technology, coded by the manipulated gene.
   Procedures are used to join together segments in a cell-free system (an environment outside a cell organism). They are known as highly potent medicines that are safe from off-target side effects and take a shorter time to develop than small molecules.

- rFVIII: Recombinant Factor VIII is the antihemophilic factor A, obtained using recombinant DNA technology. With this technology, pure factor is synthesized in the laboratory instead of being extracted from blood plasma.
- Rh (Rhesus) blood group system: Most important blood group system after ABO. The Rh blood group system consists of 50 defined blood-group recombinant proteins, among which the five recombinant proteins D,C, c, E and e are the most important. The commonly used terms Rh factor, Rh positive and Rh negative refer to the D antigen only.
- SARS-CoV-2: Severe acute respiratory syndrome coronavirus 2 is the strain of coronavirus that causes coronavirus disease 2019 (COVID-19), the respiratory illness responsible for the COVID-19 pandemic.
- Secondary immunodeficiency: Occurs when the immune system is compromised due to an environmental factor. Examples of these outside forces include HIV, chemotherapy, severe burns or malnutrition.
- SubQ: Sub-cutaneous.
- Thrombin: Enzyme that presides over the conversion of a substance called fibrinogen to fibrin, which promotes blood clotting.

- Transfusion medicine: Branch of medicine that encompasses among others, immunohematology, blood and plasma screening and blood typing.
- West Nile Virus (WNV): Virus transmitted by mosquitoes. Humans are mainly infected through mosquito bites, but infection can occur through organ transplantation and blood.
- Von Willebrand Disease (vWD): This is the most common hereditary coagulation abnormality described in humans, although it can also be acquired as a result of other medical conditions. It arises from a qualitative or quantitative deficiency of von Willebrand factor (vWF), a multimeric protein that is required for platelet adhesion.

• Zika virus: Infectious disease spread by the bite of an infected Aedes species mosquito.

• ROW: Rest of the World

## GRIFOLS